

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2008 ¹

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Medicare Advantage Members ^{2,3}	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁴	1,187	0	3,036	0	2,320	1,871	6,579	1,946	3,015	0	2,602	1,924	578	6,817	31,875
Fallon Community Health Plan, Inc.	19	1	3	0	4	384	167	44	1,653	0	369	3	6	27,126	29,779
Harvard Pilgrim Health Care, Inc. ⁵	282	23	571	9	5,590	21	47	28	9,156	2	2,388	504	2,253	527	21,401
Tufts Associated HMO, Inc. ⁶	2,508	23	4,284	3	6,305	14	6,233	199	28,265	0	11,741	5,409	3,567	4,647	73,198
Total Medicare Advantage Members	3,996	47	7,894	12	14,219	2,290	13,026	2,217	42,089	2	17,100	7,840	6,404	39,117	156,253

¹ Information reported by HMOs as of the end of the second quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0."

³ Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its First Seniority HMO product as of December 31, 2006 and began offering First Seniority Freedom, a Medicare Advantage fee-for-service product, effective January 1, 2007.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).