

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2011 ¹

COMPARISON OF 2nd QUARTER MEMBERSHIP TO LAST THREE QUARTERS	3rd Quarter 2010 Members at End of Quarter	4th Quarter 2010 Members at End of Quarter	1st Quarter 2011 Members at End of Quarter	2nd Quarter 2011 Members at End of Quarter	Member Change 1st Qtr. 11 to 2nd Qtr. 11	Percent Change 1st Qtr. 11 to 2nd Qtr. 11	2nd Quarter 2011 Share of Massachusetts HMO Market
Aetna Health Inc.	2,475	2,289	2,067	1,886	(181)	-8.76%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	584,576	574,733	549,081	540,635	(8,446)	-1.54%	27.7%
Boston Medical Center Health Plan, Inc. ³	248,734	257,241	252,146	251,584	(562)	-0.22%	12.9%
CeltiCare Health Plan of Massachusetts, Inc. ⁴	34,397	36,123	34,087	32,926	(1,161)	-3.41%	1.7%
ConnectiCare of Massachusetts, Inc.	3,161	3,050	2,952	2,884	(68)	-2.30%	0.1%
Fallon Community Health Plan, Inc.	166,120	163,401	156,342	153,925	(2,417)	-1.55%	7.9%
Harvard Pilgrim Health Care, Inc.	337,576	337,381	310,712	308,600	(2,112)	-0.68%	15.8%
Health New England, Inc.	83,214	87,228	88,220	87,909	(311)	-0.35%	4.5%
Neighborhood Health Plan, Inc.	206,250	229,191	230,749	237,600	6,851	2.97%	12.2%
Tufts Associated HMO, Inc. ⁵	333,301	333,612	336,754	334,847	(1,907)	-0.57%	17.1%
UnitedHealthcare of New England, Inc.	230	119	33	28	(5)	-15.15%	0.0%
Totals	2,000,204	2,024,484	1,963,143	1,952,824	(10,319)	-0.53%	100.0%

¹ Information reported by HMOs as of the end of the second quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

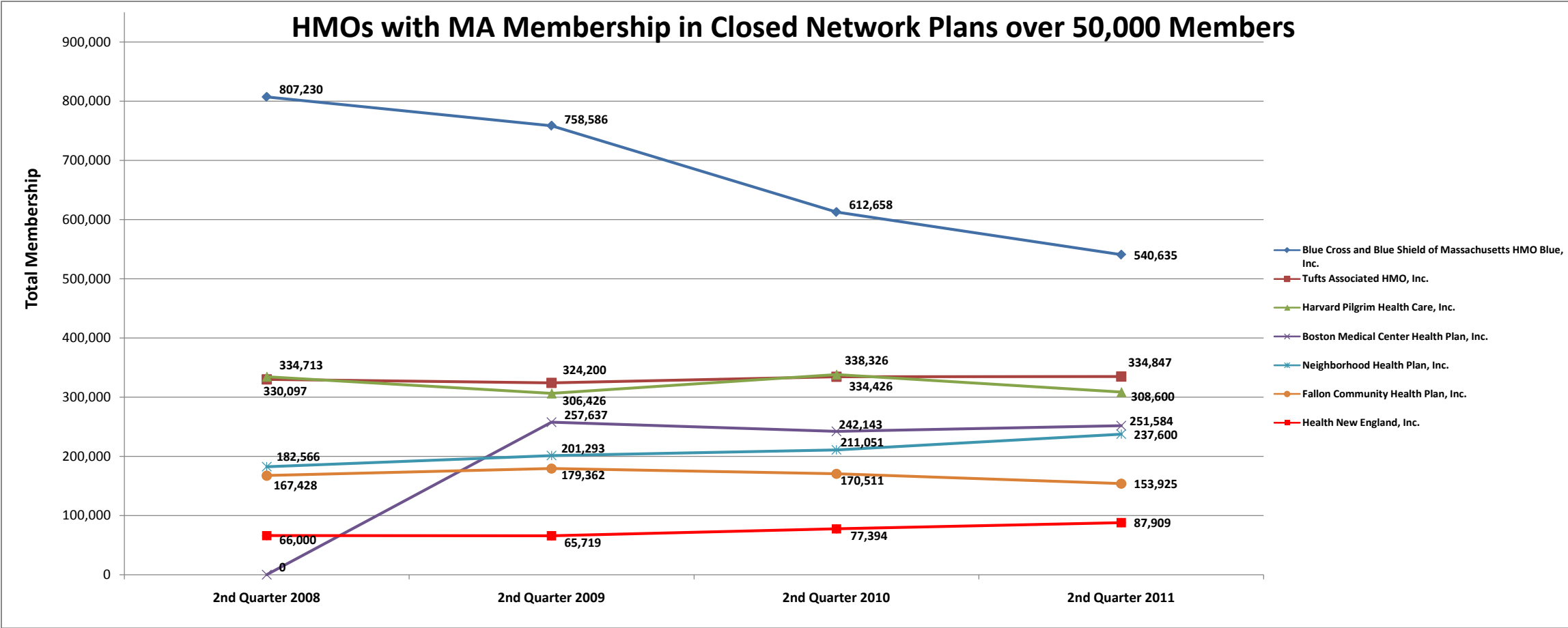
² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

