

**HMOs' Average Membership for MA Residents by Age Cohort**  
**1/1/2017- 12/31/2017**  
(Includes combined HMO Closed Network Plan and HMO Insured Preferred Provider Network Plan statistics)

| Member Months                                   | HMO Closed Network Plan |           |            |            |            |           | HMO Insured Preferred Provider Network Plan |           |            |            |            |         | HMO Total |           |            |            |            |           | Total      |
|-------------------------------------------------|-------------------------|-----------|------------|------------|------------|-----------|---------------------------------------------|-----------|------------|------------|------------|---------|-----------|-----------|------------|------------|------------|-----------|------------|
|                                                 | 0 thru 5                | 6 thru 12 | 13 thru 18 | 19 thru 25 | 26 thru 64 | 65+       | 0 thru 5                                    | 6 thru 12 | 13 thru 18 | 19 thru 25 | 26 thru 64 | 65+     | 0 thru 5  | 6 thru 12 | 13 thru 18 | 19 thru 25 | 26 thru 64 | 65+       |            |
| Aetna Health Inc.                               | 1,407                   | 2,298     | 2,131      | 3,217      | 18,002     | 1,310     | 45                                          | 89        | 44         | 60         | 280        | 60      | 1,452     | 2,387     | 2,175      | 3,277      | 18,282     | 1,370     | 28,943     |
| Blue Cross and Blue Shield of MA HMO Blue, Inc. | 307,650                 | 417,667   | 416,822    | 533,278    | 3,322,317  | 372,964   | 109,348                                     | 144,711   | 138,835    | 184,916    | 1,050,427  | 460,872 | 416,998   | 562,378   | 555,657    | 718,194    | 4,372,744  | 833,836   | 7,459,807  |
| Boston Medical Center Health Plan, Inc.         | 239,101                 | 283,245   | 208,416    | 301,352    | 1,813,552  | 11,035    | 0                                           | 0         | 0          | 0          | 0          | 0       | 239,101   | 283,245   | 208,416    | 301,352    | 1,813,552  | 11,035    | 2,856,701  |
| ConnectiCare of Massachusetts, Inc.             | 304                     | 199       | 405        | 399        | 3,967      | 241       | 24                                          | 55        | 43         | 80         | 468        | 22      | 328       | 254       | 448        | 479        | 4,435      | 263       | 6,207      |
| Fallon Community Health Plan, Inc.              | 101,950                 | 123,159   | 114,008    | 153,499    | 872,905    | 274,415   | 0                                           | 0         | 0          | 0          | 0          | 0       | 101,950   | 123,159   | 114,008    | 153,499    | 872,905    | 274,415   | 1,639,936  |
| Harvard Pilgrim Health Care, Inc.               | 113,099                 | 153,526   | 153,568    | 199,337    | 1,217,529  | 120,610   | 15,351                                      | 20,133    | 20,531     | 26,418     | 146,427    | 8,581   | 128,450   | 173,659   | 174,099    | 225,755    | 1,363,956  | 129,191   | 2,195,110  |
| Health New England, Inc.                        | 176,865                 | 234,292   | 193,267    | 170,248    | 858,869    | 184,099   | 1,009                                       | 1,995     | 2,695      | 4,223      | 19,561     | 4,504   | 177,874   | 236,288   | 195,963    | 174,471    | 878,430    | 188,603   | 1,851,629  |
| Neighborhood Health Plan, Inc.                  | 534,213                 | 619,236   | 458,037    | 425,584    | 2,445,307  | 23,939    | 141                                         | 372       | 289        | 649        | 2,554      | 250     | 534,354   | 619,608   | 458,327    | 426,232    | 2,447,861  | 24,189    | 4,510,571  |
| Tufts Health Public Plans, Inc.                 | 402,290                 | 407,620   | 297,789    | 397,683    | 2,693,102  | 16,258    | 0                                           | 0         | 0          | 0          | 0          | 0       | 402,290   | 407,620   | 297,789    | 397,683    | 2,693,102  | 16,258    | 4,214,742  |
| Tufts Associated HMO, Inc.                      | 105,053                 | 148,804   | 160,915    | 206,643    | 1,295,798  | 1,351,252 | 544                                         | 727       | 659        | 1,173      | 5,774      | 844     | 105,597   | 149,531   | 161,574    | 207,816    | 1,301,572  | 1,352,096 | 3,278,186  |
| TOTAL                                           | 1,981,932               | 2,390,047 | 2,005,359  | 2,391,240  | 14,541,349 | 2,356,123 | 126,462                                     | 168,082   | 163,097    | 217,519    | 1,225,491  | 475,133 | 2,108,394 | 2,558,129 | 2,168,456  | 2,608,759  | 15,766,840 | 2,831,256 | 28,041,833 |

