

**Difference In Membership Between 2015 and 2016 in Medicare Supplement Plans
According to Prescription Drug Coverage**

INSURANCE COMPANY GROUP AND INDIVIDUAL PLANS	Covered Lives in GROUP and INDIVIDUAL Plans at End of 2015				Covered Lives in GROUP and INDIVIDUAL Plans at End of 2016				Change in Covered Lives in GROUP and INDIVIDUAL Plans From End of 2015 to End of 2016			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
Aetna Life Insurance Company	13	0	0	13	12	0	0	12	(1)	0	0	(1)
21st Century Premier Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
American Continental Insurance Company (new as of 1/1/14)	33	0	0	33	31	0	0	31	(2)	0	0	(2)
American National Life Ins. Co. of Texas	1	0	0	1	1	0	0	1	0	0	0	0
American Progressive Life & Health Ins. Co. of NY	16	0	0	16	13	0	0	13	(3)	0	0	(3)
American Republic Insurance Company	193	0	36	229	172	0	30	202	(21)	0	(6)	(27)
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.)	938	66	2	1,006	967	54	0	1,021	29	(12)	(2)	15
Bankers Life and Casualty Company	2,070	0	235	2,305	1,707	0	216	1,923	(363)	0	(19)	(382)
BCS Life Insurance Company	1	0	0	1	0	0	0	0	(1)	0	0	(1)
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	256	0	0	256	611	0	0	611	355	0	0	355
Blue Cross and Blue Shield of Massachusetts, Inc.	179,370	25	8,593	187,988	184,544	19	7,621	192,184	5,174	(6)	(972)	4,196
CareFirst GHMSI, Inc.	25	0	0	25	26	0	0	26	1	0	0	1
Combined Insurance Company of America	29	0	0	29	27	0	0	27	(2)	0	0	(2)
Constitution Life Insurance Company	67	0	0	67	57	0	0	57	(10)	0	0	(10)
Continental Life Insurance Company Move-in Persons (new as of 1/1/14)	47	0	0	47	57	0	0	57	10	0	0	10
Fallon Health and Life Assurance Company	1,085	0	958	2,043	1,865	0	840	2,705	780	0	(118)	662
Genworth Life and Annuity Insurance Company Move-in Persons	26	0	0	26	27	0	0	27	1	0	0	1
Globe Life and Accident Insurance Company	6	0	0	6	8	0	0	8	2	0	0	2
Golden Rule Insurance Company	2	0	3	5	2	0	3	5	0	0	0	0
Hartford Life Insurance Company	136	0	13	149	103	0	12	115	(33)	0	(1)	(34)
HNE Insurance Company	226	0	0	226	299	0	3	302	73	0	3	76
HPHC Insurance Company, Inc.	27,205	4,047	15,824	47,076	33,875	4,782	15,537	54,194	6,670	735	(287)	7,118
Humana Insurance Company	4,442	0	0	4,442	3,522	0	0	3,522	(920)	0	0	(920)
Kanawha Insurance Company	2	0	0	2	2	0	0	2	0	0	0	0
Mutual of Omaha Insurance Company	213	0	14	227	169	0	4	173	(44)	0	(10)	(54)
Mutual of Omaha Move-in Persons	148	0	0	148	197	0	0	197	49	0	0	49
National Benefit Life Insurance Company	1	0	0	1	0	0	0	0	(1)	0	0	(1)
New York Life Insurance Company	9	0	2	11	9	0	1	10	0	0	(1)	(1)
Order of United Commercial Travelers of America	17	0	0	17	17	0	0	17	0	0	0	0
Oxford Life Insurance Company	147	0	3	150	118	0	3	121	(29)	0	0	(29)
Physicians Life Insurance Company	7	0	0	7	10	0	0	10	3	0	0	3
Physicians Mutual Insurance Company	22	0	0	22	16	0	0	16	(6)	0	0	(6)
Principal Life Insurance Company	45	1	5	51	35	1	4	40	(10)	0	(1)	(11)
Pyramid Life Insurance Company	4	0	0	4	1	0	0	1	(3)	0	0	(3)
Standard Life and Accident Insurance Company	12	0	0	12	11	0	0	11	(1)	0	0	(1)