⁴ CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

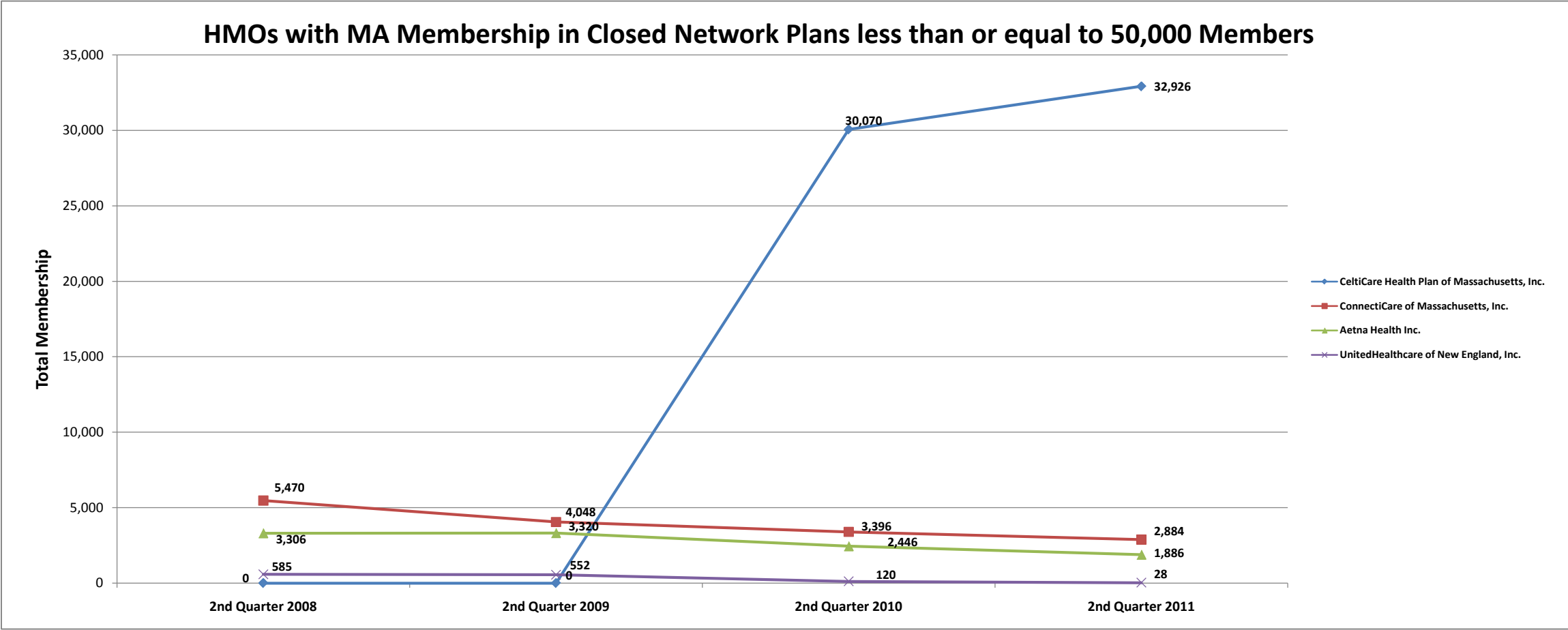
⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

