2017 MASSACHUSETTS MERGED SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT $^{\rm 1}$ SUMMARY TOTALS

2017 MASSACHUSETTS TOTAL OF ELIGIBLE EMPLOYEES, INDIVIDUALS, AND YOUNG ADULTS (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	ANNUAL 2016 ² GROUP EMPLOYEES	ANNUAL 2017 GROUP EMPLOYEES	ANNUAL 2016 INDIVIDUALS (Inc. Young Adults)	ANNUAL 2017 INDIVIDUALS (Inc. Young Adults)	ANNUAL 2016 EMPLOYEE AND INDIVIDUAL TOTAL	ANNUAL 2017 ³ EMPLOYEE AND INDIVIDUAL TOTAL	DIFF 2016 - 2017	2016 MARKET SHARE	2017 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	1,015	1,219	69	20	1,084	1,239	155	0.2%	0.3%
Commercial Carriers	7,230	7,015	5,858	323	13,088	7,338	(5,750)	2.9%	1.6%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	232,497	215,595	201,662	220,909	434,159	436,504	2,345	96.8%	98.1%
	240,742	223,829	207,589	221.252	448,331	445,081	(3,250)	100.0%	100.0%

2017 MASSACHUSETTS TOTAL OF ELIGIBLE DEPENDENTS (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	ANNUAL 2016 GROUP DEPENDENTS	ANNUAL 2017 GROUP DEPENDENTS	ANNUAL 2016 INDIVIDUAL DEPENDENTS	ANNUAL 2017 INDIVIDUAL DEPENDENTS	ANNUAL 2016 DEPENDENT TOTAL	ANNUAL 2017 DEPENDENT TOTAL	DIFF 2016 - 2017	2016 MARKET SHARE	2017 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	1,185	1,557	53	31	1,238	1,588	350	0.4%	0.5%
Commercial Carriers	8,261	7,235	3,711	280	11,972	7,515	(4,457)	3.7%	2.5%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	235,584	213,435	72,917	81,060	308,501	294,495	(14,006)	95.9%	97.0%
TOTALS:	245,030	222,227	76,681	81,371	321,711	303,598	(18,113)	100.0%	100.0%

2017 MASSACHUSETTS TOTAL OF ELIGIBLE COVERED LIVES (WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS)	ANNUAL 2016 GROUP COVERED LIVES	ANNUAL 2017 GROUP COVERED LIVES	ANNUAL 2016 INDIVIDUAL COVERED LIVES	ANNUAL 2017 INDIVIDUAL COVERED LIVES	ANNUAL 2016 COVERED LIVES TOTAL	ANNUAL 2017 COVERED LIVES TOTAL	DIFF 2016 - 2017	2016 MARKET SHARE	2017 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	2,200	2,776	122	51	2,322	2,827	505	0.3%	0.4%
Commercial Carriers	15,491	14,250	9,567	603	25,058	14,853	(10,205)	3.2%	2.0%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	468,081	429,030	275,688	301,969	743,769	730,999	(12,770)	96.4%	97.6%
TOTALS:	485,772	446,056	285,377	302,623	771,149	748,679	(22,470)	100.0%	100.0%

Based on the 2017 Small Group/Individual Annual Reports currently on file with the Division. Starting with the the year-end 2017 report, carriers are no longer submitting data for this report directly to the Division. Instead, the year-end 2017 data (and subsequent year-end reports) shown in this report was produced by the Center for Health Information and Analysis using data submissions by the carriers to the All-Payer Claims Database. As a result, comparing membership from year-end 2016 to year-end 2017 may not be appropriate, as the data is taken from separate sources.

² Represents eligible small groups [eligible employees and eligible dependents] including any sole proprietorship, firm, corporation, partnership or association actively engaged in business who, on at least 50% of its working days during the preceding year, employed from among one to not more than 50 eligible employees, the majority of whom worked in Massachusetts.

Represents eligible employees and their eligible dependents, eligible individuals and their eligible dependents, and Young Adults who are enrolled in small group/individual health benefit plans in Massachusetts.