

**Massachusetts Division of Insurance**  
**Quarterly Report of Membership in Health Maintenance Organizations**  
**as of June 30, 2010** <sup>1</sup>

COMPARISON OF 2nd QUARTER MEMBERSHIP TO LAST THREE QUARTERS	3rd Quarter 2009 Members at End of Quarter	4th Quarter 2009 Members at End of Quarter	1st Quarter 2010 Members at End of Quarter	2nd Quarter 2010 Members at End of Quarter	Member Change 1st Qtr. 10 to 2nd Qtr. 10	Percent Change 1st Qtr. 10 to 2nd Qtr. 10	2nd Quarter 2010 Share of Massachusetts HMO Market
Aetna Health Inc.	3,267	3,192	2,728	2,446	(282)	-10.34%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup>	729,562	705,919	630,147	612,658	(17,489)	-2.78%	30.3%
Boston Medical Center Health Plan, Inc. <sup>3</sup>	245,092	243,868	242,636	242,143	(493)	-0.20%	12.0%
CeltiCare Health Plan of Massachusetts, Inc. <sup>4</sup>	0	28,409	26,914	30,070	3,156	11.73%	1.5%
CIGNA HealthCare of Massachusetts, Inc. <sup>5</sup>	1,369	1,063	467	377	(90)	-19.27%	0.0%
ConnectiCare of Massachusetts, Inc.	3,777	3,658	3,511	3,396	(115)	-3.28%	0.2%
Fallon Community Health Plan, Inc.	177,642	180,043	174,971	170,511	(4,460)	-2.55%	8.4%
Harvard Pilgrim Health Care, Inc.	314,457	323,416	330,551	338,326	7,775	2.35%	16.7%
Health New England, Inc.	69,573	71,796	75,719	77,394	1,675	2.21%	3.8%
Neighborhood Health Plan, Inc.	197,116	201,767	204,816	211,051	6,235	3.04%	10.4%
Tufts Associated HMO, Inc. <sup>6</sup>	327,560	331,068	335,141	334,426	(715)	-0.21%	16.5%
UnitedHealthcare of New England, Inc.	416	539	147	120	(27)	-18.37%	0.0%
<b>Totals</b>	<b>2,069,831</b>	<b>2,094,738</b>	<b>2,027,748</b>	<b>2,022,918</b>	<b>(4,830)</b>	<b>-0.24%</b>	<b>100.0%</b>

<sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

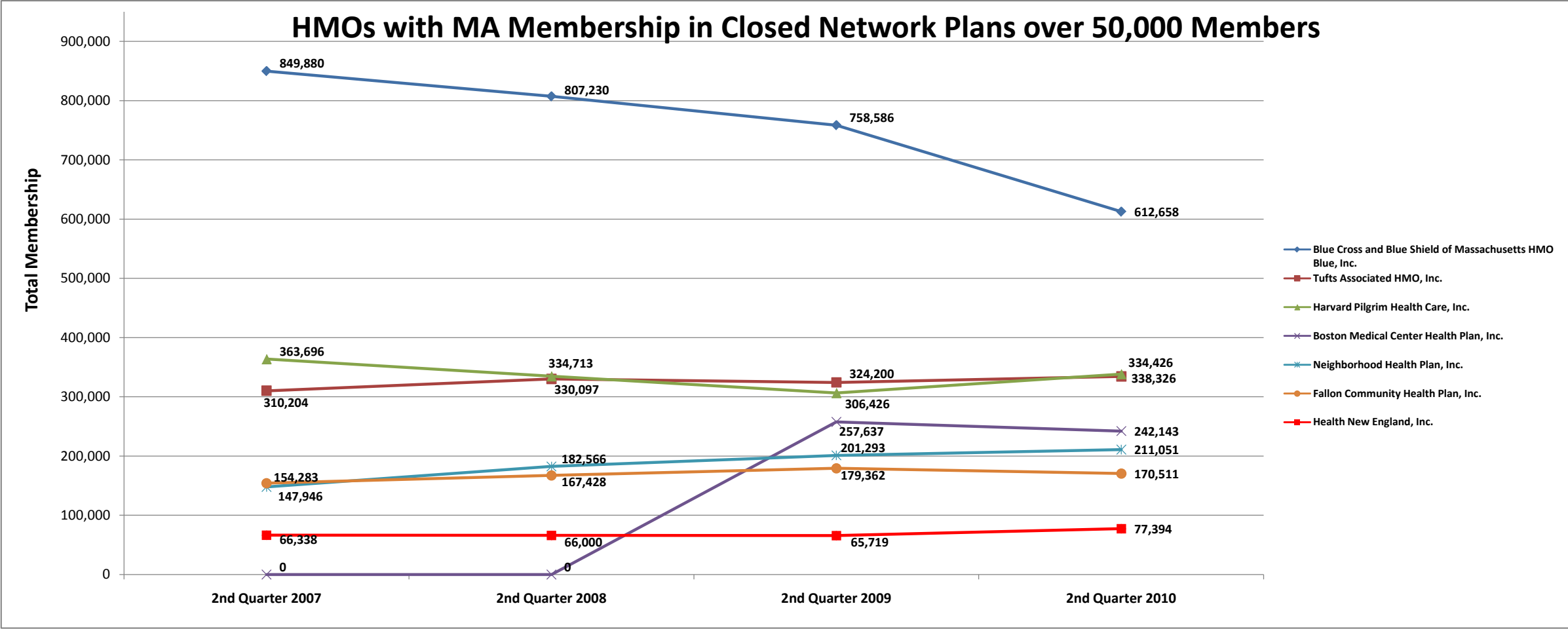
<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>3</sup> Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