| Average Membership<br>for Mid-Year Report (#6)  | HMO Closed Network Plan |           |            |            |            |         | HMO Insured Preferred Provider Network Plan |           |            |            |            |        | HMO Total |           |            |            |            |         | Total     |
|-------------------------------------------------|-------------------------|-----------|------------|------------|------------|---------|---------------------------------------------|-----------|------------|------------|------------|--------|-----------|-----------|------------|------------|------------|---------|-----------|
|                                                 | 0 thru 5                | 6 thru 12 | 13 thru 18 | 19 thru 25 | 26 thru 64 | 65+     | 0 thru 5                                    | 6 thru 12 | 13 thru 18 | 19 thru 25 | 26 thru 64 | 65+    | 0 thru 5  | 6 thru 12 | 13 thru 18 | 19 thru 25 | 26 thru 64 | 65+     |           |
| Aetna Health Inc.                               | 101                     | 165       | 153        | 231        | 1,543      | 94      | 5                                           | 6         | 5          | 5          | 28         | 4      | 106       | 171       | 158        | 236        | 1,571      | 98      | 2,341     |
| Blue Cross and Blue Shield of MA HMO Blue, Inc. | 25,473                  | 34,611    | 34,385     | 43,879     | 273,655    | 30,573  | 9,093                                       | 12,055    | 11,548     | 15,274     | 86,864     | 37,825 | 34,565    | 46,666    | 45,933     | 59,153     | 360,519    | 68,398  | 615,233   |
| Boston Medical Center Health Plan, Inc.         | 20,091                  | 23,898    | 17,494     | 25,984     | 150,742    | 812     | 0                                           | 0         | 0          | 0          | 0          | 0      | 20,091    | 23,898    | 17,494     | 25,984     | 150,742    | 812     | 239,021   |
| CeltiCare Health Plan of Massachusetts, Inc.    | 0                       | 2         | 3          | 5,915      | 35,594     | 278     | 0                                           | 0         | 0          | 0          | 0          | 0      | 0         | 2         | 3          | 5,915      | 35,594     | 278     | 41,790    |
| ConnectiCare of Massachusetts, Inc.             | 26                      | 20        | 37         | 39         | 371        | 19      | 2                                           | 5         | 5          | 7          | 46         | 2      | 28        | 25        | 42         | 47         | 416        | 21      | 579       |
| Fallon Community Health Plan, Inc.              | 8,572                   | 10,300    | 9,585      | 13,071     | 73,725     | 22,551  | 0                                           | 0         | 0          | 0          | 0          | 0      | 8,572     | 10,300    | 9,585      | 13,071     | 73,725     | 22,551  | 137,803   |
| Harvard Pilgrim Health Care, Inc.               | 9,960                   | 13,671    | 13,739     | 17,576     | 107,253    | 10,112  | 1,334                                       | 1,719     | 1,773      | 2,275      | 12,642     | 723    | 11,294    | 15,390    | 15,512     | 19,851     | 119,895    | 10,834  | 192,776   |
| Health New England, Inc.                        | 15,893                  | 19,802    | 16,266     | 14,413     | 72,691     | 15,163  | 82                                          | 166       | 238        | 341        | 1,607      | 356    | 15,975    | 19,967    | 16,504     | 14,754     | 74,298     | 15,518  | 157,017   |
| Neighborhood Health Plan, Inc.                  | 46,663                  | 52,895    | 39,300     | 38,500     | 214,676    | 1,932   | 9                                           | 28        | 20         | 51         | 190        | 21     | 46,672    | 52,923    | 39,320     | 38,551     | 214,866    | 1,953   | 394,285   |
| Tufts Health Public Plans, Inc.                 | 32,894                  | 33,641    | 24,576     | 34,374     | 226,083    | 1,307   | 0                                           | 0         | 0          | 0          | 0          | 0      | 32,894    | 33,641    | 24,576     | 34,374     | 226,083    | 1,307   | 352,876   |
| Tufts Associated HMO, Inc.                      | 8,848                   | 12,577    | 13,553     | 17,268     | 108,556    | 110,409 | 46                                          | 65        | 64         | 102        | 512        | 77     | 8,894     | 12,641    | 13,618     | 17,370     | 109,068    | 110,486 | 272,077   |
| TOTAL                                           | 168,520                 | 201,582   | 169,092    | 211,250    | 1,264,887  | 193,250 | 10,571                                      | 14,043    | 13,653     | 18,055     | 101,888    | 39,007 | 179,091   | 215,625   | 182,745    | 229,304    | 1,366,775  | 232,257 | 2,405,797 |