Sterling Life Insurance Company	4	0	0	4	5	0	0	5	1	0	0	1
Transamerica Financial Life Insurance Company	22	2	0	24	33	2	0	35	11	0	0	11
Transamerica Life Insurance Company	142	2	21	165	182	3	22	207	40	1	1	42
Transamerica Premier (formerly Monumental Life Insurance Company)	303	4	2	309	371	6	2	379	68	2	0	70
Tufts Insurance Company	13,279	0	0	13,279	14,214	0	0	14,214	935	0	0	935
Unicare Life and Health Insurance Company	6	0	0	6	4	0	0	4	(2)	0	0	(2)
Unified Life Insurance Company	2	0	0	2	1	0	0	1	(1)	0	0	(1)
Union Fidelity Life Insurance Company	0	0	0	0	2	0	0	2	2	0	0	2
Union Labor Life Insurance Company	2	33	0	35	2	30	0	32	0	(3)	0	(3)
United American Insurance Company	143	0	0	143	155	0	0	155	12	0	0	12
United HealthCare Insurance Company	28,942	4,226	130	33,298	30,909	4,238	120	35,267	1,967	12	(10)	1,969
Washington National Insurance Company	29	0	0	29	26	0	0	26	(3)	0	0	(3)
Total	259,689	8,406	25,841	293,936	274,416	9,135	24,418	307,969	14,727	729	(1,423)	14,033

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INSURANCE COMPANY GROUP PLANS	Covered Lives in GROUP Plans at End of 2015				Covered Lives in GROUP Plans at End of 2016				Change in Covered Lives in GROUP Plans From End of 2015 to End of 2016			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
BCS Life Insurance Company	1	0	0	1	0	0	0	0	(1)	0	0	(1)
Blue Cross and Blue Shield of Massachusetts, Inc.	11,988	0	4,024	16,012	12,118	0	3,706	15,824	130	0	(318)	(188)
Continental Life Insurance Company (new as of 1/1/14)	1	0	0	1	0	0	0	0	(1)	0	0	(1)
Fallon Health and Life Assurance Company	0	0	958	958	647	0	840	1,487	647	0	(118)	529
Hartford Life Insurance Company	10	0	1	11	0	0	0	0	(10)	0	(1)	(11)
HNE Insurance Company	0	0	0	0	0	0	3	3	0	0	3	3
HPHC Insurance Company, Inc.	0	4,047	15,824	19,871	0	4,782	15,537	20,319	0	735	(287)	448
Transamerica Premier (formerly Monumental Life Insurance C	4	0	0	4	3	0	0	3	(1)	0	0	(1)
National Benefit Life Insurance Company	1	0	0	1	0	0	0	0	(1)	0	0	(1)
Tufts Insurance Company	6,128	0	0	6,128	6,518	0	0	6,518	390	0	0	390
Union Labor Life Insurance Company	2	25	0	27	2	22	0	24	0	(3)	0	(3)
United American Insurance Company	11	0	0	11	9	0	0	9	(2)	0	0	(2)
Washington National Insurance Company	2	0	0	2	3	0	0	3	1	0	0	1
Total	18,148	4,072	20,807	43,027	19,300	4,804	20,086	44,190	1,152	732	(721)	1,163

**Difference In Membership Between 2015 and 2016 in Medicare Supplement Plans
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INSURANCE COMPANY INDIVIDUAL PLANS	Covered Lives in INDIVIDUAL Plans at End of 2015				Covered Lives in INDIVIDUAL Plans at End of 2016				Change in Covered Lives in INDIVIDUAL Plans From End of 2015 to End of 2016			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
Aetna Life Insurance Company	13	0	0	13	12	0	0	12	(1)	0	0	(1)
21st Century Premier Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
American Continental Insurance Company (new as of 1/1/14)	33	0	0	33	31	0	0	31	(2)	0	0	(2)
American National Life Ins. Co. of Texas	1	0	0	1	1	0	0	1	0	0	0	0