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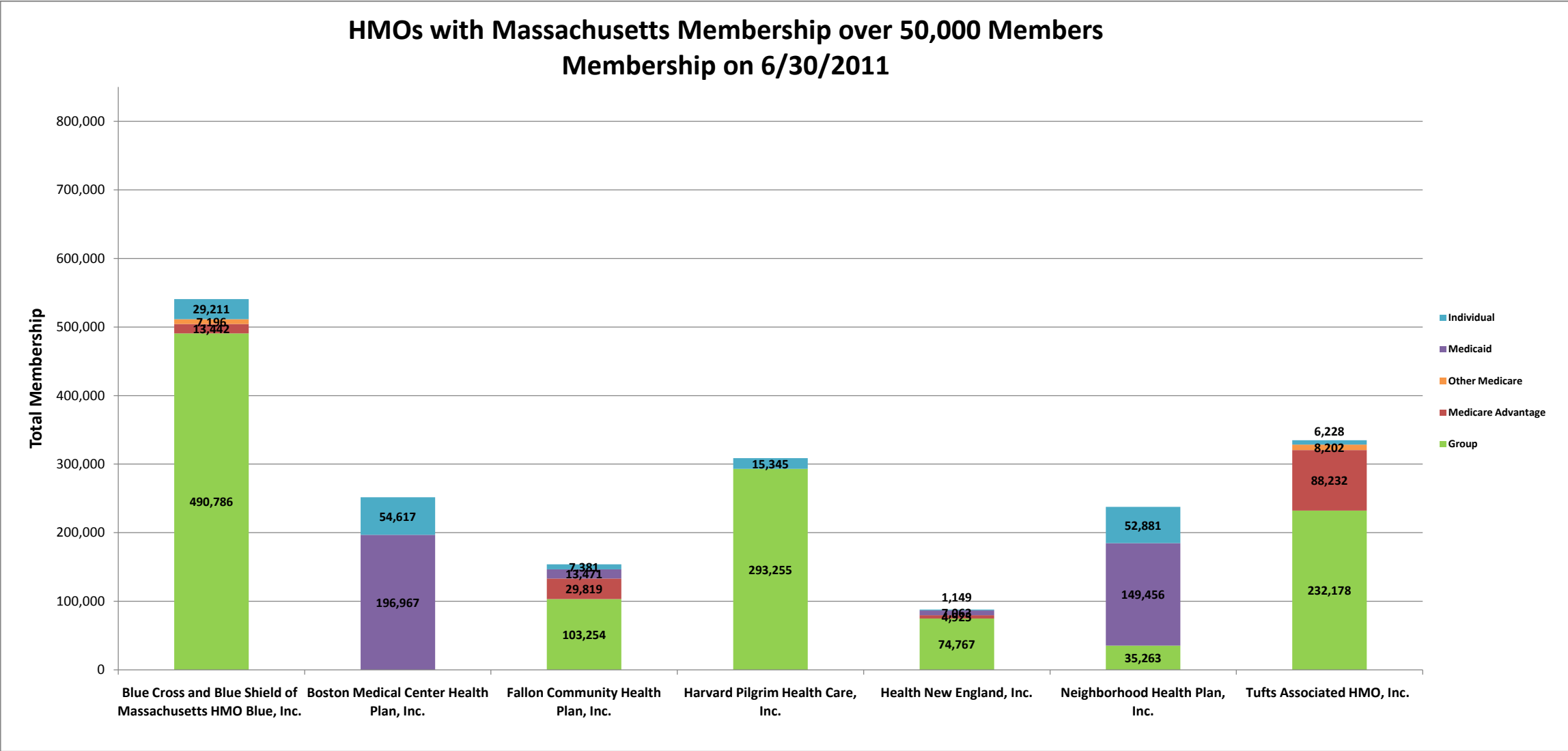
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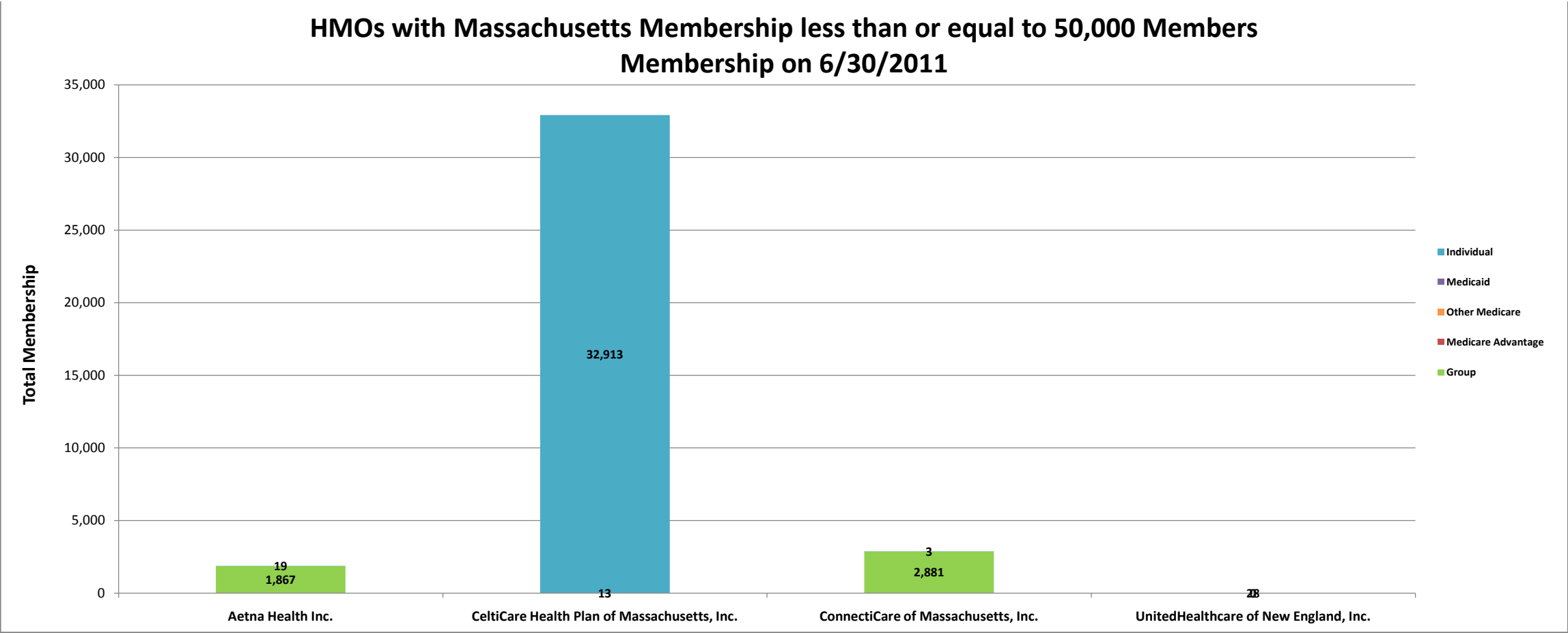
