

MassDOT Changes Snow & Ice Vendor Agreement FY 2027

SUBSTANTIVE CHANGES

- The hourly rates for base vehicles and all accessories have received a 7 % increase. See Agreement Attachment A for details.
- Slurry Spreaders (Class Codes 470000 & 550000) require at least 400 gallons of liquid capacity. Each must be approved by a District Snow & Ice Engineer.
- Vehicles utilized for Pretreatment Liquid Only (PTLO) deployments shall have a minimum liquid capacity of 1,000 gallons.
- Vehicles with 300000-390000 Series Class Codes are no longer eligible for Performance Payments, as they typically have limited deployment hours and are generally deployed for post storm operations.

ADMINISTRATIVE CHANGES / NOTES:

- There will be three (3) compliance deadlines. October 2nd, 2026 will be the general paperwork deadline, **excluding Registrations, which will be due October 16th**. November 7th, 2026 will be the deadline for Equipment Inspections and Calibrations. Material Spreaders (Combos and Tankers) will not pass their Vehicle Inspection without a working GPS. All Vendors bringing material spreaders (Combos and Tankers) to work for MassDOT must submit one Attachment C GPS/AVL Agreement for each piece of equipment the by October 2nd, 2026 paperwork deadline. Picture submissions will only be necessary for new or modified equipment. Please see the Snow & Ice Control Agreement for details. [Vendors Needing GPS Click This Link](#)¹.
- Consistent with recent seasons, we are planning on accepting paperwork submissions only by email and paper-based mail-ins. Furthermore, payment invoices will continue to be emailed to vendors and, unless contested by a Vendor, presumptively approved, and paid following a 5-day period. If you have not provided a valid email address to the MassDOT Snow & Ice program, it is important that you do so prior to the 2026-2027 season.
- Vendors operating equipment pieces which dispense liquid deicers shall continue to supply their own related safety equipment, including impermeable gloves and eye protection. This is necessary to prevent possible person-to-person infection transmission from shared gloves and eye protection.

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General Conditions

As the Owner or Lessee, hereafter "Vendor", of the equipment listed in this Agreement, I or my designee hereby agree to operate said equipment for the purpose of Snow and Ice control when and so directed by the Massachusetts Department of Transportation Highway Division (MassDOT). Compensation for such services shall be based on the conditions in this Agreement and each of the following listed Attachments:

- Attachment A, 2026-2027 Hourly Rental Rates and Vehicle Codes
- Attachment B, Fuel Adjustment Worksheet
- Attachment C, GPS/AVL Agreement
- Attachment D, Vendor/Operator or "Driver" License Certification (Annually)
- Attachment E, Certificate of Spreader Calibration (Annually)
- Attachment F, Executive Order 481- Contractor Certification (Annually)
- Attachment G, Closed Loop Ground Speed Control System Calibration, Data and Volume Verification Form (Annually)
- Attachment H, Vendor Performance Payment Program (End-of-Season)

All Vendors shall follow standard MassDOT operational procedures relative to snow and ice operations. They are posted on the MassDOT Highway Division website; Go to: <https://www.mass.gov/snow-and-ice-vendor-information>.

It is MassDOT's objective to conduct Snow and Ice Operations in conformance with the terms of this Agreement. However, no terms contained herein shall be construed to limit the ability to respond in emergency situations and ensure the safety of the traveling public.

This Agreement shall commence on the date the Agreement has been executed by both the Vendor and MassDOT's District Highway Director or designee. This Agreement shall terminate on May 31, 2027, unless this date is amended in accordance with all applicable laws and regulations prior to this date, or unless terminated upon 30 days prior written notice to the Vendor. MassDOT may terminate or suspend this Agreement for its convenience at any time without penalty, and for cause if the Vendor breaches any material term or condition or fails to perform or fulfill any material obligation required by this Agreement.

The Vendor shall comply with all applicable federal and state laws, rules and regulations. If any provision of this Agreement is found to be superseded by state or federal law or regulation, in whole or in part, then both parties shall be relieved of all obligations under that provision only to the extent necessary to comply with the superseding law, provided however, that the remaining provisions of this Agreement, or portions thereof, shall be enforced to the fullest extent permitted by law. The Vendor may not currently be debarred or suspended by the federal or state government under any law or regulation including Executive Order 147, G.L. c. 29, § 29F, G.L. c.30, § 39R, G.L. c.149, § 27C, G.L. c.149, § 44C, G.L. c.149, § 148B, G.L. c. 152, § 25C and G.L. c. 81, § 8B.

The Vendor may not subcontract any portion of this Agreement. The Vendor may not assign or delegate, in whole or in part, or otherwise transfer any liability, responsibility, obligation, duty or interest under this Agreement, with the exception that the Vendor shall be authorized to assign present and prospective claims for money due to the Vendor pursuant to this Agreement in accordance with M.G.L. C. 106, § 9-318. The Contractor must provide sufficient notice of assignment and supporting documentation to enable MassDOT to verify and implement the assignment. Payments to third party assignees will be processed as if such payments were being made directly to the Contractor and these payments will be subject to intercept, offset, counter claims or any other Department rights which are available to MassDOT or the Commonwealth against the Contractor.

Where written notice is required, it shall be deemed delivered and received when submitted in writing, or when delivered by any other appropriate method, such as email, evidencing actual receipt by MassDOT or the Vendor. The Vendor shall comply with M.G.L. C. 66A if the Vendor becomes a "holder" of "personal data", and shall maintain documents and records as specified by the Agreement.

All equipment will be assigned based on operational needs. However, MassDOT will make every effort to assign each piece of equipment within a practical travel/response time from the Vendor's facility to their Depot assignment or at the reasonable request of the Vendor. Priority of assignments will be based on equipment meeting all associated Submission Deadlines as described herein on Page 7. All Vendors and equipment operators are required to follow MassDOT's instructions pertaining to snow and ice operations and only plow and apply materials along designated roadways. Failure to comply with MassDOT's instructions and conditions shall be documented and could result in suspension or termination of this Agreement. All material spreaders, chemical tank trucks and material loader operators are required to respond to their designated depot when called and report in upon arrival. Failure to notify

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MassDOT personnel upon arrival may result in a loss of the 30-minute travel allowance compensation. At the end of each event these vehicles are required to return to their designated depot, spin off any unused material, if applicable, and confirm departure times with MassDOT. Applying excess material onto the roadway as a method of spinning off unused material is strictly prohibited. All other equipment is required to report to their designated location. Upon arrival at the location, equipment operators are required to contact their designated MassDOT staff to confirm their arrival. At the end of the shift all equipment shall return to the location where their shift began and confirm their departure time with the designated MassDOT staff.

All trucks, except those not directly related with snow and ice operations, e.g., hauling vehicles, sweepers, vacuum/jet trucks, etc. are always required to carry a plow. At the discretion of MassDOT personnel, exceptions may be made for liquid tankers with a capacity of 500 gallons or greater that are utilized in roadway pretreatment operations. All plow cutting edges shall be steel, except as approved with justification by District Snow and Ice personnel. Any vehicle with a gross vehicle weight of 26,000 lb or greater shall be equipped with a plow that is 36" or higher.

All Vendors and their equipment operators shall possess a cell phone and ensure it is on, capable of maintaining a full charge, and reachable at all times while working for MassDOT. If such cell phone is the primary 24/7 contact to report to duty, the phone number, and any future changes to cell phone information, must be provided to MassDOT's Depot Supervisor/Timekeeper.

All equipment will be issued a MassDOT equipment decal with its Equipment Number "E#". The decal will be applied by MassDOT Staff on the rear of the equipment behind the driver's side door. An additional decal may be applied to the rear of any vehicle's plow, at MassDOT's discretion. The decals must remain in place for the duration of the Snow and Ice season.

