

## COMMONWEALTH OF MASSACHUSETTS Office of Consumer Affairs and Business Regulation DIVISION OF INSURANCE

1000 Washington Street • Suite 810 • Boston, MA 02118-6200 (617) 521-7794 • FAX (617) 521-7475 http://www.mass.gov/doi

JAY ASH SECRETARY OF HOUSING AND ECONOMIC DEVELOPMENT

> JOHN C. CHAPMAN UNDERSECRETARY

DANIEL R. JUDSON COMMISSIONER OF INSURANCE

December 19, 2016

KARYN E. POLITO LIEUTENANT GOVERNOR

Blackman Insurance Agency, Inc C/O Richard Blackman 631 Main Street East Greenwich, CT 02818

RE: Blackman Insurance Agency, Inc-Massachusetts License No. 1783135

SIU Investigation No. 9320

## VIA First Class Mail & E-Mail

Dear Mr.Blackman:

I represent the Massachusetts Division of Insurance ("Division") with regard to the above-captioned investigation. Pursuant to an investigation conducted by the Division's Special Investigations Unit, the Division has cause to believe that Blackman Insurance Agency, Inc ("VSC") violated the Massachusetts insurance laws set forth below by the conduct detailed in this settlement letter.

This case was opened on September 30, 2016, after the Division discovered that Blackman Insurance Agency was unlicensed in Massachusetts from May 25, 2015 through August 30, 2016. During this unlicensed period, Blackman Insurance Agency wrote two policies in connection with its Massachusetts business. Further investigation revealed a 2007 Massachusetts administrative action against Blackman Insurance Agency for the same conduct alleged in the instant matter.

The conduct described above is evidence of the following violations:

M.G.L. c. 175, § 162I – A person shall not sell, solicit or negotiate insurance in the commonwealth for any class or classes of insurance unless the person is licensed for that line of authority. A violation is punishable by a fine up to \$500. M.G.L. c. 175, § 194.

M.G.L. c. 175,  $\S$  162R (a)(2) . . . [t]he commissioner may place on probation, suspend, revoke or refuse to issue or renew an insurance producer's license or may levy a civil penalty for . . . violating any insurance laws. Additionally, a violation is punishable by a fine up to one thousand dollars. M.G.L. c. 176D,  $\S$  7.

The Division is authorized to issue an order requiring you to show cause as to why Blackman Insurance Agency, Inc should not be made to cease and desist from the above alleged conduct. If, after a public hearing, the Commissioner of Insurance finds that Blackman Insurance Agency, Inc did commit the alleged violations, he may impose a fine up to the amounts listed above and order that your Massachusetts Insurance Producer License be placed on probation, suspended or revoked.

The Division proposes to resolve this matter through a settlement if you agree to waive the right to a public hearing, agree to cease and desist from the above-alleged conduct and agree to pay a **fine of \$100.00**. If you choose to accept the Division's offer, please have an authorized individual sign this settlement letter where provided below and return it to my attention along with a check made payable to the Commonwealth of Massachusetts, no later than **December 30, 2016**.

The Division considers the acceptance of this settlement to constitute a reportable administrative event which should be included on your next Massachusetts producer license renewal application. You also may be required to report this action in other jurisdictions where you hold an insurance producer license. This Agreement shall be construed under and governed by the laws of the Commonwealth of Massachusetts.

Although this correspondence does not constitute the required statutory notice of a public hearing, if this matter is not resolved by **December 30, 2016**, the Division intends to file its Order to Show Cause and will notify you of the hearing date.

Thank you for your prompt attention to this matter. Should you have any questions or wish to discuss this matter further, I may be reached at (617) 521-7471 or Scott.Peary@state.ma.us.

Sincerely,

Scott J. Peary Chief Enforcement Counsel

Enclosure



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INSURANCE

## SETTLEMENT AGREEMENT

This Settlement Agreement ("Agreement") is made by and between the Commonwealth of Massachusetts, Division of Insurance ("Division"), and Blackman Insurance Agency, Inc, licensed as an insurance producer licensed under the laws of the Commonwealth of Massachusetts ("Commonwealth") and with an address of 631 Main Street, East Greenwich, CT 02818.

WHEREAS, Blackman Insurance Agency, Inc was licensed by the Division as an insurance producer pursuant to M.G.L. c. 175, § 162H et seq.;

WHEREAS, an insurance producer licensed in the Commonwealth must uphold the standards in M.G.L. c. 175, § 162H et seq. and must comply with the Commonwealth's insurance laws, including without limitation, those set forth in M.G.L. c. 175 & M.G.L. c. 176D; the Code of Massachusetts Regulations; and any other regulatory requirements; each of which give the Commissioner of Insurance review, approval, and enforcement authority over licensees;

WHEREAS, the Division has conducted an investigation, Special Investigation Number 9320, and contends that the acts and conduct of Blackman Insurance Agency, Inc as set forth in the Division's correspondence dated December 19, 2016, a copy of which is attached hereto, constitute grounds for revocation of Blackman Insurance Agency, Inc's insurance license and the imposition of fines;

WHEREAS, Blackman Insurance Agency, Inc is aware of its rights to notice and to an administrative hearing with respect to the alleged violations of Massachusetts insurance laws in these matters, and hereby waives those rights.

NOW THEREFORE, in consideration of the foregoing and the covenants, warranties, representations, and agreements contained herein, it is mutually agreed as follows:

Blackman Insurance Agency, Inc agrees to immediately cease and desist from the conduct outlined in the Division's December 19, 2016 correspondence.

«Business\_Entity» - SIU No. «SIU\_No» - Page 3 of 4

OF

2. Blackman Insurance Agency, Inc agrees to pay a \$100.00 fine by December 30, 2016. Such check shall be made payable to the Commonwealth of Massachusetts and returned, along with an original signed version of the instant settlement agreement, to:

Massachusetts Division of Insurance C/O Scott Peary, Chief Enforcement Counsel 1000 Washington Street, Suite 810 Boston, MA 02118

- 3. Except as expressly set forth in this Agreement, the failure of the Division at any time to require strict performance by Blackman Insurance Agency, Inc of any terms, provisions, or conditions hereof shall in no way affect the right thereafter to enforce the same, nor shall the waiver by the Division of any breach of any of the terms, provisions, and conditions hereof be construed or deemed a waiver of any succeeding breach of any term, provision, or condition thereof.
- 4. In the event that the Division finds that there has been a breach of any provision of this Agreement, the Division may, in its discretion, pursue any and all legal remedies permitted by the Massachusetts insurance laws as well as any other appropriate law of the Commonwealth.
- 5. The provisions of this Agreement may be amended, modified, or expanded solely in writing by joint consent of the Division and Blackman.

SIGNED:	
	DAJ. G
Richard Blackman Blackman Insurance Agency, Inc	Commonwealth of Massachusetts Division of Insurance Scott Peary Chief Enforcement Counsel
Dated:	Dated: December 19, 2016