



MASSACHUSETTS
HEALTH POLICY COMMISSION

MA-RPO 2018 Training Session – Experienced Reporters

May 22, 2018




MASSACHUSETTS
HEALTH POLICY COMMISSION

AGENDA

- **Background**
- **General Information**
- **2018 Updates & Common Questions**
- **Questions**


Overview of the MA-RPO Program

Overview




The MA-RPO Program, a joint responsibility of the HPC and CHIA, is a **first-in-the-nation** initiative for collecting public, standardized information on Massachusetts' largest health care providers on an annual basis. The first round of data was collected in 2015 and included information on Provider Organizations' corporate structure, contracting and clinical relationships, lists of owned facilities, and rosters of physicians.

2017 Filing



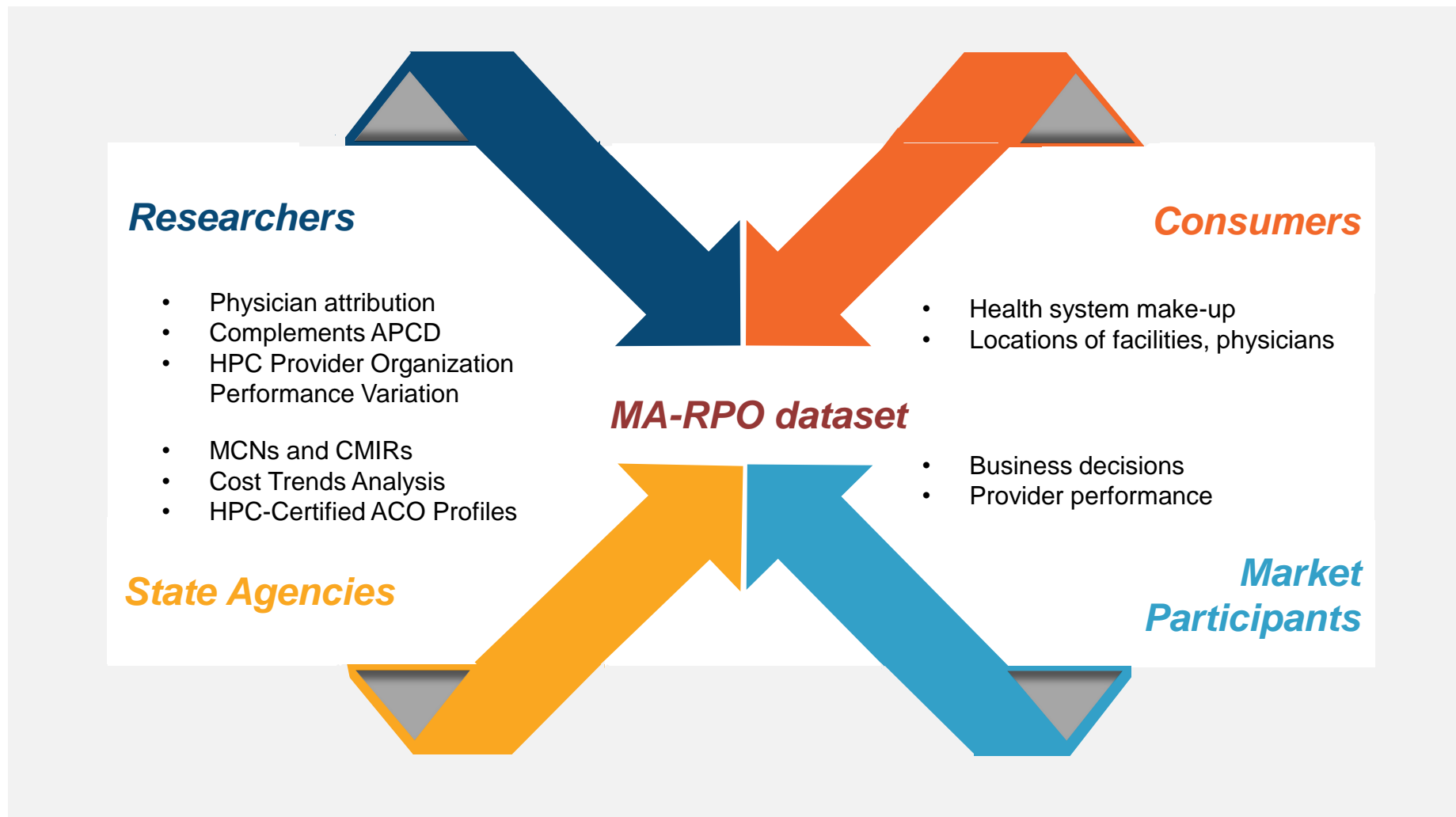
The **2017 filing** collected additional information on Provider Organizations' financials, contracting practices, and APM revenue. We anticipate releasing the final 2017 dataset this summer.

