



CHARLES D. BAKER
GOVERNOR

KARYN E. POLITO
LIEUTENANT GOVERNOR

COMMONWEALTH OF MASSACHUSETTS
Office of Consumer Affairs and Business Regulation
DIVISION OF INSURANCE

1000 Washington Street • Suite 810 • Boston, MA 02118-6200
(617) 521-7794 • FAX (617) 521-7475
<http://www.mass.gov/doi>

JAY ASH
SECRETARY OF HOUSING AND
ECONOMIC DEVELOPMENT

JOHN C. CHAPMAN
UNDERSECRETARY

DANIEL R. JUDSON
COMMISSIONER OF INSURANCE

October 12, 2016

Douglas D. Lucciano
92 Pleasant St.
Meredith, NH 03253

Re: SIU Investigation No. 8843

Dear Mr. Lucciano:

I represent the Massachusetts Division of Insurance (“Division”) with regard to the above referenced investigation. The Division has cause to believe that you violated Massachusetts insurance laws as set forth in summary below.

The Division has determined that you pled guilty to multiple felony counts in Essex (MA) Superior Court on July 21, 2015. Consequently, the Division alleges that you are in violation of M.G.L. c. 175, § 162R (a) (4), (6), (8) and M.G.L. c. 176D, § 2. The penalty for each and every violation of M.G.L. c. 175, § 162R (a) and M.G.L. c. 176D, § 2 is a fine up to \$1,000 and having the insurance producer license revoked or suspended.

Although you no longer hold a valid Massachusetts insurance producer license the Commissioner of Insurance retains authority over licensees even when their insurance producer license has lapsed. *See* M.G.L. c. 175, § 162R (e).

The Division proposes to resolve this matter **without fines** through a Settlement Agreement if you agree to waive your right to a hearing and agree to the revocation of your Massachusetts insurance producer license. If you choose to accept the Division’s offer as set forth in the enclosed Settlement Agreement, please sign where provided and return to my attention by October 27, 2016.

This correspondence does not constitute the required statutory notice of a hearing. However, if this matter is not resolved by October 27, 2016, the Division will proceed to an Order to Show Cause and will notify you of the hearing date.

Thank you for your prompt attention to this matter. Should you have any questions or wish to discuss this matter further, I may be reached at (617) 521-7389.

Sincerely,

Robert J. Kelly, Esq.
Counsel to the Commissioner

Enclosure



CHARLES BAKER
GOVERNOR

KARYN POLITO
LT. GOVERNOR

COMMONWEALTH OF MASSACHUSETTS DIVISION OF INSURANCE

1000 Washington Street • Boston, MA 02118
(617) 521-7794 • FAX (617) 521-7475
<http://www.mass.gov/doi>

JAY ASH
SECRETARY OF HOUSING AND
ECONOMIC DEVELOPMENT

JOHN CHAPMAN
UNDERSECRETARY

DANIEL R. JUDSON
COMMISSIONER OF INSURANCE

SETTLEMENT AGREEMENT

This Settlement Agreement (“Agreement”) is made by and between the Commonwealth of Massachusetts, Division of Insurance (“Division”), and Douglas D. Lucciano (“Lucciano”) formerly licensed as an insurance producer licensed under the laws of the Commonwealth of Massachusetts (“Commonwealth”) and with an address of 92 Pleasant Street, Meredith, NH.

WHEREAS, Lucciano was licensed by the Division as an insurance producer pursuant to M.G.L. c. 175, § 162H *et seq.*;

WHEREAS, an insurance producer licensed in the Commonwealth must uphold the standards in M.G.L. c. 175, § 162H *et seq.* and must comply with the Commonwealth’s insurance laws, including without limitation, those set forth in M.G.L. c. 175 & M.G.L. c. 176D; the Code of Massachusetts Regulations; and any other regulatory requirements; each of which give the Commissioner of Insurance review, approval, and enforcement authority over licensees;

WHEREAS, the Division has conducted an investigation, Special Investigation Number 8843, and contends that the acts and conduct of Lucciano as set forth in part in Division correspondence dated October 12, 2016 (a copy of which is attached hereto), constitute grounds for revocation of Lucciano’s insurance license and the imposition of fines;

WHEREAS, Lucciano is aware of his rights to notice and to an administrative hearing with respect to the alleged violations of Massachusetts insurance laws in these matters, and hereby waives those rights.

NOW THEREFORE, in consideration of the foregoing and the covenants, warranties, representations, and agreements contained herein, it is mutually agreed as follows:

1. Lucciano agrees to have his Massachusetts insurance producer license permanently revoked by the Division.
2. Lucciano agrees to cease and desist from the alleged conduct set forth in the Division’s October 12, 2016 correspondence, a copy of which is attached.
3. From the effective date of this Agreement, Lucciano is prohibited from soliciting, aiding in the placement, continuation, or negotiation of insurance policies or

taking any action which may lead any person or entity to believe that they are authorized in the Commonwealth to engage in the business of insurance in any capacity, including without limitation, acting as a licensed insurance producer, special insurance broker, public adjuster, insurance advisor, viatical loan provider, viatical broker, viatical settlement broker or viatical settlement provider, or any other licensed insurance professional.

4. Within thirty (30) days from the effective date of this Agreement, Lucciano shall dispose of any and all interest (direct and indirect) he may have, including without limitation, as proprietor, partner, stockholder, officer, director, employee, consultant, or independent contractor of any insurance related business interest that he may hold in the Commonwealth.
5. From the effective date of this Agreement, Lucciano is prohibited from owning, managing, directing or being an employee, consultant or an independent contractor, partner, director or officer, paid or unpaid, of any insurance related business in the Commonwealth.
6. Except as expressly set forth in this Agreement, the failure of the Division at any time to require strict performance by Lucciano of any terms, provisions, or conditions hereof shall in no way affect the right thereafter to enforce the same, nor shall the waiver by the Division of any breach of any of the terms, provisions, and conditions hereof be construed or deemed a waiver of any succeeding breach of any term, provision, or condition thereof.
7. In the event that the Division finds that there has been a breach of any provision of this Agreement, the Division may, in its discretion, pursue any and all legal remedies permitted by the Massachusetts insurance laws as well as any other appropriate law of the Commonwealth.
8. The provisions of this Agreement may be amended, modified, or expanded solely in writing by joint consent of the Division and Lucciano. This Settlement Agreement is a reportable administrative action.

SIGNED:

Douglas D. Lucciano

Robert J. Kelly- Division of Insurance

Dated: _____

Dated: _____