

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of December 31, 2005 <sup>1</sup>

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	150	30	164	0	1,066	27	464	137	2,008	0	670	317	590	825	6,448
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup>	33,917	19,159	71,508	1,220	108,546	10,903	46,729	20,605	201,934	814	96,562	76,089	52,849	100,925	841,760
CIGNA HealthCare of Massachusetts, Inc. <sup>3</sup>	35	57	108	1	283	85	499	226	688	0	296	236	145	4,647	7,306
ConnectiCare of Massachusetts, Inc.	0	20	0	0	0	218	3,405	1,019	1	0	0	0	0	47	4,710
Fallon Community Health Plan, Inc.	109	2	752	1	4,288	1,085	985	253	15,273	3	2,573	836	606	130,301	157,067
Great-West Healthcare of Massachusetts, Inc. <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	19,970	455	24,926	2,591	44,730	455	1,561	767	116,094	20	64,227	37,542	57,051	37,063	407,452
Health New England, Inc.	5	9,282	2	1	6	6,953	31,707	13,759	9	0	3	3	4	354	62,088
Neighborhood Health Plan, Inc.	218	19	7,587	3	28,080	103	1,546	65	20,412	0	11,313	8,802	46,075	5,879	130,102
Tufts Associated HMO, Inc. <sup>5</sup>	7,492	1,854	19,811	6	42,448	2,189	12,047	4,677	106,772	0	41,798	30,427	22,317	38,147	329,985
UnitedHealthcare of New England, Inc.	45	0	1,333	0	8	0	2	1	64	0	85	53	11	84	1,686
Total HMO Members	61,941	30,878	126,191	3,823	229,455	22,018	98,945	41,509	463,255	837	217,527	154,305	179,648	318,272	1,948,604
2005 Massachusetts Population <sup>6</sup>	226,514	131,868	546,331	15,592	738,301	72,334	461,591	153,339	1,459,011	10,168	653,595	492,409	654,428	783,262	6,398,743
Market Penetration Rate <sup>7</sup>	27.35%	23.42%	23.10%	24.52%	31.08%	30.44%	21.44%	27.07%	31.75%	8.23%	33.28%	31.34%	27.45%	40.63%	30.45%

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2005 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>3</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

<sup>4</sup> One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

<sup>5</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

<sup>6</sup> 2005 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: July 1, 2004 to July 1, 2005 (CO-EST2005-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 16, 2006.

<sup>7</sup> Total HMO members in each county divided by the 2005 population in each county.