

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of December 31, 2007 ¹

INDIVIDUAL MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Individual Members ^{2,3}	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	0	2	1	0	9	1	2	1	11	0	4	3	3	0	37
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁴	2,456	732	2,893	276	4,873	394	1,326	785	10,549	413	4,889	3,755	2,763	3,113	39,217
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc. ⁵	3	0	73	1	348	101	287	212	2,268	0	362	70	30	5,621	9,376
Harvard Pilgrim Health Care, Inc.	1,037	33	543	157	1,637	17	54	98	4,237	12	1,994	967	1,362	834	12,982
Health New England, Inc.	0	144	0	0	0	57	250	105	1	0	0	0	2	2	561
Neighborhood Health Plan, Inc. ⁶	502	2	1,756	2	5,158	30	454	29	5,683	1	3,650	2,338	6,178	1,208	26,991
Tufts Associated HMO, Inc. ⁷	77	5	151	0	246	3	9	7	713	0	297	174	204	172	2,058
UnitedHealthcare of New England, Inc.	4	0	14	0	0	0	0	0	1	0	0	0	0	1	20
Total Individual Members	4,079	918	5,431	436	12,271	603	2,382	1,237	23,463	426	11,196	7,307	10,542	10,951	91,242

¹ Information reported by HMOs as of the end of the fourth quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members who do not belong to a group and contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0." This includes persons enrolled in guaranteed issue managed care plans offered beginning October 1, 1997 and persons covered under so-called closed health plans offered prior to October 1, 1997.

³ Carriers that do not show any individual members are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Includes 4,511 individuals enrolled through the Connector CommonwealthCare plan through December 31, 2007.

⁶ Includes 24,412 individuals enrolled through the Connector CommonwealthCare plan through December 31, 2007.

⁷ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).