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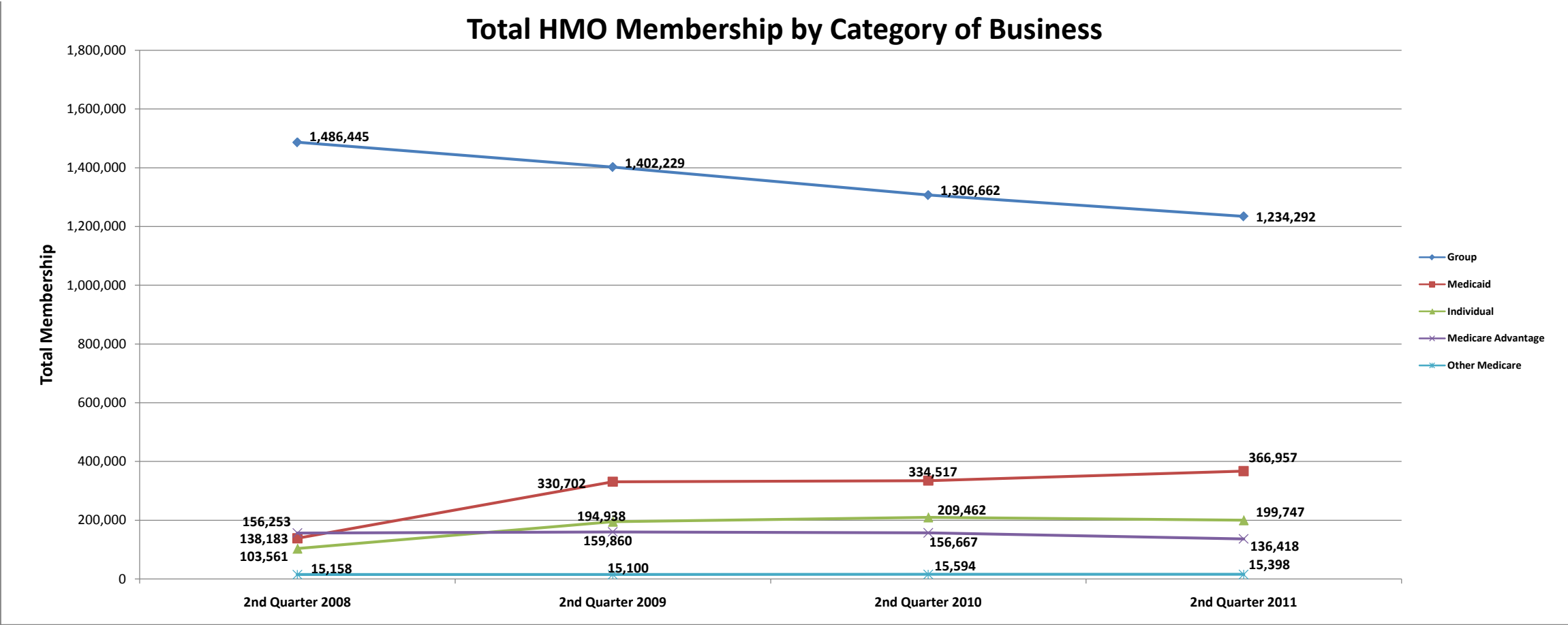
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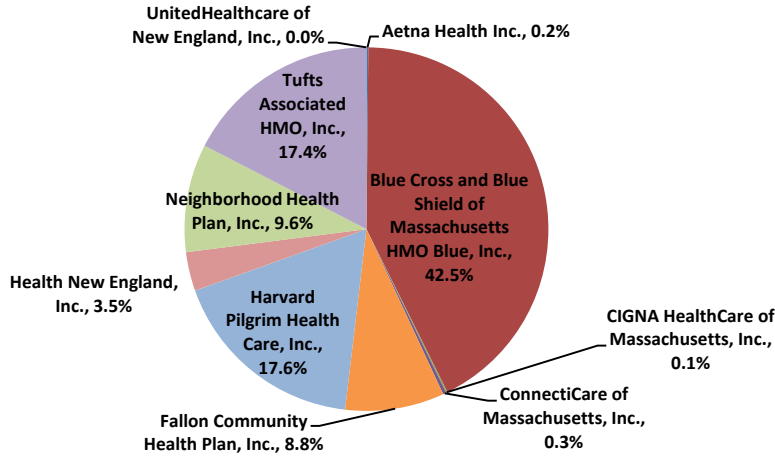
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