

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2013 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
TOTAL MEMBERSHIP BY COUNTY															
Aetna Health Inc. ²	21	5	35	0	265	2	105	26	319	0	70	21	87	160	1,116
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	15,033	10,465	36,950	1,057	62,905	4,999	22,452	10,312	128,485	876	57,865	44,200	37,272	65,126	497,997
Boston Medical Center Health Plan, Inc.	15,338	18,266	47,349	18	18,309	7,215	72,573	11,019	14,074	2	10,616	18,466	31,549	15,435	280,229
CeltiCare Health Plan of Massachusetts, Inc.	679	43	736	147	2,239	362	893	326	2,764	84	1,286	610	3,992	1,005	15,166
ConnectiCare of Massachusetts, Inc.	1	18	0	0	0	139	1,868	611	1	0	0	2	1	8	2,649
Fallon Community Health Plan, Inc.	228	1,534	4,134	0	6,795	1,897	9,528	3,431	17,446	1	3,800	4,000	936	100,096	153,826
Harvard Pilgrim Health Care, Inc.	14,705	143	18,235	1,353	30,821	581	1,336	2,135	72,359	473	35,410	24,778	22,975	32,344	257,648
Health New England, Inc.	5	12,159	17	2	5	10,628	57,273	20,942	34	0	10	6	18	1,270	102,369
Neighborhood Health Plan, Inc.	5,051	223	18,335	1,468	51,508	112	3,354	211	57,760	1,034	26,343	18,536	56,881	15,724	256,540
Network Health, LLC	4,193	1,482	10,442	1,732	32,817	820	9,771	1,256	57,963	827	14,358	12,233	26,373	45,757	220,024
Tufts Associated HMO, Inc. ⁴	9,122	2,604	23,821	49	40,662	1,464	10,972	3,694	100,064	20	40,983	28,757	21,533	34,105	317,850
Total HMO Members	64,376	46,942	160,054	5,826	246,326	28,219	190,125	53,963	451,269	3,317	190,741	151,609	201,617	311,030	2,105,414
2012 Massachusetts Population ⁵	215,423	130,016	551,082	17,041	755,618	71,540	465,923	159,795	1,537,215	10,298	681,845	499,759	744,426	806,163	6,646,144
Market Penetration Rate ⁶	29.88%	36.10%	29.04%	34.19%	32.60%	39.45%	40.81%	33.77%	29.36%	32.21%	27.97%	30.34%	27.08%	38.58%	31.68%

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	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	19	4	18	0	220	1	76	15	171	0	63	137	51	126	901
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	3,999	1,207	6,254	593	13,271	919	4,182	1,891	34,508	1,097	14,781	7,217	9,540	10,822	110,281
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	3	0	0	0	12	189	65	0	0	0	0	0	0	269
Fallon Community Health Plan, Inc.	0	0	0	0	0	0	0	0	8	0	0	0	0	116	124
Harvard Pilgrim Health Care, Inc.	518	15	1,053	171	3,326	53	99	210	10,002	70	4,086	1,606	2,784	2,127	26,120
Health New England, Inc.	36	332	19	0	27	216	1,571	713	38	0	17	8	9	114	3,100
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁴	27	13	73	1	234	13	24	59	1,129	3	376	124	288	121	2,485
Total HMO Members	4,599	1,574	7,417	765	17,078	1,214	6,141	2,953	45,856	1,170	19,323	9,092	12,672	13,426	143,280
2011 Massachusetts Population ⁵	215,423	130,016	551,082	17,041	755,618	71,540	465,923	159,795	1,537,215	10,298	681,845	499,759	744,426	806,163	6,646,144
Market Penetration Rate ⁶	2.13%	1.21%	1.35%	4.49%	2.26%	1.70%	1.32%	1.85%	2.98%	11.36%	2.83%	1.82%	1.70%	1.67%	2.16%

¹ Information reported by HMOs as of the end of the second quarter of 2013 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Network Health, LLC was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Network Health, LLC for the first time.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2012 Population Source: Table 1: Annual County Resident Population Estimates by Age, Sex, Race, and Hispanic Origin: April 1, 2010 to July 1, 2012 (PEPSR6H). Source: Population Division, U.S. Census Bureau. Release Date: June 2013.

⁷ Total HMO members in each county divided by the 2011 population in each county.

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