Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of June 30, 2013 ¹

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

Closed Network

| Closed Network | | | | | | | | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
| | Members at |
| Medicare Advantage Members ^{2,3} | End of Quarter |
| Aetna Health Inc. 4 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 7 | 0 | 1 | 0 | 0 | 0 | 11 |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵ | 499 | 0 | 709 | 0 | 1,007 | 451 | 1,849 | 490 | 1,319 | 0 | 1,078 | 764 | 317 | 2,795 | 11,278 |
| Fallon Community Health Plan, Inc. | 75 | 0 | 233 | 0 | 139 | 210 | 1,742 | 88 | 1,838 | 1 | 422 | 142 | 77 | 26,481 | 31,448 |
| Health New England, Inc. | 0 | 70 | 0 | 0 | 0 | 1,303 | 4,363 | 2,048 | 1 | 0 | 0 | 0 | 0 | 2 | 7,787 |
| Tufts Associated HMO, Inc. ⁶ | 2,997 | 0 | 6,590 | 0 | 10,865 | 0 | 5,554 | 740 | 34,846 | 1 | 12,667 | 6,790 | 4,045 | 6,315 | 91,410 |
| | | | | | | | | | | | | | | | |
| Total Medicare Advantage Members | 3,571 | 70 | 7,532 | 0 | 12,014 | 1,964 | 13,508 | 3,366 | 38,011 | 2 | 14,168 | 7,696 | 4,439 | 35,593 | 141,934 |

PPO

| FFO | | | | | | | | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
| | Members at |
| Medicare Advantage Members ^{2,3} | End of Quarter |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵ | 1,351 | 0 | 1,127 | 0 | 1,751 | 537 | 1,829 | 698 | 2,500 | 0 | 1,647 | 1,237 | 688 | 3,949 | 17,314 |
| Fallon Community Health Plan, Inc. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 0 | 0 | 116 | 124 |
| Health New England, Inc. | 0 | 6 | 0 | 0 | 0 | 73 | 280 | 119 | 0 | 0 | 0 | 0 | 0 | 0 | 478 |
| | | | | | | | | | | | | | | | |
| Total Medicare Advantage Members | 1,351 | 6 | 1,127 | 0 | 1,751 | 610 | 2,109 | 817 | 2,508 | 0 | 1,647 | 1,237 | 688 | 4,065 | 17,916 |

¹ Information reported by HMOs as of the end of the second quarter of 2013 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0."

³ Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

⁴ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁵ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").