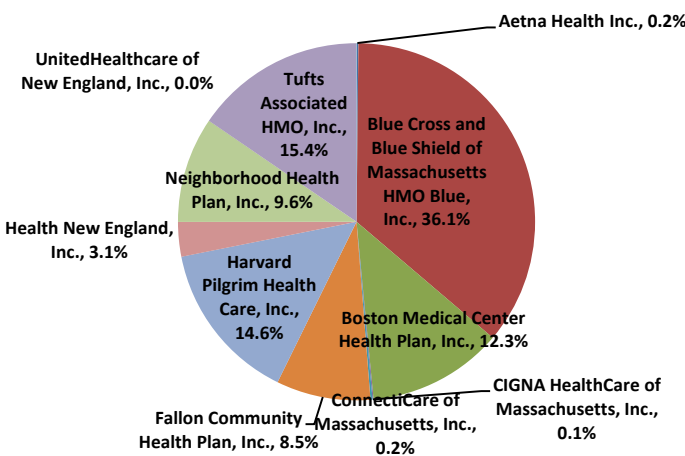
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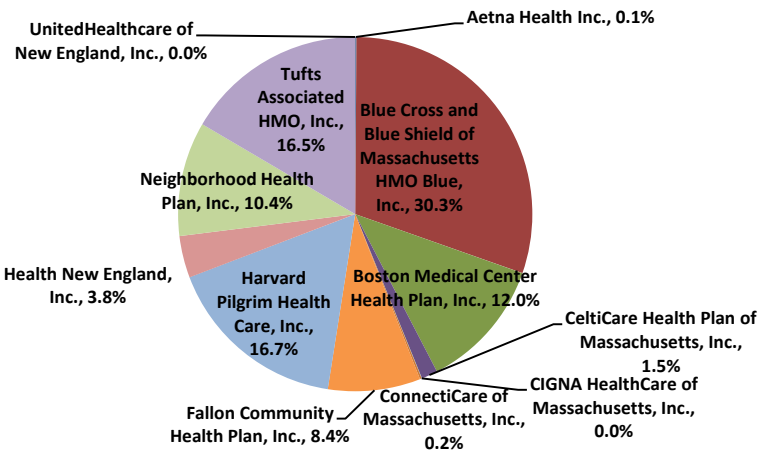
2nd Quarter 2008 Share of Massachusetts HMO Market



