

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2006¹

COMPARISON OF 3rd QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	4th Quarter 2005 Members at End of Quarter	1st Quarter 2006 Members at End of Quarter	2nd Quarter 2006 Members at End of Quarter	3rd Quarter 2006 Members at End of Quarter	Member Change 2nd Qtr. 06 to 3rd Qtr. 06	Percent Change 2nd Qtr. 06 to 3rd Qtr. 06	3rd Quarter 2006 Share of Massachusetts HMO Market
Aetna Health Inc.	6,448	5,567	5,218	5,122	(96)	-1.84%	0.3%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	841,760	852,900	863,441	868,879	5,438	0.63%	45.2%
CIGNA HealthCare of Massachusetts, Inc. ³	7,306	6,657	6,686	6,118	(568)	-8.50%	0.3%
ConnectiCare of Massachusetts, Inc.	4,710	4,831	4,706	4,998	292	6.20%	0.3%
Fallon Community Health Plan, Inc.	157,067	156,758	156,096	155,244	(852)	-0.55%	8.1%
Great-West Healthcare of Massachusetts, Inc. ⁴	0	0	0	0	0	0.00%	0.0%
Harvard Pilgrim Health Care, Inc.	407,452	407,638	402,985	401,447	(1,538)	-0.38%	20.9%
Health New England, Inc.	62,088	62,559	62,222	62,702	480	0.77%	3.3%
Neighborhood Health Plan, Inc.	130,102	130,067	134,730	134,414	(316)	-0.23%	7.0%
Tufts Associated HMO, Inc. ⁵	329,985	293,824	285,848	283,327	(2,521)	-0.88%	14.7%
UnitedHealthcare of New England, Inc.	1,686	1,034	1,031	992	(39)	-3.78%	0.1%
Totals	1,948,604	1,921,835	1,922,963	1,923,243	280	0.01%	100.0%

¹ Information reported by HMOs as of the end of the third quarter of 2006 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin nonrenewing business as of May 1, 2003. Beginning 2nd quarter 2004, Great-West has reported zero membership.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).