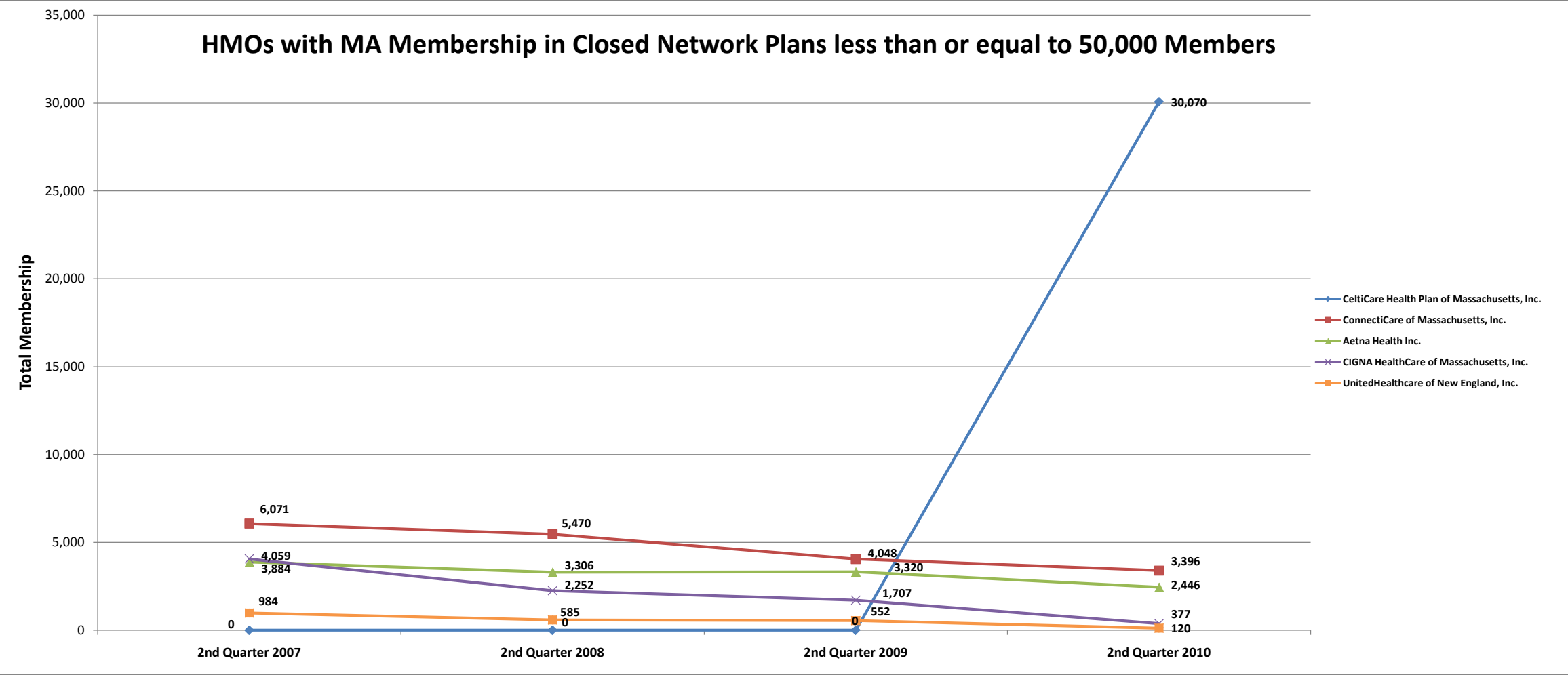
<sup>4</sup> CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

