

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of December 31, 2006¹

COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	1st Quarter 2006 Members at End of Quarter	2nd Quarter 2006 Members at End of Quarter	3rd Quarter 2006 Members at End of Quarter	4th Quarter 2006 Members at End of Quarter	Member Change 3rd Qtr. 06 to 4th Qtr. 06	Percent Change 3rd Qtr. 06 to 4th Qtr. 06	4th Quarter 2006 Share of Massachusetts HMO Market
Aetna Health Inc.	5,567	5,218	5,122	4,926	(196)	-3.83%	0.3%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	852,900	863,441	868,879	870,411	1,532	0.18%	45.0%
CIGNA HealthCare of Massachusetts, Inc. ³	6,657	6,686	6,118	5,661	(457)	-7.47%	0.3%
ConnectiCare of Massachusetts, Inc.	4,831	4,706	4,998	5,318	320	6.40%	0.3%
Fallon Community Health Plan, Inc.	156,758	156,096	155,244	155,669	425	0.27%	8.1%
Great-West Healthcare of Massachusetts, Inc. ⁴	0	0	0	0	0	0.00%	0.0%
Harvard Pilgrim Health Care, Inc.	407,638	402,985	401,447	402,661	1,214	0.30%	20.8%
Health New England, Inc.	62,559	62,222	62,702	62,690	(12)	-0.02%	3.2%
Neighborhood Health Plan, Inc.	130,067	134,730	134,414	141,785	7,371	5.48%	7.3%
Tufts Associated HMO, Inc. ⁵	293,824	285,848	283,327	283,602	275	0.10%	14.7%
UnitedHealthcare of New England, Inc.	1,034	1,031	992	976	(16)	-1.61%	0.1%
Totals	1,921,835	1,922,963	1,923,243	1,933,699	10,456	0.54%	100.0%

¹ Information reported by HMOs as of the end of the fourth quarter of 2006 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin nonrenewing business as of May 1, 2003. Beginning 2nd quarter 2004, Great-West has reported zero membership.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).