

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of September 30, 2008 <sup>1</sup>

COMPARISON OF 3RD QUARTER MEMBERSHIP TO LAST THREE QUARTERS	4th Quarter 2007 Members at End of Quarter	1st Quarter 2008 Members at End of Quarter	2nd Quarter 2008 Members at End of Quarter	3rd Quarter 2008 Members at End of Quarter	Member Change 2nd Qtr. 08 to 3rd Qtr. 08	Percent Change 2nd Qtr. 08 to 3rd Qtr. 08	3rd Quarter 2008 Share of Massachusetts HMO Market
Aetna Health Inc.	3,886	3,358	3,306	3,225	(81)	-2.45%	0.2%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup>	864,819	814,205	807,230	785,073	(22,157)	-2.74%	41.6%
CIGNA HealthCare of Massachusetts, Inc. <sup>3</sup>	2,638	2,392	2,252	2,099	(153)	-6.79%	0.1%
ConnectiCare of Massachusetts, Inc.	6,141	5,841	5,470	5,143	(327)	-5.98%	0.3%
Fallon Community Health Plan, Inc.	158,224	162,091	167,428	172,375	4,947	2.95%	9.1%
Harvard Pilgrim Health Care, Inc.	362,963	339,695	334,713	329,686	(5,027)	-1.50%	17.5%
Health New England, Inc.	67,205	66,503	66,000	66,322	322	0.49%	3.5%
Neighborhood Health Plan, Inc.	172,864	179,747	182,566	183,794	1,228	0.67%	9.7%
Tufts Associated HMO, Inc. <sup>4</sup>	321,325	327,935	330,097	338,524	8,427	2.55%	17.9%
UnitedHealthcare of New England, Inc.	701	575	585	579	(6)	-1.03%	0.0%
<b>Totals</b>	<b>1,960,768</b>	<b>1,902,342</b>	<b>1,899,647</b>	<b>1,886,820</b>	<b>(12,827)</b>	<b>-0.68%</b>	<b>100.0%</b>

<sup>1</sup> Information reported by HMOs as of the end of the third quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

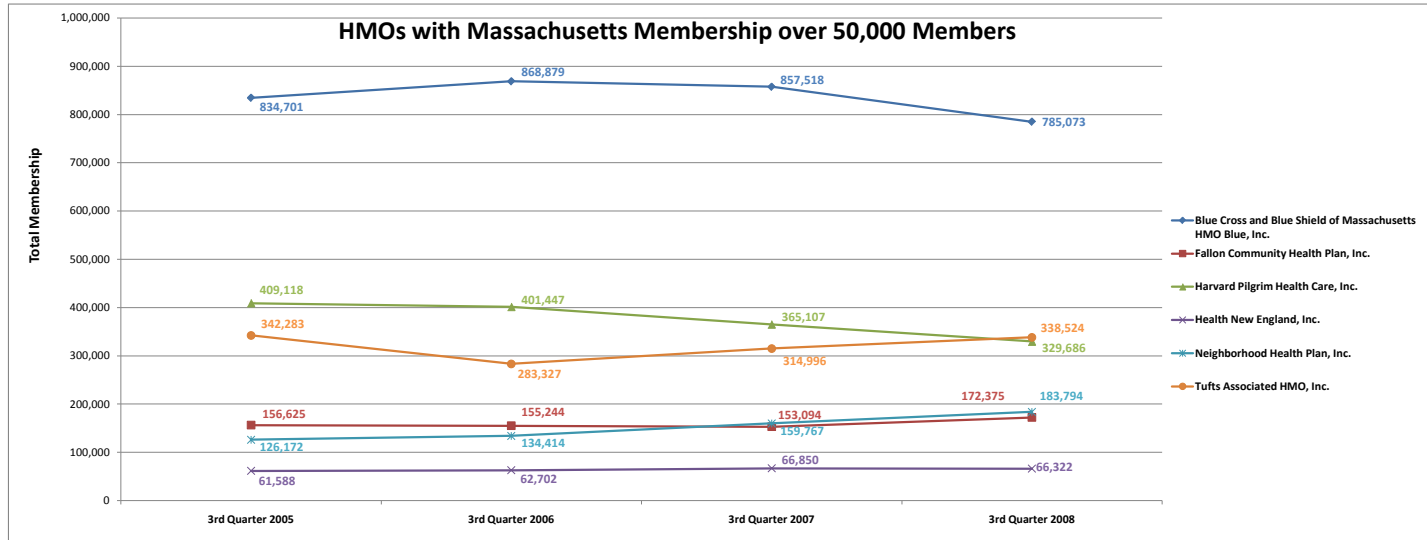
<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's

HMO line of business effective January 1, 2005.

