

**Massachusetts Division of Insurance**  
**Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans**  
**as of September 30, 2014** <sup>1</sup>

**Closed Network**

COMPARISON OF 4th QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	4th Quarter 2013 Members at End of Quarter	1st Quarter 2014 Members at End of Quarter	2nd Quarter 2014 Members at End of Quarter	3rd Quarter 2014 Members at End of Quarter	Member Change 2nd Qtr. 14 to 3rd Qtr. 14	Percent Change 2nd Qtr. 14 to 3rd Qtr. 14	3rd Quarter 2014 Share of Massachusetts Closed Network Market
Aetna Health Inc. <sup>2</sup>	1,076	1,106	1,087	1,031	(56)	-5.15%	0.05%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>3</sup>	503,278	493,289	494,766	490,148	(4,618)	-0.93%	22.45%
Boston Medical Center Health Plan, Inc.	290,748	308,333	311,846	308,390	(3,456)	-1.11%	14.13%
CeltiCare Health Plan of Massachusetts, Inc.	11,969	40,115	36,493	35,977	(516)	-1.41%	1.65%
ConnectiCare of Massachusetts, Inc.	2,496	2,268	1,855	1,625	(230)	-12.40%	0.07%
Fallon Community Health Plan, Inc.	151,089	146,534	146,559	146,766	207	0.14%	6.72%
Harvard Pilgrim Health Care, Inc.	246,446	231,177	214,508	209,140	(5,368)	-2.50%	9.58%
Health New England, Inc.	103,848	106,675	106,955	107,355	400	0.37%	4.92%
Minuteman Health, Inc. <sup>4</sup>	-	761	1,793	1,736	(57)	-3.18%	0.08%
Neighborhood Health Plan, Inc.	272,962	306,098	324,193	331,574	7,381	2.28%	15.19%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	220,795	241,295	243,231	240,440	(2,791)	-1.15%	11.01%
Tufts Associated HMO, Inc. <sup>5</sup>	311,870	321,628	313,506	308,883	(4,623)	-1.47%	14.15%
<b>Totals</b>	<b>2,116,577</b>	<b>2,199,279</b>	<b>2,196,792</b>	<b>2,183,065</b>	<b>(13,727)</b>	<b>-0.62%</b>	<b>100.00%</b>

**PPO**

COMPARISON OF 4th QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	4th Quarter 2013 Members at End of Quarter	1st Quarter 2014 Members at End of Quarter	2nd Quarter 2014 Members at End of Quarter	3rd Quarter 2014 Members at End of Quarter	Member Change 2nd Qtr. 14 to 3rd Qtr. 14	Percent Change 2nd Qtr. 14 to 3rd Qtr. 14	3rd Quarter 2014 Share of Massachusetts PPO Market
Aetna Health Inc. <sup>2</sup>	323	189	155	137	(18)	-11.61%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>3</sup>	116,030	125,172	129,102	132,586	3,484	2.70%	81.2%
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0.00%	0.0%
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0.00%	0.0%
ConnectiCare of Massachusetts, Inc.	304	278	248	228	(20)	-8.06%	0.1%
Fallon Community Health Plan, Inc.	124	29	29	27	(2)	-6.90%	0.0%
Harvard Pilgrim Health Care, Inc.	25,600	24,919	25,814	25,556	(258)	-1.00%	15.7%
Health New England, Inc.	3,162	2,844	2,734	2,889	155	5.67%	1.8%
Minuteman Health, Inc. <sup>4</sup>		17	27	28	1	3.70%	0.0%
Neighborhood Health Plan, Inc.	0	0	0	0	0	0.00%	0.0%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0.00%	0.0%
Tufts Associated HMO, Inc. <sup>5</sup>	2,203	2,050	1,841	1,735	(106)	-5.76%	1.1%
<b>Totals</b>	<b>147,746</b>	<b>155,498</b>	<b>159,950</b>	<b>163,186</b>	<b>3,236</b>	<b>2.02%</b>	<b>100.0%</b>

<sup>1</sup> Information reported by HMOs as of the end of the third quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

