

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2010 ¹

COMPARISON OF 3rd QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	4th Quarter 2009 Members at End of Quarter	1st Quarter 2010 Members at End of Quarter	2nd Quarter 2010 Members at End of Quarter	3rd Quarter 2010 Members at End of Quarter	Member Change 2nd Qtr. 10 to 3rd Qtr. 10	Percent Change 2nd Qtr. 10 to 3rd Qtr. 10	3rd Quarter 2010 Share of Massachusetts HMO Market
Aetna Health Inc. ²	3,192	2,728	2,446	2,475	29	1.19%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	705,919	630,147	612,658	584,576	(28,082)	-4.58%	29.2%
Boston Medical Center Health Plan, Inc. ⁴	243,868	242,636	242,143	248,734	6,591	2.72%	12.4%
CeltiCare Health Plan of Massachusetts, Inc. ⁵	28,409	26,914	30,070	34,397	4,327	14.39%	1.7%
CIGNA HealthCare of Massachusetts, Inc. ⁶	1,063	467	377	170	(207)	-54.91%	0.0%
ConnectiCare of Massachusetts, Inc.	3,658	3,511	3,396	3,161	(235)	-6.92%	0.2%
Fallon Community Health Plan, Inc.	180,043	174,971	170,511	166,120	(4,391)	-2.58%	8.3%
Harvard Pilgrim Health Care, Inc.	323,416	330,551	338,326	337,576	(750)	-0.22%	16.9%
Health New England, Inc.	71,796	75,719	77,394	83,214	5,820	7.52%	4.2%
Neighborhood Health Plan, Inc.	201,767	204,816	211,051	206,250	(4,801)	-2.27%	10.3%
Tufts Associated HMO, Inc. ⁷	331,068	335,141	334,426	333,301	(1,125)	-0.34%	16.7%
UnitedHealthcare of New England, Inc.	539	147	120	230	110	91.67%	0.0%
Totals	2,094,738	2,027,748	2,022,918	2,000,204	(22,714)	-1.12%	100.0%

¹ Information reported by HMOs as of the end of the third quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Effective September 1, 2010 Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

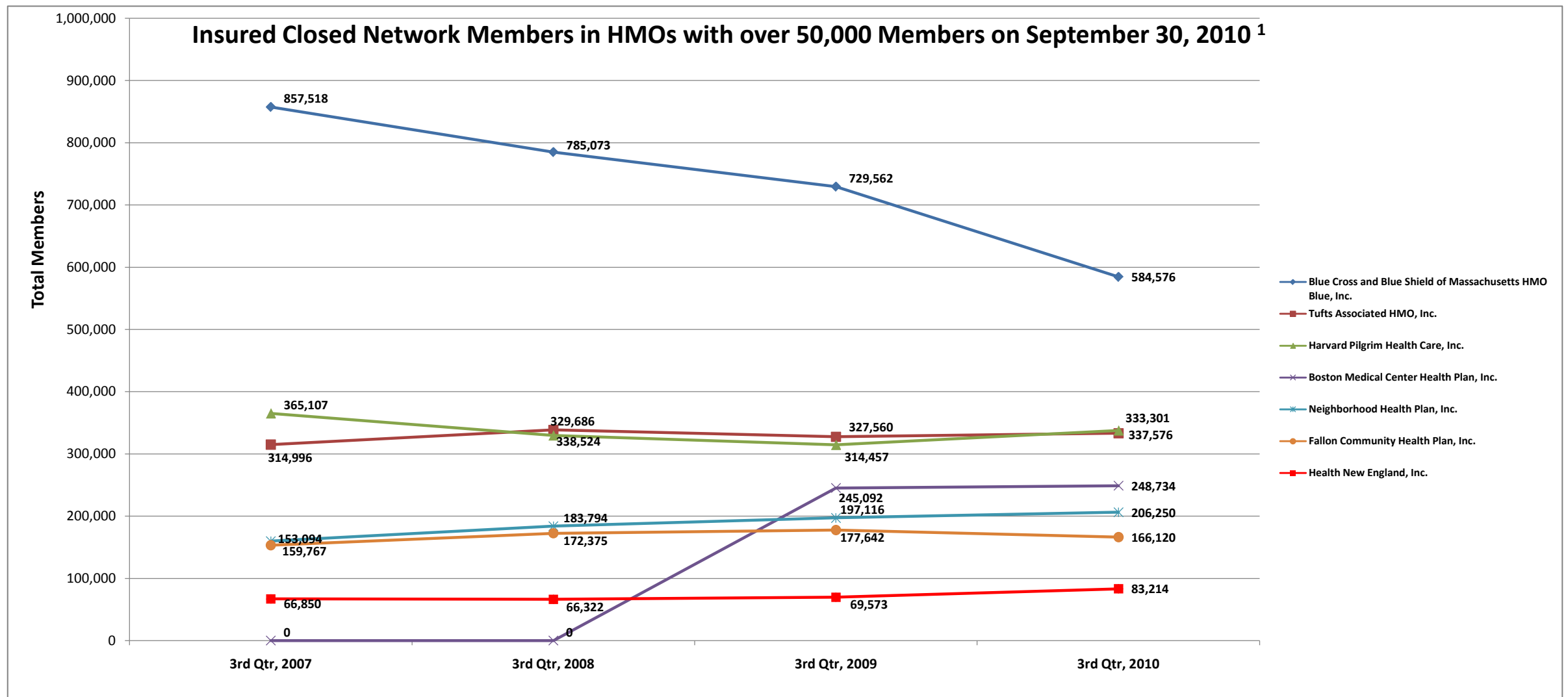
³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until November 1, 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

