

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2011 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
TOTAL MEMBERSHIP BY COUNTY	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	48	25	115	0	273	10	69	16	672	0	162	163	129	204	1,886
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	15,248	10,361	37,550	1,059	66,988	5,929	26,457	11,612	138,234	1,002	64,724	50,261	39,670	71,540	540,635
Boston Medical Center Health Plan, Inc. ³	14,128	19,071	46,050	10	13,737	7,025	68,886	10,662	10,300	3	7,658	17,512	25,503	11,039	251,584
CeltiCare Health Plan of Massachusetts, Inc. ⁴	1,106	197	1,935	247	4,138	397	1,819	468	6,950	137	3,115	1,947	7,775	2,695	32,926
ConnectiCare of Massachusetts, Inc.	0	17	0	0	1	189	2,006	660	0	0	0	2	0	9	2,884
Fallon Community Health Plan, Inc.	148	1,258	2,089	1	5,636	2,010	8,953	3,673	17,278	1	3,484	2,133	772	106,489	153,925
Harvard Pilgrim Health Care, Inc.	17,194	164	21,322	1,868	33,132	588	1,384	2,164	78,388	445	45,813	28,921	44,095	33,122	308,600
Health New England, Inc.	6	11,399	5	0	14	9,304	47,084	18,985	28	0	12	3	25	1,044	87,909
Neighborhood Health Plan, Inc.	3,515	76	18,793	861	46,341	122	4,114	200	50,720	582	23,234	18,019	56,755	14,268	237,600
Tufts Associated HMO, Inc. ⁵	9,731	3,960	25,655	56	42,008	1,926	13,141	4,034	104,718	19	41,901	29,721	22,434	35,543	334,847
UnitedHealthcare of New England, Inc.	0	0	0	0	0	0	0	1	1	0	7	2	2	15	28
Total HMO Members	61,124	46,528	153,514	4,102	212,268	27,500	173,913	52,475	407,289	2,189	190,110	148,684	197,160	275,968	1,952,824
2010 Massachusetts Population ⁶	220,593	129,026	548,395	16,144	749,560	71,579	470,018	155,861	1,516,942	11,245	672,873	500,810	759,925	808,309	6,631,280
Market Penetration Rate ⁷	27.71%	36.06%	27.99%	25.41%	28.32%	38.42%	37.00%	33.67%	26.85%	19.47%	28.25%	29.69%	25.94%	34.14%	29.45%

¹ Information reported by HMOs as of the end of the second quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

⁴ CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2010 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2010 (CO-PEST2010-TOTALS). Source: Population Division, U.S. Census Bureau. Release Date: March 2011.

⁷ Total HMO members in each county divided by the 2010 population in each county.

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