2018 Filing



The MA-RPO Program is committed to phasing in statutorily required reporting elements over time. Based on Provider Organization feedback and user needs, for 2018 there are **no new requirements**, and the APM and Other Revenue file has been removed.

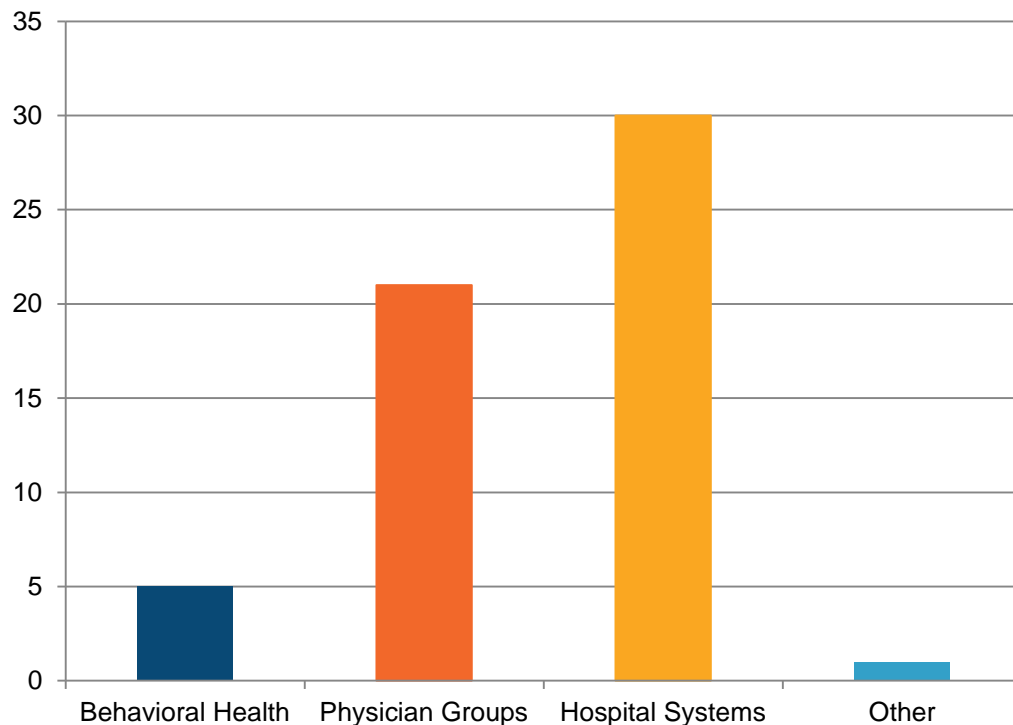
The MA-RPO dataset provides value to a wide variety of end users



Data are available on the MA-RPO Program website.

2017 Filing By the Numbers

57 Provider Organizations were required to complete the 2017 Filing



Over 22,000 physicians were reported:

- 5,560 PCPs
- 17,193 Specialists

- Behavioral Health** – Includes Provider Organizations that are exclusively or primarily providers of behavioral health services
- Hospital Systems** – Includes Provider Organizations that own or control at least one hospital that is not a psychiatric hospital
- Physician Groups** – Includes physician groups and contracting organizations that are not corporately affiliated with a hospital
- Other** – Includes Provider Organizations that did not meet one of the three definitions above



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Process

- Materials are due by **July 31, 2018**.
- Materials must be submitted through the **online submission platform** which will open in early June; information submitted in the 2017 filing will be **prepopulated**.
- Program staff will be available for an optional **one-on-one meeting**.
- Provider Organizations will receive a **pre-filing checklist**. This form is designed to assist your organization in completing its 2018 filing.
- We are always happy to answer questions: HPC-RPO@mass.gov.

2018 Filing

Timing

Provider Organizations are required to provide information that is **accurate as of a specific date**.