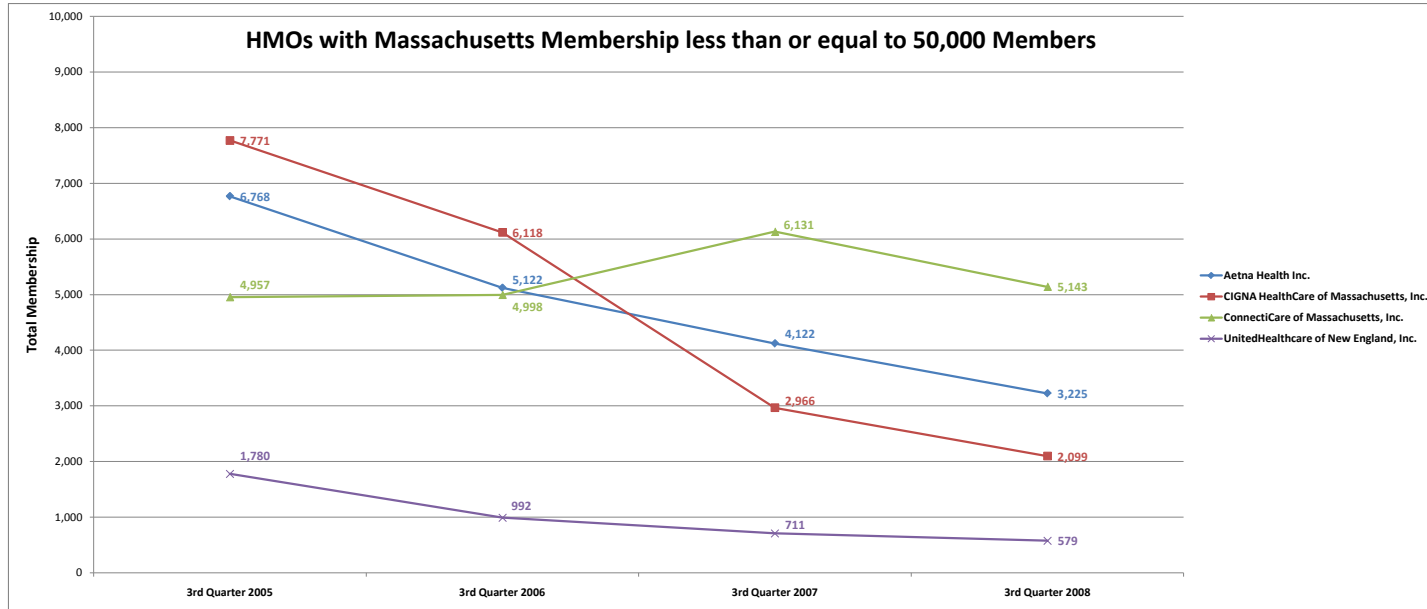
<sup>3</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

<sup>4</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

