

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2007 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	73	29	232	0	637	31	279	61	1,111	0	409	252	272	498	3,884
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	27,018	18,194	72,762	1,697	108,777	10,501	44,364	18,617	209,250	1,283	99,485	75,172	57,783	104,977	849,880
CIGNA HealthCare of Massachusetts, Inc. ³	13	49	59	0	179	38	401	127	489	0	119	155	86	2,344	4,059
ConnectiCare of Massachusetts, Inc.	2	30	0	0	0	322	4,223	1,444	0	0	0	0	0	50	6,071
Fallon Community Health Plan, Inc.	109	4	775	1	3,642	1,263	1,747	636	15,636	1	2,650	930	538	126,351	154,283
Harvard Pilgrim Health Care, Inc.	18,264	356	23,210	2,387	40,752	698	1,528	2,239	97,459	51	53,308	34,229	52,578	36,637	363,696
Health New England, Inc.	1	8,973	0	0	0	7,339	35,320	14,161	21	0	5	4	7	507	66,338
Neighborhood Health Plan, Inc.	694	26	9,075	6	33,407	148	1,220	61	24,526	1	13,706	10,103	48,225	6,748	147,946
Tufts Associated HMO, Inc.4	14,842	2,685	18,008	1	41,039	1,751	12,942	4,100	95,842	0	39,656	29,515	18,657	31,166	310,204
UnitedHealthcare of New England, Inc.	19	0	780	0	8	0	3	2	32	0	48	19	4	69	984
Total HMO Members	61,035	30,346	124,901	4,092	228,441	22,091	102,027	41,448	444,366	1,336	209,386	150,379	178,150	309,347	1,907,345
2006 Massachusetts Population 5	224,816	131,117	545,379	15,515	735,958	72,183	460,520	153,471	1,467,016	10,240	654,753	493,623	687,610	784,992	6,437,193
Market Penetration Rate 6	27.15%	23.14%	22.90%	26.37%	31.04%	30.60%	22.15%	27.01%	30.29%	13.05%	31.98%	30.46%	25.91%	39.41%	29.63%

¹ Information reported by HMOs as of the end of the second quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁵ 2006 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 to July 1, 2006 (CO-EST2006-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.

⁶ Total HMO members in each county divided by the 2006 population in each county.