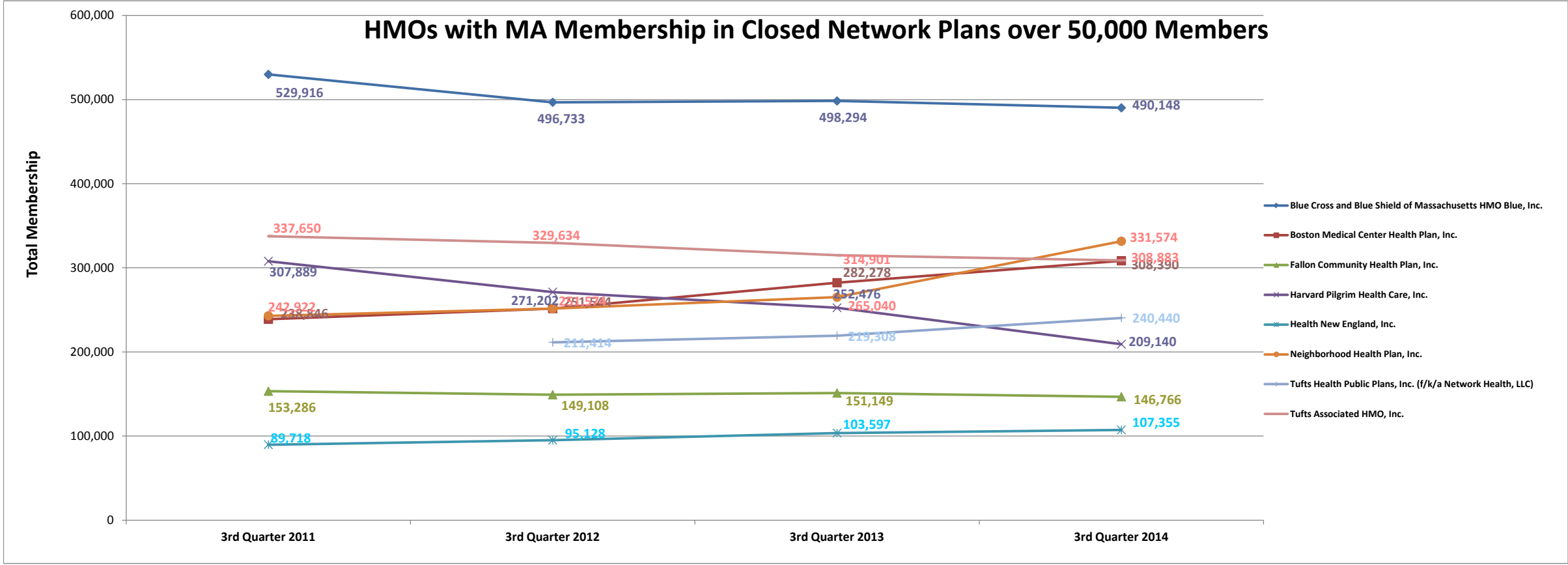
<sup>2</sup> Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

<sup>3</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>4</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

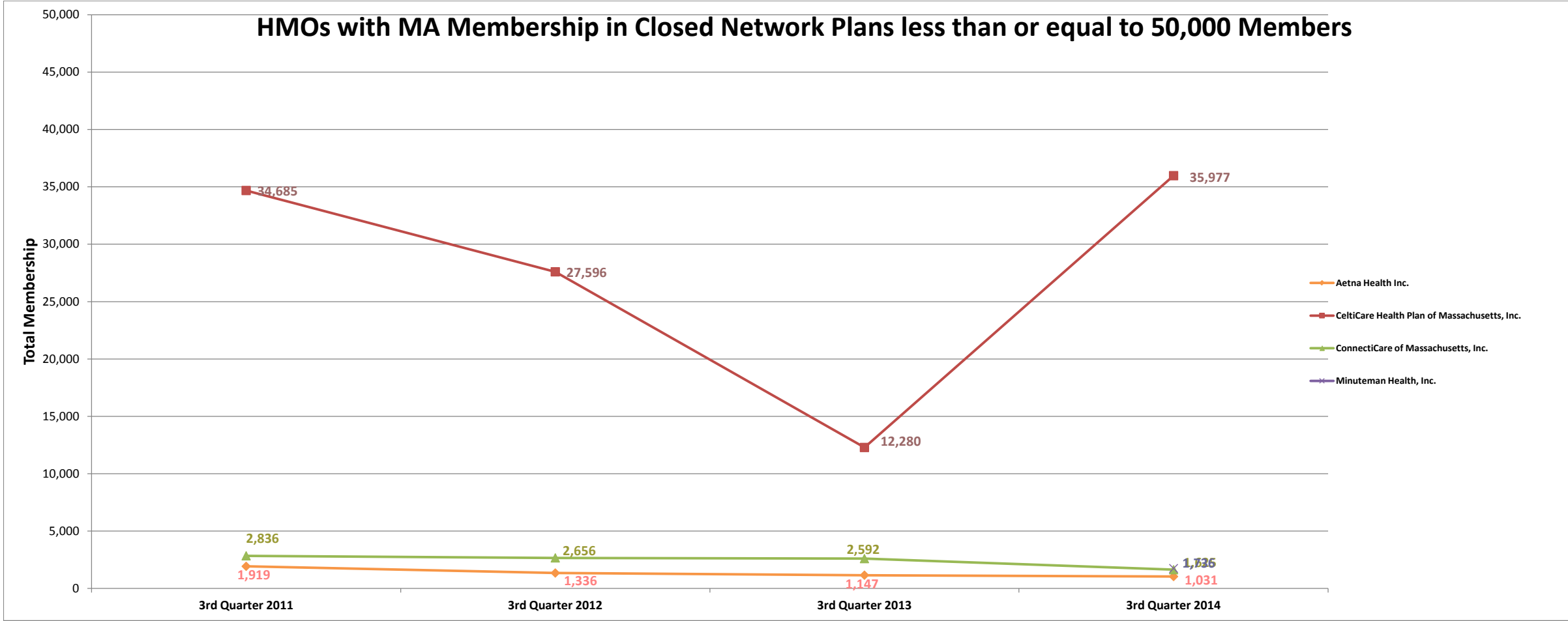
<sup>5</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