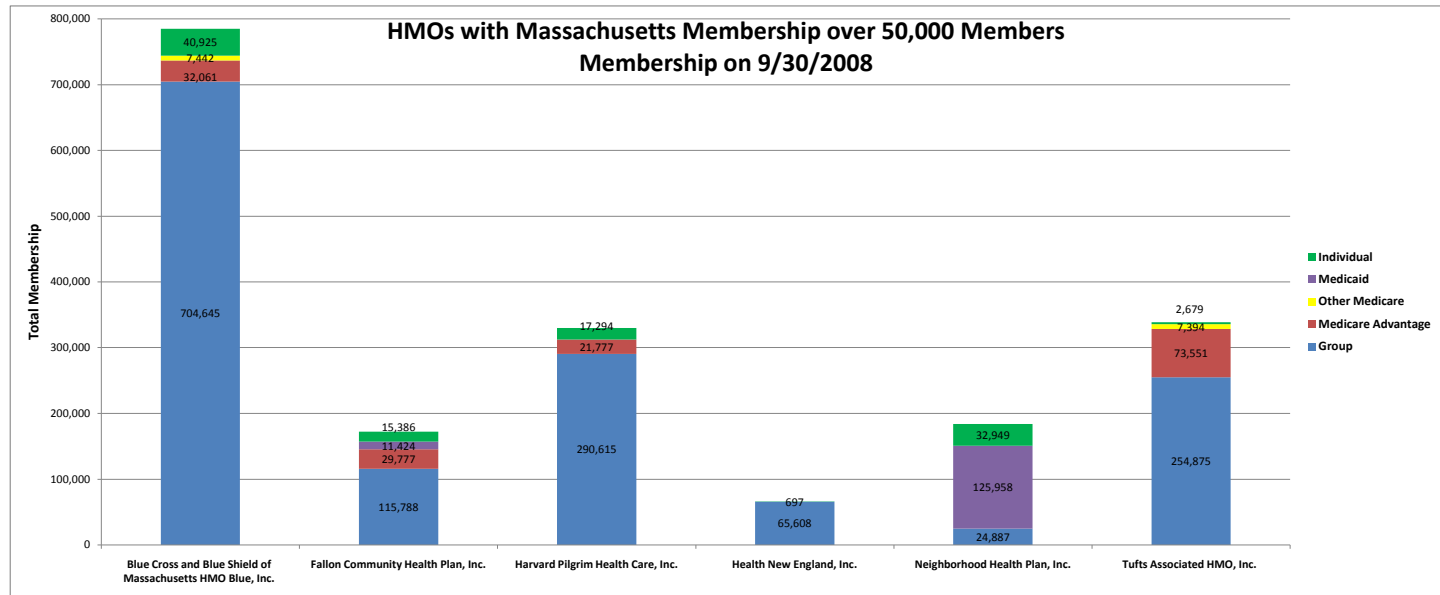
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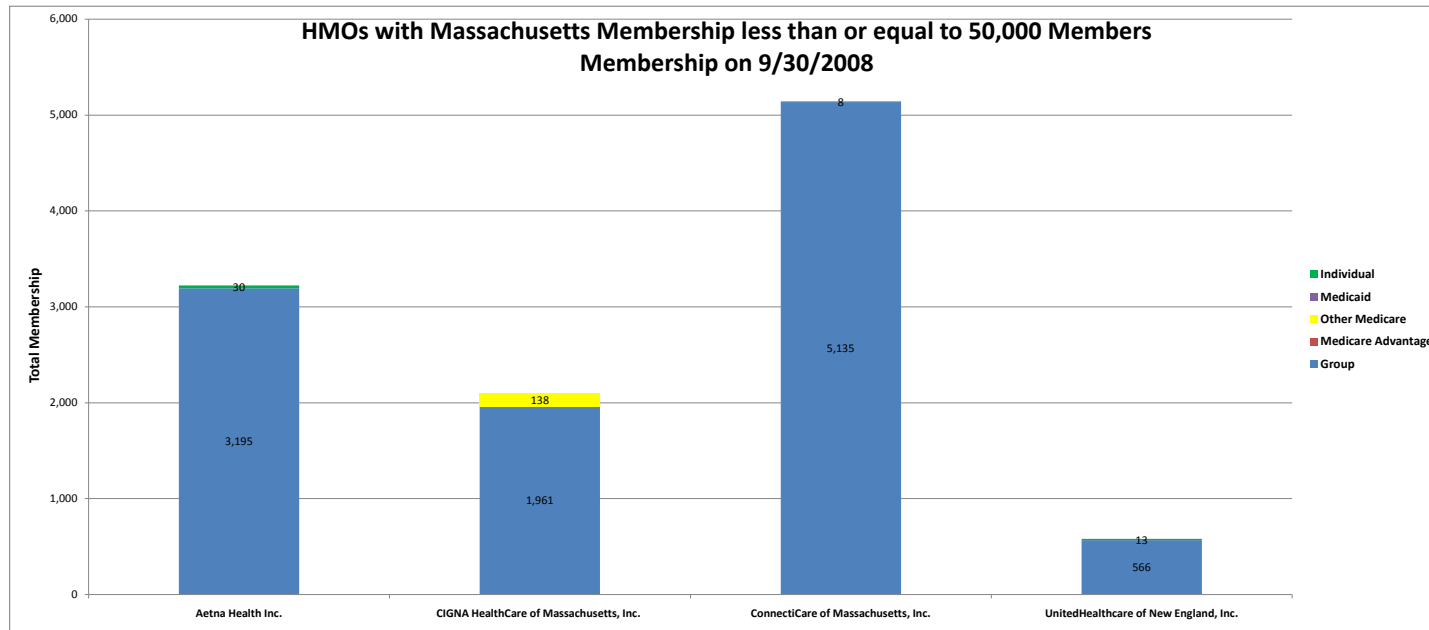
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