## Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of June 30, 2007 <sup>1</sup>

## OTHER MEDICARE MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
Other Medicare Members <sup>2,3</sup>	End of Quarter														
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 4, 5	330	572	742	5	792	18	368	291	2,377	3	836	404	488	706	7,932
CIGNA HealthCare of Massachusetts, Inc. 6	1	0	0	0	1	0	2	6	7	0	1	1	1	162	182
Tufts Associated HMO, Inc. <sup>7</sup>	422	143	561	1	605	55	275	125	1,734	0	917	423	509	678	6,448
Total Other Medicare Members	753	715	1,303	6	1,398	73	645	422	4,118	3	1,754	828	998	1,546	14,562

<sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans;

so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Includes all members enrolled in other Medicare plans including, for example, so-called "Medicare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's

"Guidelines for Reporting Membership & Utilization Statistics - Version 3.0."

<sup>3</sup> Carriers that do not have any "Medicare Wrap-Around" business are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

<sup>6</sup> CIGNA HealthCare of Massachusetts, Inc. offers a group "Medicare Wrap-Around" product under the name "Central Care."

<sup>7</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP"). TAHMO offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).