

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2010 ¹

| | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| TOTAL MEMBERSHIP BY COUNTY | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter |
| Aetna Health Inc. | 36 | 24 | 120 | 0 | 425 | 6 | 107 | 39 | 810 | 0 | 205 | 201 | 164 | 309 | 2,446 |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ² | 18,476 | 10,852 | 50,662 | 1,389 | 80,374 | 6,107 | 29,014 | 12,598 | 153,394 | 1,211 | 73,212 | 56,860 | 44,256 | 74,253 | 612,658 |
| Boston Medical Center Health Plan, Inc. ³ | 13,585 | 18,707 | 44,954 | 10 | 11,254 | 7,022 | 66,425 | 10,627 | 7,893 | 5 | 7,869 | 17,937 | 26,134 | 9,721 | 242,143 |
| CeltiCare Health Plan of Massachusetts, Inc. ⁴ | 710 | 178 | 1,335 | 108 | 3,362 | 168 | 1,156 | 244 | 7,084 | 113 | 3,079 | 1,708 | 8,028 | 2,797 | 30,070 |
| CIGNA HealthCare of Massachusetts, Inc. ⁵ | 2 | 0 | 0 | 0 | 6 | 4 | 19 | 9 | 38 | 0 | 2 | 2 | 12 | 283 | 377 |
| ConnectiCare of Massachusetts, Inc. | 0 | 53 | 0 | 0 | 0 | 214 | 2,369 | 700 | 1 | 0 | 0 | 1 | 1 | 57 | 3,396 |
| Fallon Community Health Plan, Inc. | 131 | 1,171 | 1,998 | 2 | 8,193 | 2,549 | 9,901 | 4,086 | 21,393 | 0 | 3,694 | 2,199 | 981 | 114,213 | 170,511 |
| Harvard Pilgrim Health Care, Inc. | 18,007 | 237 | 22,160 | 2,487 | 39,795 | 585 | 1,479 | 2,209 | 88,735 | 379 | 49,067 | 30,508 | 47,653 | 35,025 | 338,326 |
| Health New England, Inc. | 5 | 10,984 | 5 | 0 | 4 | 8,645 | 39,287 | 17,580 | 11 | 0 | 4 | 1 | 16 | 852 | 77,394 |
| Neighborhood Health Plan, Inc. | 3,272 | 41 | 17,930 | 327 | 40,567 | 89 | 5,382 | 246 | 43,574 | 161 | 20,398 | 15,891 | 53,284 | 9,889 | 211,051 |
| Tufts Associated HMO, Inc. ⁶ | 9,622 | 3,774 | 24,720 | 6 | 41,325 | 1,858 | 12,847 | 3,577 | 103,914 | 3 | 42,830 | 31,499 | 22,814 | 35,637 | 334,426 |
| UnitedHealthcare of New England, Inc. | 2 | 0 | 84 | 0 | 1 | 0 | 2 | 1 | 6 | 0 | 4 | 2 | 1 | 17 | 120 |
| Total HMO Members | 63,848 | 46,021 | 163,968 | 4,329 | 225,306 | 27,247 | 167,988 | 51,916 | 426,853 | 1,872 | 200,364 | 156,809 | 203,344 | 283,053 | 2,022,918 |
| | | | | | | | | | | | | | | | |
| 2009 Massachusetts Population ⁷ | 221,151 | 129,288 | 547,433 | 15,974 | 742,582 | 71,778 | 471,081 | 156,044 | 1,505,006 | 11,322 | 666,303 | 498,344 | 753,580 | 803,701 | 6,593,587 |
| Market Penetration Rate ⁸ | 28.87% | 35.60% | 29.95% | 27.10% | 30.34% | 37.96% | 35.66% | 33.27% | 28.36% | 16.53% | 30.07% | 31.47% | 26.98% | 35.22% | 30.68% |

¹ Information reported by HMOs as of the end of the second quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

⁴ CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

⁵ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁷ 2009 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2009 (CO-EST2009-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 2010.

⁸ Total HMO members in each county divided by the 2009 population in each county.