<sup>5</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

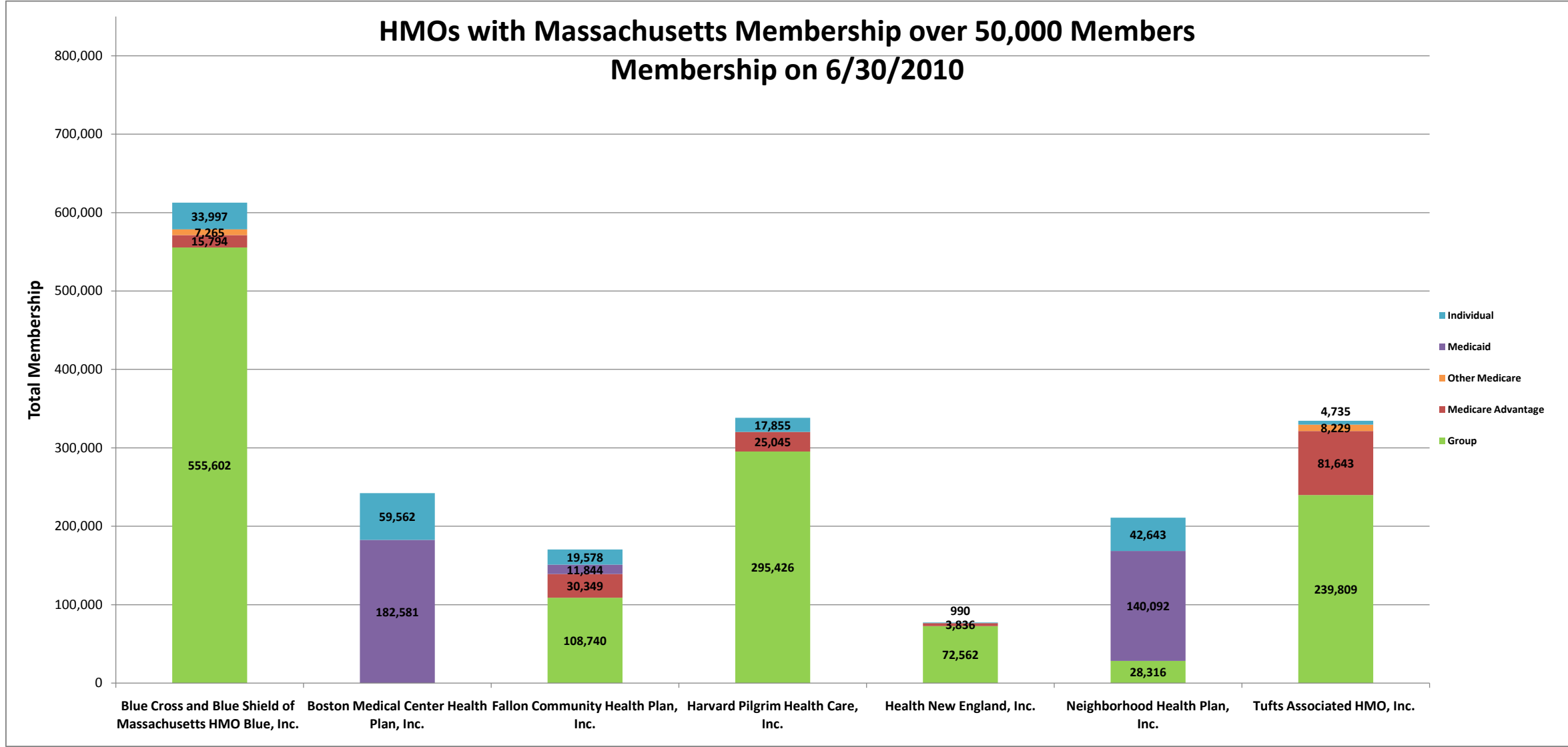
<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).



