

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2011 ¹

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

| | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Members at | Members at | Members at | Members at | Members at | Members at | Members at | Members at | Members at | Members at | Members at | Members at | Members at | Members at | Members at |
| MEDICARE ADVANTAGE MEMBERS BY COUNTY ^{2,3} | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter | End of Quarter |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁴ | 537 | 0 | 790 | 0 | 1,074 | 699 | 2,497 | 657 | 1,452 | 0 | 1,319 | 900 | 337 | 3,180 | 13,442 |
| Fallon Community Health Plan, Inc. | 17 | 0 | 3 | 0 | 11 | 171 | 976 | 56 | 1,676 | 1 | 373 | 2 | 10 | 26,523 | 29,819 |
| Health New England, Inc. | 1 | 1 | 0 | 0 | 0 | 867 | 2,625 | 1,428 | 0 | 0 | 0 | 0 | 0 | 3 | 4,925 |
| Tufts Associated HMO, Inc. ⁵ | 2,799 | 0 | 6,313 | 0 | 10,067 | 0 | 5,914 | 542 | 34,126 | 0 | 12,628 | 6,181 | 4,050 | 5,612 | 88,232 |
| Total Medicare Advantage Members | 3,354 | 1 | 7,106 | 0 | 11,152 | 1,737 | 12,012 | 2,683 | 37,254 | 1 | 14,320 | 7,083 | 4,397 | 35,318 | 136,418 |

¹ Information reported by HMOs as of the end of the second quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0."

³ Carriers that do not have any Medicare Advantage business are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).