2021
ANNUAL REPORT

Massachusetts Division of Banks





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Residents of the Commonwealth:

The Massachusetts Office of Consumer Affairs and Business Regulation (OCABR) empowers and protects consumers through advocacy and education, while also ensuring a fair and competitive playing field for the businesses our five agencies regulate. In support of our mission, OCABR continues to find a balance between consumer protection and support of businesses and professionals throughout the state.

The regulatory agencies within OCABR oversee a variety of industries including banking, construction, occupational licensures, insurance, telecommunications, and weights and measures, to name a few. These licensees and registrants are the core of our economy and remain committed to recovery after the challenging years we have all endured. The OCABR senior leadership team works diligently to support our regulated entities in the Commonwealth, and I commend them for their hard work and perseverance.

Together, OCABR employs over 600 individuals and has a combined operating budget of \$82.67 million. In addition, OCABR manages the Massachusetts' Home Improvement Contractor program, Lemon Law protection, and the state's data breach notification database. Finally, we operate a Consumer Hotline, staffed with live representatives available to assist you, by calling 617-973-8787, Monday through Friday, between the hours of 9am and 4:30pm.

The best consumer is an informed consumer, so I am truly proud to share highlights of the past year with you. To that end, Commissioner Mary Gallagher and her team prepared an annual report for the Massachusetts Division of Banks.

I hope that the contents of this report provide you with insight into our accomplishments and dedication to each consumer across the Commonwealth.

Sincerely,

Edward A. Palleschi Undersecretary

Office of Consumer Affairs and Business Regulation

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Letter from Undersecretary Palleschi



For a second year of pandemic-related fits and starts, I am happy to report that the Division of Banks continued to effectively manage our workload throughout 2021. The Division continued to focus our efforts on ensuring financial services providers and consumers received appropriate guidance as we navigated the ongoing pandemic. In addition to monitoring the evolution of the public health response, we maintained tabs on the extensions and expirations of temporary financial protections that were put into place early in the pandemic—including state and federal forbearance requirements, the foreclosure moratorium, extension of student loan debt relief, etc. As we became virtual professionals, conducting our supervisory oversight from a remote posture, we were able to accomplish a significant amount of work as detailed in this report. In addition, the Division welcomed over a dozen new colleagues to the agency.

On top of our routine work, the Division expanded our non-depository oversight with the addition of licensing and supervision of student loan servicers through the passage of Chapter 358 of the Acts of 2020 effective July 1, 2021. Chapter 358, in part sets forth licensing and supervisory requirements to safeguard student loan borrowers from misconduct and harmful practices.

We also spent much of the year engaged with legislators and industry stakeholders on an effort towards modernizing the Commonwealth's money transmission laws. A key component of H.4550 is to expand state regulatory oversight and consumer protections to include peer-to-peer money transfers made within the United States (so-called "domestic" money transfers), a category presently not regulated by the Commonwealth's money transmission law which is applicable only to transfers made to foreign countries. Given significant increases in transaction volume in recent years of peer-to-peer payments coupled with tremendous acceleration of digitization since the onset of the coronavirus pandemic, the time is now to address this significant gap in oversight and consumer protection. Of the 49 states which regulate money transmission, Massachusetts is the only state which does not regulate domestic money transmissions; H.4550 represents the Division's top legislative priority to modernize the existing money transmission laws to reflect the current day marketplace and to bring Massachusetts into line with the rest of the country in protecting consumers engaged in money transfers. We remain hopeful for passage in the 192nd General Court!

As we look ahead, emerging economic and ongoing industry pressures including inflation, emerging technologies, cybersecurity risks are likely to dominate regulatory conversations and examinations for the foreseeable future; at present the Division and our regulated entities remain well positioned and well managed for the challenges ahead.

Sincerely,

Mary L. Gallagher Commissioner Division of Banks

Letter from Commissioner Gallagher



Accomplishments



Licenses issued or renewed by the Division to mortgage companies, mortgage loan originators, money services businesses, debt collectors, loan servicers, and consumer finance companies.

31,125

Consumers receiving reimbursements totaling \$3.7 million from complaint resolution or Division enforcement actions.

485

Total number of completed bank, credit union, licensee, and other approval requests (480) and total number of legal opinions (5) issued.

354

Total number of examination reports mailed to depository (106) & non-depository (248) institutions.

88

Foreclosure delay requests received by the Division, of which 46 were granted.

Formal & informal regulatory orders issued by the 37 Division. 12 Total number of major corporate transactions consummated involving banks & credit unions. The Division hosted 10 webcasts on its DOB connects platform. Topics ranged from COVID Compliance, Fintech, Diversity/Equity/Inclusion, 10 and general financial matters. 14 Division employees achieved a total of 14 new certifications in 2021. In 2021, the Division filled 19 positions including 3 management positions, 13 Examiners, 1 Compliance Officer, and 2 Operations and

Personnel Coordinators.

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2021 Year in Review

First Quarter

January

- On January 11th, the Division promoted examiner Georges Esperance to a new agency position of Data and Risk Management Analyst. The new role is designed as an agency-wide resource providing staff and other stakeholders with data analytics including insight and support to drive business and supervision strategy and decisions.
- On January 12th through 14th, Chief Director Weydt and Examiner Gomes presented at the MMBA Annual Fair Lending & HMDA meeting.
- On January 19th, Chief Director of Enforcement Loring, Chief Director of Examinations O'Driscoll, and Regional Field Manager Young participated in the webcast "Debt Collection Practices: Perspectives and Highlights from the Massachusetts Division of Banks" broadcast on the *DOB connects* platform. The panel discussion was moderated by Deputy Commissioners Cipolla and Rivera and highlighted the Division's approach to regulatory oversight of debt collectors and ongoing nationwide collaborations and consumer outreach campaigns. The webcast can be accessed here along with useful resources.
- Barbara E. Keefe was appointed Deputy Commissioner and General Counsel on January 19th. Ms. Keefe joined the Division of Banks from a legal career at banks and law firms where she cultivated significant financial industry, regulatory, and legal experience. Ms. Keefe's bio can be found here.
- On January 21st, the Division issued guidance letters to its supervised depository institutions regarding 2021 annual meeting requirements. The Division set the expectation for those institutions to hold their annual meetings either in-person, virtually, or a combination of both, consistent with the June 2020 Guidance.
- On January 29th, Commissioner Gallagher delivered remarks at the Massachusetts Bankers Association Annual CEO and Senior Management Workshop. She acknowledged bankers' positive response to the pandemic and commended them for the continued strength of the state's banking industry. She also expressed her concern over cybersecurity risk, particularly ransomware, and highlighted the Ransomware Self-Assessment Tool (RSAT) which was rolled out by the Division's IT/Cyber Team.

February

- The Division added to the Diversity and Inclusion series in DOB connects. "Where Diversity, Equity & Inclusion, Community Reinvestment, and Technology Converge" was broadcast on February 2nd. Panelists discussed encouraging financial institutions to meet the needs of local communities, including low- and moderate-income neighborhoods. You can listen to the webcast here and access the presentation slides and handouts here.
- On February 16th, the Division issued <u>Opinion 20-006</u> relative to licensing requirements for foreign transmittal agencies to issue funds to consumers by paper check.
- On February 19th, Deputy Commissioner Cuff participated in Lawrence Community Works First Time Home Buyer Workshop.
- On February 23rd, the Division approved <u>Martha's Vineyard Savings Bank's</u> request to reorganize into a mutual holding company structure pursuant to the provisions of M.G.L. c. 167H.
- In support of *America Saves Week*, February 22nd through 26th, the Division of Banks posted information from America Saves on its website. You can read the information here.
- On February 23rd through 26th, 21 Division staff attended the NMLS conference. First Deputy Commissioner Begin, Examiner Bullock, and Examiner Ho participated on panel discussions, and Director Chase presented on cybersecurity.

On February 26th, the Division published the <u>2020 Annual Enforcement Report</u>.

March

- On March 9th, the Division of Banks joined a multi-state coalition of regulators inviting U.S. Secretary
 of Education Miguel Cardona to join them in protecting student loan borrowers, urging the reversal of
 policies that undermine states' oversight of student loan servicers. See information on the coalition
 and read the letter to Secretary Cardona here.
- On March 11th, Director Chase participated in the CSBS Non-Bank Cyber training.
- On March 16th, Brad A. Bowling was issued an Order to Show Cause as to why his mortgage loan
 originator license should not be revoked and he should not be prohibited from being employed by or
 operating on behalf of a mortgage licensee or other business licensed by the Division.
- On March 16th, DOB staff members participated in a week-long Leadership Development Series offered through AARMR.
- On March 23rd, DOB Senior Management attended the Cooperative Credit Union Association's meeting on Credit Union Modernization.
- On March 26th, the Division issued <u>Opinion 21-001</u> relative to whether licensing requirements for businesses providing data processing and payment processing services.
- "Financial Literacy and Community Reinvestment: Credit for Life School Initiatives" was broadcast on March 30th adding to the Community and Economic Development series. During this live *DOB connects* webcast, panelists discussed how the pandemic has called for new and innovative online platforms to teach critical financial and banking concepts to high school students. You can listen to the webcast here.
- On March 31st, Cristobal L. Garcia was issued an Order to Show Cause as to why his mortgage loan
 originator license should not be revoked and he should not be prohibited from being employed by or
 operating on behalf of a mortgage licensee or other business licensed by the Division.
- On March 31st, DEVGRU Financial, LLC was issued a <u>Cease Directive</u> to cease engaging in debt collection activity until it has obtained the appropriate license.
- An informational public service webcast on reverse mortgages was added to the DOB connects
 program. Members of the DOB Mortgage Unit provide an overview of reverse mortgage products and
 highlight the pros and cons of these products. The webcast can be accessed here along with the
 presentation slides and DOB Reverse Mortgage COVID Counseling Guidance.
- The DIS CU Unit adopted the new Report of Examination document template, and CU Unit staff participated in the NCUA's MERIT Beta version training and testing.
- MA-chartered banks and credit unions submitted the annual report data to the Commissioner via the agency's Online Annual Report System (OARS).
- The Cyber/IT/FinTech Unit initiated an incident response program in reaction to the Microsoft Exchange Server supply chain threat. The Unit's incident response included internal education for examiners and managers regarding the specifics of the risk as well as outreach to supervised institutions and licensees. DOB's IT examiners gathered information regarding the impact of the incident, noting that potentially impacted institutions and licensees indicated taking the necessary corrective actions in a timely manner.

Second Quarter

<u>April</u>

- On April 6th, Commissioner Gallagher, Chief Director Weydt, and Deputy Commissioner Rivera participated in the Credit Union CRA Summit.
- On April 13th, Chief Risk Officer Gibson spoke about the Division's aspirations and vision for data analytics at the CSBS Spring Summit: Advancing Analytics.
- On April 16th, the Division issued <u>Opinion 21-002</u> relative to Mortgage loan originator licensing requirements for financial advisor employees, taking the position UBS financial advisors are required to be licensed as mortgage loan originators under Massachusetts law.
- On April 16th, the Division issued an industry notice to banks and credit unions that provided revised application fees to establish a new branch effective April 13, 2021; the notice included an updated Branch Application.
- On April 22nd, Regional Field Manager Gill spoke at the Massachusetts Bank Internal Auditors (MBIA)
 Group about the Division's compliance program and CARES Act/Ch 65 reviews
- On April 22nd, Regional Field Manager Lowney and Examiner Kelly presented on debt collection trends and Division oversight at the New England Adjustment Managers (NEAMA) meeting.
- On April 27th, Deputy Commissioner Barrett served as a panelist at the Financial Managers Society Regulatory Updates Meeting.

<u>May</u>

- On May 6th, the Division launched a pilot grant program for Innovative Financial Literacy Initiatives and Debt Resolution Education. A total of \$2.25 million in grants from the Division's Mortgage Settlement Trust fund was awarded to eighteen entities to support financial literacy and debt resolution education programs.
- On May 6th, Liberty Lending Corporation entered into a <u>Consent Order</u> to establish, implement, and maintain policies and procedures to ensure compliance with all applicable provisions, laws and regulations.
- On May 7th, the Division issued Opinion 21-003 relative to licensing requirements for individual automobile dealerships for activities specific to retail installment contracts.
- On May 17th, Brad A. Bowling was issued an <u>Order of Revocation</u> of his mortgage loan originator license.
- On May 17th, Examiner Cobleigh participated in the Merrimack Valley Housing Partnership First Time Home Buyer workshop.
- On May 20th, Deputy Commissioner Rivera presented on "Perspectives on Diversity, Equity and Inclusion" at the CSBS State-Federal Supervisory Forum.
- On May 21st, the Insurance Premium Finance Board held a <u>public meeting</u>.
- On May 24th, Cristobal L. Garcia was issued an <u>Order Revocation</u> of his mortgage loan originator license.
- "How Financial Literacy Enhances Community Reinvestment Efforts: A Conversation with Massachusetts Regulators" was broadcast on May 25th. Chief Director Weydt and Bank Examiner Cobleigh highlighted how the Community Reinvestment Act (CRA) may foster financial literacy opportunities through community-based partnerships and strategic CRA planning. You can listen to the DOB connects webcast here and access resources here.

- On May 28th, the Division announced \$2.5 million in C.206 grants to support foreclosure prevention education and first-time homebuyer counseling programs throughout the Commonwealth. Twenty-one awards were made to eleven consumer counseling organizations and ten foreclosure prevention regional centers. This is the fourteenth consecutive year the Division has awarded financial education and foreclosure prevention funds to support Massachusetts residents pursuing homeownership opportunities as well as those families working to stay in their homes. Read more about these grants here.
- In conjunction with the Community Banking Research and Policy Conference, DIS staff began to participate in the Banker Interviews – Five Questions for Five Bankers at the end of May.
- In collaboration with the UMass Donohue Institute, the Division continued to provide skills-based professional development opportunities to staff including: Managing Conflict and Running Effective Meetings, Building a Process Mindset, and Interviewing Skills.

<u>June</u>

- On June 6th, Boston Common Mortgage, Inc. entered into a <u>Consent Order</u> to settle substantial noncompliance with applicable state and federal statutes, rules, and regulations governing the conduct of those engaged in the business of a mortgage broker in Massachusetts.
- On June 8th, Examiners Cobleigh and Papalegis volunteered at Andover High School's Virtual Credit for Life Fair.
- On June 16th, \$2.25 million in grants was awarded to 18 organizations to fund financial literacy and debt resolution education programs through a pilot grant program for Innovative Financial Literacy Initiatives and Debt Resolution Education the Division launched in May. The intent of this grant program is to empower all residents of the Commonwealth with the knowledge they need to obtain and keep a home, save and pay for a college education, and better understand maintaining their overall finances. You can read more about this program here.
- On June 16th, the Division held the agency-wide Annual Training Symposium including an economic update from CSBS, a student loan servicing presentation provided by the CFPB, and a Chainanalysis and Fincen training on "Why it is a Critical Time to Understand Cryptocurrency."
- On June 16th, Deputy Commissioner Rivera served as a panelist on the topic of housing equity at the Massachusetts Bankers Association meeting.
- The 2020 Annual Report of the Commissioner of Banks was filed on June 23rd.
- On June 24th, the Division submitted the annual Consumer Financial Protection Bureau (CFPB)
 Washington Report, which provides the Division with a Truth in Lending Act ("TILA") review of its
 exemption status.
- On June 26th, Deputy Commissioner Cuff presented at the Lawrence Community Works First Time Home Buyers workshop.
- On June 28th, the Division issued a <u>decision</u> establishing certain maximum dishonored check fees at Massachusetts state-chartered institutions.
- On June 28th, the Division published Student Loan Servicer License FAQs.
- On June 29th, the Division issued a <u>decision</u> relative to the merger of Boston Private Bank & Trust Company, Boston, Massachusetts with and into Silicon Valley Bank, Santa Clara, California.
- "Words to Action: A Commemorative Juneteenth Conversation on Housing Equity in the Commonwealth" was broadcast on June 30th adding to the Division's Diversity and Inclusion series. During this *DOB connects* webcast, attendees learned how to build lasting partnerships in the minority housing market. You can listen to the webcast here and view the handout here.

Third Quarter

<u>July</u>

- On July 1st, the Division began licensure of student loan servicers.
- On July 12th, the Division issued guidance to Licensees and Registrants regarding employee remote work. You can read the full guidance document here.

August

- On August 5th, the Division issued an <u>industry letter</u> on financial statements submitted by entities licensed as mortgage lenders, mortgage brokers, and/or those entities who hold a mortgage company license number in Massachusetts.
- On August 6th, the Division issued <u>Opinion 21-004</u> relative to licensing requirements for online platforms enabling the creation and sale of digital assets representing interest in physical metals.
- On August 11th, the webcast "Developing Recruitment Partnerships across the Commonwealth of Massachusetts" aired for the Community and Economic Development series. Deputy Commissioner Mayte Rivera moderated this DOB connects conversation with MassHire Employment Representative Chris Mills on employment trends, industries impacted by employment gaps, and efforts by the Office of Employment and Workforce Development to boost opportunities in Gateway Communities. Attendees also heard about a series of upcoming free career fairs designed to promote available jobs across all sectors. You can listen to the webcast here and access the handout here.
- On August 14th, Deputy Commissioner Cuff presented at the Lawrence Community Works First Time Home Buyers workshop.