Material Spreader Requirements

All spreaders and tankers must be equipped with automated synchronization (ground speed control) and adjustable controls in the cab of the truck. All spreaders must be capable of consistently dispensing material at 240 pounds per lane mile, over at least 2 lane widths. Vehicles with undercarriage discharge that can spread only one lane width may not be placed in the rotation at MassDOT's discretion. See page 8 of this Agreement for more on rotation. All spreaders shall be equipped with **operable** pre-wetting units capable of applying between 8-20 gallons of liquid de-icing chemical per ton of material. All spreaders and direct liquid materials spreaders are required to be calibrated by a MassDOT approved calibrator prior to the associated deadline (see page 7). Vendors that are notified that their equipment is not calibrated correctly, or pre-wetting unit is inoperable, will be allowed to finish their work shift, but will not be allowed to return until their equipment has been repaired/properly calibrated and inspected by MassDOT. Vendors that are requested to work prior to making repairs will be penalized per hour equal to the compensation rate of the applicable Spreader Code. When requested to work, this equipment will also be released first and MassDOT will not be required to pay the four-hour minimum shift or 30-minute travel allowance compensation. All equipment will be subject to inspection by MassDOT at any time during the winter season. All Vendors are always required to carry a copy of their approved Certificate of Calibration in their vehicle while employed by MassDOT.

MassDOT requires the transfer of the data gathered by having a closed loop ground speed control system as part of the compensation for this equipment. The closed loop systems will have data logging capabilities and shall document at a minimum, but not be limited to, the following data: Pounds or Tons of Material Applied, Types of Material, Gallons of Liquid Dispensed, Miles Traveled, Location of Dispensed Material, Lane Miles Applied, Time of Application, Application Rates. The information shall be provided in person or by phone by the Vendor to the timekeeper or other MassDOT representative at the Depot at the conclusion of each deployment. Material Spreaders must carry a GPS that has been verified as functional by MassDOT (see page 9 of this Agreement and Attachment C). **Vendors with no verified GPS, and/or that fail to provide the accurate closed loop data for any deployment shall not be compensated for the closed loop controller for that deployment, and will be ineligible for any end-of-season Performance Payment compensation, as described in Attachment H.** All information gathered shall remain the property of MassDOT and used at its discretion.

MassDOT requires that all Calibration Vendors install Reflective Sheeting Tape on the body of all material spreaders that they calibrate, placed horizontally on the sander body, on either side of the gate door, at the proper calibrated height of the gate opening, and along the bottom edge of the gate door as part of the calibration procedure. This gives MassDOT inspectors the ability to visually determine, while following a material spreader, whether the spreader's gate door is raised to its proper calibrated height without the need to stop the material spreader vehicle and impact operations. It is always the responsibility of the material spreader owner to

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maintain the tape marking while employed by MassDOT. Failure to adhere to the requirement will result in penalty, the severity of which will depend on the magnitude and frequency of the violation(s).

All material spreaders' spinner height shall be 16" (+/- 4") above the pavement.

Compensation

Vendors shall only be compensated for performance delivered in accordance with the specific terms and conditions and the payment mechanism described in this Agreement. Overpayments or the Vendor's failure to return equipment or deicing materials shall be reimbursed by the Vendor or may be offset by MassDOT from future payments in accordance with this agreement and/or state finance law.

All hourly rates in this Agreement include the equipment, accessories, licensed qualified operators and operating costs, including but not limited to, insurance, registration fees, maintenance, repairs and fuel. All equipment must arrive filled with fuel, in good working condition, and with all approved reimbursable accessories functioning properly. MassDOT reserves the right to alter rates based on changed conditions. All approved accessories will be compensated at all times while the vehicle is working for MassDOT, unless designated on Attachment A. MassDOT reserves the right, at its sole discretion, to approve only vehicles and/or accessories it chooses to satisfy District/Depot needs.

Failure to meet any of the requirements of this contract, including but not limited to the following: fueled ready for work, charged mobile phone and charging device and required vehicle and personal safety equipment accessories may result in nonpayment of the four (4) hour shift minimum and removal of the equipment from service.

Vendors that meet the specified deadlines for electronic submission of all required documents and vehicle/safety inspection/calibration (see page 7, Agreement Submission Deadlines and Requirements) for material spreaders and plows will be paid an Early Sign-up Bonus in accordance with Attachment A, contingent upon any material spreader having a documented, functional GPS receiver. In addition, Vendors with such equipment that meet the submission deadlines and are requested to work prior to December 1st and after March 31st will be paid an Extended Season Bonus in accordance with Attachment A. Material loaders are not eligible for the Extended Season Bonus. Please note that to qualify for the Early Sign-up Bonus for otherwise qualifying equipment, a Snow & Ice Vendor must be enrolled in Electronic Funds Transfer (EFT). Information can be found here: <https://massfinance.state.ma.us/VendorWeb/eftWhatis.asp>

The cost of fuel will be adjusted based on the difference between the prevailing regional monthly fuel price and its base price (August 2025) as shown in Attachment B, Fuel Adjustment Worksheet. Fuel cost will be adjusted monthly based on the retail price of ultra-low sulfur diesel fuel for the New England region as published by the Energy Information Administration (EIA) of the Department of Energy (www.eia.doe.gov). The August 2025 base price will remain unchanged for the duration of this Agreement. The Fuel Adjustment program ensures that Vendors do not pay more than the August 2025 base price per gallon during the season.

Vendors shall be compensated for a minimum of four hours. When the time worked exceeds four hours, the actual time worked shall be compensated. All Vendors will be paid from the time that an operator and required equipment arrives at a MassDOT designated location until the time they are released by MassDOT. Vendors that arrive within 45 minutes of being called shall be paid a travel allowance equal to 30 minutes. Vendors that arrive after 45 minutes from being called will be considered late and documented as such. Vendors that arrive after 75 minutes will not be guaranteed the four-hour minimum compensation. Vendors that repeatedly arrive after 75 minutes may be considered overdue and replaced at the discretion of the District Highway Director or his/her designee. However, if MassDOT has a surplus of equipment at a particular location and an alternate work location is offered to an Owner that is a significant distance away from the original requested location, the 75-minute response time criterion may be waived at the discretion of MassDOT on a case-by-case basis. In all cases the 30-minute travel allowance compensation will remain fixed.

Vendors that are requested to provide equipment for post storm clean-up or other scheduled work where MassDOT sets the required arrival time, other than loaders scheduled to load material, will be paid a travel allowance if they arrive on time. Vendors that are late

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three or more times will not be called for additional scheduled work. All requests by MassDOT for scheduled work shall be made at least four hours prior to the scheduled start time whenever possible.

Vendors may be asked to travel beyond the limits of the assigned depot for operational needs. If MassDOT requests a Vendor to travel beyond the limits of their assigned depot, the Vendor shall be compensated from the time they leave until the time they return to the location of deployment. Any travel beyond a twenty (20) mile radius of their assigned depot will be considered voluntary. The hours worked by a Vendor beyond a twenty (20) mile radius of their assigned depot shall not be credited towards their rotation hours at their assigned depot.

All vehicle operators shall be allowed 15-minute paid break every four hours and a 30-minute paid break every eight hours, for a total of 45 minutes every eight hours. These times cannot be combined to extend break periods and breaks cannot be taken at the end of a shift. Standby time of more than 45 minutes within a depot property boundary or other MassDOT designated staging area, that occurs after an operator has completed an assignment, may be considered meeting the requirements of a 15-minute break. In some locations, during certain times of the day, break periods may need to be extended due to additional travel time to the nearest available food service location. All breaks must be requested by the Vendor by phone and approved by MassDOT staff prior to a Vendor leaving the designated staging area or assigned route. Depending on operational needs and weather conditions, the approval of break requests may need to be delayed until conditions allow.

MassDOT may conduct specific training sessions (Tailgate Training) to improve Snow and Ice operations. Compensation for these sessions will be based on one driver, fully qualified to drive a piece of eligible equipment, representing one piece of eligible dispensing equipment (including salt spreaders, loaders, and tankers). The training stipend for the driver/equipment piece will be a flat \$300 rate.

Every two weeks throughout the Snow and Ice season any Vendor that has accumulated hours of service to MassDOT during the preceding bi-weekly period will be emailed a summary of hours worked. The summary will contain the Vendor's compensation amounts (i.e., work hours, dates, and times, etc.) and any bonuses, penalties or rate adjustments that are applicable for the previous two-week period. If after mutual review by the Vendor and MassDOT there is the need for any changes or corrections, the Vendor will be provided a revised copy via email. MassDOT will process all hourly summaries in a timely manner. Should any Vendor fail to contest a current biweekly summary of hours worked, the payment approval process will be initiated by MassDOT following five (5) business days, based on what will be deemed by MassDOT as that Vendor's presumptive approval of the subject summary. Electronic Funds Transfer is the mandated method of payment for Vendors. Because the payment approval process involves multiple administrative levels, compensation for a particular pay period may take several weeks to make it to the Vendor's account. This is consistent with the Commonwealth's Contractor payment policy: <https://www.mass.gov/info-details/understanding-commonwealth-payments>. However, if a Vendor were to work every biweekly pay period, they would receive a payment every 2 weeks, on average, as the season unfolds.

