

Massachusetts Division of Insurance  
Quarterly Report of Medicare Advantage Members in Closed Network HMO Products  
as of September 30, 2010 <sup>1</sup>

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
MEDICARE ADVANTAGE MEMBERS BY COUNTY <sup>2,3</sup>	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4</sup>	617	0	902	0	1,191	797	2,921	786	1,668	0	1,495	996	339	3,781	15,493
Fallon Community Health Plan, Inc.	16	3	6	0	11	429	807	49	1,708	0	373	0	7	27,085	30,494
Harvard Pilgrim Health Care, Inc. <sup>5</sup>	926	33	1,145	17	6,012	52	100	77	9,724	9	2,996	1,195	2,256	829	25,371
Health New England, Inc.	1	1	0	0	0	687	2,128	1,166	0	0	0	0	0	2	3,985
Tufts Associated HMO, Inc. <sup>6</sup>	2,788	0	6,112	0	7,843	0	5,963	426	31,059	0	12,492	6,418	3,878	5,217	82,196
Total Medicare Advantage Members	4,348	37	8,165	17	15,057	1,965	11,919	2,504	44,159	9	17,356	8,609	6,480	36,914	157,539

<sup>1</sup> Information reported by HMOs as of the end of the third quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0."

<sup>3</sup> Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its First Seniority HMO product as of December 31, 2006 and began offering First Seniority Freedom, a Medicare Advantage fee-for-service product, effective January 1, 2007.

<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).