

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2009 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter														
Aetna Health Inc.	46	38	173	0	595	10	195	40	925	0	308	264	298	428	3,320
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	25,420	15,546	65,668	1,748	99,552	8,969	37,127	17,315	186,067	1,691	89,495	68,652	53,134	88,202	758,586
Boston Medical Center Health Plan, Inc. ³	14,633	17,841	48,899	1,105	8,589	6,826	67,715	10,440	9,292	397	10,224	21,052	33,563	7,061	257,637
CIGNA HealthCare of Massachusetts, Inc. ⁴	6	2	5	0	62	8	542	66	206	0	28	64	32	686	1,707
ConnectiCare of Massachusetts, Inc.	0	67	0	0	0	246	2,855	830	0	0	0	0	0	50	4,048
Fallon Community Health Plan, Inc.	119	440	1,392	4	7,935	2,351	9,457	4,020	22,764	1	3,535	1,568	983	124,793	179,362
Harvard Pilgrim Health Care, Inc.	16,205	283	19,729	2,449	32,794	564	1,261	2,099	80,808	152	44,953	27,787	45,887	31,455	306,426
Health New England, Inc.	4	9,074	2	0	5	7,332	35,124	13,480	6	0	4	6	4	678	65,719
Neighborhood Health Plan, Inc.	2,459	28	14,967	8	40,580	140	3,846	228	38,934	1	19,620	15,229	55,817	9,436	201,293
Tufts Associated HMO, Inc. ⁵	9,031	3,709	21,106	4	40,415	2,041	13,485	4,480	101,868	0	41,223	32,013	21,240	33,585	324,200
UnitedHealthcare of New England, Inc.	10	0	405	0	5	0	2	2	12	0	13	22	5	76	552
Total HMO Members	67,933	47,028	172,346	5,318	230,532	28,487	171,609	53,000	440,882	2,242	209,403	166,657	210,963	296,450	2,102,850
2008 Massachusetts Population ⁶	221,049	129,395	545,823	15,527	736,457	71,735	460,840	154,983	1,482,478	11,215	659,909	492,066	732,684	783,806	6,497,967
Market Penetration Rate ⁷	30.73%	36.34%	31.58%	34.25%	31.30%	39.71%	37.24%	34.20%	29.74%	19.99%	31.73%	33.87%	28.79%	37.82%	32.36%

¹ Information reported by HMOs as of the end of the second quarter of 2009 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

⁴ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

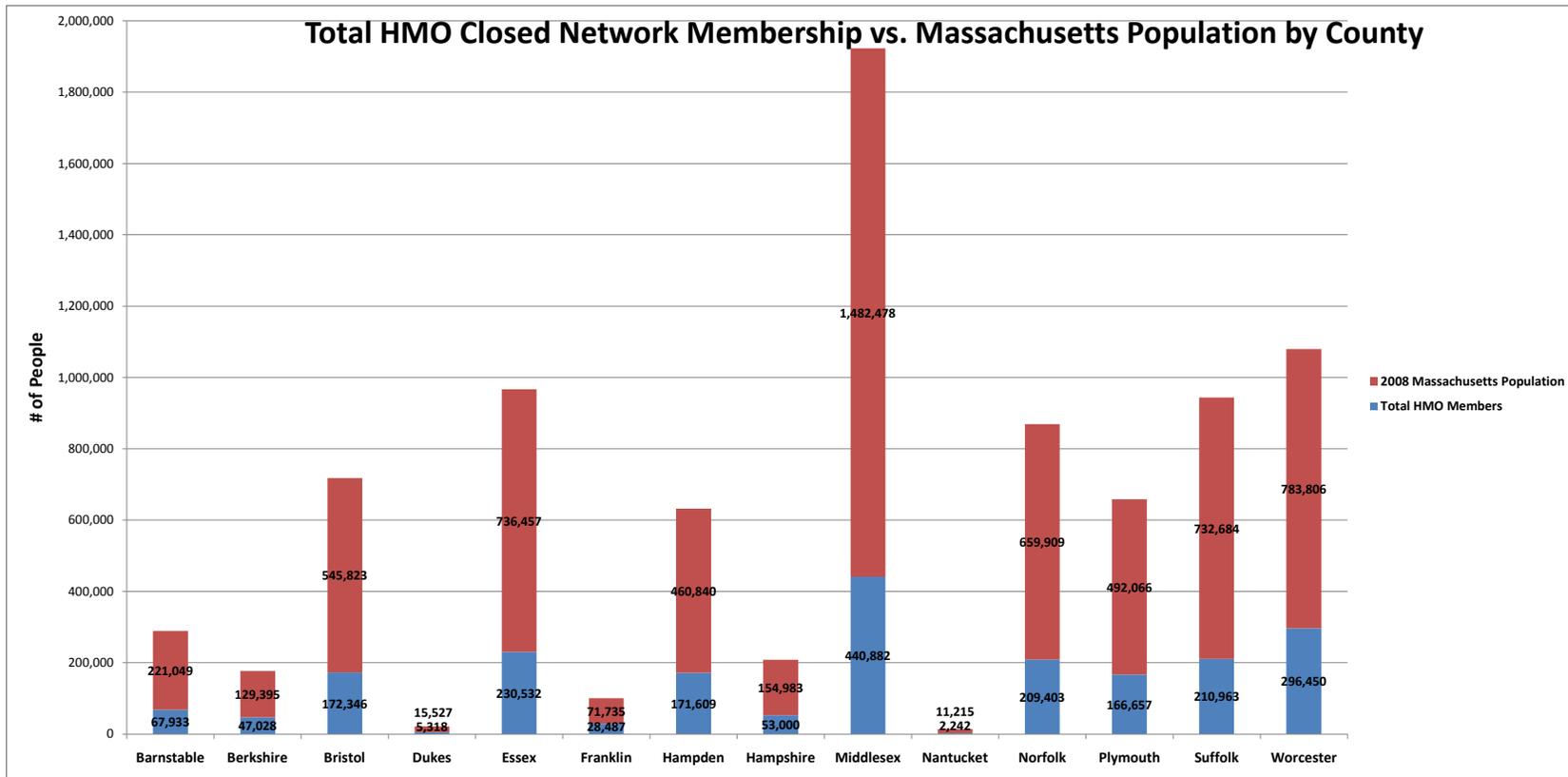
⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2008 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 to July 1, 2008 (CO-EST2008-01-25). Source: Population Division, U.S. Census Bureau. Release Date: May 14, 2009.

⁷ Total HMO members in each county divided by the 2008 population in each county.

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