End-of-Season Performance Payment Program

Vehicles in the rotation will be eligible for a Performance Payment at the end of the season. Please See Attachment H, Vendor Performance Payment Program for details.

Equipment Breakdowns and Repairs

Vendors making a good faith effort to repair broken equipment during a work shift shall be compensated for up to one (1) hour to make repairs (Repair Time). However, the vendor must complete four (4) hours of work in any callout prior to becoming eligible for the one hour of compensated Repair Time. Failure to complete these initial four (4) hours per callout will result in loss of the equipment piece's 30-minute travel allowance. If the equipment cannot be repaired during the one (1) hour of Repair Time, the Repair Time will not be compensated, and the equipment shall be removed from paid service and all remaining hours for that event shall count towards rotation hours for that equipment piece; hours will be based on the average hours of similar equipment class code working that storm event. Each piece of equipment will only be compensated for one breakdown per storm event, and a maximum of two breakdowns per Snow and Ice season. If a vehicle has been left within the State Highway Layout (SHLO) for greater than two hours, MassDOT may report the vehicle to the State Police for removal. The Vendor is responsible for all costs to have the vehicle towed, if necessary. Vendors will not be allowed to perform any type of maintenance, except emergency repairs, to any vehicles or equipment at any MassDOT facility or within the SHLO. If an emergency does arise and it is necessary to perform repair work, it shall be performed in an area designated by

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MassDOT. No repairs shall be made along roadways in locations that impact traffic flow or are determined to be unsafe by MassDOT or the State Police. These vehicles shall be removed as soon as possible.

The Vendor will be liable to clean up and remove all fluids, debris, spills, etc., that result from any breakdowns or repair work. If a release or spill is a reportable condition to the Department of Environmental Protection (DEP), the Vendor is required to notify DEP.

Safety Requirements

Any Vendor or Operator who must exit their vehicle for any reason at a MassDOT facility or within the SHLO is required to wear a reflectorized American National Standards Institute (ANSI) Class II safety vest, and a protective hardhat while outside their vehicle. At any time should the Vendor fail to wear the proper personal protective equipment required by MassDOT, it may result in that specific piece of equipment and driver being relieved of duty, while the equipment piece's hours in the equipment rotation continue to accrue until all similar equipment pieces have been released from the affected piece's assigned depot.

All vehicles and equipment utilized through this Agreement shall be equipped with the following safety equipment:

- All Snow & Ice equipment shall have a reverse signal alarm that is audible above the surrounding noise level.
- One six-inch amber flashing light, mounted on the highest practical point of each vehicle. The light(s) must be visible for a distance of 300 feet during daylight hours, from the front, rear and both sides of the vehicle. Vehicles that have a body or attachment that extends above the rear of the cab must mount the lighting on a bracket or other device to extend the lighting above the body or attachment. Additional amber flashing light installations may be accepted but the lighting must be visible from any position 360 degrees around the vehicle. All installations must be approved by MassDOT, and only amber lights qualify for approval.
- One strip of continuous retroreflective sheeting applied to the rear of all equipment and vehicles, placed as horizontally as possible in an alternating white and red pattern. The sheeting shall be a minimum of 2 inches wide by 60 inches long and meet the requirements of DOT-C2 grade sheeting. DOT-C3 and DOT-C4 grade sheeting shall be allowed. The sheeting shall be placed in a continuous strip across the rear bumper, tailgate or other MassDOT approved location.
- If you are providing a wing plow to MassDOT snow and ice operations, it is imperative that it be visible. MassDOT is requiring a Class 1 LED light to be attached to the furthest end of any wing plow. The light shall be of sufficient size and candle power that it can be easily seen from the rear so that operators of vehicles behind the plow are aware that the wing is deployed. It will also have retro-reflective sheeting sufficient to outline the top and bottom support bars. The sheeting shall be a minimum of 2 inches wide and meet the requirements of DOT-C2 grade sheeting. DOT-C3 and DOT-C4 grade sheeting shall be allowed.

All vehicles and equipment utilized through this Agreement having a GVW greater than or equal to 16,001 pounds shall be equipped with the following additional safety equipment:

- A minimum of two flashing amber lights mounted on the rear of each side of the vehicle. These lights shall be at least six inches in one dimension along the lens width or length, mounted no less than six feet above the roadway and visible for 300 feet during daylight hours.
- One additional strip of continuous retroreflective sheeting applied to the rear of all equipment and vehicles, placed as horizontally as possible in an alternating white and red pattern. The sheeting shall be a minimum of 2 inches wide by 60 inches long and meet the requirements of DOT-C2 grade sheeting. DOT-C3 and DOT-C4 grade sheeting shall be allowed. One strip of sheeting shall be placed continuous across the rear bumper, lower tailgate or other MassDOT approved location. The additional strip of sheeting shall be placed at or near the top of the tailgate or other element approved by MassDOT.

The Vendor is responsible to ensure that all vehicles conform to applicable OSHA regulations pertaining to reverse signal alarms. For more information, please refer to 29 CFR 1926.601-602. All equipment shall be equipped with safety lighting in conformance with MGL Chapter 90, Section 7E as well as 540 CMR, Section 22.06 and the following:

The Federal Highway Administration has regulations that require employers with drivers of commercial vehicles to have an alcohol and drug-testing program in place. The specific provisions of the regulations are highly detailed and legally complex. MassDOT strongly urges you to review the regulations, which are cited as 49 CFR Part 382:

(<https://www.fmcsa.dot.gov/regulations/title49/part/382>).

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At all locations where anti-icing and deicing chemicals are stored, MassDOT shall provide a safety data sheet (SDS) for liquid deicing chemicals. Vendors carrying liquid deicing chemicals shall always carry a copy of the appropriate SDS in their vehicle. Personnel at the depot where the liquid deicer is supplied to the vendor will provide the appropriate SDS via email upon vendor request. Due to health concerns regarding microbial infections arising from shared safety equipment, MassDOT will not provide impermeable gloves and eye protection used while vendors fill liquid tanks with deicing chemicals. It is incumbent upon the vendor to purchase and maintain their own such safety equipment.

Vendor Legal Liability for Damage

To prevent snow and ice being pushed off bridges onto the roadways or railroad tracks below (also known as “snow overs”), all Snow and Ice Vendors must use extreme caution, straighten plow blade, and reduce speed at all bridges to less than 20 MPH. This is a critical concept, and any Vendor found to be in violation will be removed from service for the remainder of the event, and subject to further discipline as determined by MassDOT. Additionally, the Vendor agrees to indemnify MassDOT against all claims arising from the Vendor’s failure to use caution to prevent snow overs.

For property damage and/or personal injury claims presented to MassDOT in which the claimant alleges facts indicating that one or more Snow and Ice Vendors may be liable, MassDOT will first attempt to identify the Vendor that should respond to the claim. However, if MassDOT cannot identify such Vendor with certainty, the claim will be referred to all Vendors assigned to the relevant snow route during the time in question. Vendors should notify their insurance carriers of the claim in a timely manner.

Licenses, Registration and Insurance Requirements

By signing this Agreement, the Vendor has consented to Attachment D, Vendor License Certification and the terms contained therein. This certification requires Vendors to verify the license status of all vehicle or equipment operators and prohibits the use of unlicensed operators in the performance of duties tandem to this Agreement. The Vendor is further obligated to report the loss, revocation, or suspension of any operator’s license between October 15th and April 15th. Each Vendor must complete Attachment D prior to receiving Agreement approval and/or being allowed to work. The use of any unlicensed operator will be considered a material breach of this Agreement for which MassDOT reserves all rights and remedies including but not limited to monetary compensation, withholding of payments, Agreement suspension or termination.