File:	Timing:
Background Information	Accurate as of January 1, 2018 (with the exception of contact information)
Corporate Affiliations	Accurate as of January 1, 2018
Contracting Affiliations	Accurate as of January 1, 2018
Contracting Entity	Accurate as of January 1, 2018
Facilities	Accurate as of January 1, 2018
Physician Roster	Accurate as of January 1, 2018
Clinical Affiliations	Accurate as of January 1, 2018
Financial Statements	Most recently available fiscal year (must be made available no later than 100 days after fiscal year end)

Any information submitted in 2017 that is no longer accurate **must be updated** according to the date listed above.

Off-cycle updates are not required.



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Removed Limited Out-of-State Reporting Requirements

- Limited Out-of-State Reporting was a mechanism that allowed certain large, national Provider Organizations with a substantial amount of business outside of Massachusetts to focus their reporting on Massachusetts.
- This designation has been removed, meaning the same filing requirements, which largely mirror the previous Limited Out-of-State Reporting standards, will apply to all Provider Organizations.

Impact	
Entities That Qualified in the Past	All Others
<ol style="list-style-type: none">Continue reporting as beforeProvide a qualitative description of out-of-state facilities and physicians	<ol style="list-style-type: none">May be able to remove certain entities from your filingProvide a qualitative description of out-of-state facilities and physicians

Updated Limited Out-of-State Reporting Requirements

All Provider Organizations are required to submit information in each file only for the entities specified in the instructions for that file.

Corporate Affiliations

1. Affiliates located, incorporated, or doing business in MA
2. Affiliates located outside of MA, but providing certain services to a MA-based affiliate
3. All remaining entities that own or control a reportable corporate affiliate

Contracting Affiliations

All contracting affiliates that have at least one Facility or site located in MA

Facilities

Each licensed Facility that is physically located within MA

Physician Roster

Physicians who either (a) have a site of practice in MA; or (b) have an active MA license

Contracting Entity

Entities that establish at least one contract on behalf of Facilities located in MA and/or physicians that practice in MA

Financial Statements

System-level and physician practices that are reportable corporate affiliates

Clinical Affiliations

Each clinical affiliate, including those located out-of-state, of its corporately affiliated Acute Hospitals that are located in MA

Qualitative Description

The qualitative description must, at a minimum, include the name and location of out-of-state facilities and physician groups located in New England and NY. The description must also include the number of licensed facilities and physicians located outside of New England and NY.

Example Impact of Limited-Out-of-State Reporting Changes

Examples

Provider Organizations do not need to report:

- Licensed facilities located outside of MA in your Facilities file (qualitative description of these entities is still required)
- Physicians that exclusively practice outside of MA in your Physician Roster
- Corporate affiliates located outside of MA, unless:
 1. The affiliate provides legal, financial, fundraising, educational, IT, management, quality improvement, purchasing, or insurance coverage services to a MA affiliate; or
 2. The affiliate owns or controls a reportable corporate affiliate

Recommended Order for Completing Certain Data Elements

RPO-48: Contracting Entity (Contractor) Status

Name	EIN
Property Management Company	02-5555555
Hospital	02-6666666
Physician Group	87-8787878
Urgent Care Center	
Contracting Organization	
Example Health System	55-5555554

RPO-48 Contracting Entity (Contractor) Status
Does the corporate affiliate establish contracts with Payers or TPAs on behalf of one or more Health Care Professionals or Providers, which may include itself? (See [Figure 1](#) and [Note](#))

Provider Organizations should click "save" in the online submission platform after entering or updating data element RPO-48 so that answer options populate accordingly in subsequent data elements.

☒ Yes ☐ No

Contracting Organization establishes contracts directly with payers or TPAs.

Name	EIN
Property Management Company	02-5555555
Hospital	02-6666666
Physician Group	87-8787878
Urgent Care Center	
Contracting Organization	
Example Health System	55-5555554

RPO-48 Contracting Entity (Contractor) Status
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Provider Organizations should click "save" in the online submission platform after entering or updating data element RPO-48 so that answer options populate accordingly in subsequent data elements.

☐ Yes ☒ No

Urgent Care Center does not establish contracts directly with payers or TPAs.

