

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2012 ¹

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
TOTAL MEMBERSHIP BY COUNTY															
Aetna Health Inc.	38	13	86	0	92	2	62	11	488	0	142	84	88	230	1,336
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	13,844	9,442	35,915	960	62,722	4,900	22,842	10,342	131,697	901	57,500	43,579	37,144	64,945	496,733
Boston Medical Center Health Plan, Inc. ³	13,924	17,512	44,649	21	12,849	6,901	69,417	10,412	11,030	6	8,563	17,554	27,210	11,496	251,544
CeltiCare Health Plan of Massachusetts, Inc. ⁴	1,209	96	1,390	187	4,094	621	1,803	655	4,834	115	2,157	1,293	7,220	1,922	27,596
ConnectiCare of Massachusetts, Inc.	0	5	0	0	0	159	1,885	594	0	0	0	5	0	8	2,656
Fallon Community Health Plan, Inc.	169	1,430	3,028	0	6,275	1,904	9,073	3,488	16,728	1	3,470	3,042	703	99,797	149,108
Harvard Pilgrim Health Care, Inc.	16,277	154	19,434	1,606	31,682	595	1,296	2,166	75,951	546	37,713	26,843	24,177	32,762	271,202
Health New England, Inc.	9	12,252	15	0	2	9,905	51,246	20,402	25	0	9	5	10	1,248	95,128
Neighborhood Health Plan, Inc.	4,317	117	18,582	1,162	50,630	115	3,388	199	56,043	876	25,852	18,555	56,856	14,882	251,574
Network Health, LLC	3,576	1,851	10,049	1,491	31,291	864	10,886	1,220	55,012	572	12,793	10,997	22,484	48,328	211,414
Tufts Associated HMO, Inc. ⁴	9,612	3,162	24,849	57	42,543	1,838	12,076	3,873	103,568	23	41,859	29,390	21,927	34,857	329,634
UnitedHealthcare of New England, Inc. ⁵	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
Total HMO Members	62,975	46,034	157,997	5,484	242,180	27,804	183,974	53,362	455,376	3,040	190,059	151,347	197,819	310,475	2,087,928
2011 Massachusetts Population ⁶	215,769	130,458	548,922	16,766	748,930	71,599	463,783	157,822	1,518,171	10,142	675,436	497,579	730,932	801,227	6,587,536
Market Penetration Rate ⁷	29.19%	35.29%	28.78%	32.71%	32.34%	38.83%	39.67%	33.81%	30.00%	29.97%	28.14%	30.42%	27.06%	38.75%	31.70%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ⁴	28	20	43	0	367	13	140	22	288	0	115	133	71	94	1,334
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	3,789	1,257	5,704	586	12,093	996	4,279	1,889	30,970	1,091	13,503	6,394	8,581	9,782	100,914
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	7	0	0	0	8	211	71	0	0	0	0	0	0	297
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	9	0	2	0	0	201	1	214
Harvard Pilgrim Health Care, Inc.	544	13	1,090	162	3,613	56	101	233	9,937	63	3,921	1,645	2,475	2,508	26,361
Health New England, Inc.	37	312	16	0	29	180	1,148	614	32	0	24	3	9	98	2,502
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁴	34	13	75	1	300	24	57	68	1,257	3	418	125	289	151	2,815
UnitedHealthcare of New England, Inc. ⁵	0	0	54	0	0	0	0	0	1	0	2	6	0	4	67
Total HMO Members	4,433	1,622	6,982	749	16,402	1,277	5,936	2,906	42,485	1,159	17,983	8,306	11,626	12,638	134,504
2011 Massachusetts Population ⁶	215,769	130,458	548,922	16,766	748,930	71,599	463,783	157,822	1,518,171	10,142	675,436	497,579	730,932	801,227	6,587,536
Market Penetration Rate ⁷	2.05%	1.24%	1.27%	4.47%	2.19%	1.78%	1.28%	1.84%	2.80%	11.43%	2.66%	1.67%	1.59%	1.58%	2.04%

¹ Information reported by HMOs as of the end of the third quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

⁵ UnitedHealthcare of New England, Inc. notified the Division on June 2, 2011 of its intent to begin to nonrenewing all of its health business beginning January 1, 2012; eventually surrendering its license to operate as a health maintenance organization ("HMO") in Massachusetts.

⁶ 2011 Population Source: Table 1: Annual County Resident Population Estimates by Age, Sex, Race, and Hispanic Origin: April 1, 2000 to July 1, 2011 (CO-EST2011-ALLDATA-[ST-FIPS]). Source: Population Division, U.S. Census Bureau. Release Date: May 2012.

⁷ Total HMO members in each county divided by the 2011 population in each county.