American Progressive Life & Health Ins. Co. of NY	16	0	0	16	13	0	0	13	(3)	0	0	(3)
American Republic Insurance Company	193	0	36	229	172	0	30	202	(21)	0	(6)	(27)
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.)	938	66	2	1,006	967	54	0	1,021	29	(12)	(2)	15
Bankers Life and Casualty Company	2,070	0	235	2,305	1,707	0	216	1,923	(363)	0	(19)	(382)
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	256	0	0	256	611	0	0	611	355	0	0	355
Blue Cross and Blue Shield of Massachusetts, Inc.	167,382	25	4,569	171,976	172,426	19	3,915	176,360	5,044	(6)	(654)	4,384
CareFirst GHMSI, Inc.	25	0	0	25	26	0	0	26	1	0	0	1
Combined Insurance Company of America	29	0	0	29	27	0	0	27	(2)	0	0	(2)
Constitution Life Insurance Company	67	0	0	67	57	0	0	57	(10)	0	0	(10)
Continental Life Insurance Company (new as of 1/1/14)	46	0	0	46	57	0	0	57	11	0	0	11
Fallon Health and Life Assurance Company	1,085	0	0	1,085	1,218	0	0	1,218	133	0	0	133
Genworth Life and Annuity Insurance Company (new as of 1/1/14)	26	0	0	26	27	0	0	27	1	0	0	1
Globe Life and Accident Insurance Company	6	0	0	6	8	0	0	8	2	0	0	2
Golden Rule Insurance Company	2	0	3	5	2	0	3	5	0	0	0	0
Hartford Life Insurance Company	126	0	12	138	103	0	12	115	(23)	0	0	(23)
HNE Insurance Company	226	0	0	226	299	0	0	299	73	0	0	73
HPHC Insurance Company, Inc.	27,205	0	0	27,205	33,875	0	0	33,875	6,670	0	0	6,670
Humana Insurance Company	4,442	0	0	4,442	3,522	0	0	3,522	(920)	0	0	(920)
Kanawha Insurance Company	2	0	0	2	2	0	0	2	0	0	0	0
Monumental Life Insurance Company	299	4	2	305	368	6	2	376	69	2	0	71
Mutual of Omaha Insurance Company	213	0	14	227	169	0	4	173	(44)	0	(10)	(54)
Mutual of Omaha Move-in Persons	148	0	0	148	197	0	0	197	49	0	0	49
New York Life Insurance Company	9	0	2	11	9	0	1	10	0	0	(1)	(1)
Order of United Commercial Travelers of America	17	0	0	17	17	0	0	17	0	0	0	0
Oxford Life Insurance Company	147	0	3	150	118	0	3	121	(29)	0	0	(29)
Physicians Life Insurance Company	7	0	0	7	10	0	0	10	3	0	0	3
Physicians Mutual Insurance Company	22	0	0	22	16	0	0	16	(6)	0	0	(6)
Principal Life Insurance Company	45	1	5	51	35	1	4	40	(10)	0	(1)	(11)
Pyramid Life Insurance Company	4	0	0	4	1	0	0	1	(3)	0	0	(3)
Standard Life and Accident Insurance Company	12	0	0	12	11	0	0	11	(1)	0	0	(1)
Sterling Life Insurance Company	4	0	0	4	5	0	0	5	1	0	0	1
Transamerica Financial Life Insurance Company	22	2	0	24	33	2	0	35	11	0	0	11
Transamerica Life Insurance Company	142	2	21	165	182	3	22	207	40	1	1	42
Tufts Insurance Company	7,151	0	0	7,151	7,696	0	0	7,696	545	0	0	545
Unicare Life and Health Insurance Company	6	0	0	6	4	0	0	4	(2)	0	0	(2)
Union Bankers Insurance Company	2	0	0	2	1	0	0	1	(1)	0	0	(1)
Union Fidelity Life Insurance Company	0	0	0	0	2	0	0	2	2	0	0	2
Union Labor Life Insurance Company	0	8	0	8	0	8	0	8	0	0	0	0
United American Insurance Company	132	0	0	132	146	0	0	146	14	0	0	14
United HealthCare Insurance Company	28,942	4,226	130	33,298	30,909	4,238	120	35,267	1,967	12	(10)	1,969
Washington National Insurance Company	27	0	0	27	23	0	0	23	(4)	0	0	(4)
Total	241,541	4,334	5,034	250,909	255,116	4,331	4,332	263,779	13,575	(3)	(702)	12,870