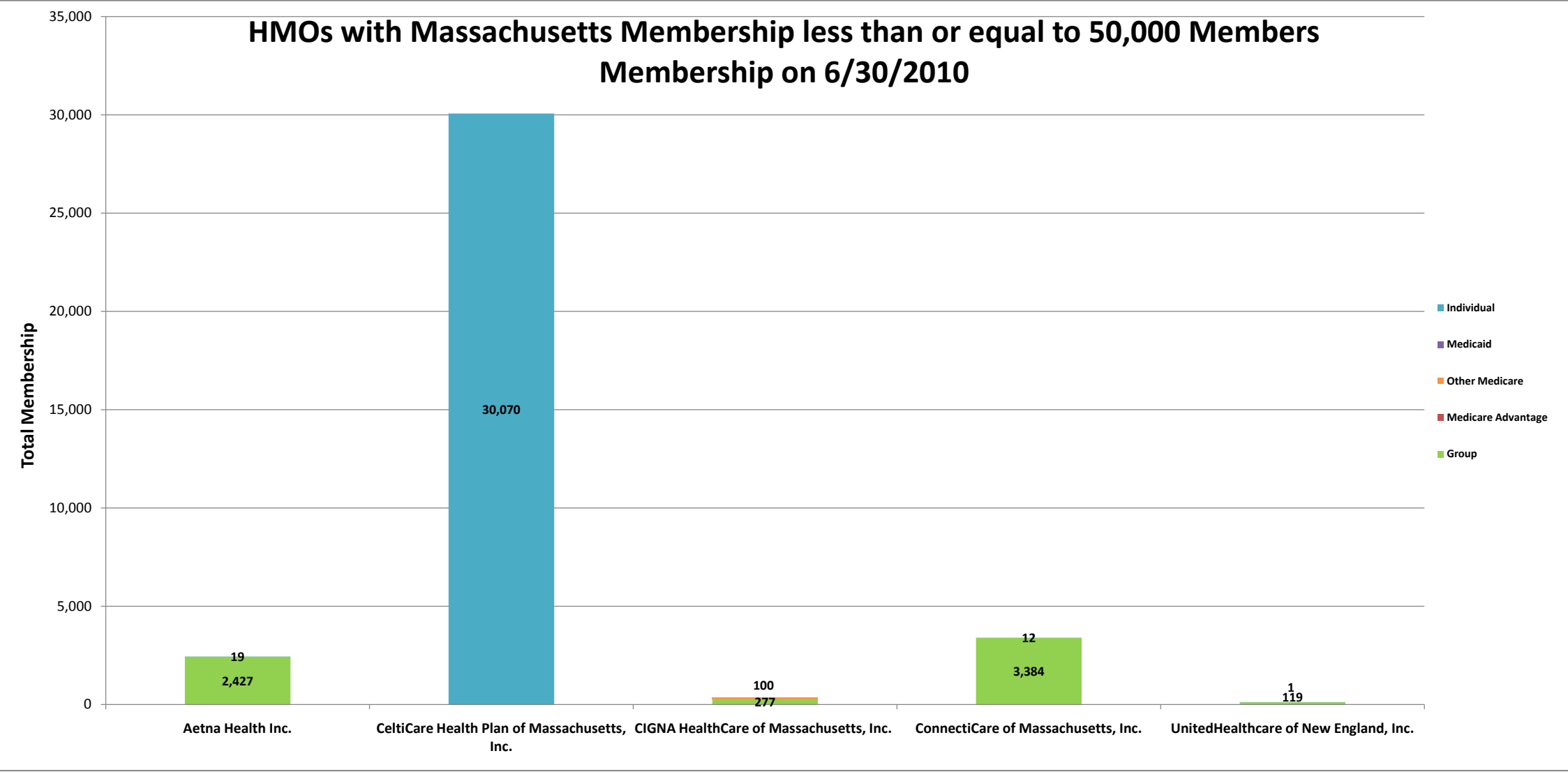
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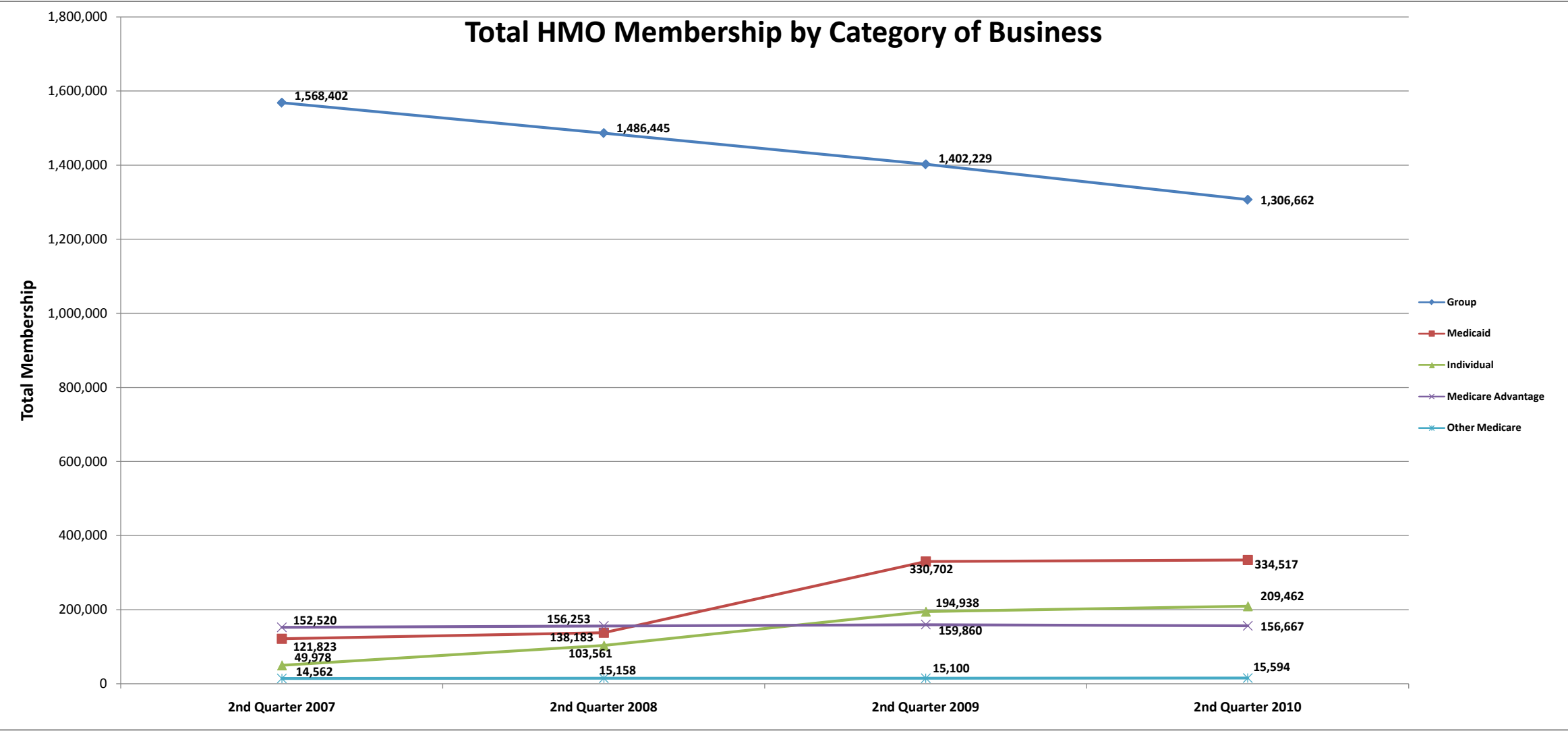
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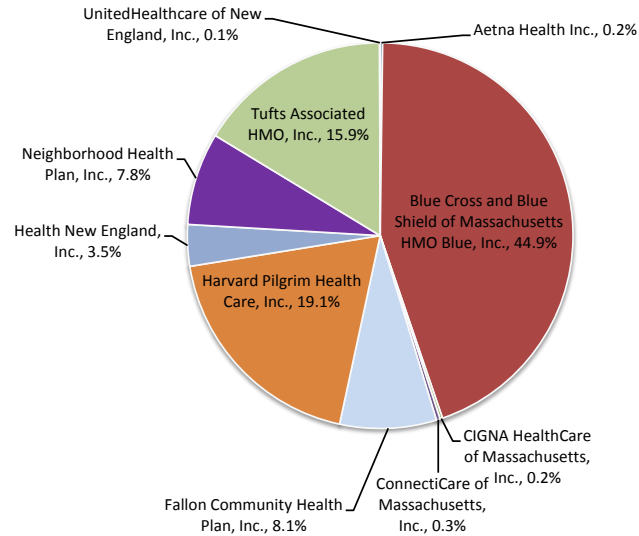