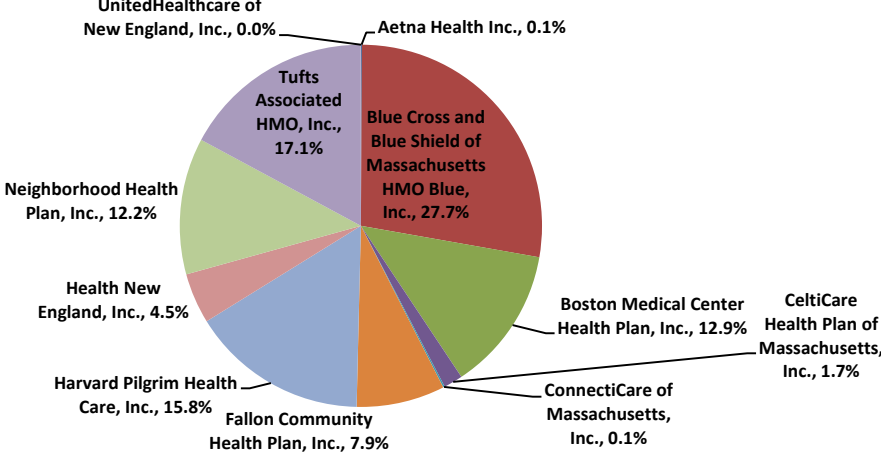
2nd Quarter 2009 Share of Massachusetts HMO Market



2nd Quarter 2010 Share of Massachusetts HMO Market



2nd Quarter 2011 Share of Massachusetts HMO Market



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