Responses to **RPO-48** are used in two ways:

- All affiliates for which "Yes" is selected will become response options in both **RPO-49** (Corporate Affiliations file) and **RPO-63** (Contracting Affiliations file)
- For all affiliates for which "Yes" is selected, a **Contracting Entity file** must be completed

Recommended Order for Completing Certain Data Elements

RPO-49: Legal Name of Corporately Affiliated Contracting Entity

✓	Name	EIN
✓	Property Management Company	02-5555555
✓	Hospital	02-6666666
✓	Physician Group	87-8787878
✓	Urgent Care Center	
✓	Contracting Organization	
✓	Example Health System	55-5555554

RPO-49 Legal Name of Corporately Affiliated Contracting Entity

Select the name of each Corporately Affiliated Contracting Entity that establishes contracts with Payers or TPAs on behalf of the corporate affiliate. (See [Figure 1](#) and [Note](#)) *

- ☐ Hospital
- ☒ Physician Group
- ☒ Contracting Organization
- ☐ This corporate affiliate has at least one contract that is established by a Third-Party Contracting Entity.
- ☐ This corporate affiliate does not provide direct patient care services for which it is reimbursed according to the terms of a contract with a Payer or TPA.

Because “Yes” is selected in **RPO-48** for Hospital, Physician Group, and Contracting Organization each entity is now a response option in **RPO-49**. The responses above indicate that Physician Group participates in at least one contract it establishes, and at least one contract established by Contracting Organization.

Responses to **RPO-49** are used to populate **RPO-65A** in the Contracting Entity file.

Recommended Order for Completing Certain Data Elements

RPO-63: Legal Name of Corporately Affiliated Contracting Entity

✓	Name	EIN
✓	Contracting Affiliate	12-3456789

RPO-63 Legal Name of Corporately Affiliated Contracting Entity

Select the name of each Corporately Affiliated Contracting Entity that establishes contracts with Payers or TPAs on behalf of the contracting affiliate. Provider Organizations that choose to complete this question using the MA-RPO Program-issued Microsoft Excel template should review the special instructions in the template for completing this question. (See [Figure 1](#) and [Note](#))

- ☐ Hospital
- ☐ Physician Group
- ☒ Contracting Organization

Example Health System has reported one contracting affiliate, and has indicated in RPO-63 that it only participates in contracts established by the Contracting Organization.

Similar to **RPO-49** in the Corporate Affiliations file, responses to **RPO-63** populate **RPO-65A** in the Contracting Entity file.

Recommended Order for Completing Certain Data Elements

RPO-65: Contracts by Payer Category (Establishment)

Question RPO-65

Contracts by Payer Category (Establishment)
Entity: Contracting Organization

Save Save and Close Cancel

	Pay for Performance (P4P)	Global Payment	Bundled Payment	Other APM	Fee for Service (FFS)	Other
	Select All	Select All	Select All	Select All	Select All	Select All
Blue Cross Blue Shield	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Harvard Pilgrim Health Care	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tufts Health Plan	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fallon	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health New England	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Neighborhood Health Plan	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other Private Commercial	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

	Advantage	ACO	Bundled	FFS	Other
Medicare	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	MCO	ACO	SCO/PACE/OneCare	FFS/PCC	Other
Medicaid	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

In **RPO-65**, you will select the contracts/contract types the Contracting Entity establishes with each listed payer. Here, Contracting Organization has indicated it establishes P4P contracts with all commercial payers except for Other Private Commercial, with which it establishes a FFS contract.

You will answer **RPO-65** for each corporate affiliate that has “Yes” in **RPO-48**.

Recommended Order for Completing Certain Data Elements

RPO-65A: Contracts by Payer Category (Participation)

Question RPO-65A

Contracts by Payer Category (Participation)
Entity: Contracting Organization
Affiliate: Physician Group

Save Save and Exit

Affiliate	Name	Pay for Performance (P4P)	Global Payment	Bundled Payment	Other APM	Fee for Service (FFS)	Other
		Select All	Select All	Select All	Select All	Select All	Select All
Corporate	Hospital						
Corporate	Physician Group						
Contracting	Contracting Affiliate						
	Blue Cross Blue Shield	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Harvard Pilgrim Health Care	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Tufts Health Plan	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Fallon	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Health New England	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Neighborhood Health Plan	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Other Private Commercial	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Advantage						
	ACO						
	Bundled						
	FFS						
	Other						
	Medicare	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	MCO						
	ACO						
	SCO/PACE/OneCare						
	FFS/PCC						
	Other						
	Medicaid	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- Select the contracts that each affiliate participates in that was established by the selected Contracting Entity.
- Above, Example Health System has indicated that Physician Group participates in all of the commercial P4P contracts established by Contracting Organization, but not the FFS contract with Other Private Commercial.
- Note that these responses are not necessarily comprehensive for the Physician Group, which could participate in contracts established by other Contracting Entities, either internal or external to Example Health System.