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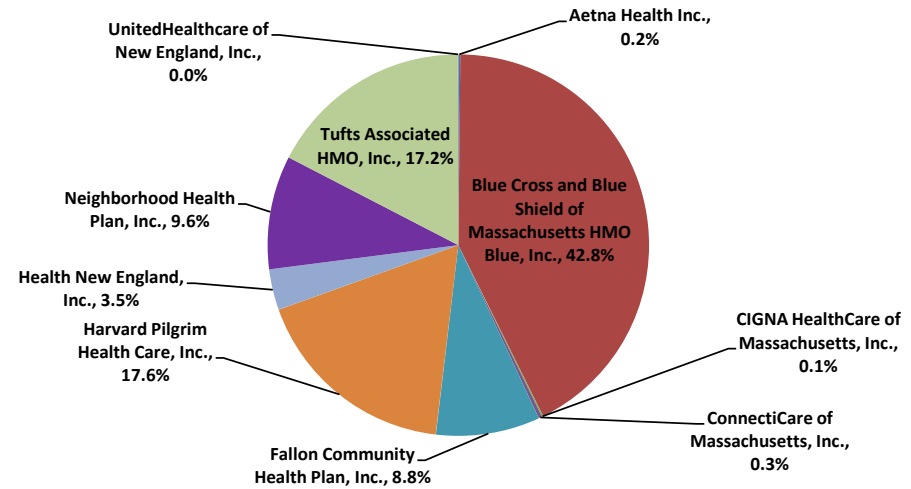


