# HEALTH POLICY COMMISSION NOTICE OF MATERIAL CHANGE FORM

Health Policy Commission 50 Milk Street 8<sup>th</sup> Floor Boston, MA 02109

## **GENERAL INSTRUCTIONS**

The attached form should be used by a Provider or Provider Organization to provide a Notice of Material Change ("Notice") to the Health Policy Commission ("Commission"), as required under M.G.L. c. 6D, § 13 and 958 CMR 7.00, Notices of Material Change and Cost and Market Impact Reviews. To complete the Notice, it is necessary to read and comply with 958 CMR 7.00, a copy of which may be obtained on the Commission's website at <a href="https://www.mass.gov/hpc">www.mass.gov/hpc</a>. Capitalized terms in this Notice are defined in 958 CMR 7.02. Additional sub-regulatory guidance may be available on the Commission's website (e.g., Technical Bulletins, FAQs). For further assistance, please contact the Health Policy Commission at <a href="https://www.mass.gov/hpc">HPC-Notice@state.ma.us</a>. This form is subject to statutory and regulatory changes that may take place from time to time.

# REQUIREMENT TO FILE

This Notice must be submitted by any Provider or Provider Organization with \$25 million or more in Net Patient Service Revenue in the preceding fiscal year that is proposing a Material Change, as defined in 958 CMR 7.02. Notice must be filed with the Commission not fewer than 60 days before the consummation or closing of the transaction (i.e., the proposed effective date of the proposed Material Change).

#### SUBMISSION OF NOTICE

One electronic copy of the Notice, in a portable document form (pdf), should be submitted to the following:

Health Policy Commission <u>HPC-Notice@state.ma.us;</u>

Office of the Attorney General <u>HCD-6D-NOTICE@state.ma.us</u>;

Center for Health Information and Analysis CHIA-Legal@state.ma.us

# PRELIMINARY REVIEW AND NOTICE OF COST AND MARKET IMPACT REVIEW

If the Commission considers the Notice to be incomplete, or if the Commission requires clarification of any information to make its determination, the Commission may, within 30 days of receipt of the Notice, notify the Provider Organization of the information or clarification necessary to complete the Notice.

The Commission will inform each notifying Provider or Provider Organization of any determination to initiate a Cost and Market Impact Review within 30 days of its receipt of a completed Notice and all required information, or by a later date as may be set by mutual agreement of the Provider or Provider Organization and the Commission.

#### CONFIDENTIALITY

Information on this Notice form itself shall be a public record and will be posted on the Commission's website. Pursuant to 958 CMR 7.09, the Commission shall keep confidential all nonpublic information and documents obtained in connection with a Notice of Material Change and shall not disclose the information or documents to any person without the consent of the Provider or Payer that produced the information or documents, except in a Preliminary Report or Final Report of a Cost and Market Impact Review if the Commission believes that such disclosure should be made in the public interest after taking into account any privacy, trade secret or anti-competitive considerations. The confidential information and documents shall not be public records and shall be exempt from disclosure under M.G.L. c. 4, § 7 cl. 26 or M.G.L. c. 66, § 10.

# NOTICE OF MATERIAL CHANGE

			Date of Notice: 1/25/16				
1.	Name: Mount Auburn Cambridge Independent Practice Association, Inc.						
	Federal TAX ID #	MA DPH Facility ID #	NPI #				
2.	04-2898888						
		16					
Con	STACT INFORMATION		Control of the Contro				
3.	Business Address 1: 1380 Soldier	s Field Road					
4.	Business Address 2:						
5.	City: Brighton	State: MA	Zip Code: <b>02135</b>				
6.	Business Website:						
7.	Contact First Name: Melissa	Contact Last Nar	ne: LeBlanc				
8.	Title: Director of Contracting						
9.	Contact Phone: 617-259-2119	Extension:					
10.	Contact Email: mleblanc@macipa	a.com					
			/				
DES	CRIPTION OF ORGANIZATION						
11.	11. Briefly describe your organization.						
Mou	nt Auburn Cambridge Independ	dent Practice Association, Inc. (MA	ACIPA) is a physician				
men	nbership organization with over	400 physicians who have priviled	es at Mount Auburn Hospital				
Phys	Physician offices are located in Cambridge, Belmont, Watertown, Somerville, Lexington, Medford						
and Arlington, Massachusetts. MACIPA provides a wide range of services to its members, including contract negotiation, quality support, care management and social work teams and							
elect	tronic medical record support a	nd maintenance.	Social work learns and				
Түрі	E OF MATERIAL CHANGE						
12.	Check the box that most accurately desc	ribes the proposed Material Change involving	a Provider or Provider Organization:				
}	A Merger or affiliation with, or Acquisition of or by, a Carrier:						
ŀ	A Merger with or Acquisition of or by a Hospital or a hospital system;  Any other Acquisition, Merger, or affiliation (such as a Corporate Affiliation, Contracting Affiliation, or employment of						
	ricaltil Care Professionals) of, by, or	with another Provider, Providers (such as mulization), or Provider Organization that would	tiple Health Care Professionals from				
	rationt service Revenue of the Provi	der or Provider Organization of ten million do	llars or more or in the Provider or				
- [	Florider Organization having a near-	majority of market share in a given service or or more Providers or Provider Organizations	region.				
_	Service Revenue of \$25 million or m	ore in the preceding fiscal year; provided that	this shall not include a Clinical				
	Any formation of a partnership, joint	ollaborating on clinical trials or graduate med venture, accountable care organization, paren	ical education programs; and				
v .	organization, or other organization cr	eated for administering contracts with Carrier	s or third-party administrators or				
	of fature contracting off beliaf	f of one or more Providers or Provider Organi	izations.				
13.	What is the proposed effective date of the	e proposed Material Change? The later of	1/1/16 or data of UDC size of				
			1/1/10 of date of HPC signoff				