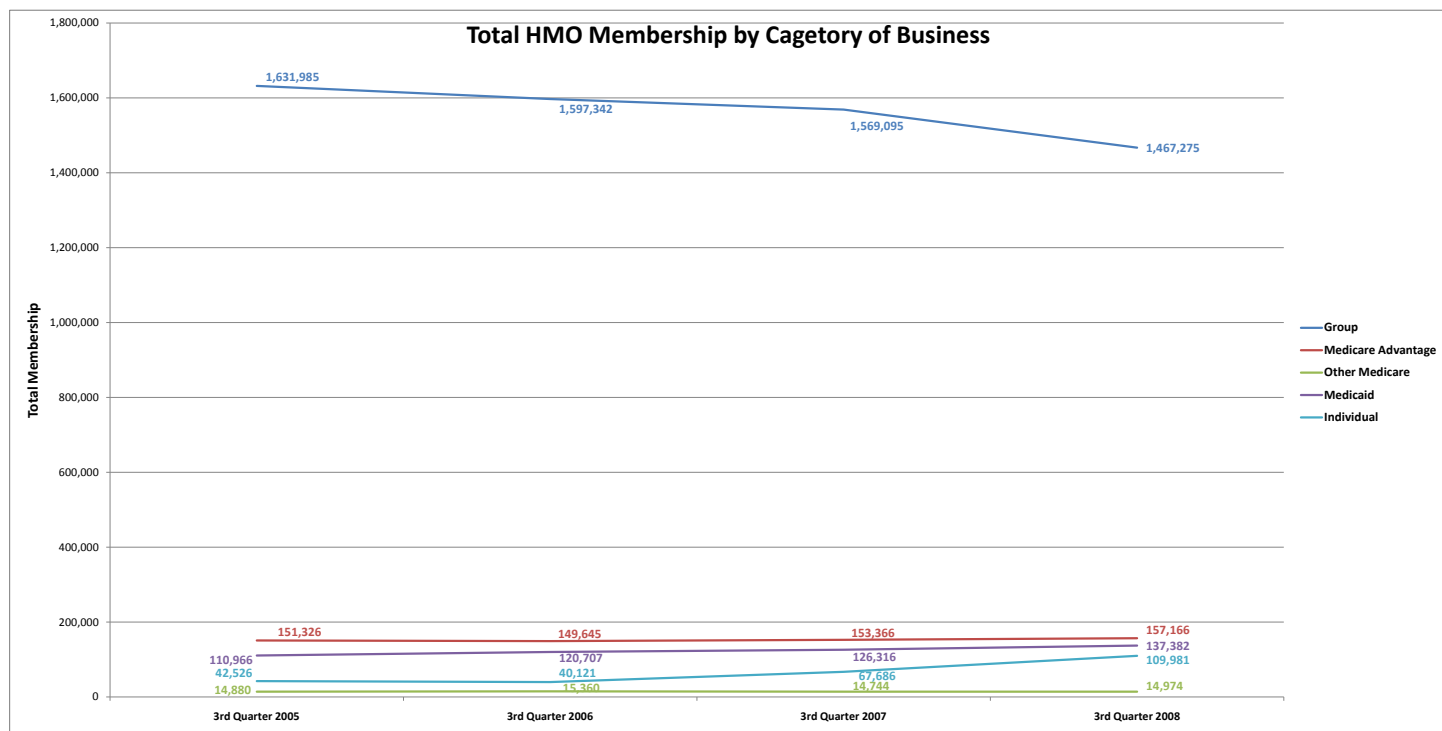
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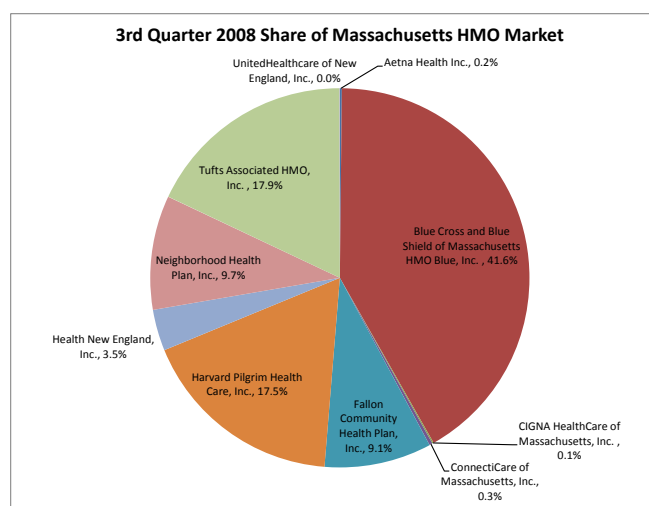