September

- On September 3rd, the Division issued a <u>decision</u> relative to the merger Century Bank and Trust Company, Medford, Massachusetts with and into Eastern Bank, Boston, Massachusetts.
- On September 9th, Supervisory Examiner Dempsey and Regional Field Manager Gill spoke on common violations and Mass General Laws Acts of 2020, Chapter 65 at the Western Mass Compliance Association meeting.
- On September 13th, the Division published the final amendments to <u>209 CMR 18.00</u>: Conduct of the <u>Business of Debt Collectors</u>, <u>Student Loan Servicers</u>, and <u>Third Party Loan Servicers</u>. These amendments became effective on September 17th. A <u>redlined version</u> of the amendments was also published.
- On September 13th, the Division published the final amendments to <u>209 CMR 48.00: Licensee Record Keeping</u>. These amendments became effective on September 17th. A <u>redlined version</u> of the amendments was also published.
- On September 28th, the Division announced the promotions of 12 examiners: 5 to Examiner II, 2 to Examiner III, and 5 to Examiner IV.
- On September 23rd, the Division of Banks published a <u>Supervisory Alert Letter</u> regarding the charging of multiple non-sufficient fund fees (NSF) for representment of unpaid transactions. The Division conducts comprehensive reviews of consumer protection laws and regulations and verifies that financial institutions provide consumer account disclosures which are clear and conspicuous. The letter is published to make the industry aware of a developing consumer protection issue related to the disclosure of representment NSF which may present possible legal risk and/or risk of regulatory scrutiny to financial institutions.

- "Prevailing Through the Pandemic: Recommendations from a Massachusetts Community Bank" was broadcast on September 28th. Attendees heard from The Cooperative Bank's CEO & President John Battaglia and VP of Community Lending Renee Owens as they discussed the strategic solutions their community bank has undertaken to remain open and provide service to their customers during the pandemic. Deputy Commissioner Rivera moderated the DOB connects discussion which also touched on leadership at financial institutions, CRA activity, and maintaining a sense of community. You can listen to the webcast here and view the handout here.
- On September 29th, Senior Deputy Commissioner Bienvenu served on the "Meet the Regulators" panel at the Association of Credit Union Senior Officers (ACUSO).

Fourth Quarter

October

- During National Cybersecurity Awareness Month in October, the Division published weekly bulletins on various cybersecurity topics as part of the "<u>Do Your Part. #BeCyberSmart</u>" initiative. The bulletins can be found here:
 - October 8: Watch Out for Fraudulent QR Codes
 - October 15: <u>Phishing Attack Prevention</u>
 - October 22: Protecting Against Malicious Code
 - October 29: <u>Preventing and Responding to Identity Theft</u>
 - The Division also posted an Industry Cybersecurity Awareness Bulletin: <u>Focusing on</u> the Fundamentals.
- On October 4th, Director Chase presented on the Non–Bank Cybersecurity Exam program at the NACARA Annual Conference.
- On October 7th, Director Chase facilitated discussion during the third-party risk breakout session at Massachusetts Municipal Cybersecurity Summit.
- On October 19th, the Division issued a <u>decision</u> relative to the reorganization into a mutual holding company by North Brookfield Savings Bank, North Brookfield, Massachusetts.
- On October 19th, the Division issued an <u>Industry Letter</u> to provide guidance to mortgage servicers as consumers exit pandemic-related forbearances. The letter addressed mortgage servicer compliance with the Consumer Financial Protection Bureau's 2021 final servicing rule protecting Massachusetts borrowers affected by the COVID-19 emergency and encouraged its supervised financial institutions to participate in the state-administered "Homeowner Assistance Fund" (HAF), a federal assistance program established under the American Rescue Plan Act (ARPA).
- On October 22nd, the Division issued a <u>decision</u> relative to the reorganization into a mutual holding company by Adams Community Bank, Adams, Massachusetts.
- On October 25th, the Insurance Premium Finance Board held a public meeting.
- On October 27th, as part of Cybersecurity Awareness Month, a webcast was held focused on Cybersecurity Awareness and Preventive Steps. This live virtual event featured the Office of Consumer Affairs and Business Regulation Undersecretary, Edward A. Palleschi, and DOB Director of Cyber/IT/Fintech, Holly Chase. The event was comprised of 2 parts – CyberSecurity Awareness: Trends, Threats, and Practical Recommendations and Data Breach: Trends, Threats, and Preventive Steps.
- On October 27th, the Division issued an <u>industry letter</u> to banks clarifying prior approval requirements for certain dividend payments by Massachusetts-chartered banks in stock form.
- On October 28, the Insurance Premium Finance Board held a Public Meeting.
- Staff from the Consumer Protection and NDIS Units attended the 2021 Consumer Compliance Conference.

November

- The 2022 Licensing Renewal Season opened on November 1st.
- On November 3rd, Director Chase presented on the Non-Bank Cybersecurity Exam program at the Michigan Department of Insurance's Non-Bank Staff Annual Conference.
- On November 3rd, Counsel Carbone received the Courtney Rose Hickson Outstanding Attorney Award.
 The award recognizes attorneys within the Office of Consumer Affairs and Business Regulation
 (OCABR) and its five agencies who display many of Ms. Hickson's admirable qualities through
 excellence in their field of practice, leadership, teamwork, and dedication to their community.

- On November 5th, the Division issued a <u>decision</u> relative to the merger of East Boston Savings Bank, East Boston, Massachusetts with and into Rockland Trust Company, Rockland, Massachusetts.
- On November 16th, Deputy Commissioner Rivera presented on CRA statutes and federal interaction at the 2021 CRA & Fair Lending Colloquium hosted by Wolters Kluwers.
- On November 19th, the Division issued <u>Industry Letter CFPB 2021 Final Servicing Rule and The</u> Homeowner Assistant Fund (HAF).
- On November 29th, State Road Auto Sales, Inc. entered into a <u>Consent Order</u> to resolve allegations of engaging in the practice of a Motor Vehicle Sales Finance Company without the applicable license.
- On November 30th, CrossCountry Mortgage, LLC and Andrew L. Marquis were issued a <u>Temporary</u>
 <u>Order to Cease and Desist and a Notice of Administrative Penalty</u> for alleged unfair or deceptive advertising practices.

December

- On December 1st, Deputy Commissioner Cuff participated in a panel discussion on State Hot Topics at the AARMR Conference.
- On December 1st, 18 Division employees attended the 2021 MA Conference for Women.
- On December 7th, LendingTree, LLC entered into a <u>Consent Order</u> to resolve allegations of substantial non-compliance with applicable state and federal laws and regulations governing the conduct of those engaged in the business of small loan companies.
- On December 11th, Deputy Commissioner Cuff presented at the Lawrence Community Works First Time Home Buyers workshop.
- On December 15th, the Division announced the promotion of Christopher Morrison to the role of Chief Director of Risk Management Supervision to oversee the examinations and supervision review of the financial condition of state-chartered depository institutions, focusing on credit unions, to ensure full compliance with applicable laws and regulations.
- On December 16th, DOB connects added to the Fintech Series with a panel discussion on the CSBS "One Company, One Exam" program for money services businesses. Melissa Puccinelli, Manager of CSBS Non-bank Supervision and Enforcement presented on the program and DOB Cyber, IT, & Fintech Supervisory Examiner Matt Whitten along with DOB NDIS Supervision Examiners Jack Kelley and Brian Dupuis discussed their experiences with the program during examinations. You can listen to the webcast here and access the handout here.
- On December 19th, Deputy Commissioner Cuff presented at the Lawrence Community Works First Time Home Buyers workshop.
- On December 22nd, the Division announced the promotion of Nicole Bullock to the role of Licensing Manager.
- Division employees achieved a total of 14 new certifications in 2021.
- In addition to the 3 management roles filled in 2021, the Division hired staff to fill 17 positions: 12 Bank Examiners, 2 Operations and Personnel Coordinators, and a Compliance Officer.
- Training remained virtual in 2021, allowing for increased participation in courses. On average, Division staff completed 49 hours of training in 2021, exceeding the annual training goal of 21 external hours per year.
- Division staff continued to take advantage of new virtual training opportunities with 80 participants joining FFIEC virtual conferences, 14 examiners completing core FDIC requirements, 116 participants in regulatory association conferences, 237 participants in regulatory and compliance programs, and 84 participants in skill building classes.

Annual Enforcement

In 2021, the Division issued a total of 37 formal and informal regulatory Enforcement Orders which included 10 formal public orders listed below. The Division collected a total of \$1,391,407.88 in administrative penalties and reimbursed \$3,729,874.72 to a total of 31,125 consumers.

Mortgage Companies	
Boston Common Mortgage, Inc.	Consent Order
Liberty Lending Corporation	Consent Order
CrossCountry Mortgage, LLC and Andrew L. Marquis	Order to Cease and Desist
Mortgage Loan Originators	
Cristobal L. Garcia	Order to Show Cause
Brad A. Bowling	Order to Show Cause
Cristobal L. Garcia	Order of Revocation
Brad A. Bowling	Order of Revocation
Motor Vehicle Sales and Finance Companies	
State Road Auto Sales, Inc.	Consent Order
<u>Debt Collectors</u>	
DEVGRU Financial, LLC	Cease Directive
Small Loan Company	
LendingTree, LLC	Consent Order

Consent Orders Terminated/Resolved

- American Credit Acceptance, LLC: Consent Order of November 17, 2017 was terminated on December 6, 2021.
- MiLend, Inc.: Consent Order of November 20, 2018 was terminated on September 30, 2021.
- Quicken Loans, Inc. and One Reverse Mortgage, LLC: Consent Order of April 20, 2018 was terminated on September 22, 2021.
- myCUmortgage, LLC: Consent Order of July 18, 2019 was terminated on May 20, 2021.
- **HG International Co. Inc., dba Change Express:** Consent Order of October 12, 2016 was terminated on January 14, 2021.

Key Agency Actions

- Barbara E. Keefe was appointed Deputy Commissioner and General Counsel on January 19, 2021. Ms. Keefe joined the Division of Banks from a legal career at banks and law firms where she cultivated significant financial industry, regulatory, and legal experience. Ms. Keefe's bio can be found here.
- In January, the Division announced the creation of a new management role related to data analytics and risk management. The Data and Risk Management Analyst, Georges Esperance, serves as an agency-wide resource providing staff and other stakeholders with data analytics providing insight and support to drive business and supervision strategy and decisions.
- The Division of Banks joined a multi-state coalition of regulators inviting U.S. Secretary of Education Miguel Cardona to join them in protecting student loan borrowers, urging the reversal of policies that undermine states' oversight of student loan servicers. See information on the coalition and read the letter to Secretary Cardona here.
- In May, the Division announced \$2.5 million in C.206 grants to support foreclosure prevention education and first-time homebuyer counseling programs throughout the Commonwealth. Twenty-one awards were made to eleven consumer counseling organizations and ten foreclosure prevention regional centers. This is the fourteenth-consecutive year the Division has awarded financial education and foreclosure prevention funds to support Massachusetts residents pursuing homeownership opportunities as well as those families working to stay in their homes. Read more about these grants here/branching/ed/here/branching/ed/here/branching/ed/here/branching/ed/https://example.com/here/branching/ed/https://example.com/here/branching/ed/https://example.com/here/branching/ed/https://example.com/here/branching/ed/https://ed/https://ed/<a href="https://ed/https://ed/<a href="https://ed/https://ed/<a href="https://
- In June, the Massachusetts Division of Banks launched a pilot grant program for Innovative Financial Literacy Initiatives and Debt Resolution Education. \$2.25 million in grants was awarded to 18 organizations to fund financial literacy and debt resolution education programs. The intent of this grant program is to empower all residents of the Commonwealth with the knowledge they need to obtain and keep a home, save and pay for a college education, and better understand maintaining their overall finances. You can read more about this program here.
- On July 12, 2021 the Division issued guidance to Licensees and Registrants regarding employee remote work. You can read the full guidance document here.
- On September 23, 2021 the Division of Banks published a <u>Supervisory Alert Letter</u> regarding the charging of multiple non-sufficient fund fees (NSF) for representment of unpaid transactions. The Division conducts comprehensive reviews of consumer protection laws and regulations and verifies that financial institutions provide consumer account disclosures which are clear and conspicuous. The letter is published to make the industry aware of a developing consumer protection issue related to the disclosure of representment NSF which may present possible legal risk and/or risk of regulatory scrutiny to financial institutions.
- During National Cybersecurity Awareness Month in October, the Division published weekly bulletins on various cybersecurity topics as part of the "<u>Do Your Part. #BeCyberSmart</u>" initiative. The bulletins can be found here:
 - October 8: Watch Out for Fraudulent QR Codes
 - October 15: Phishing Attack Prevention
 - October 22: Protecting Against Malicious Code
 - October 29: Preventing and Responding to Identity Theft
- The Division also posted an Industry Cybersecurity Awareness Bulletin: <u>Focusing on the Fundamentals.</u>

- On October 19, 2021, the Division issued an Industry Letter to provide guidance to mortgage servicers as consumers exit pandemic-related forbearances. The letter addressed mortgage servicer compliance with the Consumer Financial Protection Bureau's 2021 final servicing rule protecting Massachusetts borrowers affected by the COVID-19 emergency and encouraged its supervised financial institutions to participate in the state-administered "Homeowner Assistance Fund" (HAF), a federal assistance program established under the American Rescue Plan Act (ARPA). The letter can be found here.
- The Division produced 10 *DOB connects* webcasts during 2021. These webcasts focused on topics including diversity, equity and inclusion, fintech, financial literacy, debt collection practices, cyber security, and housing equity. The DOB also produced an informational public service webcast on reverse mortgages, highlighting the pros and cons of these financial products. All webcasts can be found here.

Agency Strategic Goals

The Division's 2021-2023 Strategic Plan reflects the agency's commitment to the mission of ensuring a sound, competitive, and accessible financial services environment throughout the Commonwealth. The Plan focuses on our agency's vision and core values, as reflected and strived for in the daily work of Division staff.

We support a culture of inclusion within the Commonwealth that values and promotes diversity and equal opportunity for all individuals. We align agency diversity and inclusion initiatives with EOHED's Diversity Plan and goal to build robust, sustainable, and measurable diversity, equity, and inclusion initiatives across the agencies.

Throughout the year, agency staff made significant steps in working to achieve our vision of a financial services environment in which:

- the public has confidence in its financial institutions;
- consumers have the information needed to make wise financial choices; and
- financial institutions can compete both within the Massachusetts system and with federally chartered entities.

We worked towards our mission and vision by focusing on the following goals:

Supervision and Regulatory Environment

Effectively supervise and examine the Division's regulated entities through a regulatory framework which ensures consumer protection while promoting a competitive industry. The Division will strive to develop and maintain a real-time, networked supervision program utilizing data to satisfactorily complete its core supervisory functions through examination, licensing, consumer complaint review and response, and initiation of regulatory actions where appropriate. Key objectives are:

- real-time supervision
- data analytics
- networked supervision
- climate risk
- legislative priorities and legal guidance; and,
- innovation in financial services.

Consumer Protection and Outreach

Implement and enforce consumer protection laws and regulations while providing consumers and/or industry with information to make informed financial decisions and be prepared to mitigate anticipated risks. Key objectives are:

- consumer protection leveraging expanded data analytics and established processes; and,
- outreach building on the Division's platform for disseminating agency messages and topics of interest.

Administration Staffing and Development

Review and plan for operational improvements to ensure the Division functions effectively and efficiently amidst the changing workplace landscape. Strive to develop the Workforce of Tomorrow by leveraging collaborations, technology, and maximizing partnerships. Key objectives are:

- technology and administration
- pandemic response and preparedness; and,
- workforce development.

Non-Depository Institution Supervision

The Non-Depository Institution Supervision (NDIS) unit licenses and examines the nearly 15,000 non-depository financial institutions in Massachusetts. These institutions include:

- Mortgage lenders
- Mortgage brokers
- Consumer finance companies
- Money services businesses
- Debt collectors
- Loan servicers
- Check Cashers
- Check Sellers
- Student Loan Servicers

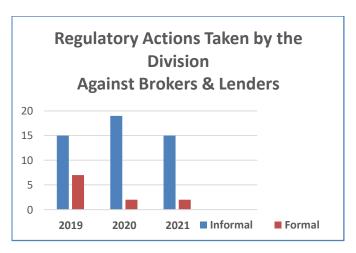
To evaluate the overall safety and soundness of the non-depository financial institutions in Massachusetts, and to comply with our mission to ensure sound, competitive, and accessible financial services, NDIS examiners conduct periodic examinations of these companies to assess the level of compliance with consumer protection laws and determine if the licensee is operating in a safe and sound manner.



Mortgage Supervision

The Division's Mortgage Exam Unit (MEU) continued to improve its exam procedures by following comprehensive exam and risk scoping guidelines in an effort to increase efficiency and effectiveness in the allocation of resources. The Division maintains active membership in the American Association of Residential Mortgage Regulators for multi-state collaboration and the MEU continues to participate in coordinated exams with other states through the Multi-State Mortgage Committee

(MMC) as well as piloted and full-scoped examinations that utilize the State Examination System (SES) through Network Supervision, One Company One Examination and other innovative and coordinated strategies. The MEU continues its proficiency in the examination of complex loan servicers and debt collectors. In doing so, the MEU is well versed in and regularly takes advantage of the Nationwide Multistate Licensing System and Registry (NMLS), including the analytics and mortgage call reporting functions, resulting in efficient risk scoping during the pre-exam phase of the examination. In support of the MEU's overall risk assessment, key risk indicators are regularly evaluated to ensure appropriate strategic, operational, financial, and compliance tolerances. The MEU continues to engage in cyber-security training in order to be better prepared for ever-increasing global cyber threats. MEU management also attended and participated in COVID-19 emergency management with other federal and state counterparts.



