

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2008 ¹

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
TOTAL MEMBERSHIP BY COUNTY	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	86	38	146	0	495	14	227	53	947	0	280	259	243	437	3,225
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	26,338	15,621	68,196	2,305	102,447	9,307	38,886	17,344	192,759	1,810	91,819	70,490	54,517	93,234	785,073
CIGNA HealthCare of Massachusetts, Inc. ³	6	10	9	0	78	37	494	136	196	0	51	81	42	959	2,099
ConnectiCare of Massachusetts, Inc.	2	87	0	0	0	303	3,593	1,098	0	0	0	0	0	60	5,143
Fallon Community Health Plan, Inc.	119	69	825	3	5,989	2,012	8,185	3,381	20,225	0	3,079	1,073	758	126,657	172,375
Harvard Pilgrim Health Care, Inc.	16,835	375	21,769	2,086	35,054	735	1,532	2,198	87,650	83	48,353	30,317	48,566	34,133	329,686
Health New England, Inc.	8	9,627	2	0	4	7,435	35,168	13,410	11	1	7	7	5	637	66,322
Neighborhood Health Plan, Inc.	1,681	24	12,397	11	38,541	135	2,927	143	33,960	2	18,102	13,781	53,690	8,400	183,794
Tufts Associated HMO, Inc. ⁴	15,333	4,080	20,989	3	43,645	2,052	13,241	4,752	103,529	0	41,954	32,489	21,023	35,434	338,524
UnitedHealthcare of New England, Inc.	7	0	429	0	8	0	3	6	18	0	16	30	5	57	579
Total HMO Members	60,415	29,931	124,762	4,408	226,261	22,030	104,256	42,521	439,295	1,896	203,661	148,527	178,849	300,008	1,886,820
2007 Massachusetts Population ⁵	222,175	129,798	543,024	15,485	733,101	71,602	457,908	153,147	1,473,416	10,531	654,909	490,258	713,049	781,352	6,449,755
Market Penetration Rate ⁶	27.19%	23.06%	22.98%	28.47%	30.86%	30.77%	22.77%	27.76%	29.81%	18.00%	31.10%	30.30%	25.08%	38.40%	29.25%

¹ Information reported by HMOs as of the end of the third quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁵ 2007 Population Source: Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2007 (CO-EST2007-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 20, 2008.

⁶ Total HMO members in each county divided by the 2007 population in each county.

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