COMPARISON OF 3RD QUARTER MEMBERSHIP TO LAST THREE 3RD QUARTERS

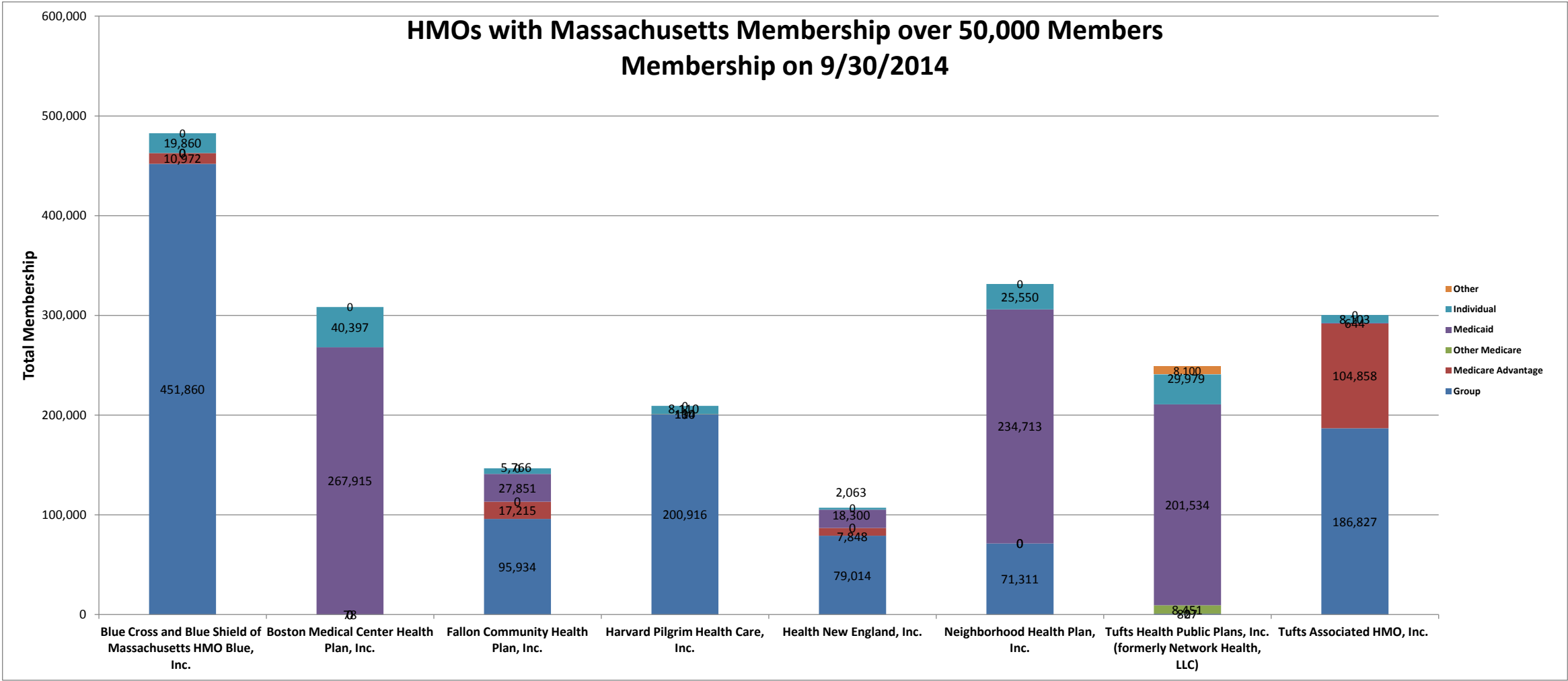


<sup>1</sup> Tufts Health Public Plans, Inc. (formerly Network Health, LLC) was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Tufts Health Public Plans, Inc. (formerly Network Health, LLC) for the first time.