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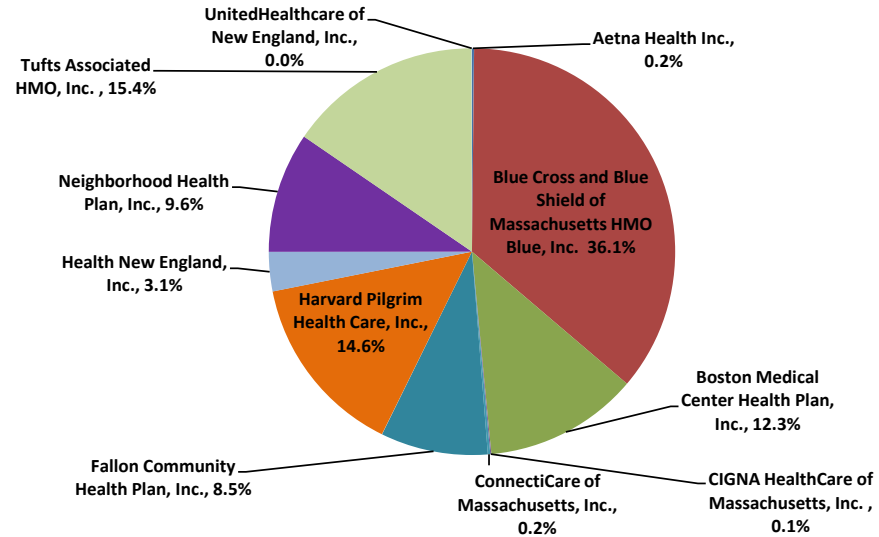
**2nd Quarter 2007 Share of Massachusetts HMO Market**



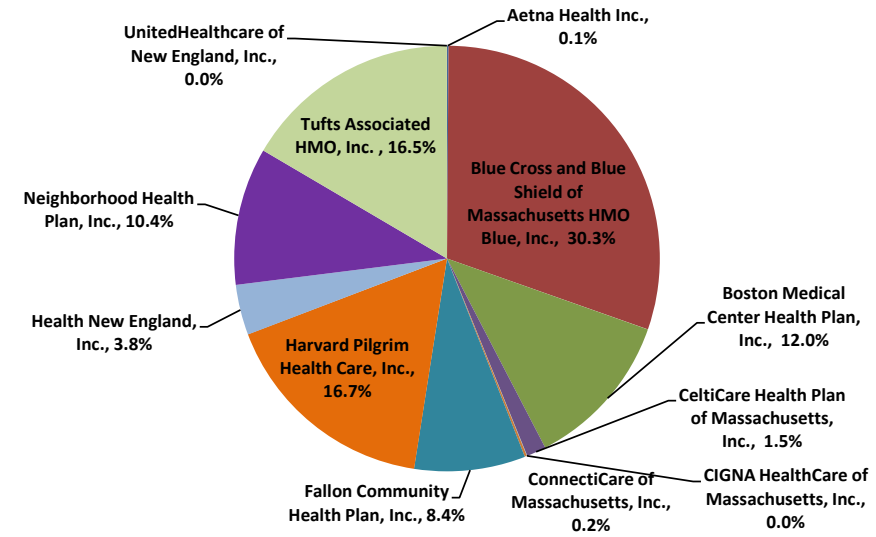
**2nd Quarter 2008 Share of Massachusetts HMO Market**



**2nd Quarter 2009 Share of Massachusetts HMO Market**



**2nd Quarter 2010 Share of Massachusetts HMO Market**



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