

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2007 ¹

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Medicare Advantage Members ^{2,3}	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁴	1,186	0	3,112	0	2,427	1,878	6,731	1,974	3,062	0	2,701	2,027	599	6,813	32,510
Fallon Community Health Plan, Inc.	16	2	4	0	5	384	171	49	1,768	1	424	2	2	27,956	30,784
Harvard Pilgrim Health Care, Inc. ⁵	62	9	345	0	4,949	0	1	1	8,407	0	1,965	163	2,482	121	18,505
Tufts Associated HMO, Inc. ⁶	2,489	0	4,175	0	6,054	0	6,039	0	27,960	0	11,779	5,215	3,478	4,378	71,567
Total Medicare Advantage Members	3,753	11	7,636	0	13,435	2,262	12,942	2,024	41,197	1	16,869	7,407	6,561	39,268	153,366

¹ Information reported by HMOs as of the end of the third quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics Version 3.0."

³ Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its First Seniority HMO product as of December 31, 2006 and began offering First Seniority Freedom, a Medicare Advantage fee-for-service product, effective January 1, 2007.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).