MassDOT reserves the right to implement a system to verify the license status of any or all drivers and operators of equipment subject to this Agreement. Once implemented, this system will require Vendors to submit the name, license number and date of birth for all drivers and equipment operators for verification by MassDOT or its designee. This system may require Vendors to enter information into a secure internet application or to enter the information into an approved MassDOT form and submit it via email. It shall be the Vendor’s responsibility to submit the required license data prior to permitting said drivers or equipment operators to work under this Agreement. Failure to list operators will be considered a material breach of this Agreement for which MassDOT reserves all rights and remedies including but not limited to monetary compensation, withholding of payments, Agreement suspension or termination.

During the term of this Agreement each Vendor shall maintain a current vehicle registration for the specified equipment in this Agreement. Passenger vehicle registrations are not allowed on any vehicles listed in this Agreement. Out of state registrations greater than 26,000 GVW must be apportioned plates by law, and a copy of the cab card must be submitted with the registration information for this equipment. All equipment must be used in accordance with all the requirements of the Massachusetts Registry of Motor Vehicles (RMV), and all other motor vehicle laws. All specified equipment in this agreement must have a valid safety inspection sticker that meets all the requirements of the RMV. The Vendor agrees to promptly forward a copy of any new or revised registration of listed equipment to the District Highway Director. Failure to keep listed equipment registered will terminate this Agreement relative to each unregistered piece. “Repair” plates, “Dealer” plates and “Farm” plates are not allowed. “Owner Contractor” (OC) plates may only be used on rubber-tired backhoes, loaders, and graders. Vendors are permitted and encouraged to obtain Massachusetts Commercial Snow Removal (SR) Plates. All registration plates must be attached to the vehicle or equipment at all times during snow and ice operations. The Vendor is responsible to ensure that all equipment listed in this Agreement is legally insured as required by Massachusetts laws and regulations.

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Agreement Submission Deadlines and Requirements

To receive MassDOT's Early Sign-up Extended Season Bonuses and End-of-Season Performance Payments, Vendors must complete and submit (via email or traditional mail-see final page of this Agreement for addresses) all the specified documents on or before each of the following deadlines. If all required items are available, Vendors are strongly encouraged to submit them in one package at the earliest possible date. However, the items must be submitted prior to their respective submission deadline date. If submission deadlines are not met, that piece of equipment may be placed on the spare list.

Vendors submitting documentation for multiple equipment pieces and/or pursuing work at multiple depots must organize all paperwork by Equipment No. and depot. (Note: New Vendors will not have an assignment or E# at the time of submission).

October 2, 2026 - The following items must be postmarked by or emailed to the appropriate District office (see page 10 of this Agreement for District email and postal addresses) indicating your interest in working for MassDOT for the 2026-2027 winter season:

1. One original Equipment Listing and Vehicle Code sheet for each Depot a Vendor requests to work.
2. One original of MassDOT's 2026-2027 Snow and Ice Control Agreement Signature Page.
3. Attachment C, Global Positioning System/Automatic Vehicle Locator (GPS/AVL) Agreement (Spreaders and Tankers only; One Attachment C per equipment piece (E#)).
4. Attachment D, Vendor License Certification Form.
5. Attachment F, Executive Order 481, Contractor Certification Form.
6. W-9 Tax Form (Only required for new Vendors or returning Vendors who have changed their company name, address, or tax identification number).
7. Electronic Funds Transfer (EFT) Sign-up Form (Only required for new Vendors, returning Vendors who are not enrolled in EFT, or Vendors who have changed their bank information). Vendors must be enrolled in EFT to be eligible for Early Sign-up, Extended Season Bonuses and End-of-Season Performance Payments for otherwise qualifying equipment.
8. For new or modified equipment only: A minimum of two recent photographs of each such piece of equipment listed in the Agreement. Both photos must be angled, and one must be taken from the rear left of the vehicle and the second from the front right of the vehicle. The photographs must show the vehicle registration number, all vehicle accessories, including plows, safety lights and retroreflective sheeting.

October 16, 2026 - The following item must be postmarked by or emailed to the appropriate District office:

1. A copy of the current vehicle Registration for each piece of equipment listed on the Vehicle Code sheet. (Equipment without Massachusetts Commercial Snow Removal (SR) plates must submit a new registration prior to January 1, 2027).

November 7, 2026 - Calibrations are due and Inspections must be completed and indicated as PASSED by District personnel:

1. A Vehicle Inspection Checklist signed by the vehicle Owner and MassDOT representative.
2. A Safety Inspection Checklist signed by the vehicle Owner and MassDOT representative.
3. Attachment G, Closed Loop Ground Speed Control System Calibration, Data and Volume Verification Form (material dispensing vehicles).

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Agreement Approval and Assignment Notification

This Agreement and necessary attachments are required to be mailed or emailed to the District in which the Vendor chooses to work. Under no circumstances can paperwork be walked into District Headquarters this season.

MassDOT's District Highway Directors will determine the type of equipment needed for each depot location. Vendors must adhere to all the specified submission deadlines in order to be considered for assignment. Priority will be given to Vendors that offer the desired equipment type and have submitted the appropriate attachments required by MassDOT consistent with the specified deadlines. Second priority will be given to Vendors that meet the specified deadlines for submission of all required documents and vehicle inspection/calibration forms. Third priority will be given to Vendors with the greatest number of consecutive years of satisfactory service at the chosen depot with like equipment class code. Those Vendors that have incomplete paperwork submissions will not be considered for assignment unless other equipment is not available and approved by the District Highway Director. Vendors may indicate up to three depot locations at which they are willing to work. Please review the MassDOT District Boundary Maps and District office listings.

It shall be the responsibility of the Owner/Vendor to read this Agreement in its entirety to ensure all submission deadlines and requirements have been met.

Upon submission of the required documents, MassDOT will contact the Vendor with the dates, times and locations when inspections will be performed. In order to maintain first priority at a requested depot, Vendors must have their equipment inspected by the deadline shown on page 7. Equipment inspections shall be performed at an agreed upon location approved by the District Maintenance Engineer. Any piece of equipment that does not meet all the requirements of the vehicle inspection and safety inspection must be re-inspected at a MassDOT-approved location. Agreements will not be considered complete until the vehicle and safety inspections are completed and accepted. Upon a completed vehicle and safety inspection and approval of this Agreement by the District Highway Director, the Vendor will be notified of their assigned depot location.

Equipment Rotation

MassDOT's District Highway Director will determine the required type and quantity of all vehicles and accessories for each depot. Approved equipment shall be rotated throughout the season. In establishing the rotation list, consideration will be given to the type, size and attachments provided for the required equipment, the responsiveness of the Vendor and the submission deadlines and required documents as listed on page 7. Additionally, material spreaders (salt spreaders and tankers) require a functional GPS device (as verified by MassDOT staff upon equipment inspection) to be eligible for the rotation list. Once the rotation list has been established, MassDOT will make every effort to maintain a fair and equitable balance of hours for each equipment class code. **It should be understood that operational needs supersede rotational hours when making initial call outs for emergencies.** Equipment will not be considered part of a rotation unless all required documents have been submitted by the applicable submission deadline and approved and all required vehicle inspections have been performed and passed.

Rotation will be based on the per vehicle hours worked to date. The total number of hours shall include hours worked during normal operations and hours that the equipment was requested to work but not available, broken down or awaiting contract document submission. **When MassDOT requests a specific piece of equipment and the Vendor fails to respond, is unavailable to work (excused or unexcused), or the Vendor provides a piece of equipment other than that requested by MassDOT, the total average hours for that event worked by vehicles with a similar Class Code at the Vendor's depot shall count towards the absent piece of equipment's rotation hours as though the equipment actually worked.** Each Snow & Ice season, the Vendor is allowed two excused absences per a specific piece of equipment (Equipment #) due to vehicle repair needs or personal reasons, as long as the Vendor notifies MassDOT in advance and prior to noon of the previous workday that the subject equipment is unavailable for a defined period (use the email addresses listed for Districts on the last page of this Agreement). Each defined period cannot exceed more than three days from the date of notification. Vendors choosing to utilize an excused absence will accrue rotation hours for that piece of equipment for the duration of the absence. A Vendor's failure to respond or give notification that their equipment will be unavailable greater than the two excused absences will result in the Vendor's equipment being removed from the rotation list and being placed in the spare equipment list and could lead to suspension or termination of the Vendor.