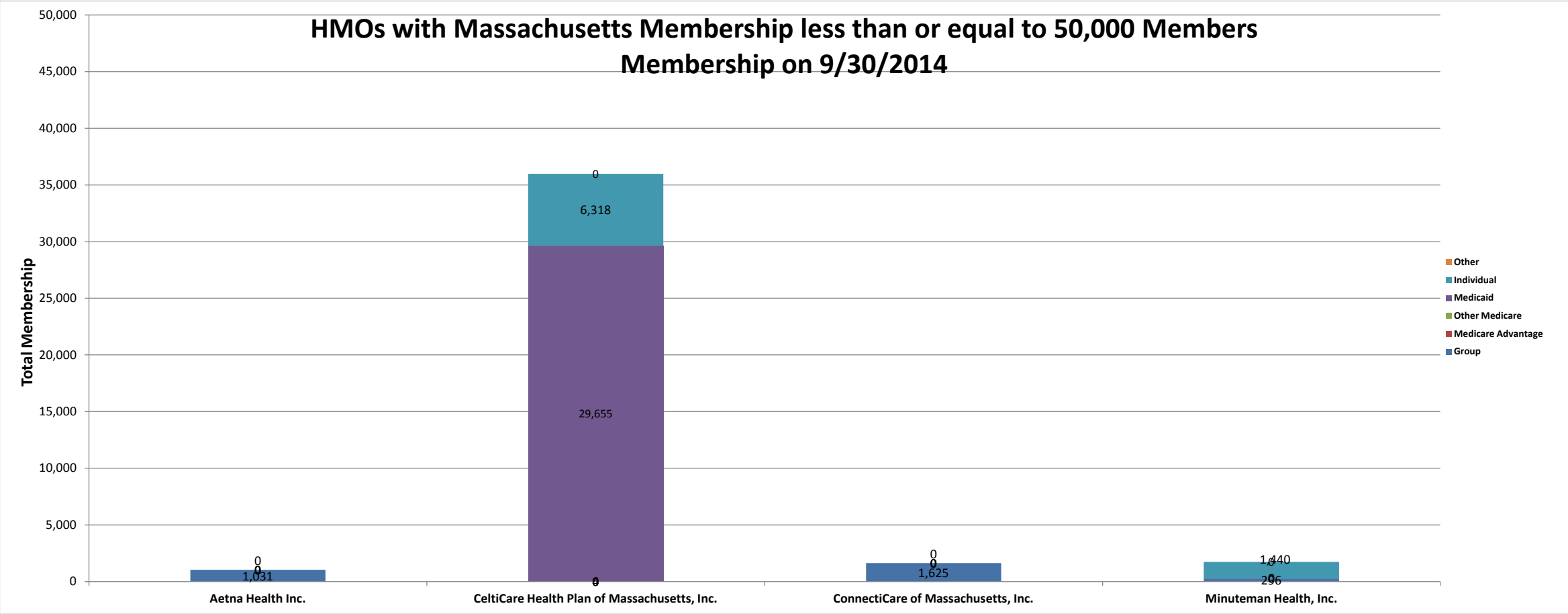
COMPARISON OF 3RD QUARTER MEMBERSHIP TO LAST THREE 3RD QUARTERS



<sup>1</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

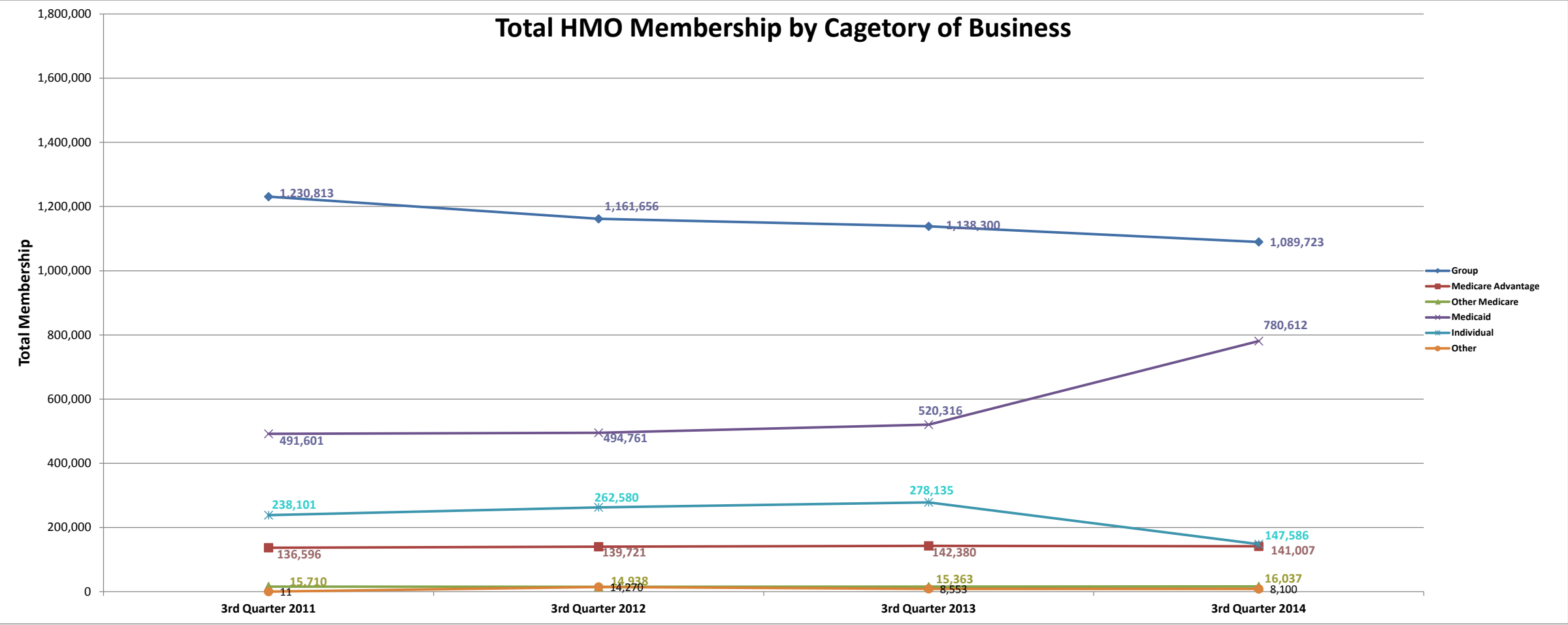


<sup>1</sup> Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., Neighborhood Health Plan, Inc, and Tufts Health Public Plans, Inc. (formerly Network Health, LLC).