In 2021, the Division's Licensing Unit continued to see increases in mortgage lender and broker license applications, specifically for smaller businesses (proprietors) and other start-up ventures. The increasing complexity of financial transactions correlated to the license applications received from non-qualified mortgage lenders, lead generators, fintech and hybrid related lenders and servicers. The Division continues to consider applications for other residential financing options that challenge the traditional definitions for mortgage. The Licensing Unit regularly evaluates the overall state of the Massachusetts economy and the ever-changing residential real estate and mortgage markets, as well as the performance of mortgage loan servicing in this COVID-19 recovering model.

The figures include regulatory action and approved licensee information occurring within the Division during 2021.





Community Reinvestment Act (CRA) requirements are in place for certain mortgage lenders in accordance with M.G.L. c. 255E, § 8. These provisions require a CRA evaluation of mortgage lenders that have originated 50 or more Home Mortgage Disclosure Act (HMDA) reportable mortgage loans in the previous two calendar years.

The Division conducted 16 CRA examinations of mortgage lenders during 2021. There are currently 83 Public Evaluations of mortgage lenders posted on the Division's website.

Consumer Finance/Money Services Business Activity

In 2021, the Consumer Finance/Money Services Business Unit's many accomplishments helped promote the Division's mission of ensuring a sound, competitive, and accessible financial services environment throughout the Commonwealth.

- Over \$3.1 million was reimbursed to almost 30,000 Massachusetts consumers during 2021 as a result of examinations conducted on licensed finance companies and debt collectors.
- The Division maintains membership in regulatory trade groups to aid in the supervision of regulated entities, including the National Association of Consumer Credit Administrators (NACCA), the North American Collection Agency Regulatory Association (NACARA), and the Money Transmitters Regulatory Association (MTRA).
- The Division actively participates on boards and committees for these trade groups. Senior Deputy Commissioner Christopher Pope sits on the MTRA Board, and Deputy Commissioner Cipolla serves on NACCA's Emerging Issues Committee. Division staff also serve on the NACARA Regulatory Supervision Committee, NACCA Auto Finance Committee, and the NACCA/NACARA Student Loan Supervisory Taskforce Examinations sub-committee. Several CF/MSB Unit staff members also participate on NMLS committees and working groups focusing on Networked Supervision, Consumer Finance Call Reports, and Licensing Standards.
- The Division's CF/MSB Unit participated on thirteen multi-state examinations in 2021. Eleven joint examinations were conducted with MTRA, and two were conducted with NACARA.
- The Division entered into a Consent Order with a small loan company to address allegedly facilitating small loans through an unlicensed entity. The Division also entered into thirty informal regulatory actions with licensees to address deficiencies identified during recent examinations; many of these actions dealt with reimbursable violations cited at finance companies and violations of the Bank Secrecy Act by check cashers.
- The Division implemented an Examination Acceptance and Sharing Policy, in conjunction with the Division's participation in the Multistate MSB Examination Taskforce's (MMET) Networked Supervision One Company One Exam (OCOE) program for nationally operating money remitters. The Division accepted four reports of examination from other states in lieu of conducting a full-scope Massachusetts examination, while also conducting a limited-scope review to evaluate compliance with the laws and regulations governing MSBs in Massachusetts.



Depository Institution Supervision

The main objective of the Depository Institution Supervision (DIS) unit is to evaluate the overall safety and soundness of the depository financial institutions in Massachusetts in order to comply with the Division's mission to "ensure a sound, competitive, and accessible financial services environment throughout the Commonwealth." This process includes an assessment of the institution's risk-management systems, financial condition, and compliance with applicable banking laws and regulations.

The DIS unit examiners and managers supervise the Commonwealth's 151 state-chartered banks and credit unions to ensure they comply with federal and state laws and regulations. As prescribed in MGL c. 167, the DIS unit conducts examinations of these institutions for

- Risk management (also known as safety and soundness)
- Consumer protection compliance
- Community Reinvestment Act (CRA) and Fair Lending.

Other responsibilities of the DIS unit include consumer outreach and education. The unit will issue guidance specific to banks and credit unions on various topics and issues. The *DOB connects* program, featuring state and federal experts and guest speakers, consists of periodic webinars and webcasts covering regulatory developments and consumer-related topics for financial institutions and community organizations.



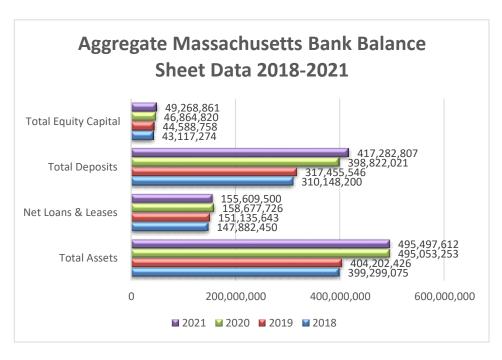
Bank Summary: Balance Sheet and Income Statement

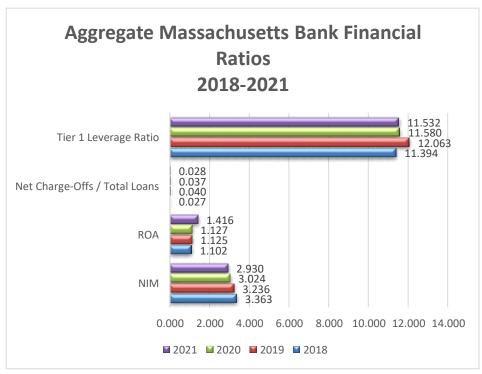
Operating under continuing pandemic conditions, Massachusetts state-chartered banks maintained total asset levels while substantially increasing profitability. State-chartered banks did well to retain deposits gained from stimulus funds in 2020, with total assets increasing by only 0.09% year-over-year. However, whereas these assets were primarily held in cash and interest-bearing balances for the duration of 2020, 2021 saw banks shift these funds towards investment securities in a play for yield. Marked declines in OREO and borrowed funds were also the stories of 2021, as eviction moratoriums, deployment

of excess cash, and optimization of balance sheets all affected bank operations.

Earnings were up year-over-year and well above pre-pandemic levels, primarily due to decreased interest expense, streamlining operational costs, and realizing gains on securities during a red-hot market. There was also a staggering 97% decline in the provision for loan and lease losses year-over-year, falling by \$616.44 million to \$16.80 million. From an income statement perspective, the story of 2021 was again balance sheet optimization leading to decreased funding costs and operational reduce streamlining, helping to overhead expenses.

How Massachusetts state-chartered banks navigated the past two years is a testament to solid leadership and decisive action concerning the nimble deployment of excess funds and pivoting operations to suit customer needs and maintain financial strength. Charge-offs to net loans are slightly above pre-pandemic levels, and, as mentioned above, OREO experienced a precipitous drop from 2020 figures. Both demonstrate the strength of credit underwriting. While most statechartered banks are well-positioned for rising interest rates, the challenge this coming year will likely be absorbing these rate hikes while anticipating a softening credit market and possible recession. Overall. Massachusetts state-chartered banks remain financially resilient and are appropriately managing risk in the current economic landscape.





Bank Balance Sheet

Years Ending December 31	2020	2021	% Change
	\$ in 000s	\$ in 000s	
Cash & Balances due from depository institutions	139,667,455	125,632,751	-10%
Total securities	133,864,716	150,389,187	12%
Federal funds sold and reverse repurchase	3,338,192	3,229,950	-3%
Gross Loans and Leases	160,324,337	157,039,456	-2%
Loan loss allowance	1,646,611	1,429,956	-13%
Net loans and leases	158,677,726	155,609,500	-2%
Trading account assets	6,701,159	4,585,126	-32%
Bank premises and fixed assets	4,415,483	4,263,261	-3%
Other real estate owned	19,616	1,593	-92%
Goodwill and other intangibles	10,852,435	11,483,875	6%
All other assets	37,516,471	40,302,396	7%
Total assets	495,053,253	495,497,639	0%
Total deposits	398,822,021	417,282,807	5%
Federal funds purchased and repurchase agreements	4,094,462	2,210,070	-46%
Trading liabilities	10,702,497	5,596,924	-48%
Other borrowed funds	13,964,615	6,560,465	-53%
Subordinated debt	1,584,000	1,566,000	-1%
All other liabilities	19,020,838	13,012,543	-32%
Total Liabilities	448,188,433	446,228,809	0%
Perpetual preferred stock	12,129	26,861	121%
Common stock	95,912	87,210	-9%
Surplus	23,610,415	25,151,899	7%
Undivided profits	23,139,986	23,995,439	4%
Equity, minor interest in consolidated subs	6,378	7,421	16%
Total equity capital	46,864,820	49,268,830	5%
Total Liabilities and Equity Capital	495,053,253	495,497,639	0%

Bank Income Statement

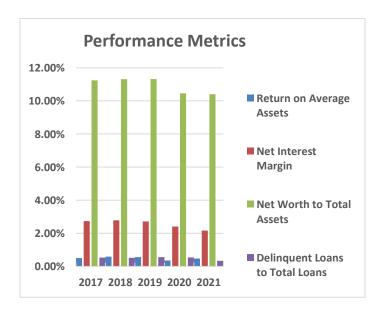
Years Ending December 31	2020	2021	% Change
	\$ in 000s	\$ in 000s	
Total interest income	8,487,026	7,037,381	-17%
Total interest expense	1,192,581	331,294	-72%
Net interest income	7,294,445	6,706,087	-8%
Provision for loan and lease losses	633,256	16,803	-97%
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Gross Fiduciary activities income	6,562,517	7,177,984	9%
Service charges on deposit accounts	156,654	161,216	3%
Trading account gains and fees	1,007,067	893,280	-11%
Additional Noninterest Income	2,907,727	3,068,040	6%
Total noninterest income	10,633,965	11,300,520	6%
Salaries and employee benefits	6,818,837	6,560,593	-4%
Premises and equipment expense	2,310,679	2,324,115	1%
Additional noninterest expense	3,853,045	3,616,497	-6%
Total noninterest expense	12,982,561	12,501,205	-4%
Pre-tax net operating income	4,312,593	5,488,599	27%
Securities gains (losses)	96,481	307,784	219%
Applicable income taxes	929,888	1,179,219	27%
Income before extraordinary items	3,479,186	4,617,164	33%
Extraordinary items, net	(19,842)	(9,317)	-53%
Net income	3,459,344	4,607,847	33%

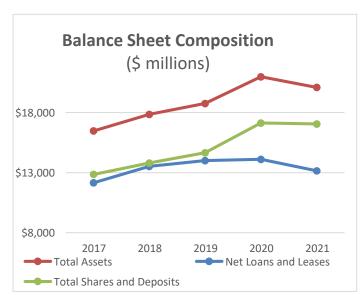
Credit Union Summary: Balance Sheet and Income Statement

In 2021, the Massachusetts state-chartered credit union industry remained solid despite the COVID-19 pandemic. Overall, the majority of state-chartered credit unions continued to be in sound financial condition, supported by strong net worth and satisfactory earnings performance. Sound leadership and a strong commitment to their members have navigated the industry through the negative effects of the pandemic.

Massachusetts continues to be affected by consolidation and charter conversions with the loss of seven state-chartered institutions during 2021, resulting in a decline of the industry's total assets of \$880 million to \$20.1 billion. The industry's Net Worth remained resilient, ending the year at a solid 10.41%.

Earnings performance for 2021 has improved compared to 2020 results. Bottom line net income increased by \$25 million, or 35%, year over year to \$95.55 million. While net interest income declined by a mere 2% year over year, the result was primarily driven by the 45% decline in interest expense due to general market and interest rate conditions. Total industry loans declined by \$956.3 million in 2021, but the aforementioned decline in interest expenses was not enough to offset the decline in interest income. The results led to the net interest margin declining from 2.41% to 2.17% between 2020 and 2021. The provision for loan losses in 2021 totaled \$12.7 million, which was a 64% decrease compared to 2020 provisions of \$35.3 million. The decreased provisions and delinquency rates are a testament to the strong asset quality in the industry





Credit Union Balance Sheet

Years ended December 31	2020	2021	% Change
	\$ in 000's	\$ in 000's	
Assets			
Cash & Equivalents	2,223,852	1,731,538	-22%
Total Investments	3,690,250	4,411,433	20%
Loans Held for Sale	92,005	26,858	-71%
Loans and Leases, Net of Unearned Income	14,191,621	13,235,364	-7%
Allowance for Loan and Lease Losses	-79,535	-80,739	2%
Net Loans and Leases	14,112,086	13,154,625	-7%
Land and Building	227,024	208,883	-8%
Other Fixed Assets	63,408	65,320	3%
NCUSIF Deposit	151,165	153,291	1%
Other Assets	421,054	348,979	-17%
Total Assets	20,980,846	20,100,927	-4%
Liabilities			
Dividends Payable	418	135	-68%
Notes & Interest Payable	1,462,063	839,567	-43%
Subordinated Debt	0	25,000	0%
Accounts Payable & Other Liabilities	150,374	151,212	1%
Total Shares & Deposits	17,136,088	17,046,143	-1%
Total Liabilities	18,748,943	18,062,057	-4%
Equity			
Regular Reserves	216,323	205,986	-5%
Undivided Earnings	1,830,946	1,714,427	-6%
Equity Acquired in Merger	147,387	147,846	0%
Accumulated Unrealized Gain/(Loss) on AFS	46,822	-25,226	-154%
Accumulated Unrealized Gain/(Loss) on CF Hedges	101	580	100%
Other Reserves/Miscellaneous Equity	9	9	0%
Other Comprehensive Income	-9,686	-4,753	-51%
Total Equity Capital	2,231,902	2,038,869	-9%
Total Liabilities + Equity Capital	20,980,845	20,100,926	-4%

Credit Union Income Statement

Years ended December 31	2020	2021	% Change
	\$ in 000's	\$ in 000's	
Total Interest Income	632,777	530,689	-16%
Total Interest Expense	154,656	85,003	-45%
Net Interest Income	478,121	445,686	-7%
Provision for Loan and Lease Losses (PLLL)	35,282	12,744	-64%
Net Interest Income after PLLL	442,839	432,943	-2%
Fee Income	67,285	62,703	-7%
Other Operating Income	105,179	90,839	-14%
Gain/(Loss) on Equity Securities	1,235	6,055	390%
Gain/(Loss) on Other Securities	5,353	2,554	-52%
Gain/(Loss) on Disposition of Assets	-44	-123	180%
Other Non-Operating Income/(Expense)	1,371	5,125	274%
Total Non-Interest Income	180,379	167,153	-7%
Employee Compensation and Benefits	291,350	262,448	-10%
Travel and Conference Expense	2,597	2,817	8%
Office Occupancy Expense	43,066	40,803	-5%
Office Operation Expense	103,382	88,907	-14%
Education and Promotional Expense	18,311	16,802	-8%
Loan Servicing Expense	21,088	20,413	-3%
Professional and Outside Services	54,055	52,628	-3%
Member Insurance-Other	2,819	3,480	23%
Operating Fees	2,207	2,201	0%
Miscellaneous Operating Expenses	13,796	14,042	2%
Total Non-Interest Expense	552,672	504,541	-9%
Net Income (Loss)	70,546	95,555	35%

Consumer Protection and Outreach

The Consumer Protection examination unit has been at the forefront of important consumer protection regulatory issues throughout the year. The pandemic year didn't pause the rate of examinations for examiners and managers. In fact, in 2021, working closely with our federal counterparts, the unit reviewed banking practices associated with deposit accounts and assessment of fees as a targeted consumer protection risk area. The focus on representment fees sparked the need for the Division to issue an Industry Letter on September 23, 2021 to highlight the need for clear and conspicuous disclosure of representment of non-sufficient funds (NSF) in order to avoid confusion by consumers and reduce possible heightened risk of deceptive practices. The agency conducted several industry outreach meetings to address industry questions and to offer compliance guidance for banks and credit unions.

Also in 2021, the Division became an active resource for other state banking regulators seeking to promulgate Consumer Reinvestment regulation similar to the one enacted in the Commonwealth for compliance by banks, credit unions, and mortgage lenders. Consumer Protection Deputy Commissioner Rivera and Chief Director Weydt compiled and shared regulatory information for several states including California, New York, Utah, Kentucky and Illinois.

Since 2019, Deputy Commissioner Rivera has directed numerous Division produced webcasts with topics ranging from Diversity Equity and Inclusion, Compliance, Fintech, Community and Economic Development, Post-Pandemic Best Practices and Cybersecurity Prevention. We've continued with these outreach efforts by launching 10 *DOB connects* webcasts in 2021 averaging nearly 150 attendees per live session.