Snow and Ice Control Agreement

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The following hours worked for MassDOT shall not be credited towards a Vendor's rotation hours:

- Hours worked by a Vendor during normal operations beyond twenty (20) mile radius of their assigned depot's jurisdictional boundary.
- Hours worked by a Vendor performing roadway pretreatment, post storm clean up or hauling snow.
- Hours worked by a Vendor hauling de-icing, anti-icing materials or sand.

Material Loader

Should a Vendor choose not to continue providing a material loader and operator for a particular depot or become unable to perform the required duties during any season, MassDOT's District Highway Director shall select the next Vendor from the qualified equipment list for that depot. The selected Vendor shall have a loader with a bucket capacity of 3 cubic yards or greater. The Vendor selected to provide the material loader must demonstrate the ability to provide a loader and licensed operator within 45 minutes from the time called by MassDOT. Failure to meet these requirements shall be cause for MassDOT to select the next qualified Vendor.

Resolution of Issues

All issues that affect a Vendor's rate of pay, hours worked, working conditions, safety issues or the behavior/performance of a MassDOT employee should be verbally reported to MassDOT as soon as possible. To ensure the proper resolution of each issue, a written statement signed by the Vendor shall be submitted within seventy-two (72) hours of the completion of the storm event in which the incident occurred, to the District Highway Director and MassDOT's Snow and Ice Dispute Resolution Committee, c/o Lead State Snow and Ice Engineer, 10 Park Plaza, Suite 7410, Highway Operations, Boston, MA 02116. Issues that occur during non-snow and ice operations must be submitted in writing to the District Office within 72 hours of the Vendor being made aware of the issue. District mailing addresses are provided on the next page.

The District Highway Director shall endeavor to respond within twenty (20) business days from the receipt of each written statement. If the District Highway Director determines that a meeting with the Vendor is warranted, the Vendor shall have the option to be represented at the meeting by any individual that they choose. If a Vendor chooses to be represented by an attorney, MassDOT must be informed at least forty-eight (48) hours prior to the meeting. Issues not reported by the Vendor within the specified 72-hour period are deemed waived. All decisions will be based on the information submitted by the Vendor, MassDOT employees, and the conditions stated in this Agreement.

If an issue is not resolved in a manner that is satisfactory to the Vendor and the District, the Vendor may submit a dispute to MassDOT's Snow and Ice Dispute Resolution Committee. The Committee shall be comprised of five members appointed by the Administrator. The Committee shall appoint an additional member that will serve solely as a secretary. Information must be sent to: Snow and Ice Dispute Resolution Committee, c/o Lead State Snow and Ice Engineer, Massachusetts Department of Transportation, State Transportation Building, 7th Floor, Highway Operations, 10 Park Plaza, Boston, MA 02116. A decision of the Snow and Ice Dispute Committee, including a decision to terminate a Vendor from this Agreement, shall be final and binding.

MassDOT will issue all reports or memos regarding a Vendor's performance or other documented issues within 20 business days of the District Highway Director's review and approval.

Global Positioning System/Automatic Vehicle Locator (GPS/AVL) Equipment

MassDOT, may issue GPS/AVL-enabled hardware (hereafter referenced as "GPS Equipment") to any Vendor participating in this Snow & Ice Control Agreement. The GPS Equipment will be utilized to track vehicle location to increase safety, evaluate route location and completion, monitor material usage and redeploy or dispatch equipment. In addition to the requirements that deicing material spreaders (and tankers) have a working GPS to receive closed loop compensation, end-of-season Performance Payment compensation and to remain eligible for the rotation list, MassDOT shall further provide to the Vendor, under separate Agreement (Attachment C, GPS/AVL Agreement), the terms and conditions of the operational use and maintenance responsibility for said GPS Equipment. Each Vendor must submit one signed Attachment C per material spreader (E#). The GPS/AVL Agreement shall be incorporated within and made part of this Snow & Ice Control Agreement. GPS Equipment is property of MassDOT and shall be returned to MassDOT in working condition when requested. A Vendor's failure to do so may lead to additional financial obligations and/or legal action.

Snow and Ice Control Agreement
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District Headquarters Locations and Snow & Ice Program Phone Numbers:

District One Headquarters 270 Main Street Lenox, MA 02140 857-368-1000 D1LenoxSnowIce@dot.state.ma.us	District Two Headquarters 811 North King Street Northampton, MA 01060 857-368-2000 D2NorthamptonSnowIce@dot.state.ma.us	District Three Headquarters 499 Plantation Parkway Worcester, MA 01605 857-368-3000 D3WorcesterSnowIce@dot.state.ma.us
District Four Headquarters 519 Appleton St. Arlington, MA 02476 857-368-4050 D4ArlingtonSnowIce@dot.state.ma.us	District Five Headquarters 1000 County St. Taunton, MA 02780 857-368-5210 D5TauntonSnow&Ice@dot.state.ma.us	District Six Headquarters 185 Kneeland Street Boston, MA 02111 857-368-6111 D6BostonSnowIce@dot.state.ma.us

Snow & Ice Agreement Submission Checklist

Owner/Lessee Name: _____

Due Date: Friday 10/2/2026	☐	Equipment (Vehicle Code) Page
	☐	2026-27 Snow and Ice Control Agreement Signature Page
	☐	Attachment C: GPS AVL (Combos and Tankers, Only)
	☐	Attachment D: Vendor License Certification
	☐	Attachment F: Executive Order 481 - Vendor Certification
	☐	Electronic Funds Transfer (EFT) Sign up for New Vendors or Returning Vendors Not Enrolled or With New Banking Information
	☐	W-9 Request for Taxpayer Identification and Certification (if applicable)
For New Vendors or a Change of Information/Address		
Due Date: Friday 10/16/2026	☐	Address Change Form (if applicable)
	☐	Two Recent Photographs (For New or Modified Vehicles Only) (Angled photos of front and right side, rear and left side, with all accessories shown, and plate readable)
	☐	Copy of Registration(s) List Exceptions: _____
Due Date: Saturday 11/7/2026	☐	Attachment G: Closed Loop & Data Verification Form
	☐	Spreader Body Volume Form (New or Modified Equipment Only)
	☐	Vehicle & Safety Inspection Checklists

Comments: _____

RECEIVED BY: _____

DATE: _____



Snow and Ice Control Agreement
2026-2027

Equipment Listing and Codes

Depot No.

Vendor Name

		Office Use Only: Class Code determined upon Inspection						
E #		Vehicle						
Reg. #		Spreader/Tanker						
Make:		Plow						
Year		Accessories						
V.I.N		Miscellaneous						
G.V.W.		Total Code						
		Rate/Hour	\$					
Locations 1:		2:	3:					

E #		Vehicle						
Reg. #		Spreader/Tanker						
Make:		Plow						
Year		Accessories						
V.I.N		Miscellaneous						
G.V.W.		Total Code						
		Rate/Hour	\$					
Locations 1:		2:	3:					

E #		Vehicle						
Reg. #		Spreader/Tanker						
Make:		Plow						
Year		Accessories						
V.I.N		Miscellaneous						
G.V.W.		Total Code						
		Rate/Hour	\$					
Locations 1:		2:	3:					



Snow and Ice Control Agreement
2026-2027

Signature Page

Depot No. _____

Vendor Name _____

Vendor's State Vendor Code: _____

VC#: _____

Mailing Address: _____

(If different than last year's, please complete a W-9 and Address Change form)

* Primary Phone No.: _____ Secondary Phone No.: _____

(* These phone numbers will be used when requesting equipment to work. Only provide two numbers)

Email Address: _____

I, _____, hereby sign this agreement certifying that I have read,
Vendor's Name

understand and agree to comply with all of the conditions stated within the 2026-2027 Snow and Ice Control Agreement, any applicable attachments, and the Commonwealth's Terms and Conditions, which are found here: https://www.macomptroller.org/wp-content/uploads/form_commonwealth-terms-and-conditions.pdf

Vendor Signature

Date

- MassDOT USE ONLY -

I hereby certify that I have, or my designee has interviewed the Vendor stated above, and inspected the equipment described on the attached "Equipment Listing and Codes" page(s). Therefore, to the best of my knowledge, all required submittals and conditions of this Agreement have been met and I recommend approval for assignment as determined by MassDOT.

