

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2005 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	169	33	206	0	1,196	32	492	147	2,119	0	710	329	677	905	7,015
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	33,165	19,323	68,223	984	103,969	10,840	47,761	19,224	193,000	743	91,169	72,911	50,069	97,282	808,663
CIGNA HealthCare of Massachusetts, Inc. ³	49	57	112	1	300	80	805	286	606	0	281	240	113	4,963	7,893
ConnectiCare of Massachusetts, Inc.	1	27	0	0	0	168	4,072	1,147	1	0	0	5	0	55	5,476
Fallon Community Health Plan, Inc.	138	25	750	3	4,591	1,133	884	226	15,379	1	2,577	821	637	133,553	160,718
Great-West Healthcare of Massachusetts, Inc. ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	19,872	480	24,950	2,712	44,808	474	1,710	773	118,720	10	64,908	37,905	57,584	37,900	412,806
Health New England, Inc.	3	9,852	1	1	1	6,436	30,388	13,479	10	0	3	4	7	318	60,503
Neighborhood Health Plan, Inc.	199	19	7,352	4	26,429	126	1,655	85	19,176	0	10,313	8,270	43,369	6,066	123,063
Tufts Associated HMO, Inc. ⁵	8,069	2,036	21,081	1	46,498	2,338	12,537	4,727	113,557	0	44,596	32,976	24,644	41,001	354,061
UnitedHealthcare of New England, Inc.	38	0	1,166	0	6	0	8	2	110	0	80	66	19	97	1,592
Total HMO Members	61,703	31,852	123,841	3,706	227,798	21,627	100,312	40,096	462,678	754	214,637	153,527	177,119	322,140	1,941,790
2004 Massachusetts Population ⁶	228,683	132,486	548,176	15,669	738,984	72,235	461,844	153,894	1,464,628	10,124	653,617	490,655	666,022	779,488	6,416,505
Market Penetration Rate ⁷	26.98%	24.04%	22.59%	23.65%	30.83%	29.94%	21.72%	26.05%	31.59%	7.45%	32.84%	31.29%	26.59%	41.33%	30.26%

¹ Information reported by HMOs as of the end of the second quarter of 2005 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2004 Population Source: Table 3: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: July 1, 2003 to July 1, 2004 (CO-EST2004-03-25). Source: Population Division, U.S. Census Bureau. Release Date: April 14, 2005.

⁷ Total HMO members in each county divided by the 2004 population in each county.