

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2005 ¹

COMPARISON OF 3rd QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	4th Quarter 2004 Members at End of Quarter	1st Quarter 2005 Members at End of Quarter	2nd Quarter 2005 Members at End of Quarter	3rd Quarter 2005 Members at End of Quarter	Member Change 2nd Qtr. 05 to 3rd Qtr. 05	Percent Change 2nd Qtr. 05 to 3rd Qtr. 05	3rd Quarter 2005 Share of Massachusetts HMO Market
Aetna Health Inc.	9,402	7,638	7,015	6,768	(247)	-3.52%	0.3%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	758,947	778,082	808,663	834,701	26,038	3.22%	42.8%
CIGNA HealthCare of Massachusetts, Inc. ³	11,229	9,355	7,893	7,771	(122)	-1.55%	0.4%
ConnectiCare of Massachusetts, Inc.	8,564	6,242	5,476	4,957	(519)	-9.48%	0.3%
Fallon Community Health Plan, Inc.	166,058	160,934	160,718	156,625	(4,093)	-2.55%	8.0%
Great-West Healthcare of Massachusetts, Inc. ⁴	0	0	0	0	0	0.00%	0.0%
Harvard Pilgrim Health Care, Inc.	464,887	436,931	412,806	409,118	(3,688)	-0.89%	21.0%
Health New England, Inc.	62,508	60,218	60,503	61,588	1,085	1.79%	3.2%
Neighborhood Health Plan, Inc.	124,021	121,818	123,063	126,172	3,109	2.53%	6.5%
Tufts Associated HMO, Inc. ⁵	401,322	358,375	354,061	342,283	(11,778)	-3.33%	17.5%
UnitedHealthcare of New England, Inc.	1,962	1,617	1,592	1,780	188	11.81%	0.1%
Totals	2,008,900	1,941,210	1,941,790	1,951,763	9,973	0.51%	100.0%

¹ Information reported by HMOs as of the end of the third quarter of 2005 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).