Consumer Assistance and Enforcement and Investigation

The Consumer Assistance Unit fielded 4,558 calls and received 278 written consumer complaints in 2021. A total of 759 consumer reimbursements were obtained for a total of \$405,037.00 reimbursed to consumers. The Unit received 88 requests for foreclosure relief, and long-term stays were granted for 46 of the requests. Since the foreclosure relief program was instituted in 2007, 7,679 request have been received and 3,833 foreclosure stays have been granted.

Expanding its language capability, the Unit hired a Spanish speaking employee who is dedicated to the Unit. Additionally, the Consumer Complaint Form was streamlined and is now offered in two different formats (Word and PDF) to give consumers more flexibility in filing complaints. The <u>Financial Resources for Consumers</u> page of the DOB website was reconfigured to highlight essential information and make the page more user friendly.



Foreclosure Prevention Grant Initiative

Since the inception of the foreclosure counseling and education grant initiative in 2008, the Division has awarded over \$18 million to nonprofits with a focus on consumer counseling and education services pursuant to Chapter 206 of the Acts of 2007, *An Act Protecting and Preserving Homeownership*. These organizations have been able to assist over 60,000 consumers. Funding for this initiative is possible through administrative fees associated with the licensure of loan originators according to M.G.L. c. 255F.

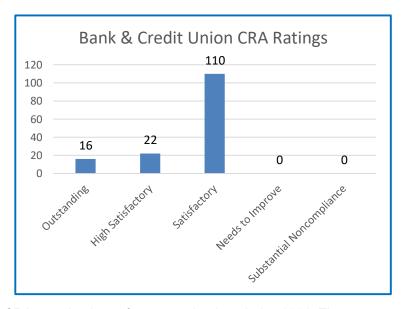
In 2021, the Division awarded 21 organizations a total of \$2.5 million in Chapter 206 grants. These grants assist homeowners who are experiencing some type of financial hardship caused by either a loss of or reduction in income or a medical issue as well as prospective homebuyers who are determining if homeownership is right for them. Awarded organizations offer programs including, but not limited to, foreclosure prevention counseling services, loan modification assistance, first-time homeownership education, or counseling for non-traditional or high-cost loans such as subprime products. During the pandemic emergency, these organization pivoted to offering their services and programs through online platforms, committed to offering guidance to prospective home buyers and a lifeline to those struggling with home retention.



Community Reinvestment Act

Under the Massachusetts Community Reinvestment Act (CRA), the Division examines state-chartered banks and credit unions to assess each institution's record of meeting the needs of its entire assessment area, including low-and moderate-income neighborhoods, consistent with the safe and sound operation of the institution. CRA requirements are also in place for certain mortgage lenders in accordance with M.G.L. c. 255E, § 8. These provisions require a CRA evaluation of mortgage lenders that have originated 50 or more Home Mortgage Disclosure Act (HMDA) reportable mortgage loans in the previous two calendar years. Upon conclusion of a CRA examination, the Division prepares a written Public Evaluation which can be obtained on the Division's website or directly through the institution.

The Division conducted 41 CRA examinations of banks and credit unions during 2021. There are currently 148 Public Evaluations of banks and credit unions posted on the Division's website.



The Division conducted 18 CRA examinations of mortgage lenders during 2021. There are currently 76 Public Evaluations of mortgage lenders posted on the Division's website.



Cyber/IT/Fintech

Cyber threats continue to evolve consistently and afflict our entire society. To strengthen the financial sector and help ensure the safety of Massachusetts residents' confidential information and finances, the Division's Cyber/IT/FinTech Unit continued to work with the financial industry and provide updated training to Division staff. The unit has worked with other state bank regulators to expand and update examination procedures for non-depository institutions and to evaluate risks posed by third parties.

Ransomware continues to be a major threat to Massachusetts consumers with hackers routinely stealing confidential information in advance of deploying ransomware. To address this significant threat, the Division has engaged in outreach initiatives with regulated institutions to improve awareness of and preparedness for ransomware attacks. We have focused a great deal of effort around the CSBS Ransomware Self-Assessment Tool. Our agency helped form a task force composed of bankers, state bank regulators, and the United States Secret Service. The task force specifically focused on the ransomware threat by developing this unique Ransomware Self-Assessment Tool that helps institutions assess their efforts to mitigate risks associated with ransomware and identify and close gaps in security.

Unfortunately, cybercrime is a global industry and continued evolution of threats can be expected. The agency's Cyber/IT/FinTech Unit continues to monitor the direction of threat to mitigate the risks to Massachusetts businesses and residents.



Legal Unit

The Legal unit provides legal advice and representation to the Commissioner of Banks and Division. Representation and advice is given on matters related to the regulation of the Division's supervised financial institutions and licensees. The Legal unit drafts and coordinates all legislative and regulatory filings on behalf of the Division of Banks.

The Legal unit reviews and responds to:

- Applications submitted by regulated financial institutions
- · Requests for regulatory approvals submitted by regulated entities or attorneys
- Requests for regulatory opinions submitted by regulated entities or attorneys



Major Depository Corporate Transactions

There were 12 major corporate transactions consummated in 2021.

- Seven transactions involved mergers which resulted in the reduction of two trust companies, one savings bank, and four credit unions.
- A savings bank reorganized into a mutual holding company structure. Two other savings banks were approved to reorganize into a mutual holding company structure in 2021 with effective dates of January 1, 2022.
- A savings bank converted to a trust company by operation of law.
- Three Massachusetts state-chartered credit unions converted to federally chartered credit unions.

Bank Transactions

Mergers

In 2021, there were three bank merger transactions which reduced the number of Massachusetts state-chartered banks. At year end, there were 47 savings banks, 33 co-operative banks, 14 trust companies, and 2 limited purpose trust companies. The following is a list of the bank merger transactions that were consummated in 2021.

- Boston Private Bank & Trust Company, Boston merged with and into Silicon Valley Bank, Santa Clara, California, effective July 1, 2021.
- Century Bank and Trust Company, Medford merged with and into Eastern Bank, Boston effective November 12, 2021.
- East Boston Savings Bank, East Boston merged with and into Rockland Trust Company, Rockland effective November 12, 2021.

Reorganization into Mutual Holding Company Structure

- Martha's Vineyard Savings Bank, Edgartown reorganized into a mutual holding company structure, Vineyard Bancorp, MHC effective March 29, 2021, and changed its name to Martha's Vineyard Bank in connection with the reorganization.
- North Brookfield Savings Bank, North Brookfield was approved to reorganize into a mutual holding company structure, TruNorth Bancorp, with a mid-tier holding company, TruNorth Bancorp, Inc. on October 19, 2021. The reorganization was completed with an effective date of January 1, 2022.¹
- Adams Community Bank, Adams was approved to reorganize into a mutual holding company structure, Community Bancorp of the Berkshires, MHC, with a mid-tier holding company, Community Bancorp of the Berkshires, Inc., on October 22, 2021. The reorganization was completed with an effective date of January 1, 2022.

Conversion to Trust Company Charter

Cambridge Savings Bank, Cambridge converted from a Massachusetts state-chartered savings bank to a Massachusetts state-chartered trust company by operation of law effective October 30, 2021. The Bank continues to operate as Cambridge Savings Bank and remains in a mutual holding company structure as a wholly owned subsidiary of Cambridge Financial Group, Inc.

Name Changes

Martha's Vineyard Savings Bank changed its name to Martha's Vineyard Bank effective March 29, 2021 in connection with its reorganization into a mutual holding company structure.

¹ Due to an effective date occurring on January 1, 2022, the mutual holding company reorganizations for both Adams Community Bank and North Brookfield Savings Bank were excluded from the number of major corporate transactions reported for the 2021 calendar year but will be included in the number of corporate transactions reported for 2022.

Credit Union Transactions

The number of Massachusetts state-chartered credit unions was reduced from 60 to 53 during the year. Two Massachusetts state-chartered credit unions merged with and into federally chartered credit unions. Two Massachusetts state-chartered credit unions merged with and into other Massachusetts state-chartered credit unions. Three Massachusetts state-chartered credit unions converted to federally chartered credit unions. The following is a list of credit union transactions that were consummated in 2021.

Mergers

- Gloucester Fire Department Credit Union, Gloucester merged with and into Metro Credit Union, Chelsea effective February 27, 2021.
- St. Vincent Hospital Credit Union, Worcester merged with and into Central One Federal Credit Union, Shrewsbury effective July 13, 2021.
- Credit Union of the Berkshires, Pittsfield merged with and into Greylock Federal Credit Union, Pittsfield effective October 1, 2021.
- Gloucester Municipal Employees Credit Union, Gloucester merged with and into Metro Credit Union, Chelsea effective October 31, 2021.

Conversions to Federal Charter

- Workers Credit Union, Fitchburg converted to a federally chartered credit union, Workers Federal Credit Union, effective January 5, 2021.
- Massachusetts Family Credit Union, Lynn converted to a federally chartered credit union, Massachusetts Family Federal Credit Union, effective March 27, 2021.
- Commonwealth Utilities Employees Credit Union, Marion converted to a federally chartered credit union, Commonwealth Utilities Federal Credit Union, effective April 27, 2021.

Legislative Summary

Legislation Signed into Law

<u>Chapter 20 of the Acts of 2021, An Act Relative to Extending Certain COVID-19 Measures Adopted During the State of Emergency</u>

Chapter 65 of the Acts of 2020 (Chapter 65) amended the reverse mortgage provisions at G.L. c. 167E, s. 7A and G.L. c. 171, s. 65C½, which set forth a requirement for in-person third party counseling for prospective borrowers below applicable income and asset thresholds. Chapter 65 provided that the counseling for reverse mortgage applicants could also take place via synchronous, real-time video conference (video conference) or by telephone. These two additional options for counseling were in effect from 4/20/20 until the end of the State of Emergency on 6/15/21. The Governor signed Chapter 20 of the Acts of 2021 (the Act) into law on 6/16/21. SECTION 6 of the Act amended SECTION 2 of Chapter 65 to extend the deadline for the telephonic counseling and video conference counseling options until 12/15/21. Note: Chapter 22 of the Acts of 2022, which was signed into law on 2/12/22, authorized reverse mortgage applicants to utilize telephonic counseling and video conferencing options until 7/15/22.

Chapter 29 of the Acts of 2021, An Act Making Appropriations for Fiscal Year 2021 to Provide for Supplementing Certain Existing Appropriations and for Certain Other Activities and Projects

SECTION 17 of Chapter 29 of the Acts of 2021 (Chapter 29) amended provisions of G.L. c. 93L, s. 7, regarding the confidentiality of certain records. This new statute, G.L. c. 93L, governing the licensure by the Division of student loan servicers, had been signed into law as part of Chapter 358 of the Acts of 2020, and became effective on 7/1/21. The amendments set forth in Chapter 29 clarified the provisions of G.L. c. 93L, s. 7 regarding the confidentiality of certain records for the Division and the Student Loan Ombudsman within the Office of the Attorney General. Chapter 29 was signed into law on 7/29/21.

Legislative Testimony Provided during the 2021 - 2022 Legislative Session

The Division provided oral testimony to the Joint Committee on Financial Services on 7/1/21 and submitted written testimony on 7/8/21 on the following bill:

• House 1166, An Act Relative to the Regulation of the Business of Domestic and Foreign Money Transmission by the Division of Banks.

The Division provided written testimony to the Joint Committee on Financial Services on 11/2/21 on the following two bills:

- House 1054, An Act Relative to Mortgage Review Boards and a Small Business Loan Review Board within the Division of Banks; and
- House 1167, An Act Establishing Uniform Confidentiality and Enforcement Provisions Relative to Certain Licensees under the Jurisdiction of the Division of Banks.

Regulations

The Division amended the following two regulations in 2021:

209 CMR 18.00: Conduct of the Business of Debt Collectors, Student Loan Servicers, and Third Party Loan Servicers

Chapter 358 of the Acts of 2020 (Chapter 358) sets forth several provisions relative to student loan servicing, including the creation of G.L. c. 93L, which requires the licensure of certain student loan servicers by the Division. The amendments to 209 CMR 18.00 expressly incorporate the new student loan servicer licenses into the regulation setting forth the requirements for licensure, as well as providing standards for conduct and prohibited practices, among other provisions. The amendments add the particular application requirements and licensing standards for student loan servicers, as well as the requirements for licensure as an automatic federal student loan servicer. In addition, the amendments incorporate the student loan servicers and automatic federal student loan servicers into the applicable existing provisions governing the requirements for office locations, changes in ownership, and the filing of annual reports. There are also amendments relative to unfair servicing practices as well as standards of conduct and unfair or deceptive acts or practices. In addition, there is a section relative to confidentiality of examination and investigation records for debt collectors, student loans servicers, automatic federal student loan servicers, and loan servicers. The regulation also is amended to have a new title: Conduct of the Business of Debt Collectors, Student Loan Servicers, and Third Party Loan Servicers. The Division filed emergency amendments effective 7/1/21 and subsequently filed final amendments effective 9/17/21.

209 CMR 48.00: Licensee Record Keeping

The purpose of 209 CMR 48.00: *Licensee Record Keeping* is to establish procedures and requirements for record keeping by the Division's licensees. In order to implement Chapter 358, the amendments to 209 CMR 48.00 expressly incorporate the new student loan servicer license into the regulation setting forth the record keeping requirements for all of the Division's licensees. The amendments make the following changes: adding student loan servicers and automatic federal student loan servicers to the definition of "licensee" so that they are included within the requirements of the regulation; incorporating the specific record retention period for student loans servicers; and including the specific time period within which student loan servicers must respond to records requests from the Commissioner. The Division filed emergency amendments effective 7/1/21 and subsequently filed final amendments effective 9/17/21.

The Division has twenty-one effective regulations:		
209 CMR 18.00	209 CMR 41.00	209 CMR 50.00
209 CMR 20.00	209 CMR 42.00	209 CMR 53.00
209 CMR 26.00	209 CMR 43.00	209 CMR 54.00
209 CMR 31.00	209 CMR 45.00	209 CMR 55.00
209 CMR 32.00	209 CMR 46.00	209 CMR 56.00
209 CMR 33.00	209 CMR 48.00	209 CMR 57.00
209 CMR 40.00	209 CMR 49.00	209 CMR 58.00

Staff List

As of 12/31/2021

William Adams Kevin Adamson Joseph Agnello Akwasi Agyemang John Allen Tavana Antin Beverley Ashby Shawna Avey James Barrett Ruth Barry Benedic Beaulieu Richard Becker Cynthia Begin Denise Beighley **Daniel Bennett Heather Bennett** Giovanni Benson Jay Bienvenu Betty Boakye Jean Boustany Karen Brown Virginia Buckley Nicole Bullock Harry Burgess Corey Burrows Christopher Buzzell Gustavo Cabarcas Isabelle Campanini Valerie Carbone Michael Carey Marjorie Catanoso Holly Chase Justin Chi Andrea Cipolla Ann Cobleigh Michael Collins **Alex Connors** Adam Costoplus Alannah Crowley Kevin Cuff Maureen Cunningham Sean Dempsey Aimee Desai Kehoe Joseph DeStefano Jennifer DeWitt Valentina Dimunah Harkeem Dixon Kelly Donohue Marc Dorval Richard Dumais

Thomas Dumont Chris Dupont Brian Dupuis Kelly Enos Georges Esperance Joshua Faulkner Brendan Fitzgerald Christine Frodema Tammy Gaffey Mary Gallagher Merrily Gerrish Paul Gibson Donna Gill Otilia Gomes Jared Gordon Christian Greve Anita Grieco Amanda Hastry Jennifer Haynes Michael Hensler Seth Hersey Samantha Hertzberg Sarah Hirst Wesley Ho Elizabeth Hopkinson Katherine Hopkinson Mulugheta Isavass Martin Jewett Hitaishi Jhaveri Pamela Kaufman Barbara Keefe John Kelley Audrey Kelly Joshua Laguerre Nicholas Lattarulo Joshua Leyden Michele Lindenmuth Wen Lomas-Tham Amanda Loring

Andrew Lowney

Richard Luchini

Steve Maldonado

Alanna Martineau

Joseph McManus

Margaret Mezzetti

Jonathan McPartland

Bertram Martins Risa McKenzie

Mary Ann Manning

Ezekiel Luhigo

Christopher Miles Brenda Miller Janet Miller Marisol Monzon Brian Morecraft Christopher Morrison Ales Norsky Shawn O'Brien Stephen O'Brien Liam O'Driscoll Daniel O'Leary Andrew Papalegis Richard Park Andrea Perez Christopher Pope Corwin Proffitt **Brittany Pulford** Mary Ellen Quirk Denisse Reyes Saul Rivas Mavte Rivera Timothy Roberts Melissa Ross Nicholas Ross Nelia Sales Christopher Shea Mark Sheehan **Gregory Short** Matthew Spence Karen Speziale Kevin St. Onge Sarah Stephenson **Gregory Stevens** Kristin Strycharz Wei-Kwan Tam Herb Tanner Jennifer Tigano Keith Vaidya Diana Wambui Samuel Wangombe Paul Ward Lynn Washburn Irene Weydt Allison Whalen Kimberly Whalen Matt Whitten **Christopher Williams** Kimberly Wood-Grazulis **Garrett Young**

Appendix I: Cooperative Banks

Abington Bank

6 Harrison Avenue Abington, MA 02351

Telephone: 781-878-0045

Fax: 781-878-9764

Branches:

