

2018 MASSACHUSETTS MERGED SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT <sup>1</sup>  
COVERED LIVES BY COUNTY SUMMARY  
[GROUP, INDIVIDUAL]  
(211 CMR 66.13(2)(d))

	COVERED LIVES COMMERCIAL INSURANCE CARRIERS (WITH 2018 MEMBERSHIP ACCORDING TO 2018 ANNUAL REPORTS)	2017	2018	2017	2018	2017	2018	2017 - 2018	2017	2018
		GROUP Covered Lives End of Year	GROUP Covered Lives End of Year	IND Covered Lives End of Year	IND Covered Lives End of Year	TOTAL Covered Lives End of Year	TOTAL Covered Lives End of Year	CHANGE Covered Lives	Market Share	Market Share
1	Fallon Health and Life Assurance Company, Inc.	234	143	15	7	249	150	(99)	0.03%	0.02%
2	HPHC Insurance Company, Inc.	1,243	805	494	368	1,737	1,173	(564)	0.23%	0.16%
3	Tufts Insurance Company	2,542	3,088	0	0	2,542	3,088	546	0.34%	0.42%
4	UnitedHealthcare Insurance Company	10,231	8,585	94	135	10,325	8,720	(1,605)	1.38%	1.18%
	TOTALS:	14,250	12,621	603	510	14,853	13,131	(1,722)	1.98%	1.78%

	COVERED LIVES HEALTH MAINTENANCE ORGANIZATIONS (WITH 2018 MEMBERSHIP ACCORDING TO 2018 ANNUAL REPORTS)	2017	2018	2017	2018	2017	2018	2017 - 2018	2017	2018
		GROUP Covered Lives End of Year	GROUP Covered Lives End of Year	IND Covered Lives End of Year	IND Covered Lives End of Year	TOTAL Covered Lives End of Year	TOTAL Covered Lives End of Year	CHANGE Covered Lives	Market Share	Market Share
1	Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	233,648	231,781	24,299	23,642	257,947	255,423	(2,524)	34.45%	34.56%
2	Boston Medical Center Health Plan, Inc.	233	417	81,081	92,951	81,314	93,368	12,054	10.86%	12.63%
3	CeltiCare Health Plan of Massachusetts, Inc.	0	0	15	0	15	0	(15)	0.00%	0.00%
4	ConnectiCare of Massachusetts, Inc.	428	284	15	26	443	310	(133)	0.06%	0.04%
5	Fallon Community Health Plan, Inc.	11,284	9,584	9,799	10,443	21,083	20,027	(1,056)	2.82%	2.71%
6	Harvard Pilgrim Health Care, Inc.	50,313	35,953	9,009	7,763	59,322	43,716	(15,606)	7.92%	5.91%
7	Health New England, Inc.	21,206	20,270	6,095	5,945	27,301	26,215	(1,086)	3.65%	3.55%
8	Minuteman Health, Inc.	1,700	0	5,939	0	7,639	0	(7,639)	1.02%	0.00%
9	Neighborhood Health Plan, Inc.	46,116	40,020	38,875	27,649	84,991	67,669	(17,322)	11.35%	9.16%
10	Tufts Associated Health Maintenance Organization, Inc.	10,002	55,617	119,470	9,595	129,472	65,212	(64,260)	17.29%	8.82%
11	Tufts Health Public Plans, Inc.	54,100	17,015	7,372	137,010	61,472	154,025	92,553	8.21%	20.84%
	TOTALS:	429,030	410,941	301,969	315,024	730,999	725,965	(5,034)	97.64%	98.22%

	COVERED LIVES BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS, INC. (WITH 2018 MEMBERSHIP ACCORDING TO 2018 ANNUAL REPORTS)	2017	2018	2017	2018	2017	2018	2017 - 2018	2017	2018
		GROUP Covered Lives End of Year	GROUP Covered Lives End of Year	IND Covered Lives End of Year	IND Covered Lives End of Year	TOTAL Covered Lives End of Year	TOTAL Covered Lives End of Year	CHANGE Covered Lives	Market Share	Market Share
1	Blue Cross and Blue Shield of Massachusetts, Inc.	2,776	0	51	0	2,827	0	(2,827)	0.38%	0.00%
	TOTALS:	2,776	0	51	0	2,827	0	(2,827)	0.38%	0.00%

	TOTAL COVERED LIVES ALL CARRIERS (WITH 2018 MEMBERSHIP ACCORDING TO 2018 ANNUAL REPORTS)	2017	2018	2017	2018	2017	2018	2017 - 2018	2017	2018
		GROUP Covered Lives End of Year	GROUP Covered Lives End of Year	IND Covered Lives End of Year	IND Covered Lives End of Year	TOTAL Covered Lives End of Year	TOTAL Covered Lives End of Year	CHANGE Covered Lives	Market Share	Market Share
	TOTALS:	446,056	423,562	302,623	315,534	748,679	739,096	(9,583)	100.00%	100.00%

<sup>1</sup> Based on the 2018 Small Group/Individual Annual Reports currently on file with the Division.  
Starting with the the year-end 2017 report, carriers no longer submit data for this report directly to the Division. Instead, the data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the carriers to the All-Payer Claims Database.