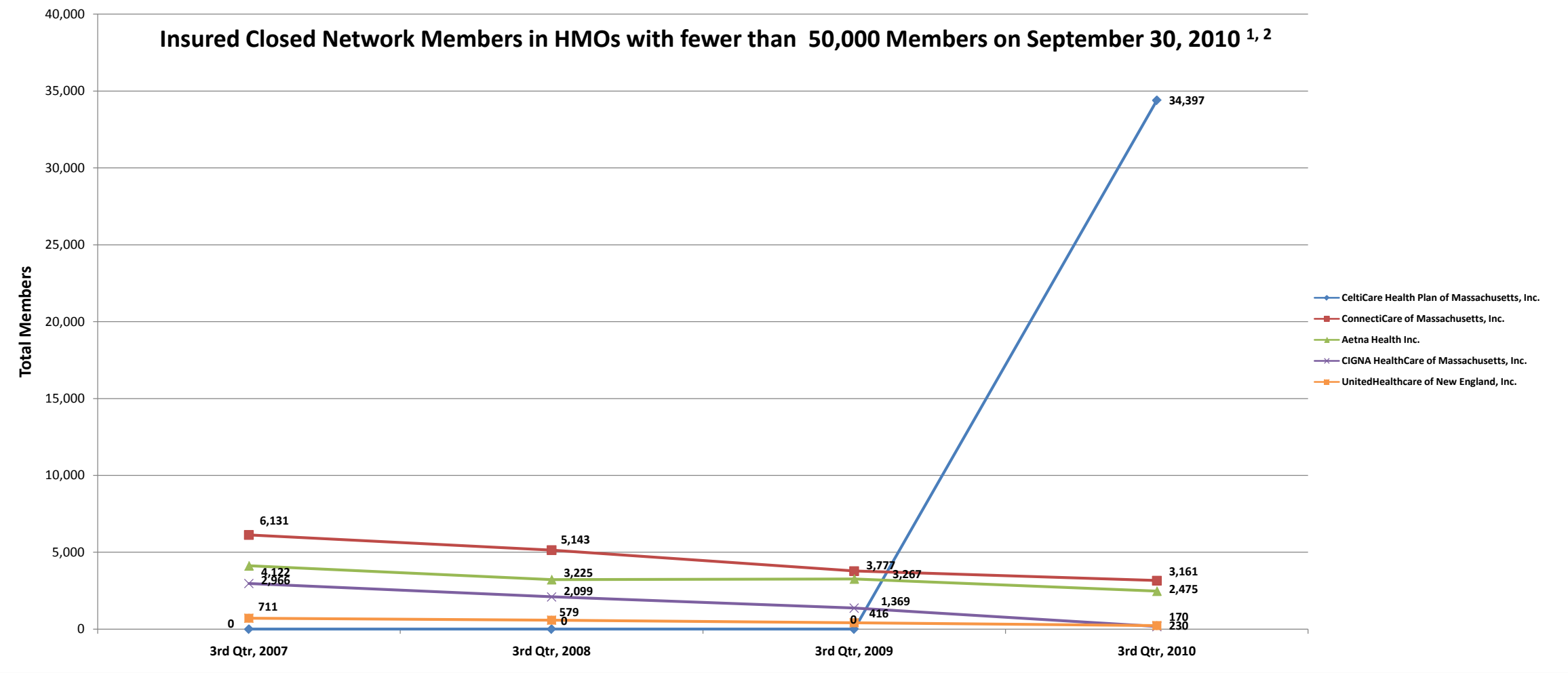
⁵ CeltiCare Health Plan of Massachusetts, Inc. was not licensed until May 5, 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