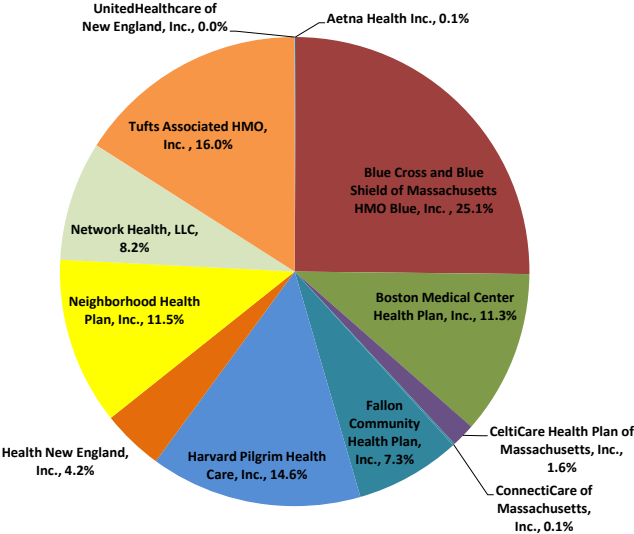
<sup>1</sup> Individual membership includes enrollment in Commonwealth Care for CeltiCare Health Plan of Massachusetts, Inc.  
<sup>2</sup> Effective December 1, 2011, UnitedHealthcare of New England, Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of January 1, 2012.  
<sup>3</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

