

Massachusetts Division of Insurance
Quarterly Report of Members in Closed Network HMO Products
as of September 30, 2010 1

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
TOTAL MEMBERSHIP BY COUNTY	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	41	22	107	0	437	0	97	29	870	0	193	188	153	338	2,475
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	17,521	10,653	41,768	1,318	77,951	5,948	28,156	12,302	150,577	1,128	69,955	53,173	42,206	71,920	584,576
Boston Medical Center Health Plan, Inc. ⁴	13,612	18,707	45,595	7	13,118	6,951	67,889	10,652	9,859	2	7,930	17,718	26,208	10,486	248,734
CeltiCare Health Plan of Massachusetts, Inc. ⁵	925	212	1,768	178	4,098	289	1,539	359	7,938	139	3,393	2,003	8,572	2,984	34,397
CIGNA HealthCare of Massachusetts, Inc. ⁶	2	0	0	0	7	0	0	6	40	0	2	2	11	100	170
ConnectiCare of Massachusetts, Inc.	0	56	0	0	0	197	2,196	666	1	0	0	2	1	42	3,161
Fallon Community Health Plan, Inc.	129	1,226	1,940	1	6,759	2,575	9,681	4,021	19,494	0	3,732	2,138	934	113,490	166,120
Harvard Pilgrim Health Care, Inc.	18,066	246	22,387	1,938	39,215	596	1,457	2,217	88,850	397	49,343	30,472	47,398	34,994	337,576
Health New England, Inc.	6	11,714	7	0	7	8,939	43,241	18,299	19	0	6	2	25	949	83,214
Neighborhood Health Plan, Inc.	3,164	49	17,931	470	41,727	108	4,800	209	45,710	300	20,797	561	16,406	54,018	206,250
Tufts Associated HMO, Inc. ⁷	9,825	3,611	24,933	11	41,220	1,925	12,683	3,639	103,592	18	42,892	31,153	22,295	35,504	333,301
UnitedHealthcare of New England, Inc.	33	0	145	0	2	0	2	1	8	0	10	2	0	27	230
Total HMO Members	63,324	46,496	156,581	3,923	224,541	27,528	171,741	52,400	426,958	1,984	198,253	137,414	164,209	324,852	2,000,204
2009 Massachusetts Population ⁸	221,151	129,288	547,433	15,974	742,582	71,778	471,081	156,044	1,505,006	11,322	666,303	498,344	753,580	803,701	6,593,587
Market Penetration Rate ⁹	28.63%	35.96%	28.60%	24.56%	30.24%	38.35%	36.46%	33.58%	28.37%	17.52%	29.75%	27.57%	21.79%	40.42%	30.34%

¹ Information reported by HMOs as of the end of the third quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Effective September 1, 2010 Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until November 1, 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

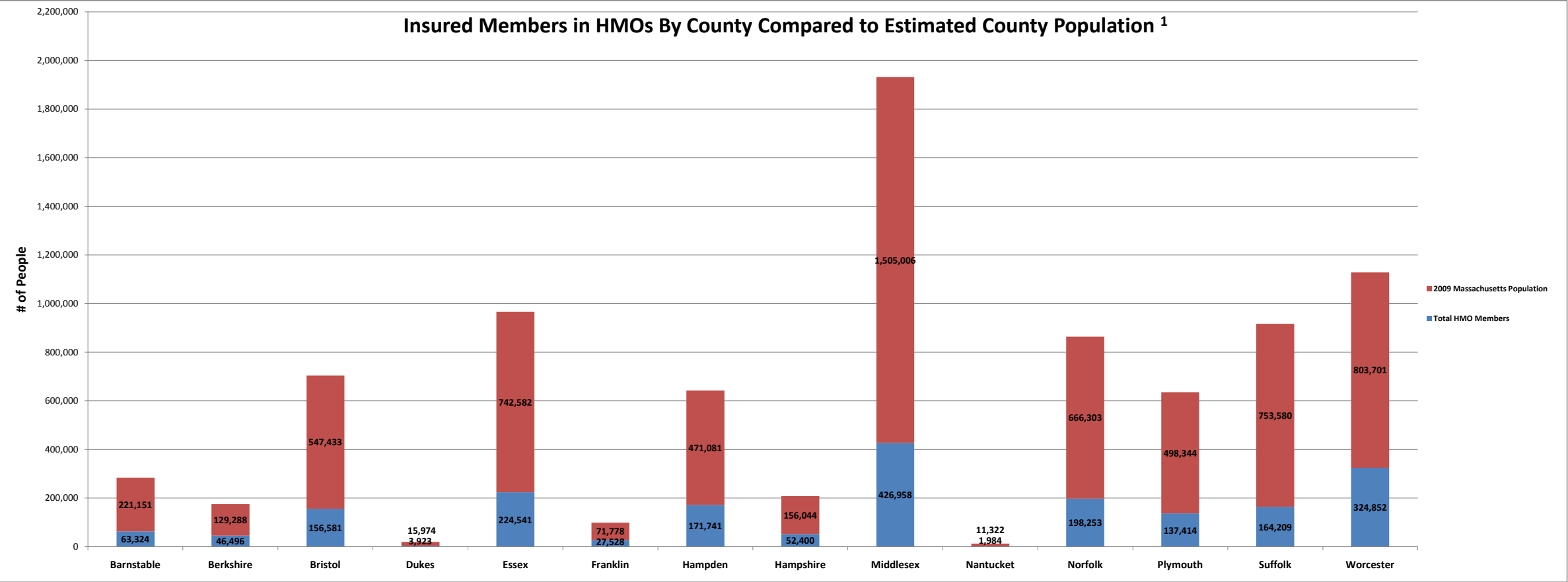
⁵ CeltiCare Health Plan of Massachusetts, Inc. was not licensed until May 5, 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

⁶ CIGNA HealthCare of Massachusetts, Inc. intends to surrender its HMO license as of December 31, 2010.

⁷ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁸ 2009 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2009 (CO-EST2009-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 2010.

⁹ Total HMO members in each county divided by the 2009 population in each county.



¹ The 2009 Massachusetts estimated resident population by county is based on Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2009 (CO-EST2009-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 2010.