District Maintenance Engineer

Date

AGREEMENT APPROVAL:

District Highway Director

Date

Received Date

Stamp Here



Attachment A
2026-2027 Hourly Rental Rates and Vehicle Codes

Codes	Vehicles	Hourly Base Rate	* Early Sign- up Bonus	Total With Sign-up Bonus	** Extended Season
9000	8,501 - 9,999 GVW with 8 foot PRP, AWD	\$108.53	\$5.50	\$114.03	\$5.00
10000	10,000 - 10,999 GVW, with 9 foot PRP, AWD	\$116.39	\$5.50	\$121.89	\$5.00
20000	11,000 - 16,000 GVW, with minimum 9 foot PRP	\$127.88	\$5.50	\$133.38	\$5.00
40000	16,001 - 25,800 GVW, with minimum 10 foot PRP	\$139.39	\$5.50	\$144.89	\$5.00
50000	25,801 - 33,000 GVW, with minimum 10 foot plow	\$149.29	\$5.50	\$154.79	\$5.00
60000	33,001 - 50,000 GVW, with minimum 10 foot plow	\$175.99	\$5.50	\$181.49	\$5.00
70000	50,001 - 60,000 GVW with minimum 11 foot plow	\$191.28	\$5.50	\$196.78	\$5.00
80000	60,001 or greater GVW with minimum 11 foot plow	\$219.98	\$5.50	\$225.48	\$5.00
Codes Specialty Equipment					
90000	Skid Steer, with AWD	\$134.83	\$5.50	\$140.33	\$5.00
Codes Loaders					
100000	Loader less than 2 CY, with AWD	\$125.95	\$5.50	\$131.45	
110000	Loader 2.00 - 3.99 CY, with AWD	\$148.29	\$5.50	\$153.79	
120000	Loader 4.00 - 5.99 CY, with AWD	\$183.15	\$6.00	\$189.15	
130000	Loader 6.00 CY or greater, with AWD (Roadway Only)	\$231.98	\$6.50	\$238.48	
Codes Spreaders/Liquid Chemical Trucks					
1000	6.00 - 9.99 CY spreader body, w/ 150 gallon chemical saddle tanks Closed Loop System NOT Functioning and/or Data not received	\$17.52			
2000	6.00 - 9.99 CY spreader body, w/ 150 gallon chemical saddle tanks with Closed Loop System	\$41.20			
3000	10 CY or greater spreader body, w/ 150 gallon chemical saddle tanks Closed Loop System NOT Functioning and/or Data not received	\$23.56			
4000	10 CY or greater spreader body, w/ 150 gallon chemical saddle tanks with Closed Loop System	\$47.83			
5000	500 - 999 gallon liquid tanker, capable of applying two lanes with Closed Loop System	\$69.57			
6000	1,000 - 1,999 gallon liquid tanker, capable of applying two lanes with Closed Loop System	\$72.47			
7000	2,000-3,999 gallon liquid tanker, capable of applying two lanes with Closed Loop System	\$82.82			
8000	4,000 gallon or greater liquid tanker, capable of applying two lanes with Closed Loop System	\$103.52			
Codes Plows					
100	11 Foot Plow, minimum 36 inches high including mold board (50000 & 60000 Vehicle Codes Only)	\$8.63			
200	Wing plow, 10 foot Cutting Edge, Hydraulically Controlled	\$35.88			
400	Wing plow, 11 foot Cutting Edge, Hydraulically Controlled	\$46.50			
500	11 foot Plow, minimum 36 inches high including mold board (50000 & 60000 Vehicle Codes Only) with 10ft Wing, Hydraulically Controlled	\$44.50			
600	11 foot Plow, minimum 36 inches high including mold board (50000 & 60000 Vehicle Codes Only) with 11ft Wing, Hydraulically Controlled	\$55.13			
800	Two Wing Plows, 11 foot Front Plow, Hydraulically Controlled, (10 foot or 11 foot Front Mounted Wings Acceptable). Double wings must be approved by Boston Snow & Ice	\$73.07			
Codes Accessories					
10	All Wheel Drive (AWD) (20000 & 40000 Vehicles Codes Only)	\$7.31			
20	All Wheel Drive (AWD) (50000-80000 Vehicles Codes Only)	\$13.95			
30	Power Reversible Plow (PRP) (50000-80000 Vehicle Codes Only)	\$7.31			
40	AWD and PRP (50000-80000 Vehicle Codes Only)	\$21.26			
50	Snow Pusher (10 foot or less) for use with 100000-120000 Loaders (Excludes Code 130000 Roadway Only Loader)	\$10.63			
60	Snow Pusher (over 10 foot) for use with 100000-120000 Loaders (Excludes Code 130000 Roadway Only Loader)	\$15.94			
70	Loader Roadway Deployment Differential (Excludes Code 130000 Roadway Only Loader)	\$26.57			
80	\$26.57 Roadway FEL-Code 70 Plus \$15.94 Snow Pusher Greater Than 10'-Code 60 (Excludes Code 130000 Roadway Only Loader)	\$42.51			
90	\$26.57 Roadway FEL (Code 70) Plus \$10.63 Snow Pusher 10' or less-Code 50 (Excludes Code 130000 Roadway Only Loader)	\$37.20			



Attachment A
2026-2027 Hourly Rental Rates and Vehicle Codes

Codes	Vehicles	Hourly Base Rate	* Early Sign- up Bonus	Total With Sign-up Bonus	** Extended Season
Miscellaneous					
2	Under Carriage Scraper (Only when used as directed by MassDOT staff and not applicable to 530000 Vehicle code)	\$53.15			
3	Small 1 to 3 CY spreader (20000 Vehicles Code only, used for Parking areas and walkways only)	\$14.62			
8	Wing plow, 8 foot Cutting Edge, Hydraulically Controlled (20000 Vehicles Code only)	\$28.56			
9	Wing plow, 9 foot Cutting Edge, Hydraulically Controlled (Mid-Mount)	\$31.22			
Additional Vehicle Codes					
300000	10 Wheel Dump - Hauling	\$115.69			
310000	Tri-Axle Dump - Hauling	\$124.54			
320000	Trailer Dump-Hauling	\$137.00			
330000	Power Sweeper, minimum 4 CY, front dump, with gutter broom	\$116.07			
340000	Catch Basin Cleaner, Hydraulic "Clam Shell" bucket	\$99.49			
350000	Catch Basin Cleaner, Vactor Type	\$200.46			
360000	High Pressure Water Jet Sewer Line Cleaner with min. 2 man crew	\$200.46			
380000	2-4 CY Loader No Operator (Back Hoe)	\$75.36			
390000	Medium Flatbed w/Tow Behind (Capable of carrying Two (2) Vehicles)	\$120.58			
400000	4x4 Medium Wrecker F550	\$105.51			
410000	Bombardier w/ Snow Blower	\$120.58			
420000	Bobcat with Snow Blower Attachment	\$135.67			
430000	Small Highway Snow Blower - motorized 6 foot	\$301.46			
440000	Medium Highway Snow Blower - motorized 7 foot	\$361.76			
450000	Front End Loader with Large Snow Blower Attachment - 8 foot or greater	\$422.04			
520000	Large Highway Snow Blower - motorized 8 foot or greater	\$452.18			
460000	Spreader and Tanker Combo on 70000 Class Vehicle, with Closed Loop System & 11ft Plow; not to be used in conjunction with Spreader Codes	\$272.18	\$5.50	\$277.68	\$5.00
540000	Spreader and Tanker Combo on 80000 Class Vehicle, with Closed Loop System & 11ft Plow; not to be used in conjunction with Spreader Codes	\$300.91	\$5.50	\$306.41	\$5.00
470000	Slurry Spreader on 70000 Class Vehicle, with Closed Loop System & 11ft Plow; Minimum 400 Gallon Liquid Capacity. Must be approved by District Snow & Ice Engineer; not to be used with Spreader Codes	\$275.26	\$5.50	\$280.76	\$5.00
550000	Slurry Spreader on 80000 Class Vehicle, with Closed Loop System & 11ft Plow; Minimum 400 Gallon Liquid Capacity. Must be approved by District Snow & Ice Engineer; not to be used with Spreader Codes	\$303.94	\$5.50	\$309.44	\$5.00
480000	Tanker - 4,000 gallon or greater - Hauling	\$185.73			
500000	Sidewalk Crew A - 2 Men, Pick-up Truck (9000 or 10000 Vehicles Codes), Snow Blower, Shovels and 5 extra pins	\$221.89			
510000	Sidewalk Crew B - 3 men, pick-up truck (20000 Vehicles Code with AWD), Trailer, Bobcat w/snow blower attachment, Snow blower, Shovels and 5 extra pins	\$360.11			
530000	Grader w/ Underbody scraper, 11 foot Plow	\$199.96	\$5.50	\$205.46	\$5.00