COMPARISON OF 3RD QUARTER MEMBERSHIP TO LAST THREE 3RD QUARTERS

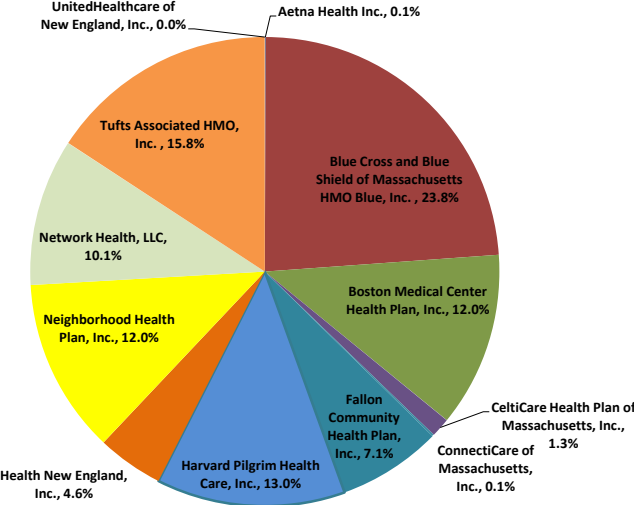


<sup>1</sup> Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., Neighborhood Health Plan, Inc., CeltiCare Health Plan of Massachusetts, Inc., and Tufts Health Public Plans, Inc. (formerly Network Health, LLC).

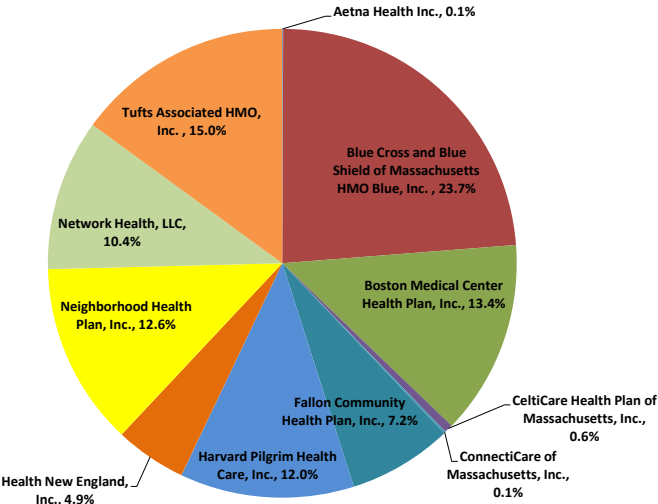
3rd Quarter 2011 Share of Massachusetts HMO Market



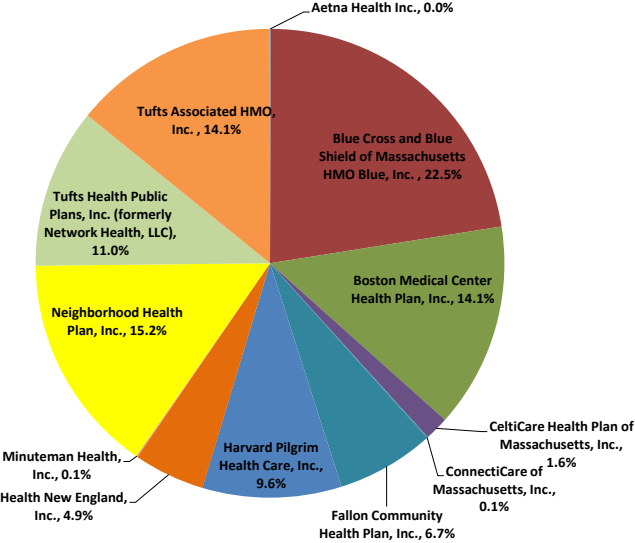
3rd Quarter 2012 Share of Massachusetts HMO Market



3rd Quarter 2013 Share of Massachusetts HMO Market



3rd Quarter 2014 Share of Massachusetts HMO Market



<sup>1</sup>Membership charts reflect those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup>Network Health, LLC was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Network Health, LLC for the first time.

<sup>3</sup>UnitedHealthcare of New England, Inc. began non-renewing plans January 1, 2012 and had no remaining membership as of January 1, 2013.

<sup>4</sup>Membership in plans offered by Minuteman Health, Inc. began January 1, 2014