

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2016 ¹

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Blue Cross and Blue Shield of Massachusetts, Inc.	16,249	6,400	21,787	1,409	24,178	1,704	9,916	4,061	39,522	669	22,171	20,353	8,914	14,851	192,184
HPHC Insurance Company, Inc. ²	4,164	2,470	4,118	182	7,498	219	1,255	531	13,815	58	7,568	5,354	3,283	3,679	54,194
United HealthCare Insurance Company ³	3,633	2,525	2,901	327	4,822	551	2,482	1,053	6,288	163	3,059	2,858	1,576	3,029	35,267
Tufts Insurance Company	910	203	772	33	1,861	61	391	137	3,587	9	2,321	1,184	1,270	1,475	14,214
Humana Insurance Company	285	185	524	12	359	39	304	102	478	2	283	380	130	439	3,522
Fallon Health and Life Assurance Company	68	77	75	1	85	78	383	129	424	0	59	74	16	1,236	2,705
Bankers Life and Casualty Company	255	68	226	13	168	18	115	41	354	21	234	173	55	182	1,923
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.) ⁴	120	27	40	18	182	14	59	26	252	1	90	69	42	81	1,021
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	40	25	68	2	75	8	29	16	115	1	83	82	44	23	611
Transamerica Premier Insurance Company ⁵	51	20	19	7	55	3	17	13	86	0	58	16	11	23	379
HNE Insurance Company	0	79	4	0	0	38	114	62	2	0	0	1	1	1	302
Transamerica Life Insurance Company ⁷	19	8	16	4	20	3	22	6	47	2	14	21	10	15	207
American Republic Insurance Company ⁶	43	24	11	4	12	1	29	22	30	1	16	0	7	2	202
Mutual of Omaha Move-in Persons ⁸	38	7	4	2	19	5	9	8	35	1	12	19	6	32	197
Mutual of Omaha Insurance Company	32	15	7	3	16	2	15	8	33	0	9	15	5	13	173
United American Insurance Company	21	9	5	2	20	5	6	3	31	1	15	19	10	8	155
Oxford Life Insurance Company	4	1	34	0	10	0	8	4	22	1	11	14	6	6	121
Hartford Life Insurance Company	28	12	5	6	3	2	37	4	2	2	3	5	4	2	115
Continental Life Insurance Company (new as of 1/1/14)	10	0	7	2	4	1	1	0	14	0	2	9	3	4	57
Constitution Life Insurance Company	5	4	4	0	9	1	1	3	9	0	9	1	1	10	57
Principal Life Insurance Company	6	2	3	0	5	1	2	0	12	0	3	1	1	4	40
Transamerica Financial Life Insurance Company	1	4	0	2	4	0	0	2	8	0	7	0	3	4	35
Union Labor Life Insurance Company	0	0	2	0	5	0	4	0	7	0	7	2	1	4	32
American Continental Insurance Company (new as of 1/1/14)	6	0	0	0	4	1	1	0	5	0	2	4	1	7	31
Combined Insurance Company of America	3	3	2	0	1	1	3	1	6	0	0	3	0	4	27
Genworth Life and Annuity Insurance Company (new as of 1/1/14)	2	1	1	0	3	2	0	2	6	0	5	2	1	2	27
Washington National Insurance Company ⁹	2	1	2	0	2	0	2	0	3	0	3	4	3	4	26
CareFirst BlueCross BlueShield ¹⁰	0	1	3	0	5	0	0	1	7	0	6	2	0	1	26
Order of United Commercial Travelers of America	1	0	0	0	2	1	1	0	5	2	3	0	0	2	17
Physicians Mutual Insurance Company	2	0	0	0	2	1	0	0	3	0	0	4	0	4	16
American Progressive Life & Health Ins. Co. of NY	2	2	0	1	2	0	0	0	2	0	2	1	0	1	13
Aetna Life Insurance Company ¹¹	1	0	3	0	1	1	1	0	2	0	1	2	0	0	12
Standard Life and Accident Insurance Company	1	0	1	0	2	1	2	0	2	0	1	0	1	0	11
New York Life Insurance Company	0	1	0	1	1	0	1	1	1	1	0	0	1	2	10
Physicians Life Insurance Company	3	0	0	0	2	0	1	0	1	0	2	0	1	0	10
Globe Life and Accident Insurance Company	0	0	1	1	0	0	1	0	1	1	0	1	0	2	8
Sterling Life Insurance Company	1	0	1	0	0	1	0	0	1	0	1	0	0	0	5
Golden Rule Insurance Company	0	0	0	0	0	0	0	1	2	0	2	0	0	0	5
Unicare Life and Health Insurance Company	0	1	1	0	1	0	0	0	1	0	0	0	0	0	4
Kanawha Insurance Company	1	0	0	0	0	0	0	0	0	0	0	1	0	0	2
Union Fidelity Life Insurance Company	0	0	0	0	0	0	0	0	2	0	0	0	0	0	2
Unified Life Insurance Company ¹²	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Pyramid Life Insurance Company	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
21st Century Premier Insurance Company ¹³	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
BCS Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicare Supplement Policyholders	26,007	12,175	30,648	2,032	39,438	2,763	15,212	6,237	65,225	937	36,062	30,674	15,407	25,152	307,969
Number of Medicare Eligibles ¹⁴	71,725	33,143	115,158	4,488	149,783	17,034	97,238	31,176	258,887	1,810	125,236	103,081	104,001	147,385	1,260,145
% of Medicare Eligibles	36%	37%	27%	45%	26%	16%	16%	20%	25%	52%	29%	30%	15%	17%	24%

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

³ The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

⁴ Persons in companies newly reported starting in 2013 as move-ins from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Companies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoice HMO, Inc; Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virginia, Inc., Blue Cross of California, Blue Cross Blue Shield Healthcare Plan of Georgia; Blue Cross Blue Shield of Georgia, HMO Missouri, Inc., Community Insurance Company, Anthem Health Plans of Kentucky, Inc., Anthem Insurance Companies, Inc.(CO), Anthem Insurance Companies, Inc.(IN) Anthem Insurance Companies, Inc.(NV), Compare Health Services insurance Corporation.

⁵ Effective July 31, 2014, Monumental Life Insurance Company's name was changed to Transamerica Premier Life Insurance Company.

⁶ Formerly known as Bankers Multiple Line Insurance Company.

⁷ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

⁸ Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company, Government Personnel Mutual Life Insurance Company, Gerber Life Insurance Company, and Omaha Insurance Company.

⁹ Formerly known as Pioneer Life Insurance Company.

¹⁰ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

¹¹ Aetna Life Insurance Company acquired this block of business from Genworth Financial, Inc. in October of 2011.

¹² Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010.

¹³ Effective April 1, 2010, AIG Premier Insurance Company's name changed to 21st Century Premier Insurance Company.

¹⁴ Source: Centers for Medicare and Medicaid Services as of December 2015.