⁶ CIGNA HealthCare of Massachusetts, Inc. intends to surrender its HMO license as of December 31, 2010.

⁷ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

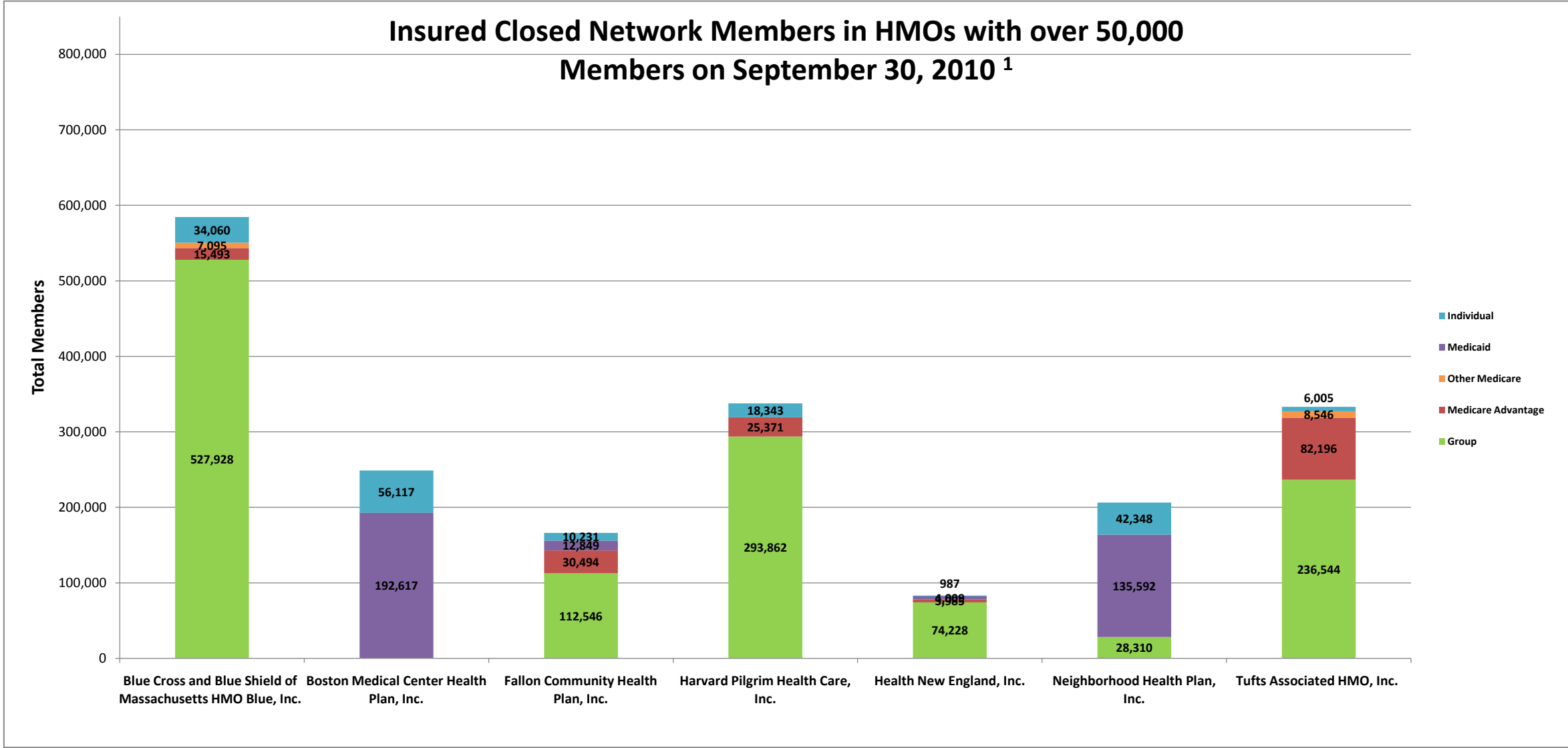


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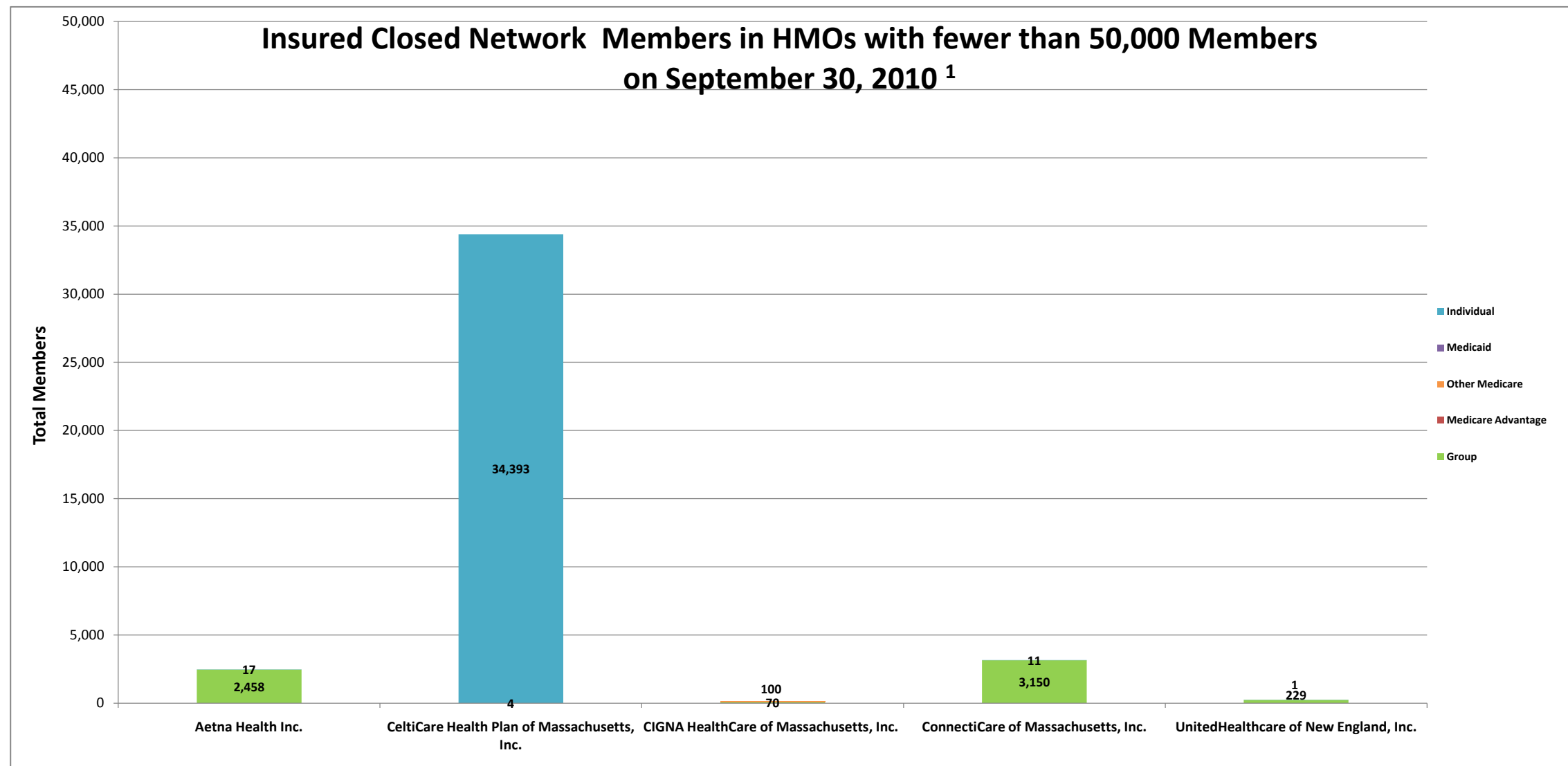


