

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2007 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	67	33	236	0	669	31	378	84	1,159	0	419	245	285	516	4,122
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	27,217	21,055	71,185	2,051	109,571	10,494	43,602	18,701	211,311	1,425	99,820	75,682	59,173	106,231	857,518
CIGNA HealthCare of Massachusetts, Inc. ³	7	48	22	0	139	36	610	137	395	0	67	50	53	1,402	2,966
ConnectiCare of Massachusetts, Inc.	2	25	0	0	0	368	4,204	1,462	1	0	0	0	0	69	6,131
Fallon Community Health Plan, Inc.	107	10	813	0	3,581	1,428	2,418	1,031	16,426	1	2,778	962	565	122,974	153,094
Harvard Pilgrim Health Care, Inc.	18,454	449	23,806	2,299	41,022	657	1,576	2,296	95,810	55	53,441	34,797	52,905	37,540	365,107
Health New England, Inc.	1	9,014	0	0	0	7,272	35,841	14,158	21	0	2	3	7	531	66,850
Neighborhood Health Plan, Inc.	940	17	9,865	9	35,600	156	1,774	91	26,967	1	15,513	11,236	50,225	7,373	159,767
Tufts Associated HMO, Inc. ⁴	14,915	3,217	19,198	0	41,430	1,825	12,936	4,441	96,134	0	40,310	30,411	18,914	31,265	314,996
UnitedHealthcare of New England, Inc.	16	0	552	0	7	0	3	2	15	0	34	16	3	63	711
Total HMO Members	61,726	33,868	125,677	4,359	232,019	22,267	103,342	42,403	448,239	1,482	212,384	153,402	182,130	307,964	1,931,262
2006 Massachusetts Population ⁵	224,816	131,117	545,379	15,515	735,958	72,183	460,520	153,471	1,467,016	10,240	654,753	493,623	687,610	784,992	6,437,193
Market Penetration Rate ⁶	27.46%	25.83%	23.04%	28.10%	31.53%	30.85%	22.44%	27.63%	30.55%	14.47%	32.44%	31.08%	26.49%	39.23%	30.00%

¹ Information reported by HMOs as of the end of the third quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁵ 2006 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 to July 1, 2006 (CO-EST2006-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.

⁶ Total HMO members in each county divided by the 2006 population in each county.