

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of September 30, 2007<sup>1</sup>

**COMPARISON OF 3rd QUARTER MEMBERSHIP TO LAST THREE QUARTERS**

	4th Quarter 2006 Members at End of Quarter	1st Quarter 2007 Members at End of Quarter	2nd Quarter 2007 Members at End of Quarter	3rd Quarter 2007 Members at End of Quarter	Member Change 2nd Qtr. 07 to 3rd Qtr. 07	Percent Change 2nd Qtr. 07 to 3rd Qtr. 07	3rd Quarter 2007 Share of Massachusetts HMO Market
Aetna Health Inc.	4,926	4,154	3,884	4,122	238	6.13%	0.2%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup>	870,411	854,182	849,880	857,518	7,638	0.90%	44.4%
CIGNA HealthCare of Massachusetts, Inc. <sup>3</sup>	5,661	4,625	4,059	2,966	(1,093)	-26.93%	0.2%
ConnectiCare of Massachusetts, Inc.	5,318	5,678	6,071	6,131	60	0.99%	0.3%
Fallon Community Health Plan, Inc.	155,669	153,234	154,283	153,094	(1,189)	-0.77%	7.9%
Harvard Pilgrim Health Care, Inc.	402,661	368,349	363,696	365,107	1,411	0.39%	18.9%
Health New England, Inc.	62,690	66,096	66,338	66,850	512	0.77%	3.5%
Neighborhood Health Plan, Inc.	141,785	144,020	147,946	159,767	11,821	7.99%	8.3%
Tufts Associated HMO, Inc. <sup>4</sup>	283,602	301,766	310,204	314,996	4,792	1.54%	16.3%
UnitedHealthcare of New England, Inc.	976	943	984	711	(273)	-27.74%	0.0%
<b>Totals</b>	1,933,699	1,903,047	1,907,345	1,931,262	23,917	1.25%	100.0%

<sup>1</sup> Information reported by HMOs as of the end of the third quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>3</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

<sup>4</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").