# MATERIAL CHANGE NARRATIVE

14. Briefly describe the nature and objectives of the proposed Material Change, including any exchange of funds between the parties (such as any arrangement in which one party agrees to furnish the other party with a discount, rebate, or any other type of refund or remuneration in exchange for, or in any way related to, the provision of Health Care Services) and whether any changes in Health Care Services are anticipated in connection with the proposed Material Change:

Mount Auburn Cambridge Independent Practice Association and Mount Auburn Hospital (jointly MACIPA) and Boston Children's Hospital have entered into a contract whereby Children's Hospital will be designated by MACIPA as the preferred pediatric academic medical center for MACIPA patients, when appropriate. The arrangement will include developing clinical and other initiatives to achieve the parties' shared goals of achieving high quality and cost effective care for MACIPA's and Children's shared patients. Children's will provide a discount on certain services provided to MACIPA risk members because the parties believe that close clinical management of MACIPA risk members' care and more integration will lead to improved quality and efficiency and reduced total medical expenses for those patients. For additional detail please refer to the Provider Network Agreement submitted with this Notification.

15. Briefly describe the anticipated impact of the proposed Material Change, including but not limited to any anticipated impact on reimbursement rates, care referral patterns, access to needed services, and/or quality of care:

MACIPA and Boston Children's Hospital will become more clinically aligned in order to provide high quality, cost effective care to patients in the most appropriate setting. MACIPA and Children's will jointly develop programs and initiatives to improve the quality outcomes and cost effectiveness of care delivered to MACIPA and Children's shared patients.

#### DEVELOPMENT OF THE MATERIAL CHANGE

16. Describe any other Material Changes you anticipate making in the next 12 months:

The parties do not anticipate any further material changes to their relationship in the next 12 months. MACIPA will file a Notice of Material Change for any future clinical affiliation where such Notice is required.

17. Indicate the date and nature of any applications, forms, notices or other materials you have submitted regarding the proposed Material Change to any other state or federal agency:

None, other than this application.

## SUPPLEMENTAL MATERIALS

18. Submit the following materials, if applicable, under separate cover to <a href="https://example.com/html/>
HPC-Notice@state.ma.us">HPC-Notice@state.ma.us</a>.

The Health Policy Commission shall keep confidential all nonpublic information, as requested by the parties, in accordance with M.G.L. c. 6D, § 13(c), as amended by 2013 Mass. Acts, c. 38, § 20 (July 12, 2013).

- a. Copies of all current agreement(s) (with accompanying appendices and exhibits) governing the proposed Material Change (e.g., definitive agreements, affiliation agreements);
- b. A current organizational chart of your organization
- c. Any analytic support for your responses to Questions 14 and 15 above.

[Remainder of this page intentionally left blank]

Print this page, sign, notarize, and submit as a .PDF separately from the writable portion (p. 4-5) of the Notice of Material Change form. This signed and notarized Affidavit of Truthfulness and Proper Submission is required for a complete submission.

AFFIDAVIT OF TRUTHFULNESS AND PROPER SUBMISSION					
I, the undersigned, certify that:					
1. I have read 958 CMR 7.00, Notices of Material Change and Cost and Market Impact Reviews.					
2. I have read this Notice of Material Change and the information contained therein is accurate and true.					
3. I have submitted the required copies of this Notice to the Health Policy Commission, the Office of the Attorney General, and the Center for Health Information and Analysis as required.					
Signed on theday of, 20, under the pains and penalties of perjury.					
Signature: Parland procl					
Barbara Spivak, M.D.					
Title: President					
FORM MUST BE NOTARIZED IN THE SPACE PROVIDED BELOW:					
REBECCA DYSON Notary Public COMMONWEALTH OF MASSACHUSETTS My Commission Expires August 26, 2016 Notary Signature  Reference Dyson Notary Signature					
Copies of this application have been submitted electronically as follows:					
Office of the Attorney General (1)  Center for Health Information and Analysis (1)					

