

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2005¹

COMPARISON OF 2nd QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	3rd Quarter 2004 Members at End of Quarter	4th Quarter 2004 Members at End of Quarter	1st Quarter 2005 Members at End of Quarter	2nd Quarter 2005 Members at End of Quarter	Member Change 1st Qtr. 05 to 2nd Qtr. 05	Percent Change 1st Qtr. 05 to 2nd Qtr. 05	2nd Quarter 2005 Share of Massachusetts HMO Market
Aetna Health Inc.	9,966	9,402	7,638	7,015	(623)	-6.63%	0.4%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	742,326	758,947	778,082	808,663	30,581	4.03%	41.6%
CIGNA HealthCare of Massachusetts, Inc. ³	13,836	11,229	9,355	7,893	(1,462)	-13.02%	0.4%
ConnectiCare of Massachusetts, Inc.	9,058	8,564	6,242	5,476	(766)	-8.94%	0.3%
Fallon Community Health Plan, Inc.	168,494	166,058	160,934	160,718	(216)	-0.13%	8.3%
Great-West Healthcare of Massachusetts, Inc. ⁴	0	0	0	0	0	0.00%	0.0%
Harvard Pilgrim Health Care, Inc.	468,757	464,887	436,931	412,806	(24,125)	-5.19%	21.3%
Health New England, Inc.	63,716	62,508	60,218	60,503	285	0.46%	3.1%
Neighborhood Health Plan, Inc.	119,825	124,021	121,818	123,063	1,245	1.00%	6.3%
Tufts Associated HMO, Inc. ⁵	414,441	401,322	358,375	354,061	(4,314)	-1.07%	18.2%
UnitedHealthcare of New England, Inc.	1,926	1,962	1,617	1,592	(25)	-1.27%	0.1%
Totals	2,012,345	2,008,900	1,941,210	1,941,790	580	0.03%	100.0%

¹ Information reported by HMOs as of the end of the second quarter of 2005 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).