

2017 MASSACHUSETTS MERGED SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT ¹
COVERED LIVES BY COUNTY SUMMARY
[GROUP, INDIVIDUAL, YOUNG ADULTS]
(211 CMR 66.13(2)(d))

	COVERED LIVES COMMERCIAL INSURANCE CARRIERS (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	2016	2017	2016	2017	2016	2017	2016 - 2017	2016	2017
		GROUP Covered Lives End of Year	GROUP Covered Lives End of Year	IND Covered Lives End of Year	IND Covered Lives End of Year	TOTAL Covered Lives End of Year	TOTAL Covered Lives End of Year	CHANGE Covered Lives	Market Share	Market Share
1	Fallon Health and Life Assurance Company, Inc.	393	234	9	15	402	249	(153)	0.05%	0.03%
2	HPHC Insurance Company, Inc.	7,497	1,243	9,293	494	16,790	1,737	(15,053)	2.18%	0.23%
3	Tufts Insurance Company - d/b/a Tufts Health Plan	2,623	2,542	254	0	2,877	2,542	(335)	0.37%	0.34%
4	UnitedHealthcare Insurance Company	4,978	10,231	11	94	4,989	10,325	5,336	0.65%	1.38%
5	Wilco Life Insurance Company ²	0	0	2	0	2	0	(2)	0.00%	0.00%
	TOTALS:	15,491	14,250	9,569	603	25,060	14,853	(10,207)	3.25%	1.98%

	COVERED LIVES HEALTH MAINTENANCE ORGANIZATIONS (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	2016	2017	2016	2017	2016	2017	2016 - 2017	2016	2017
		GROUP Covered Lives End of Year	GROUP Covered Lives End of Year	IND Covered Lives End of Year	IND Covered Lives End of Year	TOTAL Covered Lives End of Year	TOTAL Covered Lives End of Year	CHANGE Covered Lives	Market Share	Market Share
1	Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	226,557	233,648	23,631	24,299	250,188	257,947	7,759	32.45%	34.45%
2	Boston Medical Center Health Plan, Inc.	162	233	38,323	81,081	38,485	81,314	42,829	4.99%	10.86%
3	CeltiCare Health Plan of Massachusetts, Inc.	0	0	1,292	15	1,292	15	(1,277)	0.17%	0.00%
4	ConnectiCare of Massachusetts, Inc.	660	428	14	15	674	443	(231)	0.09%	0.06%
5	Fallon Community Health Plan, Inc.	13,570	11,284	7,882	9,799	21,452	21,083	(369)	2.78%	2.82%
6	Harvard Pilgrim Health Care, Inc.	90,282	50,313	10,786	9,009	101,068	59,322	(41,746)	13.11%	7.92%
7	Health New England, Inc.	20,228	21,206	7,804	6,095	28,032	27,301	(731)	3.64%	3.65%
8	Minuteman Health, Inc.	651	1,700	5,363	5,939	6,014	7,639	1,625	0.78%	1.02%
9	Neighborhood Health Plan, Inc.	54,799	46,116	67,809	38,875	122,608	84,991	(37,617)	15.90%	11.35%
10	Tufts Health Public Plans, Inc.	3,727	10,002	107,387	119,470	111,114	129,472	18,358	14.41%	17.29%
11	Tufts Associated Health Maintenance Organization, Inc. - d/b/a Tufts Health Plan	57,372	54,100	5,397	7,372	62,769	61,472	(1,297)	8.14%	8.21%
	TOTALS:	468,008	429,030	275,688	301,969	743,696	730,999	(12,697)	96.45%	97.64%

	COVERED LIVES BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS, INC. (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	2016	2017	2016	2017	2016	2017	2016 - 2017	2016	2017
		GROUP Covered Lives End of Year	GROUP Covered Lives End of Year	IND Covered Lives End of Year	IND Covered Lives End of Year	TOTAL Covered Lives End of Year	TOTAL Covered Lives End of Year	CHANGE Covered Lives	Market Share	Market Share
1	Blue Cross and Blue Shield of Massachusetts, Inc.	2,200	2,776	122	51	2,322	2,827	505	0.30%	0.38%
	TOTALS:	2,200	2,776	122	51	2,322	2,827	505	0.30%	0.38%

	TOTAL COVERED LIVES ALL CARRIERS (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	2016	2017	2016	2017	2016	2017	2016 - 2017	2016	2017
		GROUP Covered Lives End of Year	GROUP Covered Lives End of Year	IND Covered Lives End of Year	IND Covered Lives End of Year	TOTAL Covered Lives End of Year	TOTAL Covered Lives End of Year	CHANGE Covered Lives	Market Share	Market Share
	TOTALS:	485,699	446,056	285,379	302,623	771,078	748,679	(22,399)	100.00%	100.00%

¹ Based on the 2017 Small Group/Individual Annual Reports currently on file with the Division.
Starting with the the year-end 2017 report, carriers are no longer submitting data for this report directly to the Division. Instead, the year-end 2017 data (and subsequent year-end reports) shown in this report was produced by the Center for Health Information and Analysis using data submissions by the carriers to the All-Payer Claims Database. As a result, comparing membership from year-end 2016 to year-end 2017 may not be appropriate, as the data is taken from separate sources.

² Plan is closed to new membership. Effective July 6, 2016, Conseco Life Insurance Company was renamed Wilco Life Insurance Company.