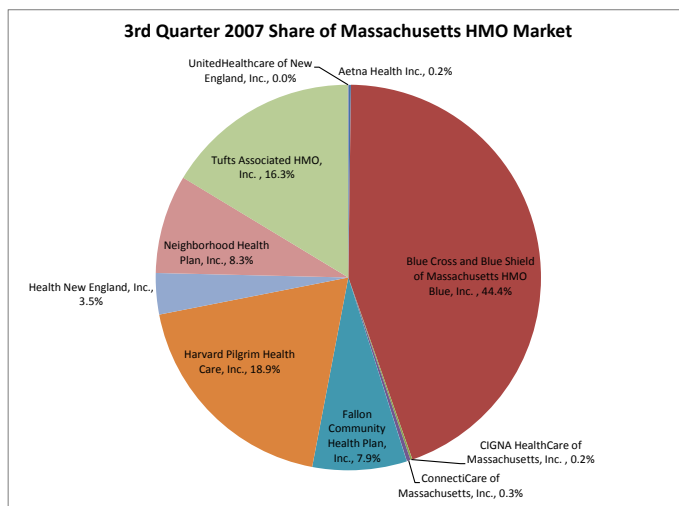
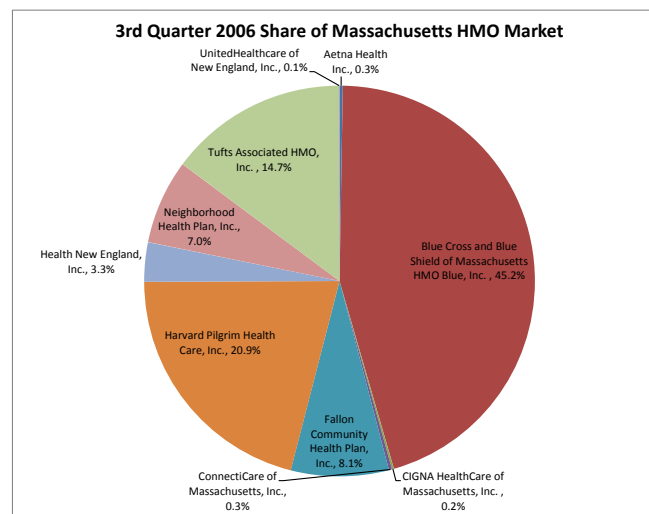
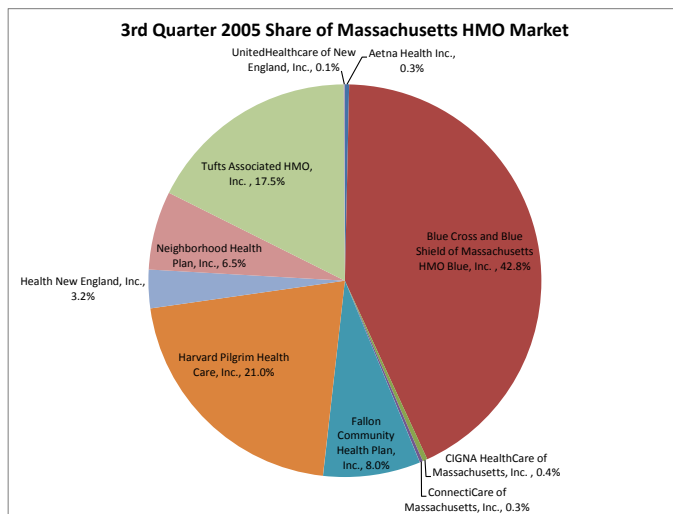
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