

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of October 31, 2011 ¹

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
TOTAL MEMBERSHIP BY COUNTY															
Aetna Health Inc.	48	24	101	0	242	10	73	11	697	0	171	159	141	242	1,919
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	15,040	10,178	36,625	1,005	64,780	5,657	25,694	11,245	137,290	1,025	62,691	49,677	38,562	70,447	529,916
Boston Medical Center Health Plan, Inc. ³	13,436	18,068	43,892	9	12,176	6,670	67,169	10,162	9,251	0	7,029	16,451	24,024	10,509	238,846
CeltiCare Health Plan of Massachusetts, Inc. ⁴	1,295	233	1,968	249	4,610	675	2,016	714	6,709	128	3,037	1,906	8,192	2,572	34,304
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	131	1,286	2,266	1	5,780	1,931	8,838	3,674	17,102	3	3,443	2,199	714	105,918	153,286
Harvard Pilgrim Health Care, Inc.	16,776	163	21,282	1,818	33,309	558	1,346	2,144	78,799	519	45,616	29,231	44,489	31,839	307,889
Health New England, Inc.	5	11,563	10	0	6	9,659	47,704	19,503	26	0	12	4	24	1,202	89,718
Neighborhood Health Plan, Inc.	3,782	72	18,832	971	47,482	110	3,911	194	52,142	652	24,202	18,380	57,529	14,663	242,922
Network Health, LLC ⁴	1,772	16	4,935	1,130	26,493	656	8,607	499	45,247	383	9,235	8,520	22,287	43,733	173,514
Tufts Associated HMO, Inc. ⁵	9,806	3,822	25,947	66	42,938	1,890	12,914	4,021	104,777	23	43,030	30,140	22,282	35,994	337,650
UnitedHealthcare of New England, Inc. ⁶	0	0	0	0	0	0	0	1	4	0	7	2	3	15	32
Total HMO Members	62,091	45,425	155,858	5,249	237,816	27,816	178,272	52,168	452,044	2,733	198,473	156,669	218,247	317,134	2,109,996
2011 Massachusetts Population ⁷	220,593	129,026	548,395	16,144	749,560	71,579	470,018	155,861	1,516,942	11,245	672,873	500,810	759,925	808,309	6,631,280
Market Penetration Rate ⁸	28.15%	35.21%	28.42%	32.51%	31.73%	38.86%	37.93%	33.47%	29.80%	24.30%	29.50%	31.28%	28.72%	39.23%	31.82%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	32	21	36	0	356	12	184	30	337	0	126	47	103	135	1,419
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	3,847	1,595	5,823	589	12,505	1,033	4,689	1,982	31,226	1,125	12,559	6,423	8,084	9,604	101,084
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	0	9	0	2	0	0	226	238
Harvard Pilgrim Health Care, Inc.	620	23	1,521	147	3,178	43	94	225	10,181	54	5,148	2,220	4,291	2,515	30,260
Health New England, Inc.	38	172	3	0	9	153	822	367	20	0	7	9	6	56	1,662
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	30	17	120	1	463	23	99	71	1,686	3	487	177	354	232	3,763
UnitedHealthcare of New England, Inc. ⁶	20	0	1,118	0	0	0	0	0	3	0	34	78	0	12	1,265
Total HMO Members	4,588	1,828	8,621	737	16,511	1,264	5,888	2,675	43,462	1,182	18,363	8,954	12,838	12,780	139,691
2011 Massachusetts Population ⁷	220,593	129,026	548,395	16,144	749,560	72,979	470,018	295,861	2,916,942	11,245	672,873	500,810	759,925	808,309	6,631,280
Market Penetration Rate ⁸	2.08%	1.42%	1.57%	4.57%	2.20%	1.73%	1.25%	0.90%	1.49%	10.51%	2.73%	1.79%	1.69%	1.58%	2.11%

¹ Information reported by HMOs as of the end of the third quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Network Health, LLC was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Network Health, LLC for the first time.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

⁶ UnitedHealthcare of New England, Inc. notified the Division on June 2, 2011 of its intent to begin to nonrenewing all of its health business beginning January 1, 2012; eventually surrendering its license to operate as a health maintenance organization (HMO) in Massachusetts.

⁷ 2011 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2010 (CO-PEST2010-totals). Source: Population Division, U.S. Census Bureau. Release Date: March 2011.

⁸ Total HMO members in each county divided by the 2011 population in each county.

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