1 East Main Street, Avon, MA 02322-1413 40 South Main Street, Cohasset, MA 02025-1801 800 Chief Justice Cushing Way, Cohasset, MA 02025 95 North Franklin Street, Holbrook, MA 02343-0304 350 Front Street, Marion, MA 02738

Officers:

Patrick Waters, Senior Ex. VP Andrew J Raczka, CEO/President David B Gomes, Ex. VP/CFO

Directors/Trustees:

Paul Donlan Chris Sexton

Angelo Tempesta

Bank of Easton, a Co-operative Bank

275 Washington Street

North Easton, MA 02356-1110

Telephone: 508-238-1000

Fax: 508-230-3004

Branches:

12 Robert Drive, South Easton, MA 02375

Officers:

John F. Morley, President & Chief Executive Officer Margaret Murray, Senior Vice President - Residential Lending Jeanette Camara, Treasurer

Directors/Trustees:

Craig Binney Carolyn Carpentier
Kenneth J. Fernandes Hossein S. Kazemi
Mark Lombardi John Ventresco

BankGloucester

160 Main Street

Gloucester, MA 01930

Telephone: 978-283-8200

Fax: 978-283-7283

Branches:

15 Martin St, Essex, MA 01929

Officers:

Amy Mitchell, AVP Residential Lending

Patricia A. Natti, Assistant Vice President, Information Technology Systems Officer

Mark E Grenier, Vice President & Senior Commercial Banking Officer

Dennis J Doolin, Treasurer & Vice President

Patrick B Thorpe, Chief Executive Officer & President

Lisa Leahy, Vice President

Directors/Trustees:

Cynthia Cafasso Donaldson

James C Greely, IV

Mark Hubbard

John P Judd

Julie Lafontaine

Thomas M. Lattof

Paul T. Muniz

Charles G. Nahatis

James M. Perry

Patrick B Thorpe

Canton Co-operative Bank

671 Washington Street,

Canton, MA 02021

Telephone: 781-828-8811

Fax: 781-828-8815

Branches:

Officers:

Anabela Vargas, VP Senior Loan Officer
Kelly Howard, AVP, Assistant Treasurer, BSA Officer
David DiFronzo, Commercial RE Loan Officer
Stanley Taylor, Senior Vice President & Chief Lending Officer
Laurie O'Leary, Senior Vice President & Chief Operating Officer
Nicholas Maffeo, President/CEO

Directors/Trustees:

Daniel Erickson Alan Holbrook
Deborah Kreusch Nicholas Maffeo
Jeffrey Phaneuf William Russell

Charles River Bank

70 Main Street,

Medway, MA 02053-1816

Telephone: 508-533-8661

Fax: 508-533-3850

Branches:

2 South Maple Street, Bellingham, MA 02019 88 Summer Street, Medway H.S., Medway, MA 02053 1 Hastings Street, Mendon, MA 01756

Officers:

Derek Plourde, SVP Senior Loan Officer
Charlene G Hebert, AVP/Administration
Cheryl A Beauvais, Senior Vice President
Ann M Sherry, Senior Vice President
Susan E Correia, Senior Vice
John S Hamilton, President/CEO
Robert E Leist, Senior Vice President & Chief Financial Officer

Directors/Trustees:

Peter L Brunelli John S Hamilton
Pia Brunelli Jarret Stephen J Kenney

Robert J Parrella Paul E Rao

James M Reardon Steven M Richardson

Coastal Heritage Bank

195 Washington Street,

Weymouth, MA 02188

Telephone: 781-796-6001

Fax: 781-337-3069

Branches:

6 Central Street, East Bridgewater, MA 02333
744 Broad Street, East Weymouth, MA 02189
1165 Washington Street, Hanover, MA 02339
One Derby Street, Hingham, MA 02043
83 Summer Street, Kingston, MA 02364
560 Plain Street, Marshfield, MA 02050
259 Dyke Street, Marshfield, MA 02050
1 River Street, Norwell, MA 02061
111 Washington Street, Quincy, MA 02169
30 Franklin Street, Quincy, MA 02169
72 Front Street, Scituate, MA 02066

Officers:

John Pelrine, SVP/Marketing
Thomas Kazanowski, VP - BSA/Compliance
Brian Madden, SVP, Residential Lending
Richard Crowley, SVP, CIO
Mark D'Onofrio, SVP, Commercial Lending/Credit
James L. Golden, SVP Retail Banking
Thomas Quinn, SVP Security Officer
Scott Ambroceo, SVP, Administration and Operations
Maria Vafiades, SVP, CFO
Robert W. Terravecchia, Jr., President and CEO

Directors/Trustees:

Gary Blume Carleton Chandler
Paul J. Durgin Peter Finnegan
Paul Haley Robert E Haley, Jr
David Leahy, Jr. Maria Levin
Thomas McDonough David Pinkham
Joanne Pompeo Richard Rowe, Jr.

David B. Scott Robert W. Terravecchia, Jr.

A. Stephen Tobin

Commonwealth Cooperative Bank

1172 River Street

Hyde Park, MA 02136-2917

Telephone: 617-364-6000

Fax: 617-361-5658

Branches:

25 Court Street, Boston, MA 02108 3815 Washington Street, Jamaica Plain, MA 02130

Officers:

Mark A McKinnon, SVP Technology and Retail Banking William E. Smith, Senior Vice President - Lending Robert A Nelson, Executive Vice president & COO Carol R. McClintock, President & CEO/Chairman of the Board

Directors/Trustees:

Vicki C. Balsamo

Thomas E. Cremin

Carol R. McClintock

Leo H. Bonarrigo

Andrew H Kara

John A Pulgini

Dean Co-operative Bank

21 Main Street

Franklin, MA 02038-0307

Telephone: 508-528-0088

Fax: 508-541-5687

Branches:

411 Pulaski Blvd., Bellingham, MA 02019 8 Main Street, Blackstone, MA 01504 32 Hastings Street - Route 16, Mendon, MA 01756

Officers:

Michael Carroll, Senior Vice President, Marketing
Mary Miller, AVP, Data Processing Manager
Jonathan P. Davis, Executive Vice President, Lending
Kevin R. Goffe, President
Nancy J Davidge, Senior Vice President, Retail Banking
Americo A Pinheiro, VP, Compliance and Risk Mgmt Officer
Michael Browne, Chief Information Officer
Michelle R. Fairweather, CFO/Treasurer
Diana Goncalves, AVP, Operations Officer

Directors/Trustees:

Peter A. Baglioni Wayne A. Cottle
James F. Daddario James P. Ginley
Kevin R. Goffe Curtis P. Patalano
Daniel J. Ranieri John P. Vignone

Everett Co-operative Bank

419 Broadway

Everett, MA 02149-3486

Telephone: 617-387-1110

Fax: 617-387-3167

Branches:

771 Salem Street, Lynnfield, MA 01940

Officers:

Carmela Vitale, SVP & Treasurer
Emily Cieri, Senior Vice President & Senior Credit Officer
Richard J. O'Neil Jr., President & CEO
John Citrano, EVP,COO,CFO
Erica Barney, VP & Branch Manager
Karen Chasse, SVP/Compliance Officer
Joseph D. Keohane, EVP/Senior Lender

Directors/Trustees:

Paul A. Delory Elizabeth P Jones

Dennis Leonard Richard J. O'Neil Jr.

Joseph Sachetta Susan Sgroi

Marjorie A. White

Fidelity Co-operative Bank

9 Leominster Connector Leominster, MA 01453

Telephone: 978-870-1400

Fax: 978-343-2021

Branches:

56 Common Street, Barre, MA 01005-0940
130 Whalon Street, Fitchburg, MA 01420
6 City Hall Avenue, Gardner, MA 01440-0338
75 Main Street, Leominster, MA 01453
16 South Main Street, Millbury, MA 01527
129 Chestnut Street, Needham, MA 02492
713 Pleasant Street, Paxton, MA 01612-1997
206 Worcester Road, Route 31, Princeton, MA 01541
21 Main Street, Shirley, MA 01464-0695
1 School Square, Winchendon, MA 01475
153 Front Street, Worcester, MA 01608
465 Shrewsbury Street, Worcester, MA 01604

Officers:

Barry Bliss, Chief Commerical Lending Officer Christopher W. McCarthy, President & COO Deborah Sendrowski, SVP Human Resources Sheila Julien, SVP Strategic Capabilities Brad Kirlin, Officer

Sheila King-Goodwin, Head of Retail

David Brassard, EVP Senior Strategy Officer Nancy E Coyle, Chief Financial Officer

Edward F. Manzi, Jr., Chairman & CEO

Dana J. Roberts, SVP/Operations and Mortgage Lending & Business Lending Administration

Directors/Trustees:

John Allen Janet S. Chambers
Brian Cirelli Alvin B. Collins
Scott Howard Ronald J. LeBlanc
Patricia Leonhardt Edward F Manzi, Jr
Ronald L. Marchetti Maureen Marshall
Edward J McLaughlin C. Deborah Phillips
Ronald L. Salois Dean R Sweeney

Greenfield Co-operative Bank

63 Federal Street

Greenfield, MA 01301

Telephone: 413-772-0293

Fax: 413-773-3808

Branches:

390 College Street, Amherst, MA 01002 6 Main Street, Florence, MA 01062 277 Federal Street, Greenfield, MA 01301 67 King Street, Northampton, MA 01060 144 Main Street, Northfield, MA 01360 33 Bridge Street, Shelburne Falls, MA 01370 487 Newton Street, South Hadley, MA 01075 18 Amherst Road, Sunderland, MA 01375 176 Avenue A, Turners Falls, MA 01376

Officers:

Mary J. Rawls, Senior Vice President

Jane W. Trombi, Senior Vice President

Sean S Sormanti, Senior Vice President

Michael P. Buckmaster, Senior Vice President

Janet L. Rosenkranz, Vice President

Kevin Bowler, Senior Vice Preseident

Lisa D. Kmetz, Senior Vice President

Anthony J. Worden, President & Chief Operating Officer

Brandon S. Lively, Executive Vice President

Michael F. Turley, Senior Vice President & Controller

Michael E. Tucker, Esq., Chief Executive Officer

Colleen T. Bugbee, Senior Vice President & Treasurer

Directors/Trustees:

Martha S. Borawski Robert R. Carey, Esq

William A. Dufraine Susan G. Fentin, Esq.

Keith C. Finan JoAnne J. Finck

Nancy A. Fournier, CPA Daniel F. Graves, Esq.

John W. Kuhn Eugene A. L'Etoile

Peter W. MacConnell, Esq. Robb D. Morton, CPA

Kevin J. O'Neil Josiah J. L. Simpson, Jr.

Michael E. Tucker, Esq. Robert L. Underhill

Peter J. Whalen

Haverhill Bank

180 Merrimack Street

Haverhill, MA 01830-6167

Telephone: 978-374-0161

Fax: 978-556-4258

Branches:

163 South Main Street, Haverhill, MA 01835-7438 1094 Main Street, Haverhill, MA 01830 137 Monument Street, Haverhill, MA 01832 Whittier RVTHS,115 Amesbury Line Rd, Haverhill, MA 01830 6 West Main Street, Merrimac, MA 01860 396 Main Street, Salem, NH 03079 281 Main Street, West Newbury, MA 01985

Officers:

Stanley Ward, Vice President Erin M Daley, Vice President

Thomas O Faulkner, Vice President

Denise M Joslin, Vice President

Janet F Odenwelder, Vice President

A Richard Hanlon, Vice President

Deven M Robinson, Vice President

James Henebry, Vice President

Lisa Sullivan, Vice President

Alan Collopy, Vice President

Ana Gonzalez, Assistant Vice President

Marcos Melo, Assistant Vice President

John P Teoli, Senior Vice President

Kelly C. Quevillon, Vice President

Lise Zapatka, Senior Vice President

Harry Korslund, Senior Vice President

Paul Frank, Vice President

John Patriakeas, Senior Vice President

Duncan O Clark, Vice President

Charlette Weeden, Senior Vice President/Chief Financial Officer/Treasurer

Thomas L. Mortimer, Chief Executive Officer & President

Directors/Trustees:

Paul Accardi William J Barron

Joseph Bevilacqua Mary Carrington

Stuart Davis William Faraci

Dana Fields Thomas L. Mortimer

Kristin M Murphy Christos Papaefthemiou

Richard J. Sheehan, Jr.

Hometown Bank

31 Sutton Avenue

Oxford, MA 01540-1775

Telephone: 508-987-1200

Fax: 508-987-6734

Branches:

90 Exchange Street, Athol, MA 01331

569 Southbridge Street, Auburn, MA 01501

13 Canterbury Road, Brooklyn, CT 06234

3 Central Street, Danielson, CT 06239

9 Sack Boulevard, Leominster, MA 01453

109 Elm Street, Millbury, MA 01527-0151

835 Riverside Drive, N. Grosvenordale, CT 06255

182 Main Street, Putnam, CT 06260

131 Main Street, South Lancaster, MA 01523

331 Main Street, Sturbridge, MA 01566

4 Gore Road, Webster, MA 01570

218R Main Street, Webster, MA 01570

148 Route 171, Woodstock, CT 02681

1001 Millbury Street, Worcester, MA 01607

270 Grove Street, Worcester, MA 01605

Officers:

Cassandra S Day, AVP Controller

Shawn McNerney, SVP Commerical Loan Officer

Christina DiRusso, VP Commercial Loan Officer

John Mattison, VP Senior Commercial Credit Officer & Reg O Officer

Ryan Stolle, VP Government Banking

Marc Ostberg, AVP Branch Manager

Tina Puzo, AVP Branch Manager

Donna Daigle, AVP Branch Manager

Susan Collins, Cash Management Officer

Michelle L Kile, SVP, Retail Banking

Susan Rheault, AVP, Operations Supervisor

Anthony A. Marini, AVP, Branch Manager

Nancy Roberts, AVP, Branch Manager

Randall J Gage, EVP and Chief Credit Officer

Lynn M Starr, EVP, Chief Information Officer and Information Security Officer

Bozena Dabek, EVP, Chief Administrative Officer and Risk Management Officer

Dena M Hall, EVP, Chief Marketing Officer

Barbara Yanke, SVP, Residential Lending

Alison McCoy, CRA Officer

Jane Loranger, VP Commercial Lending

Katie Moar, SVP Loan Servicing

Sabrina Grillo, Security and Fraud Officer

Jo-Ann Bussiere, AVP Branch Officer

Christine Lucier, VP Branch Officer

Bonny Dattis, SVP Human Resources

George Dimoupolos, AVP Branch Officer

Thomas Donohue, AVP Commercial Loan Officer

Kaleen Burley, AVP Loan Servicing

Patricia Cramm, VP Facilities

Lynne Feiz, SVP Corporate Communications

Kevin Higginbottom, SVP Commercial Loan Officer

Maryann Geiger, SVP Bank Operations

Erin Joyce, VP Special Assets

William Kerrisey, VP Commercial Loan Officer

Kelly Roy, AVP CLA Supervisor

Maria Thomas, AVP Branch Officer

Norma Collins, SVP Operations, Human Resources and Bank Secrecy Act Officer

Michael P. Mahlert, EVP & Senior Loan Officer

Kathryn Latour, VP Security & Fraud Risk Officer

Sharon Mahlert, VP, Learning and Development

Deanna L. Mills, VP, Commerical Lending and Business Development Coordinator

Karen Yancik, SVP Compliance Officer

Gilbert F Ehmke, SEVP/CFO and Treasurer

Directors/Trustees:

David E Surprenant

Peter Deary

Julie Fitton

Brian Galonek

Marshall D Gould

Henry J. LaMountain, Sr.

Kevin Mack

Sam S. Pappas

Steven H. Duvarney

Brian Galonek

J. Michael Grenon

Helder Machado

Robert J Morton

Michael Stowe

Edward Woodcome

Mechanics Cooperative Bank

316 Broadway,

Taunton, MA 02780-1834

Telephone: 508-823-7744

Fax: 508-880-3928

Branches:

72 Main Street, Bridgewater, MA 02324-1408
60 Bedford Street, Fall River, MA 02720
1238 Kempton Street, New Bedford, MA 02740
596 Somerset Avenue, North Dighton, MA 02764-1827
1236 County Street, Somerset, MA 02726
201 G.A.R. Highway, Swansea, MA 02777
75 County Street, Taunton, MA 02780-3500
165 State Road, Westport, MA 02790

Officers:

Curtis McKinney, Senior Loan Officer Joseph T Baptista, Jr, Chief Executive Officer & President Andrew C Hewitt, Treasurer & Chief Financial Officer Deborah A Grimes, Executive Vice President

Directors/Trustees:

Joseph T Baptista, Jr Richard Bentley, Jr
Barry R Bibeau Edmund J Brennan, Jr

Mark Dangoia Robert L Horne
Robert A lafrate Adrienne Mollor
Joseph S Mozzone Eileen Pelletier

George Shaker, Jr

Methuen Co-operative Bank

243 Broadway

Methuen, MA 01844-3037

Telephone: 978-682-5271

Fax: 978-682-4848

Branches:

Officers:

Robert A Armano, Mr, President Snehlata Patel, Vice President & Treasurer

Directors/Trustees:

Alan Cregg Kenneth E. Daher
William Fitzgerald John J. Freeman
Frederic E. Hoyle, Jr. Kenneth Hyde, Jr.