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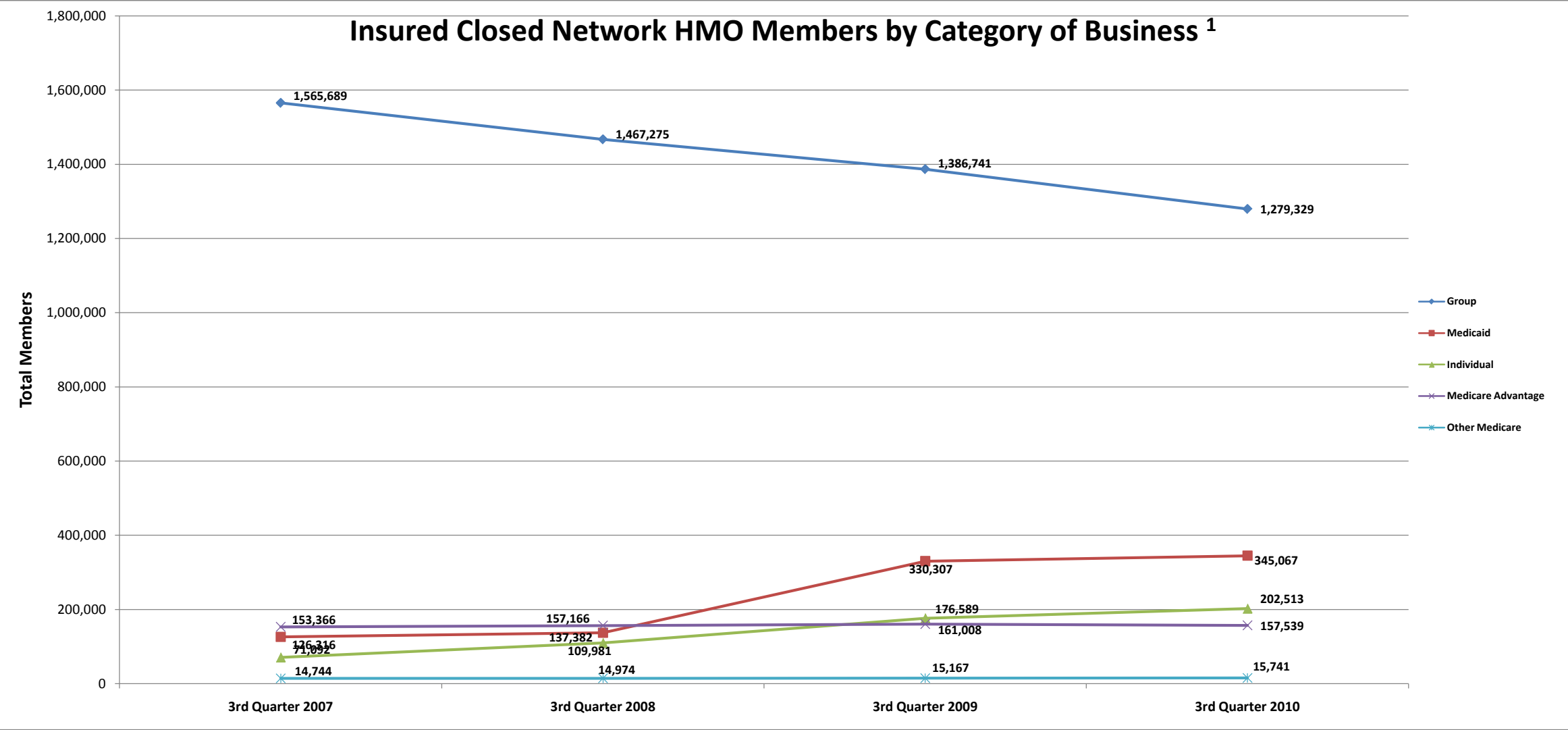
² CIGNA HealthCare of Massachusetts, Inc. intends to surrender its HMO license as of December 31, 2010.



