

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of June 30, 2008 <sup>1</sup>

INDIVIDUAL MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Individual Members <sup>2,3</sup>	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	0	1	0	0	6	0	2	1	11	0	4	3	3	0	31
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4</sup>	2,421	815	2,851	230	5,029	370	1,341	860	10,928	482	4,964	3,797	3,036	3,292	40,416
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc. <sup>5</sup>	3	12	86	0	901	133	350	276	3,353	0	478	109	61	6,796	12,558
Harvard Pilgrim Health Care, Inc.	1,438	53	771	213	1,848	31	68	73	5,333	22	2,385	1,426	1,615	1,108	16,384
Health New England, Inc.	0	162	0	0	0	69	293	155	0	0	0	0	1	4	684
Neighborhood Health Plan, Inc. <sup>6</sup>	608	1	2,157	5	5,766	29	541	32	6,849	2	4,221	2,829	6,765	1,220	31,025
Tufts Associated HMO, Inc. <sup>7</sup>	84	6	149	0	281	5	12	12	861	0	347	192	258	240	2,447
UnitedHealthcare of New England, Inc.	4	0	11	0	0	0	0	0	0	0	0	0	0	1	16
Total Individual Members	4,558	1,050	6,025	448	13,831	637	2,607	1,409	27,335	506	12,399	8,356	11,739	12,661	103,561

<sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Includes all members who do not belong to a group and who contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0." This includes persons who enroll as individuals in a Small Group product after July 1, 2007, Commonwealth Care plan members, Commonwealth Choice non-contributory plan members, closed guaranteed issue managed care health plan members and closed managed care health plan members.

<sup>3</sup> Carriers that do not show any individual members are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Includes 6,227 individuals enrolled through the Connector CommonwealthCare plan through June 30, 2008.

<sup>6</sup> Includes 27,623 individuals enrolled through the Connector CommonwealthCare plan through June 30, 2008.

<sup>7</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).