*	Early Sign-up and Extended Season Bonuses are only available to Vendors that meet the following specified deadlines for submission of all required documents and vehicle inspection/calibration: October 02, 2026 (Paperwork) October 16, 2026 (Registrations) & November 07, 2026 (Inspections) submission deadlines. See the 2026-27 Agreement for details.
**	The extended season bonus is paid to Vendors that perform work prior to December 1 st and after March 31 st . Loaders (Codes 100000-130000) are not eligible for extended season bonus.
***	Plow blades must be consistent with specifications for the Class Code/Gross Vehicle Weight of the Base Vehicle Any plow specified in this Attachment A Hourly Rental Rate sheet must include cutting edge to pass Vehicle Inspection.
Notes:	An additional per hour Fuel Adjustment is added to Vehicles Codes 9000-130000, 300000-360000 & 410000-480000, and 520000 - 550000. See attachment B, Fuel Adjustment Worksheet.



Attachment B

Fuel Adjustment Worksheet

2026-2027 Winter Season

Monthly Cost of Diesel as Quoted by the Energy Information Administration (EIA)

Base Rate	Monthly Diesel Cost, New England Retail (\$/gallon)							
Aug. '26	Aug. '26	Sept. '26	Oct. '26	Nov. '26	Dec. '26	Jan. '27	Feb. '27	Mar. '27
\$5.612	\$5.612							
Price Differential:	\$0.00							

Assumed Fuel Consumption Rates For Various Categories Of Hired Equipment

Category	Class Code	Equipment	Assumed Consumption Rate
I	9000 - 30000	TRUCKS	5.5 gallons/hour
	90000	SKID STEER	
	410000, 420000	SPECIALTY EQUIPMENT	
II	All others		
	40000 to 130000	TRUCKS, FELs	6.75 gallons/hour
	300000 - 360000	ADDITIONAL VEHICLE CODES	
	430000 - 480000, 520000-550000	GRADERS, SPECIALTY EQUIPMENT	

(The fuel adjustment for trucks utilizing wing plows will be increased by a factor of 1.5)

Hourly Fuel Adjustment Per Hour Per Month

	Sept '26	Oct. '26	Nov. '26	Dec. '26	Jan. '27	Feb. '27	Mar. '27	Apr. '27
PAY PERIODS:	10 - 14	15 - 18	19 - 22	23 - 27	28 - 31	32 - 35	36 - 39	40 - 43
Category I:	-	-	-	-	-	-	-	-
Category II:	-	-	-	-	-	-	-	-
Category II wing:	-	-	-	-	-	-	-	-

Note: Fuel adjustments are based on EIA's average monthly New England diesel price for the previous month. For example, September's fuel differential is based on August's average price. MassDOT's pay periods for FY 2027 are listed below.

PAY PERIODS:	WK	Start	Ends
	11 & 12	9/6/26	9/19/26
	13 & 14	9/20/26	10/3/26
	15 & 16	10/4/26	10/17/26
	17 & 18	10/18/26	10/31/26
	19 & 20	11/1/26	11/14/26
	21 & 22	11/15/26	11/28/26
	23 & 24	11/29/26	12/12/26
	25 & 26	12/13/26	12/26/26

WK	Start	Ends
27 & 28	12/27/26	1/9/27
29 & 30	1/10/27	1/23/27
31 & 32	1/24/27	2/6/27
33 & 34	2/7/27	2/20/27
35 & 36	2/21/27	3/6/27
37 & 38	3/7/27	3/20/27
39 & 40	3/21/27	4/3/27
41 & 42	4/4/27	4/10/27



Attachment C

2026-27 Global Positioning System/Automatic Vehicle Locator (GPS/AVL) Agreement

Depot No. _____ Vendor _____

Vehicle E#:
GO-9 Serial #:
(GO-9 serial # is listed on GPS device)

I, _____ Registered Vendor, as referred to in the Snow and Ice Control Agreement with MassDOT, in consideration of payment for snow and ice removal services may, at MassDOT's discretion, be issued a GPS/AVL-enabled hardware device (hereafter referenced as "GPS Equipment"), and agree to the terms and conditions set forth below:

1. At MassDOT's discretion, any Vendor may be required to install GPS Equipment in any contracted vehicle. For the 2026-27 season, all salt spreaders ("Combos") and liquid tankers must carry an activated Geotab GO-9 GPS unit. Vendor is to submit one Attachment C document for each salt spreader or tanker Equipment # (E#).
2. GPS Unit must be installed and functioning for assigned Vendor Equipment # (E#) to pass Vehicle Inspection (Deadline 11/7/2026). Spreaders and Tankers that do not have a Mass DOT-verified functional GPS by 11/7/2026 will be ineligible for end of season Performance Bonus payments and may be replaced in their equipment rotation.
3. Vendor shall, at all times while performing snow and ice removal operations for MassDOT, carry the GPS Equipment in the specific vehicle E # to which that GPS Equipment has been assigned. Said equipment shall be turned on (as necessary) so as never to lose power while the Vendor is on compensated duty with MassDOT.
4. The Vendor hereby acknowledges his understanding that failure to follow these terms and conditions for issued GPS Equipment may result in the vendor being released from duty, and/or the forfeiture of incremental compensation -namely closed loop compensation. Vendors who fail to comply with GPS requirements may be released from the rotation, removed from service, and will be ineligible for End-of-Season Performance Program payment(s). This does not apply to GPS Equipment failures, authorized stand-by time, time acquiring materials or allowed and necessary breaks. All GPS Equipment failures must be reported by the Vendor to a MassDOT Supervisor immediately.
5. Vendor shall be responsible for proper utilization of GPS Equipment. The Vendor agrees to accept, operate, maintain and return the GPS Equipment in accordance with the above terms and conditions. Each vehicle assigned GPS Equipment by MassDOT must be listed on an Attachment C, which a Vendor has signed. Any termination of the business relationship, by MassDOT or the Vendor, shall require return of the GPS Equipment in working condition within ten (10) business days. A Vendor's failure to do so may lead to additional financial obligations and/or legal action.
6. Vendors are encouraged to have devices installed through AdvantageOne. Vendors may choose to self-install, but will be responsible to follow up with Advantage One to ensure the self-installed device is visible under the correct Equipment #, in the correct Depot on Geotab's GPS platform.

[Vendors who need to order a GPS can do so from AdvantageOne¹.](#)

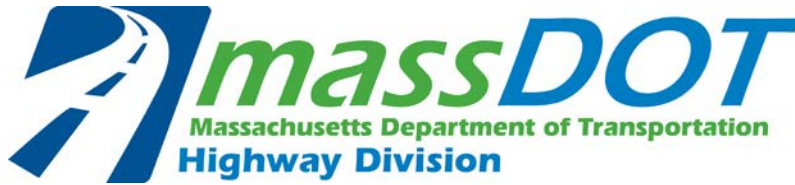
Vendor's Signature

Date

Vendor's State Vendor Code

Address

¹ <https://go.advantageone.tech/massdot>



Attachment D

Snow and Ice Control Agreement **Vendor License Certification 2026-2027**

Depot Name/No. _____

Vendor Legal Name: _____

Vendor Code: _____

Instructions:

MassDOT requires that Vendors, as a condition of receiving Commonwealth funds under MassDOT's Snow and Ice Control Agreement, make the following certification:

Vendor Certification:

As evidenced by the signature of the Vendor's Authorized Signatory below, the Vendor certifies under the pains and penalties of perjury that the Vendor shall not knowingly use unlicensed vehicle operators in connection with the performance of MassDOT's Snow and Ice Control Agreement; that the Vendor shall verify the status of each license for each worker/driver assigned to such Agreement; and that the Vendor shall not knowingly or recklessly alter, falsify, or accept altered or falsified documents from any such worker(s). The Vendor understands and agrees that breach of any of these terms during the period of each contract may be regarded as a material breach, subjecting the Vendor to sanctions, including but not limited to monetary penalties, withholding of payments, Agreement suspension or termination.

