

**2017 MASSACHUSETTS MERGED SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT <sup>17</sup>**  
**ELIGIBLE GROUPS, EMPLOYEES AND THEIR DEPENDENTS SUMMARY**  
(211 CMR 66.13(2)(g))

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUPS</b> (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	<b>ANNUAL 2016 GROUPS</b>	<b>ANNUAL 2017 GROUPS</b>	<b>DIFF 2016 - 2017</b>	<b>2016 MARKET SHARE</b>	<b>2017 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	135	107	(28)	0.2%	0.2%
Commercial Carriers	2,221	1,620	(601)	3.5%	3.1%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	60,429	50,624	(9,805)	96.2%	96.7%
<b>TOTALS:</b>	<b>62,785</b>	<b>52,351</b>	<b>(10,434)</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP EMPLOYEES</b> (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	<b>ANNUAL 2016 EMPLOYEES</b>	<b>ANNUAL 2017 EMPLOYEES</b>	<b>DIFF 2016 - 2017</b>	<b>2016 MARKET SHARE</b>	<b>2017 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	1,015	1,219	204	0.4%	0.5%
Commercial Carriers	7,230	7,015	(215)	3.0%	3.1%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	232,497	215,595	(16,902)	96.6%	96.3%
<b>TOTALS:</b>	<b>240,742</b>	<b>223,829</b>	<b>(16,913)</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP DEPENDENTS</b> (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	<b>ANNUAL 2016 DEPENDENTS</b>	<b>ANNUAL 2017 DEPENDENTS</b>	<b>DIFF 2016 - 2017</b>	<b>2016 MARKET SHARE</b>	<b>2017 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	1,185	1,557	372	0.5%	0.7%
Commercial Carriers	8,261	7,235	(1,026)	3.4%	3.3%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	235,584	213,435	(22,149)	96.1%	96.0%
<b>TOTALS:</b>	<b>245,030</b>	<b>222,227</b>	<b>(22,803)</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP COVERED LIVES</b> (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	<b>ANNUAL 2016 COVERED LIVES</b>	<b>ANNUAL 2017 COVERED LIVES</b>	<b>DIFF 2016 - 2017</b>	<b>2016 MARKET SHARE</b>	<b>2017 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	2,200	2,776	576	0.5%	0.6%
Commercial Carriers	15,491	14,250	(1,241)	3.2%	3.2%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	468,081	429,030	(39,051)	96.4%	96.2%
<b>TOTALS:</b>	<b>485,772</b>	<b>446,056</b>	<b>(39,716)</b>	<b>100.0%</b>	<b>100.0%</b>

<sup>1</sup> Based on the 2017 Small Group/Individual Annual Reports currently on file with the Division.