The responses in **RPO-65A** should only include contracts that the Contracting Entity indicated it establishes in **RPO-65** (e.g., P4P with most commercial payers, FFS with Other Private Commercial).

Corporate Affiliations File 2018 Reminder

Reminder:

In **RPO-48** Provider Organizations should select “No” if the corporate affiliate signs the MassHealth RFA and/or enrolls in traditional Medicare, but does not establish any other contracts with commercial or government payers.

Impact:

If one of the Provider Organization’s corporately affiliated Acute Hospitals signs the MassHealth RFA and/or enrolls in traditional Medicare, but does not establish any other contracts with commercial or government payers (e.g., a Medicare Shared Savings Program agreement), the Provider Organization should select “No” in RPO-48.

Physician Roster File: 2018 Update

Description of Change:

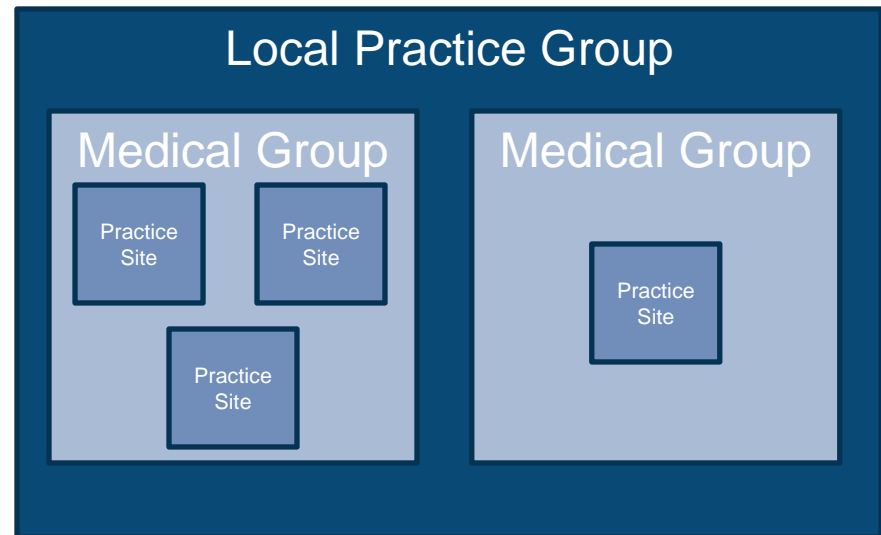
The MA-RPO Program has added fields to the physician roster to allow Provider Organizations to report a physician's **second medical group**, if any.

Example Impact:

If a physician is a member of two medical groups, Provider Organizations may now report the second medical group and the medical group's NPI in RPO-120A and RPO-120B, respectively. The Provider Organization **should not** report the physician on two rows of the physician roster.

Physician Roster: Common Questions

In the physician roster, Medical Groups and Local Practice Groups are important for users to be able to understand the structure and relationships of large organizations with multiple levels



Reminders:

- The MA-RPO Program expects a Secondary Site of Practice to be reported when a physician is practicing at multiple sites, and Medical Group information to be reported when a physician is part of a Medical Group
- Review for **duplicate physicians** before submitting your physician roster
- No need to include **non-MD/DO providers** at this time

Financial Statements File: 2018 Update and Common Questions

Reminder:

1

Standardized templates for the system-level and each owned physician practice.

2

Audited or internal financial statements, including consolidating statements

Updates:



The **Statement of Cash Flows** has been **removed** from the standardized template

APM and Other Revenue File: 2018 Update

Update:

- The **APM and Other Revenue file** has been **removed** for the 2018 filing.
- The MA-RPO Program expects to collect similar revenue data in a more useable and comparable format in future filings.



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Contact Us

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Helpful Resources

Program Website

<https://www.mass.gov/service-details/registration-of-provider-organizations>

Regulation 958 CMR 6.00

<https://www.mass.gov/files/documents/2018/03/21/rpo-recommended-final-regulation.pdf>

Regulation 957 CMR 11.00

<http://www.chiamass.gov/assets/docs/g/chia-regs/957-11.pdf>

Data Submission Manual

https://www.mass.gov/files/documents/2018/04/10/Data%20Submission%20Manual%20-%202018%20Filing%20-%20MA-RPO-2018-01_0.pdf

Forms and Templates

<https://www.mass.gov/service-details/2018-filing>