¹ Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., and Neighborhood Health Plan, Inc.

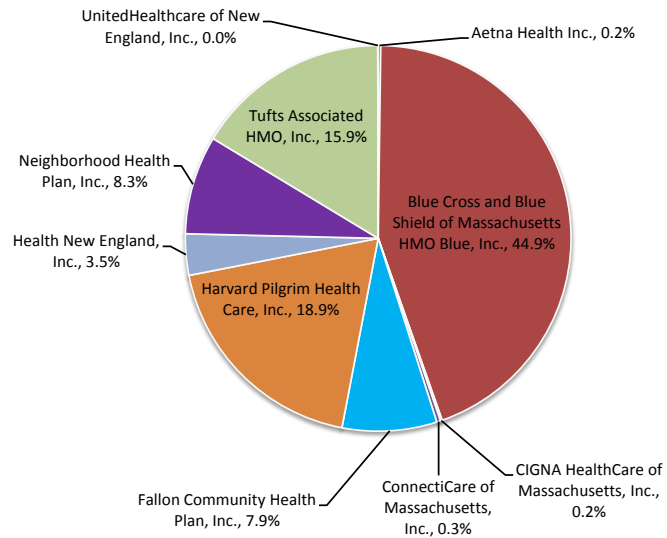


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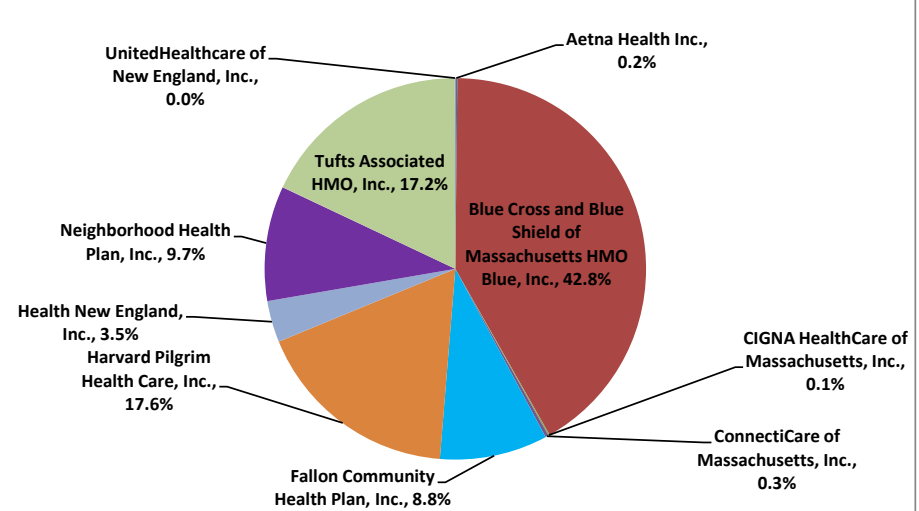


