## Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of December 31, 2005 <sup>1</sup>

## OTHER MEDICARE MEMBERSHIP BY COUNTY

| HMO Members By County                                          | Barnstable     | Berkshire      | Bristol        | Dukes          | Essex          | Franklin       | Hampden        | Hampshire      | Middlesex      | Nantucket      | Norfolk        | Plymouth       | Suffolk        | Worcester      | Massachusetts  |
|----------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                                                                | Members at     |
| Other Medicare Members <sup>2,3</sup>                          | End of Quarter |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 4,5 | 428            | 600            | 717            | 8              | 906            | 45             | 666            | 303            | 2,281          | 2              | 967            | 487            | 458            | 888            | 8,756          |
| CIGNA HealthCare of Massachusetts, Inc. 6                      | 3              | 0              | 1              | 1              | 1              | 0              | 11             | 10             | 10             | 0              | 1              | 1              | 0              | 552            | 591            |
| Tufts Associated HMO, Inc. <sup>7</sup>                        | 370            | 86             | 557            | 0              | 544            | 35             | 190            | 90             | 1,618          | 0              | 887            | 410            | 410            | 603            | 5,800          |
|                                                                |                |                |                |                |                | ·              |                |                |                |                |                |                |                |                |                |
| Total Other Medicare Members                                   | 801            | 686            | 1,275          | 9              | 1,451          | 80             | 867            | 403            | 3,909          | 2              | 1,855          | 898            | 868            | 2,043          | 15,147         |

<sup>&</sup>lt;sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2005 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>&</sup>lt;sup>2</sup> Includes all members enrolled in other Medicare plans including, for example, so-called "Medicare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

<sup>&</sup>lt;sup>3</sup> Carriers that do not have any "Medicare Wrap-Around" business are not reflected on this report.

<sup>&</sup>lt;sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>&</sup>lt;sup>5</sup> Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

<sup>&</sup>lt;sup>6</sup> CIGNA HealthCare of Massachusetts, Inc. offers a group "Medicare Wrap-Around" product under the name "Central Care."

<sup>&</sup>lt;sup>7</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP"). TAHMO offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).