# **EXPLANATIONS AND DEFINITIONS**

SMICHING PROPERTY.			
۱.	Name	Legal business name as reported with Internal Revenue Service. This may be the parent organization or local Provider Organization name.	
2.	Federal TAX ID #	9-digit federal tax identification number also known as an employer identification number (EIN) assigned by the internal revenue service.	
	MA DPH Facility ID #	If applicable, Massachusetts Department of Public Health Facility Identification Number.	
	National Provider Identification Number (NPI)	10-digit National Provider identification number issued by the Centers for Medicare and Medicaid Services (CMS). This element pertains to the organization or entity directly providing service.	
3.	Business Address 1	Address location/site of applicant	
1.	Business Address 2	Address location/site of applicant continued often used to capture suite number, etc.	
5.	City, State, Zip Code	Indicate the City, State, and Zip Code for the Provider Organization as defined by the US Postal Service.	
5.	Business Website	Business website URL	
	Contact Last Name, First Name	Last name and first name of the primary administrator completing the registration form.	
•	Title:	Professional title of the administrator completing the registration form.	
	Contact Telephone and Extension	10-digit telephone number and telephone extension (if applicable) for administrator completing the registration form	
0.	Contact Email	Contact email for administrator	
1.	Description of Organization	Provide a brief description of the notifying organization's ownership, governance, and operational structure, including but not limited to Provider type (acute Hospital, physician group, skilled nursing facilities, independent practice organization, etc.), number of licensed beds, ownership type (corporation, partnership, limited liability corporation, etc.), service lines and service area(s).	
		Indicate the nature of the proposed Material Change.	
2.	Type of Material Change	Definitions of terms:  "Carrier", an insurer licensed or otherwise authorized to transact accident or health insurance under M.G.L. c. 175; a nonprofit Hospital service corporation organized under M.G.L. c. 176A; a nonprofit medical service corporation organized under M.G.L. c. 176B; a health maintenance organization organized under M.G.L. c. 176G; and an organization entering into a preferred provider arrangement under M.G.L. c. 176I; provided, that this shall not include an employer purchasing coverage or acting on behalf of its employees or the employees of one or more subsidiaries or affiliated corporations of the employer; provided that, unless otherwise noted, the term "Carrier" shall not include any entity to the extent it offers a policy, certificate or contract that provides coverage solely for dental care services or visions care services.	

"Hospital", any hospital licensed under section 51 of chapter 111, the teaching hospital of the University of Massachusetts Medical School and any psychiatric facility licensed under section 19 of chapter 19.

"Net Patient Service Revenue", the total revenue received for patient care from any third party Payer net of any contractual adjustments. For Hospitals, Net Patient Service Revenue should be as reported to the Center under M.G.L. c. 12C, § 8. For other Providers or Provider Organizations, Net Patient Service Revenue shall include the total revenue received for patient care from any third Party payer net of any contractual adjustments, including: (1) prior year third party settlements; and (2) premium revenue, which means per-member-per-month amounts received from a third party Payer to provide comprehensive Health Care Services for that period, for all Providers represented by the Provider or Provider Organization in contracting with Carriers, for all Providers represented by the Provider or Provider Organization in contracting with third party Payers..

"Provider", any person, corporation, partnership, governmental unit, state institution or any other entity qualified under the laws of the Commonwealth to perform or provide Health Care Services.

"Provider Organization", any corporation, partnership, business trust, association or organized group of persons, which is in the business of health care delivery or management, whether incorporated or not that represents one or more health care Providers in contracting with Carriers or third-party administrators for the payments of Heath Care Services; provided, that a Provider Organization shall include, but not be limited to, physician organizations, physician-hospital organizations, independent practice associations, Provider networks, accountable care organizations and any other organization that contracts with Carriers for payment for Health Care Services.

## Proposed Effective Date of the Proposed Material Change

Indicate the effective date of the proposed Material Change.

NOTE: The effective date may not be fewer than 60 days from the date of the filing of the Notice.

## Description of the 14. Proposed Material Change

Provide a brief narrative describing the nature and objectives of the proposed Material Change. Include organizational charts and other supporting materials as necessary to illustrate the proposed change in ownership, governance or operational structure.

Provide a brief description of any analysis conducted by the notifying organization as to the anticipated impact of the proposed Material Change including, but not limited to, the following factors, as applicable:

- Costs
- Prices, including prices of the Provider or Provider Organization involved in the proposed Merger, Acquisition, affiliation or other proposed Material Change
- Utilization
- Health Status Adjusted Total Medical Expenses
- Market Share
- Referral Patterns
- Payer Mix
- Service Area(s)
- Service Line(s)
- Service Mix

# 15. Impact of the Proposed Material Change

16.	Future Planned Material Changes	Provide a brief description of the nature, scope and dates of any pending or planned Material Changes within the 12 months following the date of the notice.
17.	Submission to Other State or Federal Agencies	Indicate the date and nature of any other applications, forms, notices or other materials provided to other state for federal agencies relative to the proposed Material Change, including but not limited to the Department of Public Health (e.g., Determination of Need Application, Notice of Intent to Acquire, Change in Licensure), Massachusetts Attorney General (e.g., notice pursuant to G.L. c. 180, §8A(c)), U.S. Department of Health and Human Services (e.g., Pioneer ACO or Medicare Shared Savings Program application) and Federal Trade Commission/Department of Justice (e.g., Notification and Report Form pursuant to 15 U.S.C. sec. 18a).