Harold S. S Otto

MutualOne Bank

160 Cochituate Road

Framingham, MA 01701-4611

Telephone: 508-820-4000

Fax: 508-532-8370

Branches:

1 Lincoln Street, Framingham, MA 01702 828 Concord Street, Framingham, MA 01701-4611 49 Main Street, Natick, MA 01760

Officers:

Kimberly Sambuchi, FVP/Risk Management Officer Rahnuma Habib, VP/Human Resources Officer Yasmine S Oujeiwan, VP/Branch Manager II Joanne Pizzigno, VP/Loan Servicing Officer Andrew E Zelman, SVP/Commercial Loan Officer Jeffrey D Ryan, VP/Commercial Loan Officer Frank W Chamberlain, VP/Credit Officer Lynnette A Maloney, VP/Commercial Loan Support Officer Carmela Canal, FVP/Operations Officer George A Gilroy, FVP/Information Technology Officer Kimberly L Tyler, VP/Controller Gregory A Kennedy, SVP/Retail Banking Officer Brenda J Fishlock, VP/Compliance-BSA Officer Osman K. Acheampong, VP/Credit Management Officer Clarice D. Santos, VP/Client Services Mobolaji O. Omisore, AVP/Core Banking Officer Kevin M. Chandley, SVP/Treasurer William J. Eastty, SVP/Senior Residential Loan Officer Steven M Sousa, EVP/Chief Operating Officer Brien K. Maginnis, EVP/Chief Financial Officer Brian E. Ledwith, EVP/Senior Commercial Lender Brady Connors, SVP/Commercial Loan Officer Michael Bilinsky, Jr., VP/Business Development Officer Mark R Haranas, President & Chief Executive Officer

Directors/Trustees:

Susan E. Acton Dennis W Cardiff
Paul V. Galvani Mark R Haranas
William H Mayer Brian K. Peoples
Robert Raider William R. Swanson

Needham Bank

1063 Great Plain Avenue

Needham, MA 02492

Telephone: 781-444-2100

Fax: 781-453-0182

Branches:

41 Front Street, Ashland, MA 01721 402 Washington Street, Dedham, MA 02026 60 Centre Street, Dover, MA 02030 520 Main Street, Medfield, MA 02052 857 Main Street, Millis, MA 02054 17 West Central Street, Natick, MA 01760 1457 Tremont Street, Roxbury, MA 02120 458 Washington Street, Wellesley, MA 02482 341 Washington Street, Westwood, MA 02090

Officers:

Jeffrey Marshall, Senior Vice President

Salvatore Rinaldi, Executive Vice President & COO

Stephanie Hitchings, Vice President

Kevin Henkin, EVP - Chief Credit Officer

Michael Sinclair, EVP - Residential & Consumer Lending

James White, EVP - Chief Administrative Officer

Linda Farley, Senior Vice President

Carrie Vargas, Senior Vice President

Michael Semizoglou, Senior Vice President

Anthony Morelli, First Vice President

Nadia Hunter, Vice President

James Dietel, Vice President

Delisa Joseph, Vice President

Wilfred Edwards. Vice President

Pamela LeBlanc, Vice President

Kathryn Lawes, Vice President

Eric Olson, Vice President

Janelle Rabbottino, Vice President

Marina Petrusheva, Vice President

Margaret Agcaoili, Vice President

Jaclyn Biancuzzo, Vice President

Brittany Bouchard, Vice President

Adam Cupples, Vice President

Cody D'Ambruoso, Vice President

Jonathan Mack, Vice President

Karen Marryat, Senior Vice President

Matthew Seminerio, Vice President

Brian Sutton, Senior Vice President

Michael Tudino, Vice President

James Daley, Senior Vice President

Margaret Watson, Senior Vice President

David Crane, Senior Vice President

Kathy Wright, First Vice President

Sean O'Brien, Vice President

Scott Drugotch, Vice President

Rhiannon Hernandez, Vice President

Christopher Gleason, Vice President

Deborah Carlson, Vice President

Michelle DeSimone, Vice President

Marsha Rasin, Vice President

Paula Mason, First Vice President

Jillian Rafter, First Vice President

Peter Bakkala, EVP - Chief Risk Officer

Catherine Reurs. Vice President

Katie Gomes, Vice President

Timothy Day, Vice President

Melissa Glowa, Vice President

Richard Reder, First Vice President

Stephanie L. Maiona, EVP - Senior Commercial Lender

James O. Roberts, First Vice President

John T. Shea, Senior Vice President

Lawrence Pitman, Senior Vice President

Eric T. Johnson, First Vice President

Patrick M. Lee, Senior Vice President

Paul J. Sodano, Senior Vice President

James C. Gordon, Senior Vice President

Karl D. Ruuska, Senior Vice President

Francis P. Driscoll, Vice President

Kenneth S. Fishman, Senior Vice President

Alyson Lobisser, First Vice President

Craig Connolly, FVP - Controller

Danielle M. Walsh, EVP - CFO & Treasurer

Andrew Rafter, Vice President

Michael Isaac, Vice President

Joseph Campanelli, President & CEO

Directors/Trustees:

Lennox Chase Robert D. Cicerone

William Darcey William R Day
Susan Elliott Arthur F. Howe

Christopher Lynch
Thomas D. McInerney
Paula McLaughlin
Francis X. Orfanello
Richard P. Quincy

Mark R Whalen

North Cambridge Co-operative Bank

2360 Massachusetts Avenue

Cambridge, MA 02140-1852

Telephone: 617-876-5730

Fax: 617-661-6878

Branches:

Officers:

Tracy A King, Comptroller
Lucille A. Stackhouse, Vice President/Treasurer
Debra E Lundholm-Reed, Assistant Treasurer
Michael G. Culhane, Chief Executive Officer & President

Directors/Trustees:

Joseph G. Adams, III

Michael G. Culhane

David W. Masse'

Donna I. Perry

Brian Greene

Peter J McLaughlin

Brendan J. Sullivan

North Shore Bank, a Co-operative Bank

248 Andover Street

Peabody, MA 01960-5589

Telephone: 978-538-7000

Fax: 978-538-7049

Branches:

140 Brimbal Avenue, Beverly, MA 01915 254 Cabot Street, Beverly, MA 01915-0498

48 Enon Street, Beverly, MA 01915-0498

63 Dodge Street, Beverly, MA 01915-0498

48 Elm Street, Danvers, MA 01923

1 West Main Street, Merrimac, MA 01860-1999

237 South Main Street, Middleton, MA 01949

29 South Main Street, Newton, NH 03858

637 Lowell St., Peabody, MA 01960

32 Main Street, Peabody, MA 01906

73 Lafayette Street, Salem, MA 01970

319 Highland Avenue, Salem, MA 01970

489 Lincoln Avenue, Saugus, MA 01906-3794

One Hamilton Street, Saugus, MA 01906-2209

412 Lynn Fells Parkway, Saugus, MA 01906

Officers:

William Beitler, Senior Vice President

Diane Ayers, VIce President

Beth A. Tichy, Senior Vice President

Michael D. Brown, Executive Vice President

Kimberly Lovett, Vice President, Senior Compliance Officer

Kevin M. Tierney, Sr., CEO

Michael R Wheeler, President & COO

George J. Sophinos, CFO, Executive Vice President

Kathryn Carty, Senior Vice President

Directors/Trustees:

Thomas Alexander

Jennifer Buras

Timothy F. Clarke

Andrew Goldberg

Luis L. Azevedo

Jonathan N. Bursaw

Bradley R. Gauthier

Charles E. Holden

Cynthia McGurren Pamela Casey O'Brien

Monique Pelletier Jayne Rice

Kevin M. Tierney, Sr. Michael R Wheeler

Richard A Yagjian

Norwood Co-operative Bank

11 Central Street

Norwood, MA 02062-3570

Telephone: 781-762-1800

Fax: 781-255-7847

Branches:

Officers:

Julie A McDermott, Senior Vice President Victoria L Lazarova, Senior Vice President/CFO Carolyn Shea, Senior Vice President Karen Goggin, Vice President/Treasurer

Directors/Trustees:

William G. Crowley, Jr. Robert A. Dempsey

Diane Geraghty Hall Paul G Keady

Joseph B Moriarty William P O'Donnell Matthew D Smith Robert M Thornton

Patriot Community Bank

237 Lexington Street,

Woburn, MA 01801

Telephone: 781-935-3318

Fax: 781-935-2684

Branches:

Officers:

George E Lamb, Vice President Treasurer
Bonnie Pietragallo, VP Residential Mortgage Originations
Valerie Clark, Vice President
Richard Archambault, Senior Vice President
John M. O'Donnell, Chief Executive Officer & President

Directors/Trustees:

William J. Dailey, Jr.

Richard Meguerditchian

John Maloney

Peter Miranda, Jr.

John M. O'Donnell

Robert A. Walker

Reading Co-operative Bank

180 Haven Street

Reading, MA 01867-0530

Telephone: 781-942-5000

Fax: 781-439-6254

Branches:

18-20 Central Street, Andover, MA 01810
10 Wall Street, Burlington, MA 01803
400 Broadway, Lynn, MA 01904-2544
28 Nahant Road, Nahant, MA 01908-1026
170 Park Street, North Reading, MA 01864
62 Oakland Road, RMHS, Reading, MA 01867
Northeast Metroplitan Regional Vocational High School, Wakefield, MA 01880
352 Middlesex Avenue, Wilmington, MA 01887
230 Lowell Street, Wilmington, MA 01887

Officers:

Glenn Strauss, SVP/Chief Lending Officer
Anthony J Patti, SVP/Chief Financial Officer
Maxine Hart, Chief Human Resource Officer
Bryan Greenbaum, SVP/ Chief Operations Officer
Julieann M. Thurlow, Chief Executive Officer & President

Directors/Trustees:

Terrence J Bane Paul Bolger
Michael J. Linnane James M. Liston
Sally Mason Boemer James J. O'Leary
Kevin R Powers Kevin F. Smith
Julieann M. Thurlow Abel Vargas

Savers Co-operative Bank

270 Main Street,

Southbridge, MA 01550

Telephone: 508-765-7395

Fax: 508-765-7299

Branches:

38 Auburn Street, Auburn, MA 01501

35 Trolley Crossing Road, Charlton, MA 01507

96 Worcester Street, North Grafton, MA 01536

55 Main Street, Sturbridge, MA 01566

6 North Main Street, Uxbridge, MA 01569

Officers:

Daniel J. Serafin, SVP Chief Information Officer
Alan Melidossian, SVP Marketing, Sales & Retail Banking
Keri Gonzalez, SVP Operations & eServices
Vanessa Stratton, VP Chief Financial Officer & Treasurer
John Fearing, Senior Vice President & Chief Lending Officer
Rosemary Picard, CEO and President

Directors/Trustees:

Steven M. Ward

Joseph A. Coderre

Bruce Desrosier

Matthew C. Dixon

Daniel Finn

Andrea D. Hogarth

Paul R. Jalbert

Patrick Morrill

Kenneth E. Rizner

Michael Cove

Matthew C. Dixon

Andrea D. Hogarth

Amy B. Messina

Rosemary Picard

Dewey J. Tiberii

StonehamBank - A Co-operative Bank

80 Montvale Avenue

Stoneham, MA 02180

Telephone: 888-402-2265

Fax: 781-481-5962

Branches:

493 Boston Road, Billerica, MA 01821-1820

Officers:

Anna Dinis, Senior Vice President & Chief Experience Officer

Patricia Martins-Sousa, Vice President, Treasurer

Thomas Marshall, Senior Vice President & Chief Information Officer

Darren Sawicki, Senior Vice President

Shane Bellavance, Senior Vice President, Residential Lending

Janet Hill, Vice President, Deposit Operations

Kevin Marquis, Vice President, Credit Administration

Paul Totino, President & CFO

Mark Drew, Senior Vice President, Commercial Lending

Peter Ishkanian, Vice President, BSA Officer

Denise LeLievre, Vice President, Information Security Officer

Gregory D'Antona, Senior Vice President & Risk Management Officer

Edward Doherty, Chief Executive Officer

Directors/Trustees:

Patricia A. Brady

Donald R. Clarke

John R. Cullen, Jr.

James McIntyre

Gilbert A. Moreira

Eugene M. Passaro

Fred Ciampa, CPA

Lorene A. Comeau

Janice T. Houghton

John J Melkonian

M. Daria Niewenhous

Aricia Symes-Elmer

Stoughton Co-operative Bank

950 Park Street

Stoughton, MA 02072-0446

Telephone: 781-344-3080

Fax: 781-341-4530

Branches:

20 Park Street, Stoughton, MA 02072-0446

Officers:

Orlando Martinez, Chief Operations Officer Steven Robbins, Controller Luis C. Fortuna, Chief Executive Officer & President

Directors/Trustees:

Luis C. Fortuna Joseph M. Gonsalves, Jr.

William A. Habig, Jr. John G. Jarvis Joseph M. Klements Alan D. Lury

Brian J. McGowan Manuel M. Pacheco, Jr.

Stephen R. Raymond

The Co-operative Bank

40 Belgrade Avenue,

Roslindale, MA 02131-3086

Telephone: 617-325-2900

Fax: 617-325-2658

Branches:

201 Main Street, Charlestown, MA 02129-3239 3531 Washington Street, Jamaica Plain, MA 02130 36 Spring Street, West Roxbury, MA 02132

Officers:

Steven F Berry, Vice-President/Controller

William T Coots, Assistant Vice-President/Branch Officer

Ellen Glaropoulos, BSA Officer

D Thomas Leonardo, Vice-President/MIS

Nancy McSurely, Vice-President/Commercial Lending

Miguel Rosado, Senior Vice-President & Senior Commercial Lender

Scott Tower, VP/Commercial Credit Manager

Nancy G Reid, AVP/Commercial Loan Operations

Ali Torshizi, VP/Commercial Lending

Julinda Sheshi, Sr. Vice-President/Retail Banking

Lauren Coscia, Vice-President, Mortgage Ops

Suzanne Kelliher, VP/Loan Servicing Manager

Peter Lee, SVP, IT & Deposit Operations

Mimoza Gojashi, AVP/Branch Manager

Khepra Moscillo, AVP/Branch Manager

Kimberly A Cobb, EVP/CFO & Treasurer

Elaine F Buckley, SVP/Risk Management/CRA

Directors/Trustees:

John A Battaglia Neal Clay, Jr

Eric C. DuPont Frances Giannakopolous

Joseph L Mullen Philip M O'Connor Patrick J. Sweeney Shirley Walsh

The Cooperative Bank of Cape Cod

25 Benjamin Franklin Way

Hyannis, MA 02601

Telephone: 508-568-3200

Fax: 508-568-3473

Branches:

1591 Main Street, East Dennis, MA 02641
1470 Orleans Road, Route 39, East Harwich, MA 02645
238 Worcester Court, Falmouth, MA 02540
695 Attucks Lane, Hyannis, MA 02601
3878 Falmouth Road, Marstons Mills, MA 02648
660 North Falmouth Highway, North Falmouth, MA 02556
275 Cotuit Road, Sandwich, MA 02563
1121 Main Street, West Barnstable, MA 02668
121 Main Street, Yarmouth Port, MA 02675
64 King's Circuit, Yarmouth Port, MA 02675

Officers:

Lee Ann Hesse, Senior Vice President

Keith Parsons, First Vice President

Peter Piekarski, Vice President

Matthew Varnum, First Vice President

Carlyn Carey, First Vice President, Compliance Officer

Nathan F Coakley, Vice President

Mary F Crowell, Vice President

Kelley M Martin, Vice President

Laurie D Maul, First Vice President

Pamela J Sears, Vice President, BSA Officer

Robert Carey, Vice President

Patricia A Coffey, Vice President

John A Cooke, Vice President

Jessica Davis. Vice President

Paul Forni, Vice President

Charles Gill, Vice President

Robert Gillis, Vice President

Mark Linehan, Senior Vice President

Roman Mako, Assistant Vice President

Peter Rice, Senior Vice President

James Shanley, Assistant Vice President

Ellen Taylor, Vice President

Patricia Walsh, Assistant Vice President

Christina Bologna, Assistant Vice President

Charlotte Green, Assistant Vice President

Mary Lenihan, First Vice President

Nichole MacKerron, Assistant Vice President

Patricia Redman, Vice President

Donald Robicheau, Vice President

Donald Jacobs, Officer

Christopher Cataldo, Assistant Vice President

Eric Emmel, Officer

Glenn FitzGerald, Assistant Vice President

James P. Quitadamo, Senior Vice President

Jessica Terry, Officer

Kirsten Wickson, Officer

Melissa Marder, Assistant Vice President

Shanika Rogowski, Senior Vice President

Thomas G. Burton, First Vice President

Brian Tuttle, Vice President

Robert Martin, Officer

Maeghan DeLellis, Vice President

Lauren Connolly, Officer

Scott Kwarta, Senior Vice President

Kimberly Olson, Officer

Christine Parent, Officer

Brendan Pike, Assistant Vice President

Barbara Smith, Senior Vice President

Steven Taylor, Vice President
Matthew Teehan, Officer
Katherine J. Hartley, First Vice President
Sheryl Walsh, Senior Vice President
Jason Bordun, Vice President

Directors/Trustees:

Sarah F. Alger John B. Cotton, Jr.
Gary DellaPosta Michael D. Ford
Nancy W. Garran Gene D. Guill

Christopher Lynch Wendy K. Northcross
Martha T. Ramsey Gary M. Sheehan
Sheila Vanderhoef William J. Varga

The Pittsfield Co-operative Bank

70 South Street,

Pittsfield, MA 01201

Telephone: 413-447-7304

Fax: 413-448-2080

Branches:

431 Main Street, Dalton, MA 01226 325 Main Street, Great Barrington, MA 01230-0029 110 Dalton Avenue, Pittsfield, MA 01201

Officers:

Adrienne DeBlieux Speed, Sr. Vice President IT
Edward Schumann, AVP/Compliance Officer
Peter M Marchetti, Sr. Vice President of Operations
Joel Scussel, Vice President Commercial Lending
Victoria May, Vice President Marketing
Vicky Kolodziej, Clerk of Corporation
Michael E. Barbieri, Sr. Vice President Lending
J. Jay Anderson, Chief Executive Officer & President
Harry "Chip" Moore III, Senior Vice President & CFO

Directors/Trustees:

J. Jay Anderson Edward A. Chagnon
Matthew DM Keator Karen M. Kowalczyk
Raymond T. Kushi, Jr. John J. Martin, Jr.
Charles F. Plungis, Jr. Wayne H. Walton

Maureen White-Kirby

The Village Bank

320 Needham Street, Suite 200,

Newton, MA 02464

Telephone: 617-527-6090

Fax: 617-965-8945

Branches:

307 Auburn St., Auburndale, MA 02466
720 Beacon Street, Newton Centre, MA 02459
56 Winchester Street, Newton Highlands, MA 02461
332 Walnut Street, Newtonville, MA 02460
411 Watertown Street, Nonantum, MA 02458
89 Wyman Street, Waban, MA 02468
62 Boston Post Road, Wayland, MA 01778
1369 Washington Street, West Newton, MA 02465

Officers:

John L Karacalidis, Senior Vice President / Operations
Eric D. Boecher, Senior Vice President / CFO
Marie Lodi, Senior Vice President / Human Resources
Amy Werner, Senior Vice President - Retail
Lisa Boccabella, Senior Vice President, Enterprise Risk Management
Andrew E. Franklin, Senior Vice President / Lending
Joseph A. De Vito, Chief Executive Officer

Directors/Trustees:

Joseph J. Albanese

Kenneth C. Brennan

John E Butterworth

Carol E. Chafetz

Joseph G. Cosgrove

Janet E. Fields

Thomas R Keery, II

Victor A. Nicolazzo, Jr.