| Average Membership<br>for Year-End Report (#12) | HMO Closed Network Plan |           |            |            |            |         | HMO Insured Preferred Provider Network Plan |           |            |            |            |        | HMO Total |           |            |            |            |         | Total     |
|-------------------------------------------------|-------------------------|-----------|------------|------------|------------|---------|---------------------------------------------|-----------|------------|------------|------------|--------|-----------|-----------|------------|------------|------------|---------|-----------|
|                                                 | 0 thru 5                | 6 thru 12 | 13 thru 18 | 19 thru 25 | 26 thru 64 | 65+     | 0 thru 5                                    | 6 thru 12 | 13 thru 18 | 19 thru 25 | 26 thru 64 | 65+    | 0 thru 5  | 6 thru 12 | 13 thru 18 | 19 thru 25 | 26 thru 64 | 65+     |           |
| Aetna Health Inc.                               | 117                     | 192       | 178        | 268        | 1,500      | 109     | 4                                           | 7         | 4          | 5          | 23         | 5      | 121       | 199       | 181        | 273        | 1,524      | 114     | 2,412     |
| Blue Cross and Blue Shield of MA HMO Blue, Inc. | 25,638                  | 34,806    | 34,735     | 44,440     | 276,860    | 31,080  | 9,112                                       | 12,059    | 11,570     | 15,410     | 87,536     | 38,406 | 34,750    | 46,865    | 46,305     | 59,850     | 364,395    | 69,486  | 621,651   |
| Boston Medical Center Health Plan, Inc.         | 19,925                  | 23,604    | 17,368     | 25,113     | 151,129    | 920     | 0                                           | 0         | 0          | 0          | 0          | 0      | 19,925    | 23,604    | 17,368     | 25,113     | 151,129    | 920     | 238,058   |
| ConnectiCare of Massachusetts, Inc.             | 25                      | 17        | 34         | 33         | 331        | 20      | 2                                           | 5         | 4          | 7          | 39         | 2      | 27        | 21        | 37         | 40         | 370        | 22      | 517       |
| Fallon Community Health Plan, Inc.              | 8,496                   | 10,263    | 9,501      | 12,792     | 72,742     | 22,868  | 0                                           | 0         | 0          | 0          | 0          | 0      | 8,496     | 10,263    | 9,501      | 12,792     | 72,742     | 22,868  | 136,661   |
| Harvard Pilgrim Health Care, Inc.               | 9,425                   | 12,794    | 12,797     | 16,611     | 101,461    | 10,051  | 1,279                                       | 1,678     | 1,711      | 2,202      | 12,202     | 715    | 10,704    | 14,472    | 14,508     | 18,813     | 113,663    | 10,766  | 182,926   |
| Health New England, Inc.                        | 14,739                  | 19,524    | 16,106     | 14,187     | 71,572     | 15,342  | 84                                          | 166       | 225        | 352        | 1,630      | 375    | 14,823    | 19,691    | 16,330     | 14,539     | 73,203     | 15,717  | 154,302   |
| Neighborhood Health Plan, Inc.                  | 44,518                  | 51,603    | 38,170     | 35,465     | 203,776    | 1,995   | 12                                          | 31        | 24         | 54         | 213        | 21     | 44,529    | 51,634    | 38,194     | 35,519     | 203,988    | 2,016   | 375,881   |
| Tufts Health Public Plans, Inc.                 | 33,524                  | 33,968    | 24,816     | 33,140     | 224,425    | 1,355   | 0                                           | 0         | 0          | 0          | 0          | 0      | 33,524    | 33,968    | 24,816     | 33,140     | 224,425    | 1,355   | 351,229   |
| Tufts Associated HMO, Inc.                      | 8,754                   | 12,400    | 13,410     | 17,220     | 107,983    | 112,604 | 45                                          | 61        | 55         | 98         | 481        | 70     | 8,800     | 12,461    | 13,465     | 17,318     | 108,464    | 112,675 | 273,182   |
| TOTAL                                           | 165,161                 | 199,171   | 167,113    | 199,270    | 1,211,779  | 196,344 | 10,538                                      | 14,007    | 13,591     | 18,127     | 102,124    | 39,594 | 175,699   | 213,177   | 180,705    | 217,397    | 1,313,903  | 235,938 | 2,336,819 |

Minuteman Health, Inc. ("MHI") is no longer in operation and all insurance policies were terminated in 2017.