

**Massachusetts Division of Insurance**  
**Quarterly Report of Membership in Health Maintenance Organizations**  
**as of December 31, 2006 <sup>1</sup>**

**TOTAL MEMBERSHIP BY COUNTY**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Aetna Health Inc.</b>	103	25	212	0	848	42	375	79	1,430	0	502	305	403	602	4,926
<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup></b>	34,142	18,579	74,881	1,598	112,272	11,083	46,302	20,253	209,120	1,144	100,607	78,550	57,447	104,433	870,411
<b>CIGNA HealthCare of Massachusetts, Inc. <sup>3</sup></b>	16	49	192	0	329	60	426	157	734	0	339	251	130	2,978	5,661
<b>ConnectiCare of Massachusetts, Inc.</b>	3	19	0	0	0	237	3,787	1,224	0	0	0	0	0	48	5,318
<b>Fallon Community Health Plan, Inc.</b>	101	3	762	0	3,809	1,147	1,098	297	15,679	1	2,670	860	598	128,644	155,669
<b>Great-West Healthcare of Massachusetts, Inc. <sup>4</sup></b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Harvard Pilgrim Health Care, Inc.</b>	19,399	405	24,863	2,493	43,874	717	2,059	2,349	114,283	15	60,669	35,859	56,584	39,092	402,661
<b>Health New England, Inc.</b>	1	9,373	0	0	4	7,098	32,069	13,760	14	0	1	3	5	362	62,690
<b>Neighborhood Health Plan, Inc.</b>	385	33	8,525	2	31,942	129	1,324	55	23,269	1	12,414	9,591	47,993	6,122	141,785
<b>Tufts Associated HMO, Inc. <sup>5</sup></b>	7,407	2,208	17,504	1	35,414	2,045	13,111	4,004	88,502	0	35,778	28,938	17,336	31,354	283,602
<b>UnitedHealthcare of New England, Inc.</b>	20	0	807	0	6	0	4	2	17	0	43	21	1	55	976
<b>Total HMO Members</b>	61,577	30,694	127,746	4,094	228,498	22,558	100,555	42,180	453,048	1,161	213,023	154,378	180,497	313,690	1,933,699
<b>2006 Massachusetts Population <sup>6</sup></b>	224,816	131,117	545,379	15,515	735,958	72,183	460,520	153,471	1,467,016	10,240	654,753	493,623	687,610	784,992	6,437,193
<b>Market Penetration Rate <sup>7</sup></b>	27.39%	23.41%	23.42%	26.39%	31.05%	31.25%	21.84%	27.48%	30.88%	11.34%	32.53%	31.27%	26.25%	39.96%	30.04%

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2006 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>3</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

<sup>4</sup> One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin nonrenewing business as of May 1, 2003. Beginning 2nd quarter 2004, Great-West has reported zero membership.

<sup>5</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

<sup>6</sup> 2006 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 to July 1, 2006 (CO-EST2006-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.

<sup>7</sup> Total HMO members in each county divided by the 2006 population in each county.