Walter F. Tennant

Wakefield Co-operative Bank

342 Main Street

Wakefield, MA 01880-0192

Telephone: 781-245-3890

Fax: 781-245-9177

Branches:

596 Main Street, Lynnfield, MA 01940

Officers:

Christine Teel, V.P./Controller
Michael J Tallo, V.P./Chief Financial Officer
Leo Barrett, Jr, Senior Vice-President
Mohammed Bezzat, Vice President
Lois Hayward, Vice President
Joyce Grasso, Vice President

Directors/Trustees:

Stephen Maio Michael P. McCarthy

John J McCarthy William T. McDonald, Jr.

Ann McGonigle Santos Alfred A. Palmerino

Walpole Co-operative Bank

982 Main Street

Walpole, MA 02081-2857

Telephone: 508-668-1080

Fax: 508-660-2690

Branches:

Officers:

Erik Benson, Credit Officer

Gregory Mello, Assistant Vice President

Mounira Berbara, Vice President

Michael Murteira, Assistant Vice President

Donna Bonia, Vice President

Sharon Ellis, Assistant Vice President

Gail Criasia, Vice President

Paul M. Chaggaris, Senior Vice President

Tracy L. Murphy, Vice President

Michael P. Gookin, Vice President

Joanne Mailhot, Vice President

Paul Vallace, Vice President

Sheila Gonzalez, Vice President

James McGovern, Vice President

Donna M. Leary, Senior Vice President

Joseph V. Scholl, Chief Executive Officer & President

Directors/Trustees:

Robert P. Bennett,
Judith M. Connor
Robert E. Higgins
Rohert E. Lestan
Joseph V. Scholl

Winchester Co-operative Bank

19 Church Street

Winchester, MA 01890

Telephone: 781-729-3620

Fax: 781-756-3560

Branches:

198 Lexington Street, Woburn, MA 01801

Officers:

Kara G Clark, Senior Vice President/Chief Financial Officer Mark H Kellett, Chief Executive Officer & President Mark L. Fisher, Executive Vice President, Mortgage Department

Directors/Trustees:

Christopher J Barrett, John A. Beauchamp
Lawrence F. Borges Ann W. Hibbard
Robert J Hickey Mark H Kellett,
Robert H. Montgomery John J. Moriarty
Robert C. Penna Robin F. Wortmann

Wrentham Co-operative Bank

102 South Street

Wrentham, MA 02093-0250

Telephone: 508-384-6101

Fax: 508-384-8547

Branches:

1005 South Street, Wrentham, MA 02093-0250

Officers:

Scott G Terrien, President & CEO
Ann Marie DeCoff, Vice President & CLO
Sarah J Giovannucci, Vice President & Treasurer

Directors/Trustees:

Mary- Regina Bennett Jeffrey C. Hall
Trevor Knott, Jeffrey M Liber
Jeffrey L. Morrill Douglas V Mure
Richard J. Ross Scott G Terrien

Appendix II: Savings Banks

Adams Community Bank

2 Center Street

Adams, MA 01220-0306

Telephone: 413-743-0001

Fax: 413-743-9548

Branches:

93 Park Street, Adams, MA 01220-2013 75 South Street, Cheshire, MA 01225 545 South Main Street, Lanesboro, MA 01237 41 Park Street, Lee, MA 01238 7 Main Street, Lenox, MA 01240 31 Eagle Street, North Adams, MA 01247 273 Main Street, Williamstown, MA 01267-0547

Officers:

Carol Rapisarda, VP, Branch Officer

Tracy McConnell, VP, Commercial Loan Officer Michael Gwozdz, VP, Retail Operations Officer

Barbara Guido, SVP, Retail

Andre P. Charbonneau, CFO/COO

Donna Halton, SVP, Commercial Lending

Kathleen J. Luczynski, CIO/SVP, Operations & Technology

Jacqueline McNinch, SVP, Mortgage Originations

Gerald M Biron, VP, Mortgage Operations

Elena C Tucker, SVP, HR & Payroll

Maureen E. Baran, SVP Retail Lending

Amy A. Giroux, SVP, Retail/Chief Culture Officer

Kristen Bona, VP, Government Banking Advancement

Laila Boucher, VP, Government Banking Development

Laurie J Boudreau, VP, Compliance Officer

Timothy R. Burdick, VP, Mortgage Servicing

David Eisenberg, VP, Commercial Loan Officer

Theresa E Sorrentino, VP, Accounting & Controller

Dawn Canales, VP, Technology Officer

Charles P. O'Brien, Trustee, Chief Executive Officer & President

Directors/Trustees:

Nancy K. AgostiniTimothy C DohertyRichard A. DunnNancy L. GartonJeffrey P. GrandchampDavid J. Lipinski

Charles P. O'Brien J. Norman O'Connor, Jr. Stephen N. Pagnotta William Smitty Pignatelli

Bernard A. Pinsonnault Sheri Quinn Francis P. Waterman, Jr. William Young

Athol Savings Bank

388 Main Street

Athol, MA 01331

Telephone: 978-249-3200

Fax: 978-249-7265

Branches:

52 Main Street, Ashburnham, MA 01430 560 Summer Street, Barre, MA 01005 196 Timpany Boulevard, Gardner, MA 01440 112 Central Street, Winchendon, MA 01475

Officers:

Stewart King, Vice President of Commercial Lending

Sarah Galvin, Sr. Vice President-Commercial Lending

Janice E Hamel, BSA Officer

Lisa M Osborne, Security Officer

James B. O'Loughlin, Clerk of the Corporation, Audit Committee

Nancy J. Hillis, Sr. Vice President - Operations

Douglas Moisan, SVP - Treasurer / CFO

Peter J. Russell, Vice President - Retail Lending/Business Development

Debra L. Vescovi, Senior Vice President - Real Estate Lending, CRA and Compliance Officer

Cheryl E. D'Ambra, Executive Vice President of Retail

Daniel J. Zona, President and CEO

Directors/Trustees:

Larry E. Adams

Bruce E. Coffin, Jr

David A Doody

Joseph C. Hawkins

David E. Huhtala

Constance A. Milusich

Alan R. Cochran

Marianne Coswell

Jeffrey J Gallant,

Michael A. Herbert

Paul H. Maier

Curtis Noel

James B. O'Loughlin Daniel J. Zona

Avidia Bank

42 Main Street

Hudson, MA 01749-0190

Telephone: 978-562-2222

Fax: 978-568-0950

Branches:

1073 Main Street, Clinton, MA 01510 17 Pope Street, Hudson, MA 01749 193 Washington Street, Hudson, MA 01749 470 Lancaster Street, Leominster, MA 01453 256 Maple Street, Marlborough, MA 01752 53 West Main Street, Northborough, MA 01532 23 Maple Avenue, Shrewsbury, MA 01545 100 East Main Street, Westborough, MA 01581

Officers:

Mary Mcdonald, Vice President

Emily Braga, Senior Vice President

Karen Moe, Vice President

Lynda Westbrook, Vice President

Rita Janeiro, Senior Vice President

Howard Himmel, SVP

Steve McAndrew, Senior Vice President

Jocelyn Arsenault, Senior Vice President

Cheryl Cain, Vice President

Maureen Marshall, Vice President

Andrew Miller, Senior Vice President

Andrew Sabine, Vice President

Andrea Blood, VP

CarrieAnne Cormier, SVP

Laura Hughes, VP

David Morticelli, VP

Charlie Park, VP

Daniel Provencher, VP

Avnish Puri, SVP

Clifford Thompson, VP

Joyce Burke, VP, Project Manager

Ronald Fraser, VP

Benjamin Lannin, VP

Corrine Olson, VP

Charles Budd, Senior Vice President

Nicholas Karmelek, Senior Vice President

Jill Mollica, Vice President

Elizabeth Owen, Vice President

Janel Maysonet, SVP Chief Marketing Officer

Kim Nguyen Marino, VP

Edward Perachi, VP

Justin Provencher, VP

Shrenik Shah, VP

Joy Sullivan, VP

Kelly Tierney, VP

Leonard Silva, SVP

Lisa Allegro, VP

Melissa McDonald, VP

Natalie Sousa, VP

Gerald L. Curley, Executive Vice President

Thomas Allain, Senior Vice President

Tom Doane, Senior Vice President

Ronald Notaro, Vice President

James Wilkins, Senior Vice President

Lee Thompson, Senior Vice President

Edward Stearns, Vice President

Sharon Quinn, Senior Vice President

Robert W. Conery, Executive Vice President

Don Frost, Senior Vice President
Bob Williamson, Vice President
Joe Sova, Senior Vice President
Bartholomew H. Murphy, Executive Vice President
Neil Buckley, Senior Vice President
Margaret Sullivan, Executive Vice President & CFO
Mark R O'Connell, Chief Executive Officer & President

Directors/Trustees:

Jim BallPaul BlazerNancy CarlsonBen ColoneroM. Neil FlaniganCarol GallagherMike GirardJoseph GrimaldoLona M. LamsonJeff Leland

Arthur E. Lemire Joseph Macdonough
Paul McGrath Michael Murphy
Mark R O'Connell Brian Parker

The Bank of Canton

490 Turnpike Street

Canton, MA 02021

Telephone: 781-828-1690

Fax: 781-828-5347

Branches:

259 Turnpike Street, Route 138, Canton, MA 02021 557 Washington Street, Canton, MA 02021 60 Mayor Thomas J. McGrath Highway, Quincy, MA 02169 67 North Main Street, Randolph, MA 02368

Officers:

Michael F Lindberg, SVP/ Senior Lending Officer
Lucy S Romanowiz, Corporate Secretary/ Assistant Clerk
Christopher Lake, Senior Vice President
George M. DeMello, Senior Vice President
John M. Sweeney, Senior Vice President & CFO
Peter M. Shea, Senior Vice President
Rhonda L. Kale, Senior Vice President
Stephen P. Costello, Chief Executive Officer & President

Directors/Trustees:

James P Andersen, Jr.

Stephen P. Costello

James M. Downey

Brian T. Fitzgerald

Michael A. Galer

Leslie Lockard

Marian K. Penderges

Donald P. McNeice, Jr. Marian K. Pendergast Steven V. Rotella John M. Sweeney

Linda M. Wirta

BankFive

79 North Main Street

Fall River, MA 02720-2144

Telephone: 774-888-6100

Fax: 508-677-3388

Branches:

590 Metacom Avenue, Bristol, RI 02089

136 Faunce Corner Road, Dartmouth, MA 02747

105 Huttleston Avenue, Fairhaven, MA 02719

55 Thirteenth Street, Fall River, MA 02721

1604 President Avenue, Fall River, MA 02720

1301 Pleasant Street, Fall River, MA 02723

1501 South Main Street, Fall River, MA 02724

4171 North Main Street, Fall River, MA 02720

1724 Acushnet Avenue, New Bedford, MA 02746

160 County Street, New Bedford, MA 02740

54 County Street, Somerset, MA 02726

497 Milford Road, Swansea, MA 02777

Officers:

David R. Croteau, Vice President

Rose Vertentes, Vice President

William J. Vickery, Vice President

Melissa A. Vincent, Vice President

Patrick J. Deady, Senior Vice President

Peter J. Murray, Vice President

Veronica Andrade, Vice President

Jimmy S. Costa, First Vice President

Gregory R. Cambio, First Vice President

Christopher M. Craig, Vice President

Jeffrey A. Sanson, First Vice President

Victoria B. Kane, Senior Vice President

Deirdre M. Jannerelli, Vice President

Charles A. DeSimone. First Vice President

Jennifer T. Dooling, Senior Vice President

Donna Novo, Vice President

Maureen A. Terranova, Senior Vice President

Catherine A. Dillon, Executive Vice President

Willitts S. Mendonca, Vice President

William N. Beauchene, First Vice President

Alicia O Ambrose, Vice President

Russell A. Bergeron, Vice President

Doreen L. Constancia, Vice President

Janice M. Martin, Vice President

Andrea A. Rodrigues, Vice President

Joseph C. Borges, Vice President

Lisa M. Cleary, Vice President

Deidre A. Fountain, Vice President

Pedro V. Pelicas, Vice President

John L. Pigeon, Vice President

Stephanie S. Primo-Simons, Vice President

John J. Sousa, Vice President

Gregory J. Medeiros, Senior Vice President

Paul S. Medeiros, Senior Vice President

Maria L. Urdi, Senior Vice President

Lynn A. Motta, First Vice President

Jennifer D. St. Pierre, CFO and Treasurer, Senior Vice President

Anne P. Tangen, Chief Executive Officer & President

Robert F. Collins, Executive Vice President

Directors/Trustees:

M. Helena Amaral Peter C. Bogle
Raymond S. DeLeo William R. Eccles, Jr.
Lisa N. Graham Karl D. Hetzler

Peter T. Kavanaugh
William H. Lapointe

Jeffrey J. Reilly

Anne P. Tangen

Karl D. Hetzler

Richard L. Lafrance

Michelle A. Pelletier

Edward G. Siegal

Sumner J. Waring, III

Bay State Savings Bank

28-32 Franklin Street,

Worcester, MA 01608

Telephone: 508-890-9000

Fax: 508-890-9070

Branches:

99 Auburn Street, Auburn, MA 01501 123 Auburn Street, Auburn, MA 01501 628 Main Street, Holden, MA 01520 275 Mill Street, Worcester, MA 01602 378 Burncoat Street, Worcester, MA 01604 799 Grafton Street, Worcester, MA 01604

Officers:

Maria A Heskes-Allard, SVP - Commercial Lender

Peter Rovezzi, SVP- Strategic Sales

Gerald Plange, Senior Consumer Lending Officer

Lauren Piehl, Branch Manager [Mill St]

Joseph P Ewing, Branch Manager [Holden]

Rex C Macapinlac, Marketing Officer

Trinny Pineda, Branch Manager [Grafton St]

Karin Gray (Gaffney), VP - Commercial Loan Officer

Seth A Pitts. SVP - CFO

Emiljano Bego, Loan Servicing and Collections Officer

Pamela Gastori, AVP, Portfolio Manager & Reporting Officer

Rachel Hall, AVP - Human Resources

Janet L Jones, VP - Retail Operations

Lori Kowal, AVP - Commercial Loan Administration Officer

Heather Loranger, VP Deposit Operations

Joyce Shand, VP - Credit Administration

Jill Wardle, AVP Cash Management Officer

Jeffrey B Locke, VP - Branch Manager [Auburn Plaza]

Cheryl A Begin, AVP-Commercial Loan Officer

Heather L Belair, VP - Executive Liason, Branch&Lending Operations

Jayme D Burdett, VP - Branch Manager [Burncoat St]

Ana Pestana, AVP - Loan Servicing Supervisor

Diane M. Giampa, SVP - Human Resources, Marketing, and Retail Banking

Steven L. Groccia, SVP - Senior Lender

Jeanie Connolly, SVP - Commercial Loan Offficer

Thomas J. Belton, SVP - Information Technology

Cheri E. Carty, VP - Treasurer

Marc Sanguinetti, VP - Retail Lending and Loan Servicing

Lucas J Miller, SVP - Compliance Officer and General Counsel

Directors/Trustees:

