

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2012 ¹

Closed Network

| | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter |
| INDIVIDUAL MEMBERS BY COUNTY^{2,3} | | | | | | | | | | | | | | | |
| Aetna Health Inc. ⁴ | 0 | 1 | 0 | 0 | 5 | 0 | 0 | 1 | 7 | 0 | 0 | 0 | 0 | 0 | 14 |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵ | 1,234 | 409 | 1,188 | 149 | 2,659 | 244 | 677 | 512 | 7,007 | 136 | 3,085 | 1,818 | 2,007 | 2,064 | 23,189 |
| Boston Medical Center Health Plan, Inc. ⁶ | 5,270 | 4,320 | 8,301 | 15 | 5,080 | 2,054 | 7,290 | 3,138 | 5,145 | 3 | 3,531 | 4,899 | 7,752 | 3,823 | 60,621 |
| CeltiCare Health Plan of Massachusetts, Inc. ⁷ | 1,209 | 96 | 1,390 | 187 | 4,094 | 621 | 1,803 | 655 | 4,827 | 115 | 2,152 | 1,293 | 7,197 | 1,922 | 27,561 |
| ConnectiCare of Massachusetts, Inc. | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 12 |
| Fallon Community Health Plan, Inc. ⁸ | 19 | 103 | 455 | 0 | 746 | 109 | 378 | 306 | 1,748 | 0 | 529 | 715 | 143 | 2,020 | 7,271 |
| Harvard Pilgrim Health Care, Inc. | 1,437 | 18 | 854 | 165 | 1,346 | 35 | 45 | 68 | 5,024 | 90 | 2,244 | 1,551 | 1,284 | 1,206 | 15,367 |
| Health New England, Inc. | 0 | 483 | 0 | 0 | 0 | 264 | 978 | 629 | 0 | 0 | 0 | 0 | 1 | 47 | 2,402 |
| Neighborhood Health Plan, Inc. ⁹ | 1,695 | 4 | 3,435 | 443 | 8,622 | 36 | 634 | 24 | 12,582 | 438 | 6,023 | 3,774 | 7,652 | 2,877 | 48,239 |
| Network Health, LLC¹⁰ | 2,002 | 1,402 | 4,202 | 1,145 | 8,752 | 228 | 4,115 | 543 | 18,026 | 421 | 6,692 | 4,178 | 7,590 | 10,802 | 70,098 |
| Tufts Associated HMO, Inc. ¹¹ | 289 | 109 | 436 | 5 | 723 | 68 | 174 | 182 | 2,794 | 0 | 1,007 | 656 | 550 | 813 | 7,806 |
| Total Individual Members | 13,155 | 6,945 | 20,261 | 2,109 | 32,027 | 3,659 | 16,104 | 6,060 | 57,160 | 1,203 | 25,263 | 18,884 | 34,176 | 25,574 | 262,580 |

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| | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter | Members at End of Quarter |
| Individual Members^{2,3} | | | | | | | | | | | | | | | |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁹ | 441 | 192 | 356 | 149 | 833 | 84 | 177 | 200 | 2,666 | 155 | 1,115 | 494 | 696 | 476 | 8,034 |
| ConnectiCare of Massachusetts, Inc. | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Harvard Pilgrim Health Care, Inc. | 66 | 8 | 36 | 22 | 90 | 3 | 4 | 5 | 395 | 4 | 130 | 64 | 102 | 70 | 999 |
| Tufts Associated HMO, Inc. ¹¹ | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 2 | 12 | 0 | 3 | 0 | 6 | 0 | 26 |
| Total Individual Members | 507 | 200 | 393 | 171 | 925 | 87 | 182 | 207 | 3,073 | 159 | 1,248 | 558 | 804 | 546 | 9,060 |

¹ Information reported by HMOs as of the end of the third quarter of 2012 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members who do not belong to a group and who contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0." This includes persons enrolled in closed guaranteed issue managed care plans offered between October 1, 1997 and July 1, 2007, and persons covered under so-called closed health plans offered prior to October 1, 1997.

³ Carriers that do not show any "Individual" members are not reflected on this report.

⁴ Effective September 1, 2010 Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁵ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁶ Boston Medical Center Health Plan, Inc.'s figure includes 60,621 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2012.

⁷ CeltiCare Health Plan of Massachusetts, Inc.'s figure includes 19,922 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2012.

⁸ Fallon Community Health Plan, Inc.'s figure includes 4,175 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2012.

⁹ Neighborhood Health Plan, Inc.'s figure includes 31,840 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2012.

¹⁰ Network Health, LLC's figure includes 70,098 individuals enrolled through the Connector Commonwealth Care plan through September 30, 2012.

¹¹ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").