

**Massachusetts Division of Insurance**  
**Quarterly Report of Membership in Health Maintenance Organizations**  
**as of June 30, 2008 <sup>1</sup>**

**TOTAL MEMBERSHIP BY COUNTY**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Aetna Health Inc.</b>	82	35	169	0	531	16	261	63	951	0	295	250	238	415	3,306
<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup></b>	27,127	19,018	68,081	2,236	104,633	9,462	40,234	17,820	197,390	1,782	92,994	71,866	55,394	99,193	807,230
<b>CIGNA HealthCare of Massachusetts, Inc. <sup>3</sup></b>	9	11	9	0	83	37	507	133	210	0	52	79	43	1,079	2,252
<b>ConnectiCare of Massachusetts, Inc.</b>	2	87	0	0	0	304	3,831	1,193	0	0	1	0	0	52	5,470
<b>Fallon Community Health Plan, Inc.</b>	115	48	837	3	4,950	1,931	7,002	3,077	18,625	0	3,008	1,058	656	126,118	167,428
<b>Harvard Pilgrim Health Care, Inc.</b>	16,940	373	21,990	2,058	35,892	758	1,550	2,208	89,140	65	48,859	30,318	49,686	34,876	334,713
<b>Health New England, Inc.</b>	9	9,647	0	0	3	7,111	35,084	13,510	17	1	6	10	6	596	66,000
<b>Neighborhood Health Plan, Inc.</b>	1,553	20	11,906	10	39,076	138	3,011	144	32,898	9	17,934	13,551	54,187	8,129	182,566
<b>Tufts Associated HMO, Inc. <sup>4</sup></b>	15,142	4,100	20,450	3	44,470	1,814	13,105	4,628	99,711	0	41,207	32,021	20,238	33,208	330,097
<b>UnitedHealthcare of New England, Inc.</b>	7	0	436	0	8	0	3	6	20	0	13	29	5	58	585
<b>Total HMO Members</b>	60,986	33,339	123,878	4,310	229,646	21,571	104,588	42,782	438,962	1,857	204,369	149,182	180,453	303,724	1,899,647
<b>2007 Massachusetts Population <sup>5</sup></b>	222,175	129,798	543,024	15,485	733,101	71,602	457,908	153,147	1,473,416	10,531	654,909	490,258	713,049	781,352	6,449,755
<b>Market Penetration Rate <sup>6</sup></b>	27.45%	25.69%	22.81%	27.83%	31.33%	30.13%	22.84%	27.94%	29.79%	17.63%	31.21%	30.43%	25.31%	38.87%	29.45%

<sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>3</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

<sup>4</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

<sup>5</sup> 2007 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 to July 1, 2007 (CO-EST2007-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 20, 2008.

<sup>6</sup> Total HMO members in each county divided by the 2007 population in each county.