Vendor Authorizing Signature

Date: _____

Print Name

Title: _____

Telephone: _____

Fax: _____

Email: _____

The Vendor is required to sign this Certification at the beginning of each winter season and prior to performing any work for MassDOT under this Agreement. A copy of this signed Certification must be attached to the "record copy" of the Vendor's Snow and Ice Control Agreement.



Attachment E

Certificate of Spreader Calibration (Open Loop) 2026-2027

Only to be used for equipment with Miscellaneous Code #3

Depot Name/No. _____

Vendor's Name: _____

Vehicle Information

Equipment No. _____ Registration No. _____ VIN(Last 5 digits): _____

Year: _____ Make: _____ Model: _____

Spreader Equipment

Make: _____ Model/Serial No: _____

Control System

Make: _____ Model/Serial No.: _____

All vehicles must be capable of consistently dispensing highway-deicing salt at the application rates shown below, while traveling at the rate of speed between 5 and 35 MPH.

Application Rate	Setting	
	Rate Dial	Gate (in)*
A: 240 lb/1-lane mile +/- 10 lb		
B: 480 lb/2-lane mile +/- 20 lb		
C: 720 lb/3-lane mile +/- 30 lb		

* Gate setting is measured from the spreader body conveyor floor to the hardened bottom of gate.

Authorized Calibration Company: _____

Certifies that the above listed spreader automated system is operating properly and that the spreader has been calibrated as shown. **Place official company stamp atop form.**

Calibration Company Signature: _____ Date: _____

NOTE: One copy of this completed certification is to be kept in the vehicle and the **original** is to be submitted to MassDOT's District Office. **Calibration Contractor MUST also submit a copy to Boston Snow & Ice Office.**

Attachment - F

Issued March
2007

Commonwealth of Massachusetts Executive Order 481 - Contractor Certification

Prohibiting The Use of Undocumented Workers on State Contracts



Depot No. _____

Contractor Legal Name: _____

Contractor Vendor Code: _____

Instructions:

Executive Order 481 applies to all state agencies in the Executive Branch, including all executive offices, boards, commissions, agencies, departments, divisions, councils, bureaus, and offices, now existing and hereafter established. As it is the policy of the Executive Branch to prohibit the use of undocumented workers in connection with the performance of state contracts, all contracts entered into after February 23, 2007 require that contractors, as a condition of receiving Commonwealth funds under any Executive Branch contract, make the following certification:

Contractor Certification:

As evidenced by the signature of the Contractor's Authorized Signatory below, the Contractor certifies under the pains and penalties of perjury that the Contractor shall not knowingly use undocumented workers in connection with the performance of all Executive Branch contracts; that pursuant to federal requirements, the Contractor shall verify the immigration status of all workers assigned to such contracts without engaging in unlawful discrimination; and that the Contractor shall not knowingly or recklessly alter, falsify, or accept altered or falsified documents from any such worker(s). The Contractor understands and agrees that breach of any of these terms during the period of each contract may be regarded as a material breach, subjecting the Contractor to sanctions, including but not limited to monetary penalties, withholding of payments, contract suspension or termination.

Contractor Authorizing Signature

Date: _____

Print Name

Title: _____

Telephone: _____

Fax: _____

Email: _____

The Contractor is required to sign this Certification only once and may provide a copy of the signed Certification for any contract executed with an Executive Branch Department. A copy of this signed Certification must be attached to the "record copy" of all contracts with this Contractor that are filed with the contracting Department.



Attachment G

Closed Loop Ground Speed Control System Calibration, Data and Volume Verification Form 2026-2027

Vendor or Company's Name: _____ Depot Name/No. _____

Vehicle Information

Equipment No. _____ Registration No. _____ VIN (Last 5 digits): _____

Year: _____ Make: _____ Model: _____

Closed Loop Ground Speed Control System

Make: _____ Model/Serial No.: _____

Spreader Equipment

Make: _____ Model/Serial No: _____ Slurry Spreader: ☐

Gate Opening 2.5" ☐ YES ☐ NO - Other _____ " Circle One Spreader Body Vol. _____ CY and/or Tank(s) Vol. _____ Gals.

Gate & Spreader Body Markers: ☐ YES ☐ NO Circle One

Spinner Height _____ Inches **Calibration Company: Do not sign/stamp/issue this form for vehicles with spinner height outside of 16" +/- 4" (12"-20" above pavement) – NO EXCEPTIONS!**

All vehicles must be capable of consistently dispensing highway deicing materials at the application rates dictated by the MassDOT's Policy and Procedures relative to Snow and Ice Operations. MassDOT shall require the transfer of the data gathered by having a closed loop ground speed control system. This information may be transferred by either electronic download, or paper printout at the Vendor's discretion at the end of each event. The closed loop systems will have data logging capabilities and shall include at a minimum, but not be limited to the following data: Pounds or Tons of Material Applied, Types of Material, Gallons of Liquid Dispensed, Miles Traveled, Location of Dispensed Material, Lane Miles Applied, Time of Application, Application Rates. The information shall be provided (by the Vendor) to the timekeeper or other MassDOT representative at the Depot. All pre-wetting systems shall be equipped with a flow meter to accurately dispense deicing chemicals. All information gathered shall remain the property of MassDOT and used at its discretion.

Authorized Calibration Company: _____

Certifies that the above listed closed loop ground speed control system is operating according to the Manufacturer's Specifications and that the spreader has been properly calibrated. **Place official company stamp atop form.**

Calibration Company Signature: _____ Date: _____

NOTE: One copy of this completed certification is to be kept in the vehicle and the original copy shall be submitted to MassDOT's District Office. Calibration Contractor shall also submit a copy to Boston Snow and Ice office.



Attachment H

Vendor Performance Payment

Winter 2026-2027 Program Season

Contingent upon satisfying basic service criteria during the 2026-27 snow and ice season, all eligible vehicles will receive an end-of-season Performance Payment. Each equipment number or piece (E#) will be treated as an individual entity for the purposes of the program.

Equipment Categories by Class Code are identical to those used in Attachment B for the Fuel Adjustment program. An exception is Sidewalk Crews A and B, 500000 and 510000 are being added to Equipment in Category 1 for this year's Performance Payment Program.

Vendor Performance Payment Program by Vehicle Class Code			
Category	Class Code	Equipment	
I	9000 - 30000		Full Payment Amount Category I Vehicles: \$2,500
	90000	SKID STEER	
	410000, 420000		
	500000, 510000	SIDEWALK CREW A, B	
	All others		
II	40000 to 130000	TRUCKS, FELs	Full Payment Amount Category II Vehicles: \$3,500
	430000 - 480000, 520000-550000	GRADERS, SPECIALTY EQUIPMENT	
	300000 - 390000	ADDITIONAL VEHICLE CODES (These are NO LONGER ELIGIBLE for Performance Payment)	

Performance Payment Program Criteria:

- Vendor has met the season's paperwork deadline of October 2nd, 2026; Registrations are due Oct. 16th.
- Equipment passed inspection and was calibrated (if necessary) by November 7th, 2026.
- Equipment piece finishes season in Rotation, as defined in the Vendor Agreement.
- Equipment that starts season in Spare category and later enters an equipment Rotation will receive a Performance Payment prorated to represent the portion of the season the equipment piece spent in Rotation compared to the overall season, including extended (November 1st through April 30th).
- Equipment has a working GPS (material spreaders and tankers only) as verified by MassDOT Staff upon vehicle inspection (Due by 11/7/2026). MassDOT may review every material spreader's GPS signal each event in order to verify continued device signal. GPS device must be the serial number assigned to the spreader's E#. Subsequent to passing inspection, 2 or more failures to have working GPS in the E# called in by MassDOT will disqualify the E# from the season's Performance Payment.
- Each equipment piece will be allowed to accrue a maximum of eight (8) No Response hours for the 2026-27 season. Any No Response hours over 8 will be deducted from the total Performance Program Payment at the rate of \$100 per hour.
- The Performance Program Payments will be distributed at the end of the season, but no later than June 30th, 2027, the end of the state's fiscal year.