

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2012 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
TOTAL MEMBERSHIP BY COUNTY	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	41	9	82	0	119	2	71	13	516	0	148	88	89	231	1,409
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	13,893	9,494	36,541	990	63,416	4,922	23,272	10,348	133,104	916	58,292	44,787	37,409	68,119	505,503
Boston Medical Center Health Plan, Inc.	12,619	16,643	42,093	8	9,539	6,315	66,275	9,691	7,511	4	6,443	15,249	21,996	8,997	223,383
CeltiCare Health Plan of Massachusetts, Inc.	1,715	198	2,264	225	5,753	1,021	2,874	1,096	6,738	127	3,098	2,045	10,193	2,935	40,282
ConnectiCare of Massachusetts, Inc.	0	9	0	0	1	153	1,924	625	0	0	0	4	1	8	2,725
Fallon Community Health Plan, Inc.	147	1,435	2,638	1	5,855	1,857	8,691	3,345	16,064	1	3,286	2,607	614	99,297	145,838
Harvard Pilgrim Health Care, Inc.	16,609	166	19,723	1,639	32,471	594	1,287	2,150	77,814	536	44,727	29,141	44,067	32,006	302,930
Health New England, Inc.	11	12,298	7	0	6	9,954	50,311	20,346	27	2	9	4	12	1,245	94,232
Neighborhood Health Plan, Inc.	4,054	108	18,488	1,077	49,093	126	3,427	202	53,966	804	25,229	18,545	56,369	14,664	246,152
Network Health, LLC	4,103	2,442	11,204	1,360	32,227	956	12,246	1,326	55,322	502	13,313	11,696	23,320	49,169	219,186
Tufts Associated HMO, Inc. ⁴	9,645	3,180	25,500	52	42,165	1,787	11,888	3,768	104,589	21	41,976	29,050	21,991	33,686	329,298
UnitedHealthcare of New England, Inc.	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
Total HMO Members	62,837	45,982	158,540	5,352	240,645	27,687	182,266	52,910	455,651	2,913	196,522	153,216	216,061	310,357	2,110,939
2011 Massachusetts Population ⁵	215,769	130,458	548,922	16,766	748,930	71,599	463,783	157,822	1,518,171	10,142	675,436	497,579	730,932	801,227	6,587,536
Market Penetration Rate ⁶	29.12%	35.25%	28.88%	31.92%	32.13%	38.67%	39.30%	33.53%	30.01%	28.72%	29.10%	30.79%	29.56%	38.74%	32.04%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	28	39	42	0	333	11	165	18	298	0	137	141	89	98	1,399
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	3,785	1,186	5,677	608	11,782	1,017	4,274	1,901	30,562	1,112	13,206	6,321	8,255	9,710	99,396
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	6	0	0	0	8	227	72	0	0	0	0	0	1	314
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	0	9	0	2	0	0	201	213
Harvard Pilgrim Health Care, Inc.	566	15	1,111	162	3,651	51	84	223	10,168	62	4,512	1,710	4,103	2,329	28,747
Health New England, Inc.	34	287	16	0	12	138	1,078	454	38	0	23	6	10	67	2,163
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁴	31	15	76	1	319	24	62	70	1,381	3	438	147	337	154	3,058
UnitedHealthcare of New England, Inc.	0	0	82	0	0	0	0	0	1	0	2	3	0	4	92
Total HMO Members	4,445	1,548	7,004	771	16,097	1,249	5,890	2,738	42,457	1,177	18,320	8,328	12,794	12,564	135,382
2011 Massachusetts Population ⁵	215,769	130,458	548,922	16,766	748,930	71,599	463,783	157,822	1,518,171	10,142	675,436	497,579	730,932	801,227	6,587,536
Market Penetration Rate ⁶	2.06%	1.19%	1.28%	4.60%	2.15%	1.74%	1.27%	1.73%	2.80%	11.61%	2.71%	1.67%	1.75%	1.57%	2.06%

¹ Information reported by HMOs as of the end of the second quarter of 2012 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁵ 2011 Population Source: Table 1: Annual County Resident Population Estimates by Age, Sex, Race, and Hispanic Origin: April 1, 2000 to July 1, 2011 (CO-EST2011-ALLDATA-[ST-FIPS]). Source: Population Division, U.S. Census Bureau. Release Date: May 2012.

⁶ Total HMO members in each county divided by the 2011 population in each county.

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