Massachusetts Division of Insurance Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans as of September 30, 2014 1

TOTAL MEMBERSHIP BY COUNTY

Closed Network

Closed Network															
	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
	End of Quarter														
Aetna Health Inc. 2	40	7	39	0	95	2	93	21	337	0	100	82	94	121	1,031
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 3	14,887	10,353	35,881	953	59,717	4,412	20,479	10,273	127,278	985	57,398	43,262	36,308	67,962	490,148
Boston Medical Center Health Plan, Inc.	16,308	18,687	49,118	555	20,620	7,924	77,143	11,746	17,917	253	13,566	19,937	35,194	19,422	308,390
CeltiCare Health Plan of Massachusetts, Inc.	1,448	389	3,572	359	3,867	371	1,973	465	5,594	175	2,925	2,623	8,008	4,208	35,977
ConnectiCare of Massachusetts, Inc.	0	7	0	0	1	93	1,168	347	0	0	0	0	1	8	1,625
Fallon Community Health Plan, Inc.	302	1,682	4,908	0	10,738	1,940	8,814	3,087	20,734	2	4,495	5,707	1,264	83,093	146,766
Harvard Pilgrim Health Care, Inc.	10,307	310	15,200	954	23,396	509	1,195	2,224	59,195	295	28,562	20,052	20,146	26,795	209,140
Health New England, Inc.	12	11,429	13	2	14	11,037	62,151	21,178	45	0	12	7	29	1,426	107,355
Minuteman Health, Inc.4	1	0	194	0	259	0	0	0	562	0	138	183	133	266	1,736
Neighborhood Health Plan, Inc.	9,144	1,122	22,579	3,182	65,506	390	7,459	872	74,065	2,067	32,943	23,505	70,729	18,011	331,574
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	5,398	1,698	15,583	14	32,285	1,051	10,316	1,726	60,308	6	16,225	15,897	29,612	50,321	240,440
Tufts Associated HMO, Inc. 5	9,661	2,011	22,491	49	37,353	1,471	10,042	3,499	93,450	12	37,834	27,249	20,336	43,425	308,883
Total HMO Members	67,508	47,695	169,578	6,068	253,851	29,200	200,833	55,438	459,485	3,795	194,198	158,504	221,854	315,058	2,183,065
2013 Massachusetts Population ⁶	214,990	129,585	552,780	17,256	762,550	71,221	467,319	159,596	1,552,802	10,399	687,802	501,915	755,503	809,106	6,692,824
Market Penetration Rate ⁷	31.40%	36.81%	30.68%	35.16%	33.29%	41.00%	42.98%	34.74%	29.59%	36.49%	28.23%	31.58%	29.37%	38.94%	32.62%

DDO

PPO PPO	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter			Members at End of Quarter		Members at End of Quarter	Members at End of Quarter		Members at End of Quarter	Members at End of Quarter					
Aetna Health Inc. 2	8	2	9	0	16	2	20	8	24	0	14	11	3	20	137
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 3	4,154	1,542	7,655	613	15,919	1,158	4,834	2,132	42,251	1,083	18,274	8,699	11,226	13,046	132,586
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	3	160	64	1	0	0	0	0	0	228
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	0	3	0	0	0	0	23	27
Harvard Pilgrim Health Care, Inc.	578	23	1,014	161	3,308	52	115	170	9,677	19	3,834	1,645	2,882	2,078	25,556
Health New England, Inc.	11	265	13	0	36	191	1,437	679	67	0	32	16	23	119	2,889
Minuteman Health, Inc.4	0	0	2	0	0	0	0	0	17	0	5	0	1	3	28
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. 5	19	13	56	1	181	14	24	48	686	3	252	128	214	96	1,735
Total HMO Members	4,771	1,845	8,749	775	19,460	1,420	6,590	3,101	52,726	1,105	22,411	10,499	14,349	15,385	163,186
2013 Massachusetts Population ⁶	214,990	129,585	552,780	17,256	762,550	71,221	467,319	159,596	1,552,802	10,399	687,802	501,915	755,503	809,106	6,692,824
										, and the second					
Market Penetration Rate ⁷	2.22%	1.42%	1.58%	4.49%	2.55%	1.99%	1.41%	1.94%	3.40%	10.63%	3.26%	2.09%	1.90%	1.90%	2.44%

¹ Information reported by HMOs as of the end of the third quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

⁶ 2013 Population Source: Annual Estimates of the Resident Population: April 1, 2010 to July 1, 2013. Source: Population Division, U.S. Census Bureau. Release Date: March 2014.

⁷ Total HMO members in each county divided by the 2013 population in each county.

TOTAL MEMBERSHIP BY COUNTY