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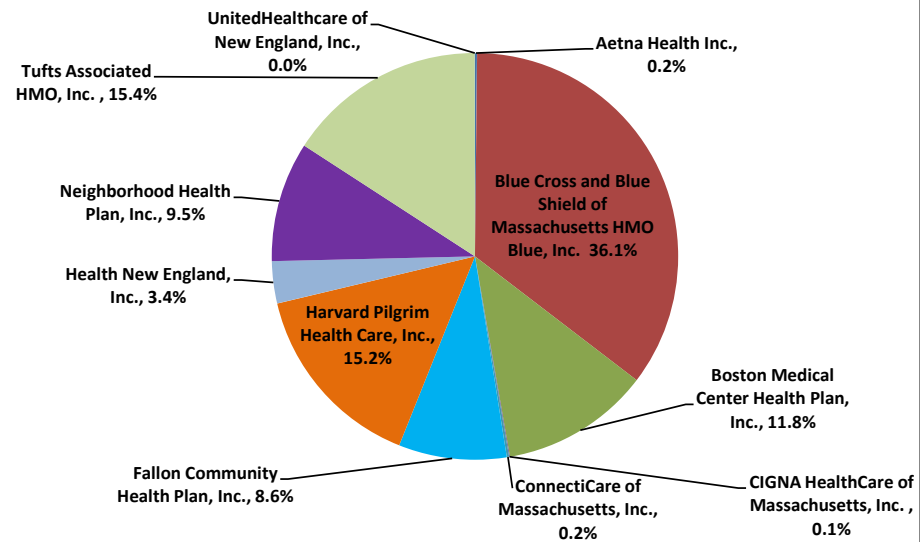
3rd Qtr 2007 Share of Closed Network HMO Market ¹



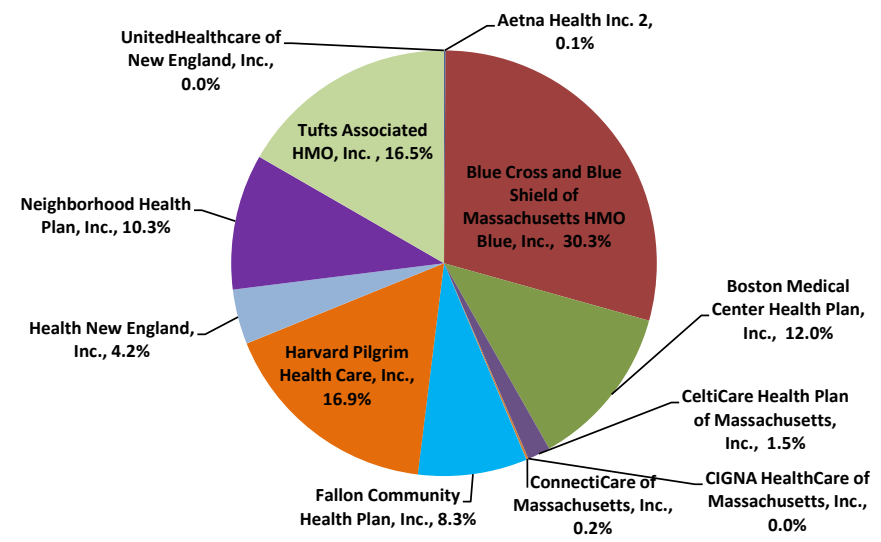
3rd Qtr 2008 Share of Closed Network HMO Market ¹



3rd Qtr 2009 Share of Closed Network HMO Market ^{1,2}



3rd Qtr 2010 Share of Closed Network HMO Market ^{1,2,3}



¹ Membership statistics based on persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

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