

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2006 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	115	34	134	0	898	28	381	80	1,459	0	550	290	509	644	5,122
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	33,966	18,345	74,045	1,555	111,226	11,081	46,093	20,344	217,618	1,053	98,216	75,999	55,620	103,718	868,879
CIGNA HealthCare of Massachusetts, Inc. ³	16	48	187	0	325	53	546	201	763	0	346	254	143	3,236	6,118
ConnectiCare of Massachusetts, Inc.	0	9	1	0	0	221	3,553	1,162	1	0	0	0	0	51	4,998
Fallon Community Health Plan, Inc.	102	4	774	0	3,874	1,145	1,028	266	15,563	1	2,629	832	609	128,417	155,244
Great-West Healthcare of Massachusetts, Inc. ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	19,579	418	24,784	2,481	43,673	709	2,138	2,356	113,419	12	60,588	35,886	56,614	38,790	401,447
Health New England, Inc.	4	9,396	1	1	4	7,021	32,196	13,703	18	0	3	4	4	347	62,702
Neighborhood Health Plan, Inc.	283	28	8,044	3	30,220	107	1,322	58	22,060	1	11,516	8,959	45,952	5,861	134,414
Tufts Associated HMO, Inc. ⁵	7,371	2,207	17,290	0	35,470	2,114	13,037	3,792	88,643	0	36,010	28,349	17,466	31,578	283,327
UnitedHealthcare of New England, Inc.	19	0	808	0	7	0	4	2	27	0	46	23	3	53	992
Total HMO Members	61,455	30,489	126,068	4,040	225,697	22,479	100,298	41,964	459,571	1,067	209,904	150,596	176,920	312,695	1,923,243
2005 Massachusetts Population ⁶	226,514	131,868	546,331	15,592	738,301	72,334	461,591	153,339	1,459,011	10,168	653,595	492,409	654,428	783,262	6,398,743
Market Penetration Rate ⁷	27.13%	23.12%	23.08%	25.91%	30.57%	31.08%	21.73%	27.37%	31.50%	10.49%	32.12%	30.58%	27.03%	39.92%	30.06%

¹ Information reported by HMOs as of the end of the third quarter of 2006 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin nonrenewing business as of May 1, 2003. Beginning 2nd quarter 2004, Great-West has reported zero membership.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2005 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: July 1, 2004 to July 1, 2005 (CO-EST2005-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 16, 2006.

⁷ Total HMO members in each county divided by the 2005 population in each county.