Peter B Alden John N Altomare, Esq
Robert Blute, III William J Fay, II
Carol A Garofoli John M Heald
Christine L Lucey John H. McCabe
Joni J Milluzzo William J. Mulford
Alan P Pandiani Michele Sloan

Sharon M Wratchford

BayCoast Bank

330 Swansea Mall Drive

Swansea, MA 02777

Telephone: 508-678-7641

Fax: 508-675-4343

Branches:

2 Locust Street, Berkley, MA 02779 601 Hope Street, Bristol, RI 02809 85 Sockanosset Cross Road, Cranston, RI 02920 299 State Road, Dartmouth, MA 02747 714 Dartmouth Street, Dartmouth, MA 02748 75 Alden Road, Fairhaven, MA 02719 1485 Pleasant Street, Fall River, MA 02723 310 Airport Road, Fall River, MA 02720 335 Stafford Road, Fall River, MA 02721 490 Robeson Street, Fall River, MA 02720 81 Troy Street, Fall River, MA 02720 8 Foxborough Boulevard, Foxborough, MA 02035 438 Spring Street, N. Dighton, MA 02764 1000 Ashley Blvd., New Bedford, MA 02745 23 Elm Street, New Bedford, MA 02740 78 Dorrance Street, Providence, RI 02903 110 Taunton Avenue, Seekonk, MA 02771 921 GAR Highway, Somerset, MA 02725 554 Wilbur Avenue, Swansea, MA 02777 1 Crandall Road, Tiverton, RI 02878 787 Main Road, Westport, MA 02790

Officers:

Daniel Decosta, First Vice President - Chief Information Officer
Betty-Ann Mullins, Senior Vice President - Commercial Loan Officer
Carl W. Taber, Executive Vice President - Chief Lending Officer
Ann Auger, Senior VP Chief Credit & Senior Commercial Lending Officer
Ann M. Ramos Desrosiers, Senior Vice President - Community Banking
Nicole Almeida, SVP/Chief Diversity Officer
Gary J. Vierra, Senior Vice President & Chief Risk Officer
James F. Wallace, Executive Vice President & Chief Operating Officer
Daniel J. Briand, Senior Vice President - Retail Lending
Nicholas M. Christ, Chief Executive Officer & President
Marie Pellegrino, Senior Vice President & Chief Financial Officer

Directors/Trustees:

Maria L. Aguiar, CPA

John Friar II

Richard K. Gunther

David N. Kelley II

Donald F. LeSage

Mary Louise Nunes, CPA

Lawrence R. Walsh

Nicholas M. Christ Kenneth D. Furtado

Paul M. Joncas

Steven W. Kenyon, CPA

Ronald J Lowenstein, Esq

Christopher J Rezendes

Bluestone Bank

756 Orchard Street

Raynham, MA 02767

Telephone: 508-884-3300

Fax: 508-884-3390

Branches:

5 Scotland Boulevard, Bridgewater, MA 02324
14 Main Street, Bridgewater, MA 02324
29 Bedford Street, East Bridgewater, MA 02333
6 Main Street, Lakeville, MA 02347
80 North Main Street, Mansfield, MA 02048
225 West Main Street, Norton, MA 02766-0369
27 Mattakeesett Street, Pembroke, MA 02359
3 Taunton Street, Plainville, MA 02762
2109 Bay Street, Taunton, MA 02780
120 West Center Street, West Bridgewater, MA 02379
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562 Main Street, Bolton, MA 01740
1001 Main Street, Boylston, MA 01505
81D Shrewsbury Street, Boylston, MA 01505
1 Main Street, Sterling, MA 01564-0637
306 West Boylston Street, West Boylston, MA 01583

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121 South Main Street, Leicester, MA 01524
93 Main Street, Rutland, MA 01543-1301
253 Main Street, Southbridge, MA 01550-0370
72 W. Main Street, Rt. 9, Spencer, MA 01562
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1 Del Pond Drive, Canton, MA 02021-2749
260 Bussey Street, Dedham, MA 02026-2537
420 Washington Street, Dedham, MA 02026-1854
5000 Great Meadow Road, Dedham, MA 02026
1077 Great Plain Avenue, Needham, MA 02492
185 Central Street, Norwood, MA 02062-3534
45 South Main Street, Sharon, MA 02067
1428 Main Street, Walpole, MA 02081-1708
180 Main Street, Walpole, MA 02081-4033
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395 Trapelo Road, Belmont, MA 02478

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459 Broadway, Cambridge, MA 02138-4192

360 Broadway, Chelsea, MA 02150-5687

98 Pleasant Street, Malden, MA 02148

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241 Northampton Street, Easthampton, MA 01027
100 East Street, Hadley, MA 01035
170 Sargeant Street, Holyoke, MA 01040
297 King Street, Northampton, MA 01060
605 Granby Road, South Hadley, MA 01075
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705 Memorial Drive, Chicopee, MA 01020
5 Main Street, Easthampton, MA 01027
68 Pleasant Street, Granby, MA 01033
377 Russell Street, Hadley, MA 01035
176 King Street, Northampton, MA 01060
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295 Bedford Street, Bridgewater, MA 02324

68 Legion Parkway, Brockton, MA 02301

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820 North Main Street, Brockton, MA 02301

443 Belmont Street, Brockton, MA 02301

473 Harvard Street, Brookline, MA 02446

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95 Washington Street, Canton, MA 02021

200 Comstock Parkway, Cranston, RI 02910

1155 Reservoir Avenue, Cranston, RI 02920

5750 Post Road, East Greenwich, RI 02818

2830 Pawtucket Avenue, East Providence, RI 02915

472 Foundry Street, Easton, MA 02356

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131 Copeland Drive, Mansfield, MA 02048

2 West Grove Street, Middleborough, MA 02346

43 Commerce Way, Plymouth, MA 02360

180 Washington Street, Providence, RI 02903

101 Dudley Street, Providence, RI 02905

180 Washington Street, Providence, RI 02903

One Chestnut Place, Quincy, MA 02169

1 Credit Union Way, Randolph, MA 02368

500 South Street West & Route 44, Raynham, MA 02767

470 Washington Street, Stoughton, MA 02072

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545 Bay Road, Hamilton, MA 01982

112 County Road, Ipswich, MA 01938

2 Depot Square, Ipswich, MA 01938

161 South Main Street, Middleton, MA 01949

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14 Oak Bluffs Avenue, Oak Bluffs, MA 02557

4 Uncas Avenue, Oak Bluffs, MA 02557

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430 Liberty Street, Hanson, MA 02341
71 Copeland Drive, Mansfield, MA 02048
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PeoplesBank

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610 Memorial Drive, Chicopee, MA 01020
1 Turkey Hills Road, East Granby, CT 06026
201 North Main Street, East Longmeadow, MA 01028
314 High Street, Holyoke, MA 01040

1866 Northampton Street, Holyoke, MA 01040 783 Williams Street, Longmeadow, MA 01106

450 Center Street, Ludlow, MA 01056

300 King Street, Northampton, MA 01060 468 Newton Street, South Hadley, MA 01075

1240 Sumner Avenue, Springfield, MA 01118

807 Wilbraham Road, Springfield, MA 01109 1051 St. James Avenue, Springfield, MA 01118

1900 Wilbraham Road, Springfield, MA 01118

30 Bridge Street, Suffield, CT 06078

102 LaSalle Road, West Hartford, CT 06107

547 Memorial Drive, West Springfield, MA 01089

1380 Mountain Road, West Suffield, CT 06093

281 East Main Street, Westfield, MA 01085

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The Provident Bank

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Salem Five Cents Savings Bank

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Salem, MA 01970

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285 Great Road, Bedford, MA 01730 495 Cabot Street, Beverly, MA 01915 19 West Street, Beverly Farms, MA 01915 One Center Plaza, Boston, MA 02109 36 Cambridge Street, Burlington, MA 01803 160 Endicott Street, Danvers, MA 01923 85 High Street, Danvers, MA 01923 2 East Main Street, Georgetown, MA 01833 Two Bay Road, Hamilton, MA 01982 18 Hurd Street, Lowell, MA 01852-2291 691 Rogers Street, Lowell, MA 01852 20 State Street, Lynn, MA 01901 35 Boston Street, Lynn, MA 01904 90 Highland Avenue, Malden, MA 02148 89 Pleasant Street, Marblehead, MA 01945 221 South Main Street, Middleton, MA 01949 355 Chestnut Street, Needham, MA 02492 562A Turnpike Street, North Andover, MA 01845 601 Chickering Road, North Andover, MA 01845 One Main Street, Peabody, MA 01960 8 Walkers Brook Drive, Reading, MA 01867 303 Haverhill Street, Rowley, MA 01969 71 Washington Street, Salem, MA 01970 424 Essex Street, Salem, MA 01970 855 Broadway, Saugus, MA 01906 91 Lynnfield Street, South Peabody, MA 01960 359 Main Street, Stoneham, MA 02180 88 Main Street, Stoneham, MA 02180 19 Concord Road, Sudbury, MA 01776 Swampscott Mall, Swampscott, MA 01907 2171 Main Street, Tewksbury, MA 01876 281 Main Street, Wilmington, MA 01887 443 Main Street, Woburn, MA 01801

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Savings Bank

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South Shore Bank

1530 Main Street

Weymouth, MA 02190

Telephone: 781-337-3000

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225 Bedford Street, East Bridgewater, MA 02333-1901
650 Middle Street, East Weymouth, MA 02189-1130
99 South Street, Hingham, MA 02043
400 Washington Street, Norwell, MA 02061
75 Washington Street, Pembroke, MA 02359
370 Quincy Avenue, Quincy, MA 02169
699 Hancock Street, Quincy, MA 02170
1530 Main Street, South Weymouth, MA 02190
1538 Turnpike Street - Rte. 139, Stoughton, MA 02072
383 Bridge Street, Weymouth, MA 02191-1427
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87 West Main Street, Hopkinton, MA 01748
91 Prospect Street, Milford, MA 01757
193 Boston Turnpike, Shrewsbury, MA 01545
29 Galaxy Pass, Sutton, MA 01590
156 Worcester-Providence Tpke., Sutton, MA 01590
113 Main Street, Upton, MA 01568
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1189 Providence Road, Whitinsville, MA 01588
24 Gold Star Boulevard, Worcester, MA 01606
101 Barry Road, Worcester, MA 01606

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Nobo Sircar, Chief Financial Officer
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Suzanne Toupin

Watertown Savings Bank

60 Main Street,

Watertown, MA 02472

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Connie Braceland, VP/Community Relations & Club 50 William K Burgess, Vice President - Branch Manager Antonia J O'Hara, Vice President - Branch Manager

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Patricia F. Stenson

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Webster Five Cents Savings Bank

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208 West Main Street, Dudley, MA 01571

343 Main Street, Oxford, MA 01540

261 Grafton Street, Shrewsbury, MA 01545

266 Chandler Street, Worcester, MA 01602

100 Front Street, Worcester, MA 01608

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Andrew F. Sylvia

Winchester Savings Bank

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Winchester, MA 01890-1987

Telephone: 781-729-2130

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Judson D. Hale, Jr.

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John I. Snow, III

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Geoffrey A. Curtis

Neal J. Harte, C.P.A.

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Carol A. Pierce Connolly

Peter J. Segerstrom

Suzanne Virnelli, M.D.

Appendix III: Limited Purpose Trust Companies

Fidelity Management Trust Company

245 Summer Street

Boston, MA 02210

Telephone: 617-563-9337

Fax: 617-385-2044

Branches:

Officers:

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Brett Segaloff, AML/BSA Compliance Officer

William Mitchell, Clerk, Community Reinvestment Act Liaison

Todd Brabazon, Assistant Treasurer Kenneth Robins, Compliance Officer

Douglas Kasper, Assistant Clerk Krista D'Aloia, Assistant Clerk

Helen Kafkas, Vice President, Finance

Brian Hurton, Vice President, Trust Operations, Assistant Clerk

David Morse, Chairman, President Kevin M McLaughlin, Treasurer, CFO

Directors/Trustees:

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Thomas E. Cimeno, Jr. Casey Condron
Helen Kafkas Edward E. Madden

Kevin M McLaughlin David Morse Stephen E. Tibbetts Rachel Tyler

State Street Global Advisors Trust Company

1 Iron Street

Boston, MA 02210

Telephone: 617-786-3000

Fax: 617-664-4666

Branches:

255 California Street, San Francisco, CA 94111

Officers:

Jessica Cross, Corporate Secretary Baldemar Trevino, Treasurer Chris Baker, Chief Compliance Officer Kathrine McKinley, Cheif Legal Officer Ken Murphy, AML Officer

Directors/Trustees:

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David Gutschenritter Kelvin Jones
Steve Lipiner Ellen Needham

Barry Smith

Appendix IV: Trust Companies

Berkshire Bank

24 North Street

Pittsfield, MA 01201-5147

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14 Littleton Road, Chelmsford, MA 01824

265 Great Road, Littleton, MA 01460

514-516 Franklin Street, Melrose, MA 02176

600 Main Street, Reading, MA 01867

240 Main Street, Stoneham, MA 02180

430 Boston Post Road, Sudbury, MA 01776

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Kimmie Jackson, Senior Vice President, Human Resources/Facilities
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Robert Patrick Cooper, Senior Vice President, General Counsel
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- 485 Belmont Street, Brockton, MA 02301
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- 170 Cambridge Street, Burlington, MA 01803
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- 10 Elm Street, Danvers, MA 01923-2824
- 749 Providence Highway, Dedham, MA 02026
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- 305 Talbot Avenue, Dorchester, MA 02124
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- 290 Kingstown Way, Duxbury, MA 02332
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- 10 Meridian Street, East Boston, MA 02128 1 Bennington Street, East Boston, MA 02128
- 856 Bennington Street, East Boston, MA 02128
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- Two South Water Street, Edgartown, MA 02539
- 257 Upper Main Street, Edgartown, MA 02539
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- 75 Huttleston Avenue, Fairhaven, MA 02719
- 855 Brayton Avenue, Fall River, MA 02721 768 Robeson Street, Fall River, MA 02720
- 200 D : OU : E | U NAA 00540
- 20 Davis Straits, Falmouth, MA 02540
- 1 Mechanic Street, Foxboro, MA 02035
- 231 East Central Street, Franklin, MA 02038
- 58 Main Street, Franklin, MA 02038
- 434 Plymouth Street, Halifax, MA 02338
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- 470 Liberty Street, Hanson, MA 02341
- 100 Sgt. William B. Terry Drive, Hingham, MA 02043
- 264 Nantasket Avenue, Hull, MA 02045
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- 1065 Truman Parkway, Hyde Park, MA 02136
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410 Riverside Avenue, Medford, MA 02155

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14 Hastings Street, Mendon, MA 01756

30 South Main Street, Middleboro, MA 02346

135 South Main Street, Middleboro, MA 02346

146 South Main Street, Milford, MA 01757

300 East Main Street, Milford, MA 01757

480 Adams Street, Milton, MA 02186

1 Amelia Drive, Nantucket, MA 02554

2 Orange Street, Nantucket, MA 02554

104 Pleasant Street, Nantucket, MA 02554

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1430 Highland Avenue, Needham, MA 02432

833 Ashley Boulevard, New Bedford, MA 02745

170 Needham Street, Newton, MA 02464

40 Austin Street, Newtonville, MA 02460

78 County Road, North Falmouth, MA 02556

10 Pond Street, Norwell, MA 02061

61 Lenox Street, Norwood, MA 02062

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70 Main Street, Orleans, MA 02653

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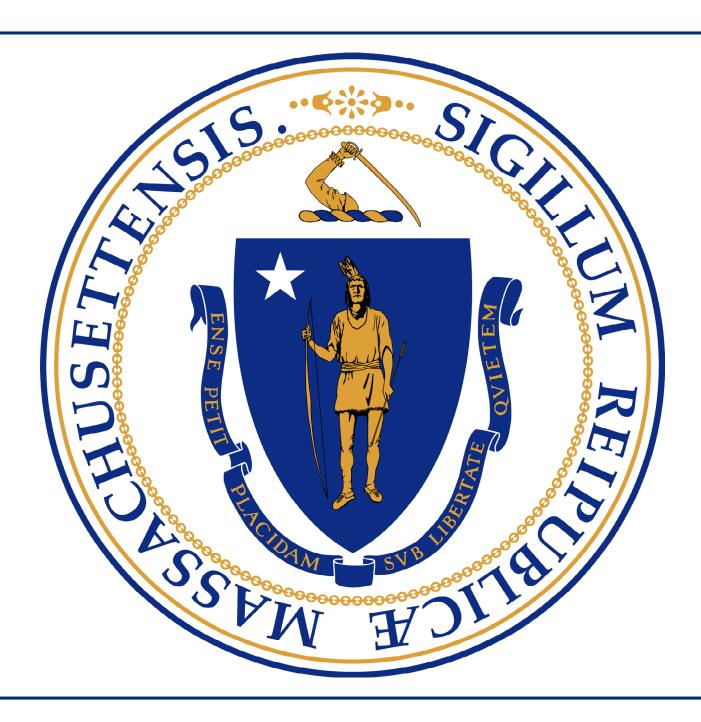
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